

*REPORTS OF THE  
FAR WESTERN DISTRICT OFFICERS  
DISTRICT MANAGEMENT TEAM &  
OTHER COMMITTEE CHAIRMEN*

JUNE 6 - 7, 2014

*HOLIDAY INN HOTEL &  
SUITESANAHEIM-FULLERTON*  
2932 Nutwood Avenue  
Fullerton, CA 92831

SOCIETY FOR THE PRESERVATION AND ENCOURAGEMENT OF  
BARBER SHOP QUARTET SINGING IN AMERICA, INC.

*D/B/A*

BARBERSHOP HARMONY SOCIETY



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Friday, June 6, 2014

### Schedule

1:00pm - Goal Setting and Planning  
5:00pm -Dinner  
7:00pm –DMT Meeting  
10:00pm -Adjourn

Saturday, June 7, 2014

9:00 am -- Board meeting  
12:30 PM -Lunch  
1:30pm –Board Meeting  
6:00 pm -Adjourn

## Minutes of the Spring HOD Meeting



Far Western District  
Spring House of Delegates Meeting  
Riverside, Ca.  
1:30 PM Friday March 21, 2014

The following officers, directors, guests and delegates were present:

### **Past Presidents (7 Voting)**

Lyn Brittan	1970-1971
Sam Barger	1984-1985
Terry Aramian	1986-1987
Chuck Hunter	1988-1989
John Krizek	2002-2003
Bill Cale	2006-2007
Bob Lally	2008-2009(*non-voting)
Bernard Priceman	2010-2011
Russ Young	2012-2013(*non-voting)

### **Board Members (9 Voting)**

Allan Webb  
Russ Young  
Gordon Bergthold  
Bob Gray  
Max Bates  
Bob Lally  
Craig Hughes  
Chuck Leavitt  
Richard Lund (Absent Not Voting)  
John Bloomquist

### **Distinguished Guests (non-voting)**

Shannon Elswick Society Board President  
Jim Clark Harmony Foundation

### **Chapter Delegates (23 Voting)**

1. D-002 Greater Phoenix
2. D-008 Santa Rosa
3. D-013 Long Beach
4. D-014 Conejo Valley
5. D-018 Pasadena
6. D-022 Palo Alto – Mountain View
7. D-023 San Diego
8. D-026 Bay Area
9. D-028 Santa Maria
10. D-039 Marin
11. D-044 Prescott
12. D-046 Santa Fe Springs
13. D-056 Fullerton
14. D-057 Central California
15. D-058 Santa Monica
16. D-059 Fresno
17. D-069 Mesa
18. D-075 Las Vegas
19. D-101 Sun Cities
20. D-103 Rincon Beach
21. D-114 Riverside
22. D-116 Brea
23. D-123 California Delta

**President Allan Webb** called the Spring House of Delegates meeting to order at 1:32PM.

**Bob Lally** led the delegates in the Pledge of Allegiance.

**Russ Young** led the singing of the Star Spangled Banner.

**Chuck Leavitt** led the singing of "The Old Songs".

**Gordon Bergthold** gave the Invocation.

**President Allan Webb** welcomed all of the delegates to the meeting and recognized past district presidents, board members, and distinguished guests, Shannon Elswick, President of the Society Board, and Jim Clark from Harmony Foundation.

President Webb's opening remarks centered on Harmony Foundation Transparency, and how "Chapter Level" involvement was very important to the District.

**President Webb** introduced the Barbershop Harmony Society Board President, Mr. Shannon Elswick. Mr. Elswick addressed the Board and Delegates in attendance about Society CEO Marty Monson's Vision for the Society.

- \*More music, more modern music from 1970 forward.
- \*More Youth Activities in more locations with more Youth Performance opportunities.
- \*Better recognition of Barbershop – who we are and what we do
- \*Become involved in Community Civic Organizations
- \*Continue working with Professional Music Educators.

**President Webb** entertained a motion to approve the Agenda. Moved & Second **Motion Approved.**

**President Webb** entertained a motion to approve the minutes from the Fall HOD Meeting. Moved and Second **Motion Approved.**

**President Webb** entertained a motion to accept the receipt of the HOD Reports. Moved & Second **Motion Approved.**

Based on the recommendation of the Far Western District Board to the Far Western District House of Delegates, the following Motion was presented:

**Motion: "Add the positions of "Vice President of Contest and Judging" and "Vice President of Music and Performance" as elected Far Western District Board positions with full voting rights. This will bring the total number of voting Board members from 10 to 12." Motion Seconded.**

Two delegates spoke in opposition to the motion. Following discussion, President Webb called for the Vote. Voice vote was inconclusive, so voting was conducted by a show of hands. EVP Gordon Bergthold and Secretary Bob Gray counted the votes. The count was 23 Ayes and 9 Nays. **Motion Approved.**

The Nominating Committee will add these two positions to their slate for consideration at the June Board meeting. The SOP will be changed to reflect the change in Board Members.

**Awards Chairman Bill Cale** advised that John Jones will be honored next fall in Fresno.

**Past President Russ Young** presented the "Outstanding Chapter" award to California Delta.

**Jim Clark from Harmony Foundation** addressed the delegates. He advised that 20 youth choruses are registered for the 2015 Mid-Winter in New Orleans. Mr. Clark discussed how donations to Harmony Foundation have increased between 2008 and 2013. He stressed how the "Donors Choice" program can benefit both the Chapters and the District for youth programs.

The next House of Delegates Meeting will be October 10, 2014 in Fresno California.

**BHS President Shannon Elswick** led the delegates in "Keep the Whole World Singing."

**President Allan Webb** entertained a motion to adjourn. Moved and Second. **Motion Approved.**

**Meeting Adjourned at 3:21 PM**

Respectfully Submitted

Bob Gray  
FWD Secretary



**Far Western District  
Board of Directors  
March 20, 2014  
Riverside, California**

**Meeting was called to order by President Allan Webb at 2:10 PM**

**EVP Gordon Bergthold** directed “The Old Songs”.

**Div. 4 VP Richard Lund** gave the Invocation.

Roll Call was taken by Secretary Bob Gray who reported to President Webb that all members were in attendance, and that a quorum was present. Board members present: Allan Webb, Russ Young, Gordon Bergthold, Bob Gray, Max Bates, Bob Lally, Craig Hughes, Chuck Leavitt, Richard Lund, and John Bloomquist.

**President Allan Webb** welcomed all board members and guests. He acknowledged the Past Presidents in attendance at the meeting, and Jim Clark from Harmony Foundation.

President Webb advised the board that Shannon Elswick, President of the BHS Board, would be late because of plane trouble delaying his arrival. In his report to the Board of Directors, President Webb discussed the “Constant Contact” email system. He expressed that desire that board members use the system for more BOD communications between regular meetings. President Webb also discussed the need to get Chapter Leadership to take a more positive role in working on member retention. There was a review of the spread sheet analysis which Allan presented showing the correlation between chapters that compete in contests, or at least perform, and chapters that do not participate. In most cases, the chapters who participate have a better member retention than those that do nothing.

**President Webb** entertained a motion to approve the meeting agenda, with the changes in the time for Society Board Member Remarks, and Bob Lally replacing Neil Pennywitt as Division 1 Southwest VP. **Motion Carried**

President Webb entertained a motion to approve the minutes from the October 10, 2014 District Board meeting. **Motion Carried.**

President Webb advised that the Division VP reports were published in the HOD Brochure, and that he had appointed Bob Lally to fill the Division 1 position, replacing Neil Pennywitt, who was forced to resign due to health issues. There were additional reports by the Division Vice Presidents.

**Division 1 Southwest VP Bob Lally** presented a detailed report on his contact with the eight of nineteen Chapters in his division with fewer than 15 members. He reported that eight were in serious trouble. Bakersfield with 14 members, 4 are active. Crescenta Valley, 8 members, 4 are active. Lompoc 1 Member, Long Beach, 10 members, they have moved to Leisure World and have about 20 showing up. Los Angeles 5 members, Santa Clarita with 14 members, 10 are active and want to keep growing. Ventura 14 members, they would like to expand and want help. Whittier has 13 with 6 active members.

CSLT Don Salz and Past President Russ Young offered input.

**Division 2 VP Craig Hughes** reported that 11 of 18 chapters had attended Leadership Academy. Brea was a Harold Hill award winner. He also reported that 10 of 16 Chapters had choruses competing. He reported that the Riverside Chapter was doing well, and that El Cajon had doubled membership from 14 to 29.

**Division 3 Northwest VP Chuck Leavitt** reported that Santa Rosa was not going to host the Prelims; however the Bay Area “Voices of Harmony” would be the host chapter.

**Division 4 Northeast VP Richard Lund** reported on small chapters are having Director issues.

**Division 5 Arizona VP John Bloomquist** addressed numbers from President Webb’s spread sheet, and reported 6 chapters would be competing.

**Old Business:** The HOD will be voting on two new board positions “Music and Performance, and Contest Judging”. General discussion of concerns with director help for small struggling chapters, retention of chapters, and membership.

**New Business:** “Harmony College West & Leadership Academy”. The Board discussed combining Harmony College West and Leadership Academy. There is a need to determine the Missions of each event. Other issues that need to be addressed are location, venue, available space, classes offered, and faculty availability. President Allan Webb appointed a committee to study the possibilities. Committee members are: Ron Black, Craig Hughes, Russ Young, Greg Lyne, Don Salz, and Nick Papageorge. President Webb called for a fifteen minute break at 4:00 PM. The meeting resumed at 4:18 PM.

**Awards Chairman Bill Cale** announced that John Jones would be the honoree at the Fall Convention in Fresno. Motion to approve the selection. **Motion Approved.**

**President Allan Webb** introduced Jim Clark from Harmony Foundation. Following discussion regarding more transparency about the funding, Mr. Clark explained the process. He pointed out that 20 “Youth” choruses had registered for next year’s “Mid-Winter” in New Orleans.

Mr. Clark gave the history of Harmony Foundation since 1959 until today. In 2013 16% of the members participate in donating to Harmony Foundation. There were 2695 “Ambassadors of Song” and 893 members of the “President’s Council”. Income growth was reported as \$793,806 in 2008 and \$2,629,945 in 2013. The 2013 figure could yield \$780,000 back to the Chapters and or Districts for various operations. We are currently receiving back \$350,000 meaning that we are leaving \$430,000 with the Foundation. This is a potential source of funding for youth programs. The “Donor Choice” has increased from \$135,953 in 2008 to \$349,689 in 2013.

**Funding District YIH Events (Outreach Events) :** There was discussion about funding FWD program to distribute grants for YIH. Education of district membership will be necessary to create a program that is beneficial to YIH Outreach. Consider the Mid-Atlantic Model for YIH. Further discussion and board vote in June.

**Chapter Chartering:** The district will study where chapters are need or justified. The study will determine where to place new chapters, and the cost of placement. The board will vote in June to provide money in the budget for 2015.

**Chapter Coaching Supplemental Program:** Currently 50% of Coaching travel costs are available to Chapters. There will be discussion in June to possibly provide supplemental funds where the FWD will fund 100% of coaching three times per year for musical improvement for five mid-range choruses.

**Restructuring of Convention/Contest Funding/Accounting:** There was discussion of possibly restructuring the Convention operations. This could provide Host Chapters “front money” for expenses based on an approved Convention Budget. Money would come to FWD for registrations. The Host Chapter would provide proper accounting for the Convention to recoup their share of profits. Setting up the Merchant Account could provide challenging. There will be further discussion at the June meeting.

**Past President Russ Young** led “Keep the Whole World Singing”

**President Allan Webb** entertained a motion to adjourn. **Motion Approved.**

Meeting Adjourned at 5:55 PM

Next Meeting June 7, 2014  
Fullerton, CA

Respectfully submitted,

Bob Gray  
FWD Secretary



**FAR WESTERN DISTRICT**  
**Board Meeting Agenda**  
**Fullerton, California**  
**June 7, 2012**

1. Call to order  
Allan Webb
2. The Old Songs"  
Gordon Bergthold
3. Invocation  
Richard Lund
4. Roll Call  
Bob Gray
5. Opening Remarks  
Allan Webb
6. Approval of agenda  
Allan Webb
7. Approval of minutes of the previous meeting  
Allan Webb
8. DVP Reports:
  - a. Division 1, Southwest
  - b. Division 2, Southeast  
Bob Lally
  - c. Division 3, Northwest  
Craig Hughes
  - d. Division 4, Northeast  
Chuck Leavitt
  - e. Division 5, Arizona  
Richard Lund  
John Bloomquist
9. Old Business:
  - a. Nominating Committee  
Bernard Priceman
  - b. Finance Review  
Max Bates
  - c. Leadership  
Academy/Harmony College  
West  
Craig Hughes &  
Nick Papageorge
  - d. DMT Summary  
Gordon Bergthold
  - e. Chapter Chartering & Dissolution  
Allan Webb
  - f. Chapter Coaching Supplemental  
Allan Webb
  - g. Convention Funding Restructure  
Allan Webb
  - h. Outreach Endowment Fund  
Allan Webb
10. New Business:
  - a. Draw for Fall Contests  
Ron Black
  - b. 2015 Budget Planning Discussion  
Max Bates
  - c. Website Functionality Upgrades  
Allan Webb
  - d. District Youth Chorus Sponsorship  
Allan Webb
11. For the Good of the Fraternity  
All
12. Keep the Whole World Singing  
Russ Young
13. Adjourn



Division 1 Southwest Bob Lally

### 2014 FWD Summer BOD Report for SW Div 1 – Bob Lally

DIV1	4/30 2012	4/30 2013	4/30 2014	New 2013	New 2014	2014 duals	2014 NR
D001 Lompoc (CA)	2	1	1	0	0	0	0
D005 Bakersfield (CA)	15	14	13	1	0	0	(2)
D012 South Bay (CA)	59	60	56	4	1	0	(4)
D013 Long Beach (CA)	10	10	8	0	0	0	(1)
D014 Conejo Valley (CA)	25	29	19	3	0	0	(7)
D018 Pasadena (CA)	51	45	34	2	0	0	(9)
D028 Santa Maria (CA)	34	30	31	4	0	0	(3)
D030 Whittier (CA)	19	16	13	0	0	0	0
D031 Aloha (HI)	82	77	64	4	0	0	(5)
D036 Ventura (CA)	18	16	14	2	0	0	(1)
D043 Santa Clarita (CA)	14	12	14	3	0	0	(1)
D046 Santa Fe Springs (CA)	205	198	188	2	0	4	(14)
D050 Crescenta Valley (CA)	10	9	7	0	0	0	(1)
D054 Santa Barbara (CA)	26	26	21	2	0	1	(4)
D058 Santa Monica (CA)	50	52	51	6	2	0	(5)
D066 San Fernando Valley (C	41	36	30	0	1	1	(1)
D085 San Luis Obispo (CA)	40	34	37	5	1	1	(2)
D093 Los Angeles (CA)	8	5	5	0	0	1	(1)
D103 Rincon Beach (CA)	30	31	32	2	2	0	(3)
	<b>739</b>	<b>701</b>	<b>638</b>	<b>40</b>	<b>7</b>	<b>8</b>	<b>(64)</b>

With the short time involved in the administration of this division, it's become apparent that several chapters are struggling, some even to the verge of dissolution. The numbers above are deceiving in that while many chapters see only a small percentage of their listed membership on a weekly basis, others actually have more in attendance regularly who are not Society members.

Although some effort has been made to assist by contacting the weaker chapters, further action is pending until definite programs for emergency assistance are available. We also need to set policy to determine what if any action will be made to dissolve dysfunctional chapters. There has been some talk of forming new chapters in communities where failing chapters exist, but I have not heard what procedures are in place to affect that result.

On a positive note, I have identified one chapter that might be an ideal candidate for the suggested intensive coaching program, and that is Santa Maria. They recently competed after an absence of some time and seem to be encouraged to make further improvement. I recommend they be approached.



**Division 2 Southeast Craig Hughes**

2014 (Q2) DVP Report for Craig Hughes

<b>Division</b>	<b>SE</b>
<b>DVP Name</b>	<b>Craig Hughes</b>
<b>Period</b>	<b>4/30/2014</b>

Number	Name	4/30 2012	4/30 2013	4/30 2014	New 2013	New 2014	OD 0-30	2014 duals	2014 deaths	2012 NR	2013 NR	2014 NR	12/31 2011	12/31 2012	12/31 2013	Visit	Spoke With	Div Score
D015.	Hemet (CA)	20	17	16	0	0	1	0	0	(4)	(1)	(1)	20	17	17			
D019+	Inland Empire (CA)	41	40	33	4	0	0	0	0	(5)	(10)	(2)	42	40	35		Yes	
D023+	San Diego (CA)	36	35	35	1	3	1	0	0	(5)	(4)	(2)	38	37	34	Yes		63.8
D037.	South Orange County (CA)	55	47	50	6	2	0	0	0	(10)	(7)	0	55	50	49		Yes	68.8
D041+	Palomar Pacific (CA)	55	49	40	0	2	1	1	0	(14)	(14)	(5)	54	50	42	Yes		58.6
D055.	Orange (Qtet) (CA)	43	41	41	0	0	1	0	0	(2)	(4)	(2)	44	45	44		Yes	
D056.	Fullerton (CA)	89	85	76	3	1	1	0	0	(5)	(8)	(6)	90	88	82	Yes		64.6
D074.	Westminster (CA)	62	72	60	3	2	5	1	0	(6)	(17)	(9)	55	72	66	Yes		93.3
D075+	Las Vegas (NV)	44	82	76	5	2	2	2	0	(8)	(15)	(8)	38	44	80		Yes	74.3
D086.	El Cajon (CA)	19	19	27	0	2	1	13	0	(3)	(5)	(3)	19	19	15		Yes	
D087+	Coachella Valley (CA)	39	44	39	3	1	3	2	0	(5)	(9)	(6)	36	42	42		Yes	58.2
D095+	Apple Valley (CA)	19	19	18	1	0	0	0	0	(2)	(2)	(3)	19	18	21		Yes	
D111+	St George (UT)	30	29	23	2	0	0	1	0	(6)	(7)	(7)	32	31	29			
D114+	Riverside (CA)	34	29	25	2	0	1	1	0	(8)	(10)	(3)	33	31	27		Yes	66.2
D116+	Brea (CA)	42	47	41	2	2	1	2	0	(5)	(9)	(4)	37	48	41		Yes	76.1
D117+	LaJolla (CA)	39	37	37	3	0	1	2	0	(11)	(7)	(4)	37	38	39	Yes		77.5
D120.	Laguna Hills (CA)	12	10	10	2	0	0	0	0	(1)	(2)	0	12	10	10			
D122.	Temecula (CA)	16	15	16	2	1	0	1	0	(5)	(6)	(1)	16	17	15		Yes	
		<b>695</b>	<b>717</b>	<b>663</b>	<b>39</b>	<b>18</b>	<b>19</b>	<b>26</b>	<b>0</b>	<b>(105)</b>	<b>(137)</b>	<b>(66)</b>	<b>677</b>	<b>697</b>	<b>688</b>	<b>5</b>	<b>10</b>	<b>10</b>

**Vice President's Report**

<b>Accomplishments</b>	Brea hosted an outstanding FWD Spring Convention and Int'l Prelims. Excellent event with 10 of 16 SE Choruses and 13 SE Quartets competing. Participated in the Harmony Platoon at Mid-Winter. Excellent opportunity to spend time with the men of the Division. Division had four Youth Choruses at Mid-Winter. Riverside is on a steady footing. Good work by their leadership team.
<b>Immediate Plans</b>	Continue to develop and execute the plan for our next Leadership Academy with possible tie to Harmony College West. Support from EVP, CSLT, and Music & Performance. Continue to reach out to SE Chapters and offer assistance. Collect and spread any "what's working" ideas to the Chapters.
<b>Concerns and Recommendations</b>	Membership decline is decelerating but that may be due to the commitment of "who's left." Not a lot of new members. Need to continue to provide "ideas and easy to implement" ways to get attention and gain members.



Division 3 Northwest Chuck Leavitt

2014 FWD Summer BOD Report for Northwest Division 3 – Chuck Leavitt

Northwest - Div 3	4/30 2013	4/30 2014	New 2013	New 2014	2014 duals	2014 NR	2014 death	13 Div score	14 Div score
D006 Walnut Creek	33	34	4	2	1	(2)	0	61	62.3
D008 Santa Rosa	59	60	8	3	1	(4)	0	65.6	65.4
D022 Palo Alto-Mountain View	57	51	5	0	0	(3)	0	61.6	65.7
D024 San Francisco	21	18	1	1	0	(2)	0	53.9	57.6
D026 Bay Area (CA)	97	83	0	1	3	(10)	0	80.1	82.7
D039 Marin	29	27	0	1	0	(1)	0	61.4	52.3
D049 Monterey Peninsula	32	17	5	0	0	(7)	0	na	na
D076 Napa Valley	17	17	0	2	0	(2)	0	na	na
D081 Eureka	40	32	1	0	0	(7)	0	na	na
D092 San Mateo County	21	21	3	0	0	(3)	0	na	na
D099 Santa Cruz	23	22	3	1	0	(2)	0	na	na
D102 Fremont-Hayward	26	20	3	0	0	(6)	0	50.8	na
D106 San Francisco Bay Cities	15	14	0	0	0	0	0	na	na
	<b>470</b>	<b>416</b>	<b>33</b>	<b>11</b>	<b>5</b>	<b>-49</b>	<b>0</b>		

<b>Accomplishments</b>	<p>Last summer’s goal was to get at least two more chapters to participate in division contest this year and encourage more quartets to form and compete. We had one less chorus competing – one chorus director had another commitment (San Mateo) so they chose not to compete again this year and Fremont-Hayward did not want to return to Lodi. Participating NW division quartets went from four to seven at the division contest with another five quartets singing out of division for district qualification. We tripled NW div quartet participation 2014 over 2013!</p> <p>We have several choruses participating in their school districts with no strings attached.</p>
<b>Immediate Plans</b>	<p>Find a suitable venue for the 2015 FWD Spring Convention - Intl prelims &amp; NE/NW div contest on Mar 19-22 and get bid submitted. Best theater style options are booked or <u>WAY</u> too expensive. Evaluating SJ Convention Center (flat floor) rooms including cost to add stage, lights and sound. Will also check to see if facilities that were booked for Mar 19-22 are available from Thursday of the original NCW weekend of April 10. May ask to switch Intl Prelims date if better facility is available that weekend. Last fall back is for AZ to host Spring convention/prelims and NE/NW revert to individual contests for '15.</p> <p>Concentrate on expanding chapter outreach to the community and schools so that they will be ready for fall. I also plan to take a closer look at Monterey Peninsula and the Fremont-Hayward chapters. Membership and div/district interaction is disappointing.</p>
<b>Concerns and Recommendations</b>	<p>I am very pleased with the roll-out of the FWD website and vp to chapter officer communication options. That and Westunes publishing were my biggest concerns this time last year and I think the solutions developed are satisfactory. Membership data support from BHS via FWD is still not acceptable.</p>



Division 4 Northeast Richard Lund

27-May-14

2014 FWD Summer BOD Report for Northeast Division 4 - Richard Lund

Northeast - DIV4	4/30 2013	4/30 2014	Year Loss	New 2013	New 2014	2014 duals	2014 NR	2014 deaths	13 Div score	14 Div score
<b>D009 Placerville (CA)</b>	25	22	12.0%	4	0	0	(3)	0	61.1	60.0
D020 Davis-Vacaville (CA)	43	40	7.0%	4	0	0	(3)	0	63.6	
<b>D021 Sacramento (CA)</b>	44	45	-2.3%	5	1	0	(4)	0	62.2	59.6
D029 Visalia (CA)	27	25	7.4%	1	1	0	(2)	0		
<b>D033 Carson City (NV)</b>	16	11	31.3%	0	0	0	(2)	0		
D040 Nevada-Placer (CA)	30	30	0.0%	1	1	0	(1)	0	58.0	43.1
<b>D042 Stockton (CA)</b>	34	32	5.9%	2	1	0	(2)	0		
D051 Reno (NV)	61	56	8.2%	0	4	1	(5)	0	74.4	71.2
<b>D052 Chico (CA)</b>	13	13	0.0%	0	2	1	0	0		
D057 Central California (CA)	35	34	2.9%	0	1	0	(4)	0	57.4	61.2
<b>D059 Fresno (CA)</b>	40	34	15.0%	0	2	0	(3)	0	66.8	
D064 Redding (CA)	3	1	66.7%	0	0	0	0	0		
<b>D098 Folsom (CA)</b>	30	30	0.0%	1	1	0	(1)	0	52.4	55.2
D123 California Delta (CA)	Totals or averages									
	111	102	8.1%	5	0	5	(13)	0	80.3	79.4
	<b>512</b>	<b>475</b>	<b>7.2%</b>	<b>23</b>	<b>14</b>	<b>7</b>	<b>(43)</b>	<b>0</b>	<b>64.0</b>	<b>61.4</b>

<b>Accomplishments</b>	<p>The Stockton chapter just completed a successful NE/NW combined Division Convention in Lodi. The event was highly successful in spite of the loss of Fresno and Davis-Vacaville. It is not clear what Davis-Vacaville's decision was based on. Fresno has been experiencing significant internal difficulties and made the decision not to compete. They will be back in 2015. Carson City has been without a director for some time now and has been meeting informally with Monday morning breakfast. Placerville lost their director, Dr. Jeff Nelson; but was able to choose between several local candidates. Elizabeth Dyer is the new director. Chico is doing well with their new director, Dom Finetti.</p>
<b>Immediate Plans</b>	<p>Concentrate on the numerous chapters having membership difficulties. The numbers above indicate that Reno and Sacramento suffered the worst losses of numbers. My personal experience with those chapters indicates that the numbers may not be accurate. Reno, in particular, is holding its own. They had a growth spurt several months back, but have leveled off. In the same vein, California Delta's numbers do not seem accurate. My plans are to concentrate on visiting the chapters and understanding their concerns and difficulties.</p>

<p><b>Concerns and Recommendations</b></p>	<p>Director development for the small chapters is my biggest concern. Placerville was Very fortunate to have two and possibly more persons who could do the job when Jeff Nelson stepped down. In a similar vein, Chico found Dom Finetti, a college student at Chico State who followed Geoff Felver, another Chico State grad. The concept of searching out college students/grads is viable. Just takes some contacts and reaching out.</p>
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**Division 5 Arizona John Bloomquist**

Arizona Division continues to be a center of attention! The Barbershop Quartet Preservation Association (BQPA) met in Tempe AZ this April and many of the AZ Div. Quartets took advantage of singing on their Saturday night show! Thanks, BQPA for supporting our members and quartets each year. We love attending your event and many of us are members.

The AZ Division Convention and Contest was held May 2-3 in Mesa AZ. Thanks to Div. Events Chair Randy Bingel and his team for locating a new contest venue and HQ Hotel for this year's event. Convention Chair Bob Shaffer and his team from the Mesa Chapter did a fine job hosting the convention. The AZ Div. contest has 3 new champions. **Vocal Edition** is the Quartet Champion, **High Priority** is the new Senior Quartet Champion, and **Spirit of Phoenix** is the Chorus Champion. Also, **Intonation** is our newest Novice Champion. The Division will be sending four quartets to the FWD District Contest. In addition to Vocal Edition, **AUDACITY, Suit Up!** and **Speakeasy** will be representing AZ Div. at the Fall FWD District Contest. In addition to the Spirit of Phoenix, the **Tucson Barbershop Experience**, who was also the Most Improved Chorus, will represent the AZ Div. at the FWD District Contest. Congratulations to all!!!

This year, as Div. VP, I invited all of the Chapter Presidents and other Chapter leadership to attend a Presidents and Leadership Meeting on Friday night. This was supported and attended by FWD IPP Russ Young, FWD Music-Performance Chairman Nick Pappageorge and FWD Secretary Bob Gray. The meeting was also open to Chapter members who might be interested in taking on a leadership role as well. The session provided spirited conversation on such topics as Membership, Chapter Coaching Supplemental Program, and IRS filing deadlines as well as youth in harmony, community involvement, and general Chapter management.

Also at this year's Division Convention, I, along with EVP Bergthold hosted a Division VP Hospitality room for attendees. This was a first and hopefully not last event of this type. We had the opportunity to use a conference room at the hotel rather than our hotel room which gave a greater number of Barbershoppers and guests the ability to socialize and share convention highlights. Additionally, all of the top quartets visited and graced us with their music. What a great time!

As we approach summer the excitement will be building towards the Las Vegas Convention right here in the FWD (Las Vegas used to be part of the AZ Div.! I encourage everyone to attend the International Convention and Contest. Many of us seem to think that we only need to go if we are competing, when that is far from the fact. Going and just watching the contests and attending the many classes offered is a great way to enjoy this hobby. What a great time to make this your FIRST one! The quartet and the chorus contests will be certain barn burners.

Speaking of Las Vegas, the AZ Div. is excited to be home to our SAI sisters in harmony, The Scottsdale Chorus. On June 29, they will be hosting a once in a lifetime show, "Triple Crown of Barbershop". This show features 4-time International Champion, The Scottsdale Chorus, Spirit of Phoenix Chorus and the Kentucky Vocal Union Chorus. Both SOP and KVVU will be performing their International Chorus Contest set and this show is sure to be a sellout. Get your tickets soon! For more information: [www.scottsdalechorus.org](http://www.scottsdalechorus.org).

As we head towards the summer months, we look forward to the Fred Koch Memorial BASH! This annual event is scheduled for the weekend of August 15-17 and will feature a golf outing on Friday. The Parade Of Quartets will be Friday evening and on Saturday, the Luck Of The Draw quartet drawing and contest. This is a great weekend of harmony and fellowship. The BASH raises money for the Division Youth In Harmony fund. There will be additional information to come regarding hotel and event registration as we get closer to August.

I hope everyone takes advantage of Executive Director Monson's initiative to help to increase our Society membership by taking the survey if it comes your way. Get out and promote Barbershop singing to your local music educators at every opportunity.

As I said before, it is GREAT to be part of this awesome Division!!!

John Bloomquist  
AZ Div. VP



**Treasurer Max Bates**

Financial Reports for the FWD Board of Directors and House of Delegates as of December 31, 2013.

The Far Western District continues to be on a strong financial footing. Continued efforts in the areas of membership and the related chorus support will make that footing more sound.

Attached hereto are the following reports:

- 2013 Operating Results vs Budget - Total
- 2013 Operating Results by Class and Unclassified
- 2013 Balance Sheet

**Operating Statement Notes:**

1. The decline in dues revenue over the last four years is continuing.
2. The online publishing of the Westunes has resulted in a reduction in Ad revenue, which has also been offset by the reduction in costs.
3. Total donations shows both the positive results of the NorCal Youth Harmony Camp success and support including \$4850 from the Harmony Foundation under the HEC program ( to be adjusted by HF in 2014) and the challenge to fulfill the district commitment to the HF towards the Harmony Foundation Youth Harmony Festival. The district funded the \$10,000 to the HF offset by current year donations of \$4236.
4. Board expenses continue trending higher and adjustments to the 2015 budget may need to be considered with the addition of two additional board members in 2015.
5. The reduction of the minimum number of participants required by the facility at HCW resulted in a saving against budget.
6. This donation fulfilled the DWD commitment in support of the HF Youth Harmony Festival at mid-winter 2014.

**Balance Sheet Notes:**

- (a) Accounts Payable to El Rancho Unified Schools paid in January 2014 for the Leadership Academy facilities November 2013, billed in January 2014.
- (b) 2013 Net Profit for the district will be allocated to specific class (activity) reserves where applicable and the losses where no reserve exists will be charged to retained earnings as of 2014.

Respectfully submitted,

Max L Bates

**FWD**  
**Profit & Loss Budget vs. Actual Detail HOD**  
January through December 2013

Ordinary Income/Expense	<u>Jan - Dec 13</u>	<u>2013 Budget</u>	Notes	<u>2014 Budget</u>
<b>Income</b>				
500.00 - DUES	44,669.50	50,000.00	(1)	48,000.00
501.00 - INTERN. PRELIMS	4,075.19	3,000.00		4,000.00
502.00 - FALL CONVENTION				
502.30 Last Year	384.95			
502.00 - FALL CONVENTION - Other	17,865.83	15,700.00		17,500.00
<b>Total 502.00 - FALL CONVENTION</b>	<u>18,250.78</u>	<u>15,700.00</u>		<u>17,500.00</u>
503.00 - DIVISIONAL CONV				
503.10 - AZ-NV	1,297.86	1,500.00		1,400.00
503.30 - SO CAL WEST	4,068.59	2,000.00		
503.40 - NOR CAL EAST & WEST				2,600.00
<b>Total 503.00 - DIVISIONAL CONV</b>	<u>5,366.45</u>	<u>3,500.00</u>		<u>4,000.00</u>
504.00 - WESTUNES				
504.01 - ADS	310.00	500.00		-
<b>Total 504.00 - WESTUNES</b>	<u>310.00</u>	<u>500.00</u>	(2)	-
506.02 - INTEREST	125.36	175.00		100.00
506.03 - WEBCAST	1,290.00	2,400.00		2,400.00
510 - Donations				
510.01 Donations Awards	40.00	45.00		45.00
510.02 Donations Youth Educatio	0.00	1,500.00		500.00
510.03 Donations NoCal Youth Ca	14,208.00	9,700.00		9,700.00
510.04 Donors Choice	3,997.62	4,000.00		4,500.00
510.05 Donations-HF Youth Fest	4,235.70	0.00		10,000.00
510 - Donations - Other	2,000.00	1,000.00		2,000.00
<b>Total 510 - Donations</b>	<u>24,481.32</u>	<u>16,245.00</u>	(3)	<u>26,745.00</u>
520.00 - Fees				
520.01 - NorCal Youth Camp	5,520.00	5,250.00		5,250.00
520.02 - HCW	13,000.00	14,000.00		14,000.00
520.04 - Leadership Academy				
520.041 Fees Ldr Acad - AZ	1,749.00			
520.042 - Fees Ldr Acad - SoCal	3,684.00			
520.043 - Fees Ldr Acad - NorCa	2,136.00			
520.04 - Leadership Academy - Other	1,440.00	7,500.00		7,500.00
<b>Total 520.04 - Leadership Academy</b>	<u>9,009.00</u>	<u>7,500.00</u>		<u>7,500.00</u>
520.05 Director Development	1,570.00			1,500.00
<b>Total 520.00 - Fees</b>	<u>29,099.00</u>	<u>26,750.00</u>		<u>28,250.00</u>
<b>Total Income</b>	<u>127,667.60</u>	<u>118,270.00</u>		<u>130,995.00</u>
<b>Gross Profit</b>	127,667.60	118,270.00		130,995.00
<b>Expense</b>				
602.00 - Fall Convention Exp	197.60			

**FWD**  
**Profit & Loss Budget vs. Actual Detail HOD**  
January through December 2013

	<u>Jan - Dec 13</u>	<u>2013 Budget</u>	Notes	<u>2014 Budget</u>
603.00 - Webcast	1,115.10	2,500.00		2,400.00
<b>604.00 - BD MEETING</b>				
604.01 - TRAVEL	6,833.98	5,500.00		6,000.00
604.02 - MEALS	1,786.96	1,600.00		1,750.00
604.03 - LODGING	8,571.16	6,500.00		7,200.00
604.04 BD Meeting - Supplies	360.74	50.00		50.00
604.00 - BD MEETING - Other	1,097.94	1,200.00		1,500.00
<b>Total 604.00 - BD MEETING</b>	<u>18,650.78</u>	<u>14,850.00</u>	(4)	<u>16,500.00</u>
<b>607.01 - DIR DEVELOP</b>				
607.012 - SEMINAR	2,173.34			2,000.00
607.01 - DIR DEVELOP - Other	1,062.68	1,500.00		1,500.00
<b>Total 607.01 - DIR DEVELOP</b>	<u>3,236.02</u>	<u>1,500.00</u>		<u>3,500.00</u>
607.04 - FINANCIAL DEVEL CHR	0.00	500.00		500.00
<b>607.08 - C&amp;J</b>				
607.084 - TRAVEL	2,731.05	3,500.00		3,500.00
607.085 - C&J CAT SCH	3,150.00	1,500.00		1,500.00
<b>Total 607.08 - C&amp;J</b>	<u>5,881.05</u>	<u>5,000.00</u>		<u>5,000.00</u>
<b>607.09 - YMIH</b>				
607.091 - SUPPLIES	205.80			200.00
607.093 - TRAVEL	345.30	1,000.00		1,000.00
607.094 - POSTAGE	0.00	50.00		50.00
607.095 - AWARDS	1,100.00	2,000.00		2,000.00
607.096 - NoCal Youth Camp	16,105.50	14,900.00		14,950.00
607.096 Youth Festival Grants	1,000.00			1,500.00
607.09 - YMIH - Other	0.00	1,500.00		-
<b>Total 607.09 - YMIH</b>	<u>18,756.60</u>	<u>19,450.00</u>		<u>19,700.00</u>
<b>607.10 - EVENTS</b>				
607.101 - SUPPLIES	327.39	250.00		250.00
607.102 - TRAVEL	3,009.15	3,000.00		3,500.00
607.105 - POSTAGE	9.24	50.00		50.00
607.10 - EVENTS - Other	84.62	250.00		100.00
<b>Total 607.10 - EVENTS</b>	<u>3,430.40</u>	<u>3,550.00</u>		<u>3,900.00</u>
<b>607.11 - MUSIC &amp; PERF</b>				
607.110 - CHAPT COACHING	435.65	1,500.00		1,000.00
607.113 - TRAVEL	351.40	1,000.00		1,000.00
607.117 - HARMONY COLLEGE WEST	13,836.48	18,000.00	(5)	18,000.00
<b>Total 607.11 - MUSIC &amp; PERF</b>	<u>14,623.53</u>	<u>20,500.00</u>		<u>20,000.00</u>
<b>607.12 - MKTG &amp; PR</b>				
607.123 - PROMO MATERIALS				300.00
607.124 - WEB EXPENSES	2,949.13	2,400.00		2,400.00
607.127 - Travel	394.70	1,000.00		1,000.00
<b>708.00 - WESTUNES</b>				
708.01 - TELEPHONE	703.53	750.00		750.00

**FWD**  
**Profit & Loss Budget vs. Actual Detail HOD**  
January through December 2013

	<u>Jan - Dec 13</u>	<u>2013 Budget</u>	Notes	<u>2014 Budget</u>
708.03 - TRAVEL	439.08	1,100.00		1,100.00
708.00 - WESTUNES - Other	0.00	1,500.00		1,500.00
<b>Total 708.00 - WESTUNES</b>	<u>1,142.61</u>	<u>3,350.00</u>		<u>3,350.00</u>
<b>Total 607.12 - MKTG &amp; PR</b>	4,486.44	6,750.00		7,050.00
<b>607.18 - MEMBERSHIP</b>				
607.17 - SUNSHINE	0.00	100.00		100.00
607.181 - SUPPLIES	46.01			200.00
607.184 - TRAVEL	651.58	1,000.00		1,000.00
607.185 - Learn to Sing	143.30	2,000.00		1,500.00
<b>Total 607.18 - MEMBERSHIP</b>	<u>840.89</u>	<u>3,100.00</u>		<u>2,800.00</u>
607.20 - LEADERSHIP FORUM	2,539.81	3,500.00		<u>5,000.00</u>
608.00 - Donations				
608.01 Harmony Fndatn Youth Chorus	10,000.00		(6)	<u>10,000.00</u>
<b>Total 608.00 - Donations</b>	<u>10,000.00</u>			<u>10,000.00</u>
609.01 - Dues Collection Fees	1,786.78	2,500.00		2,500.00
609.02 - Merchant Acct Fees	517.04			
610.00 - INTERN. QT TRAVEL	2,425.15	2,800.00		2,800.00
611.00 - INTERN CH TRAVEL	5,596.50	6,400.00		6,400.00
612.00 - COLLEGE	450.00			-
617.01 - CONV ACT CHAIRMAN	445.68	1,500.00		1,500.00
622.00 - Gov't Fees	80.00	100.00		100.00
700.00 - PRESIDENT				
600.00 - AWARDS				
607.02 - COMMITTEE	239.04	1,000.00		750.00
600.00 - AWARDS - Other	761.88	400.00		500.00
<b>Total 600.00 - AWARDS</b>	<u>1,000.92</u>	<u>1,400.00</u>		<u>1,250.00</u>
607.07 - LONG RANGE PLANNING	0.00	200.00		
607.16 - HALL OF FAME	0.00	45.00		45.00
700.03 - TRAVEL	385.50	1,000.00		750.00
700.04 - INTERNATIONAL EXP	2,750.33	3,000.00		3,000.00
700.00 - PRESIDENT - Other	122.07			
<b>Total 700.00 - PRESIDENT</b>	<u>4,258.82</u>	<u>5,645.00</u>		<u>5,045.00</u>
703.00 - EVP				
703.03-Trvl & Meals	4,037.10	3,000.00		3,000.00
703.00 - EVP - Other	59.03			
<b>Total 703.00 - EVP</b>	<u>4,096.13</u>	<u>3,000.00</u>		<u>3,000.00</u>
704.00 - DVP				
704.10 - DVP AZ				
704.13-TRAVEL	79.80			
704.10 - DVP AZ - Other	0.00	500.00		500.00
<b>Total 704.10 - DVP AZ</b>	<u>79.80</u>	<u>500.00</u>		<u>500.00</u>

**FWD**  
**Profit & Loss Budget vs. Actual Detail HOD**  
January through December 2013

	<u>Jan - Dec 13</u>	<u>2013 Budget</u>	Notes	<u>2014 Budget</u>
704.20-DVP So Cal East				
704.23-TRAVEL	262.20			
704.24-SUPPLIES	44.79			
704.20-DVP So Cal East - Other	0.00	500.00		500.00
<b>Total 704.20-DVP So Cal East</b>	<u>306.99</u>	<u>500.00</u>		<u>500.00</u>
704.30-DVP SO CAL W				
704.33-TRAVEL	83.40			
704.30-DVP SO CAL W - Other	0.00	500.00		500.00
<b>Total 704.30-DVP SO CAL W</b>	<u>83.40</u>	<u>500.00</u>		<u>500.00</u>
704.40-DVP NOR CAL W	0.00	500.00		500.00
704.50-DVP NOR CAL EAST	0.00	500.00		500.00
<b>Total 704.00 - DVP</b>	<u>470.19</u>	<u>2,500.00</u>		<u>2,500.00</u>
705.00 - SECRETARY				
705.03 - SUPPLIES	154.56			200.00
705.00 - SECRETARY - Other	0.00	100.00		100.00
<b>Total 705.00 - SECRETARY</b>	<u>154.56</u>	<u>100.00</u>		<u>300.00</u>
706.00 - TREASURER				
706.03 - SUPPLIES	43.47			250.00
706.00 - TREASURER - Other	0.00	50.00		
<b>Total 706.00 - TREASURER</b>	<u>43.47</u>	<u>50.00</u>		<u>250.00</u>
709.00 - CHAPTER SUPPORT				
606.00 - Leadership Academy	6,315.62	9,000.00	(5)	9,000.00
709.4 - TRAVEL	414.70	1,500.00		1,500.00
709.00 - CHAPTER SUPPORT - Other	640.54			
<b>Total 709.00 - CHAPTER SUPPORT</b>	<u>7,370.86</u>	<u>10,500.00</u>		<u>10,500.00</u>
<b>Total Expense</b>	<u>111,453.40</u>	<u>116,295.00</u>		<u>131,245.00</u>
<b>Net Ordinary Income</b>	<u>16,214.20</u>	<u>1,975.00</u>		<u>-250.00</u>
<b>Net Income</b>	<u>16,214.20</u>	<u>1,975.00</u>		<u>-250.00</u>

**FWD**  
**Profit & Loss Budget Performance**

		January through May 2014				
		Jan - May 14	Budget	Jan - May 14	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>						
<b>Income</b>						
	500.00 - DUES	19,295.46	20,000.00	19,295.46	20,000.00	48,000.00
	501.00 - INTERN. PRELIMS	0.00	1,666.68	0.00	1,666.68	4,000.00
	502.00 - FALL CONVENTION	0.00	7,291.69	0.00	7,291.69	17,500.00
	503.00 - DIVISIONAL CONV					
	503.10 - AZ-NV	0.00	583.31	0.00	583.31	1,400.00
	503.50 - NOR CAL EAST	0.00	1,083.31	0.00	1,083.31	2,600.00
	<b>Total 503.00 - DIVISIONAL CONV</b>	<b>0.00</b>	<b>1,666.62</b>	<b>0.00</b>	<b>1,666.62</b>	<b>4,000.00</b>
	504.00 - WESTUNES					
	504.01 - ADS	230.00	0.00	230.00	0.00	0.00
	504.00 - WESTUNES - Other	0.00	0.00	0.00	0.00	0.00
	<b>Total 504.00 - WESTUNES</b>	<b>230.00</b>	<b>0.00</b>	<b>230.00</b>	<b>0.00</b>	<b>0.00</b>
	506.02 - INTEREST	24.36	41.69	24.36	41.69	100.00
	506.03 - WEBCAST	0.00	1,000.00	0.00	1,000.00	2,400.00
	510 - Donations					
	510.01 Donations Awards	40.00	18.75	40.00	18.75	45.00
	510.02 Donations Youth Educatio	0.00	208.31	0.00	208.31	500.00
	510.03 Donations NoCal Youth Ca	0.00	4,041.69	0.00	4,041.69	9,700.00
	510.04 Donors Choice	0.00	1,875.00	0.00	1,875.00	4,500.00
	510.05 Donations-HF Youth Fest	1,000.00	4,166.69	1,000.00	4,166.69	10,000.00
	510 - Donations - Other	0.00	833.31	0.00	833.31	2,000.00
	<b>Total 510 - Donations</b>	<b>1,040.00</b>	<b>11,143.75</b>	<b>1,040.00</b>	<b>11,143.75</b>	<b>26,745.00</b>
	520.00 - Fees					
	520.01 - NorCal Youth Camp	0.00	2,187.50	0.00	2,187.50	5,250.00
	520.02 - HCW	0.00	5,833.31	0.00	5,833.31	14,000.00
	520.04 - Leadership Academy	0.00	3,125.00	0.00	3,125.00	7,500.00
	520.05 Director Development	0.00	625.00	0.00	625.00	1,500.00
	<b>Total 520.00 - Fees</b>	<b>0.00</b>	<b>11,770.81</b>	<b>0.00</b>	<b>11,770.81</b>	<b>28,250.00</b>
	<b>Total Income</b>	<b>20,589.82</b>	<b>54,581.24</b>	<b>20,589.82</b>	<b>54,581.24</b>	<b>130,995.00</b>
	<b>Gross Profit</b>	<b>20,589.82</b>	<b>54,581.24</b>	<b>20,589.82</b>	<b>54,581.24</b>	<b>130,995.00</b>

**FWD**  
**Profit & Loss Budget Performance**

		January through May 2014				
		Jan - May 14	Budget	Jan - May 14	YTD Budget	Annual Budget
<b>Expense</b>						
	602.00 - Fall Convention Exp	343.99		343.99		
	603.00 - Webcast	250.00		250.00		
	<b>604.00 - BD MEETING</b>					
	604.01 - TRAVEL	2,054.40	2,500.00	2,054.40	2,500.00	6,000.00
	604.02 - MEALS	610.00	729.19	610.00	729.19	1,750.00
	604.03 - LODGING	2,661.36	3,000.00	2,661.36	3,000.00	7,200.00
	604.04 BD Meeting - Supplies	16.37	20.81	16.37	20.81	50.00
	604.00 - BD MEETING - Other	300.00	625.00	300.00	625.00	1,500.00
	<b>Total 604.00 - BD MEETING</b>	<b>5,642.13</b>	<b>6,875.00</b>	<b>5,642.13</b>	<b>6,875.00</b>	<b>16,500.00</b>
	<b>607.01 - DIR DEVELOP</b>					
	607.012 - SEMINAR	0.00	833.31	0.00	833.31	2,000.00
	607.01 - DIR DEVELOP - Other	0.00	625.00	0.00	625.00	1,500.00
	<b>Total 607.01 - DIR DEVELOP</b>	<b>0.00</b>	<b>1,458.31</b>	<b>0.00</b>	<b>1,458.31</b>	<b>3,500.00</b>
	<b>607.04 - FINANCIAL DEVEL CHR</b>	<b>0.00</b>	<b>208.31</b>	<b>0.00</b>	<b>208.31</b>	<b>500.00</b>
	<b>607.08 - C&amp;J</b>					
	607.083 - POSTAGE	30.62		30.62		
	607.084 - TRAVEL	339.65	1,458.31	339.65	1,458.31	3,500.00
	607.085 - C&J CAT SCH	0.00	625.00	0.00	625.00	1,500.00
	<b>Total 607.08 - C&amp;J</b>	<b>370.27</b>	<b>2,083.31</b>	<b>370.27</b>	<b>2,083.31</b>	<b>5,000.00</b>
	<b>607.09 - YMIH</b>					
	607.090 - Youth Loding Exp	110.89		110.89		
	607.091 - SUPPLIES	0.00	83.31	0.00	83.31	200.00
	607.093 - TRAVEL	311.50	416.69	311.50	416.69	1,000.00
	607.094 - POSTAGE	0.00	20.81	0.00	20.81	50.00
	607.095 - AWARDS	1,305.80	833.31	1,305.80	833.31	2,000.00
	607.096 - NoCal Youth Camp	0.00	6,229.19	0.00	6,229.19	14,950.00
	607.096 Youth Festival Grants	0.00	625.00	0.00	625.00	1,500.00
	<b>Total 607.09 - YMIH</b>	<b>1,728.19</b>	<b>8,208.31</b>	<b>1,728.19</b>	<b>8,208.31</b>	<b>19,700.00</b>
	<b>607.10 - EVENTS</b>					
	607.101 - SUPPLIES	165.60	145.81	165.60	145.81	350.00
	607.102 - TRAVEL	0.00	1,458.31	0.00	1,458.31	3,500.00
	607.105 - POSTAGE	0.00	20.81	0.00	20.81	50.00
	607.10 - EVENTS - Other	100.00		100.00		
	<b>Total 607.10 - EVENTS</b>	<b>265.60</b>	<b>1,624.93</b>	<b>265.60</b>	<b>1,624.93</b>	<b>3,900.00</b>
	<b>607.11 - MUSIC &amp; PERF</b>					
	607.110 - CHAPT COACHING	0.00	416.69	0.00	416.69	1,000.00
	607.113 - TRAVEL	0.00	416.69	0.00	416.69	1,000.00
	607.114 - POSTAGE	0.00	0.00	0.00	0.00	0.00
	607.117 - HARMONY COLLEGE WEST	0.00	7,500.00	0.00	7,500.00	18,000.00
	<b>Total 607.11 - MUSIC &amp; PERF</b>	<b>0.00</b>	<b>8,333.38</b>	<b>0.00</b>	<b>8,333.38</b>	<b>20,000.00</b>

**FWD**  
**Profit & Loss Budget Performance**

		January through May 2014				
		Jan - May 14	Budget	Jan - May 14	YTD Budget	Annual Budget
<b>607.12 - MKTG &amp; PR</b>						
	607.123 - PROMO MATERIALS	0.00	125.00	0.00	125.00	300.00
	607.124 - WEB EXPENSES	584.47	1,000.00	584.47	1,000.00	2,400.00
	607.127 - Travel	0.00	416.69	0.00	416.69	1,000.00
<b>708.00 - WESTUNES</b>						
	708.01 - DSL - Inet Access	213.99	312.50	213.99	312.50	750.00
	708.03 - TRAVEL	581.87	458.31	581.87	458.31	1,100.00
	708.00 - WESTUNES - Other	0.00	625.00	0.00	625.00	1,500.00
	<b>Total 708.00 - WESTUNES</b>	<b>795.86</b>	<b>1,395.81</b>	<b>795.86</b>	<b>1,395.81</b>	<b>3,350.00</b>
	<b>Total 607.12 - MKTG &amp; PR</b>	<b>1,380.33</b>	<b>2,937.50</b>	<b>1,380.33</b>	<b>2,937.50</b>	<b>7,050.00</b>
<b>607.18 - MEMBERSHIP</b>						
	607.17 - SUNSHINE	0.00	41.69	0.00	41.69	100.00
	607.181 - SUPPLIES	0.00	83.31	0.00	83.31	200.00
	607.184 - TRAVEL	0.00	416.69	0.00	416.69	1,000.00
	607.185 - Learn to Sing	0.00	625.00	0.00	625.00	1,500.00
	<b>Total 607.18 - MEMBERSHIP</b>	<b>0.00</b>	<b>1,166.69</b>	<b>0.00</b>	<b>1,166.69</b>	<b>2,800.00</b>
	607.20 - LEADERSHIP FORUM	0.00	2,083.31	0.00	2,083.31	5,000.00
<b>608.00 - Donations</b>						
	608.01 Harmony Foundation	0.00	4,166.69	0.00	4,166.69	10,000.00
	<b>Total 608.00 - Donations</b>	<b>0.00</b>	<b>4,166.69</b>	<b>0.00</b>	<b>4,166.69</b>	<b>10,000.00</b>
	609.01 - Dues Collection Fees	771.82	1,041.69	771.82	1,041.69	2,500.00
	609.02 - Merchant Acct Fees	206.80		206.80		
	610.00 - INTERN. QT TRAVEL	1,033.50	1,166.69	1,033.50	1,166.69	2,800.00
	611.00 - INTERN CH TRAVEL	2,382.00	2,666.69	2,382.00	2,666.69	6,400.00
	617.01 - CONV ACT CHAIRMAN	0.00	625.00	0.00	625.00	1,500.00
	622.00 - Gov't Fees	60.00	41.69	60.00	41.69	100.00
<b>700.00 - PRESIDENT</b>						
	<b>600.00 - AWARDS</b>					
	607.02 - COMMITTEE	458.43	312.50	458.43	312.50	750.00
	600.00 - AWARDS - Other	322.19	208.31	322.19	208.31	500.00
	<b>Total 600.00 - AWARDS</b>	<b>780.62</b>	<b>520.81</b>	<b>780.62</b>	<b>520.81</b>	<b>1,250.00</b>
	607.16 - HALL OF FAME	53.30	18.75	53.30	18.75	45.00
	700.03 - TRAVEL	0.00	312.50	0.00	312.50	750.00
	700.04 - INTERNATIONAL EXP	1,050.90	1,250.00	1,050.90	1,250.00	3,000.00
	<b>Total 700.00 - PRESIDENT</b>	<b>1,884.82</b>	<b>2,102.06</b>	<b>1,884.82</b>	<b>2,102.06</b>	<b>5,045.00</b>
<b>703.00 - EVP</b>						
	703.03-TRVL & MEALS	0.00	1,250.00	0.00	1,250.00	3,000.00
	703.06 - EVP Mid Winter Exp	1,457.02		1,457.02		
	<b>Total 703.00 - EVP</b>	<b>1,457.02</b>	<b>1,250.00</b>	<b>1,457.02</b>	<b>1,250.00</b>	<b>3,000.00</b>

**FWD**  
**Profit & Loss Budget Performance**

		January through May 2014				
		Jan - May 14	Budget	Jan - May 14	YTD Budget	Annual Budget
<b>704.00 - DVP</b>						
	704.10 - DVP AZ	0.00	208.31	0.00	208.31	500.00
	704.20-DVP So Cal East					
	704.23-TRAVEL	107.10		107.10		
	704.20-DVP So Cal East - Other	0.00	208.31	0.00	208.31	500.00
	<b>Total 704.20-DVP So Cal East</b>	<b>107.10</b>	<b>208.31</b>	<b>107.10</b>	<b>208.31</b>	<b>500.00</b>
	704.30-DVP SO CAL W	0.00	208.31	0.00	208.31	500.00
	704.40-DVP NOR CAL W	0.00	208.31	0.00	208.31	500.00
	704.50-DVP NOR CAL EAST	0.00	208.31	0.00	208.31	500.00
	<b>Total 704.00 - DVP</b>	<b>107.10</b>	<b>1,041.55</b>	<b>107.10</b>	<b>1,041.55</b>	<b>2,500.00</b>
<b>705.00 - SECRETARY</b>						
	705.02 - POSTAGE	54.50	41.69	54.50	41.69	100.00
	705.03 - SUPPLIES	77.58	83.31	77.58	83.31	200.00
	<b>Total 705.00 - SECRETARY</b>	<b>132.08</b>	<b>125.00</b>	<b>132.08</b>	<b>125.00</b>	<b>300.00</b>
<b>706.00 - TREASURER</b>						
	706.02 - POSTAGE	17.45		17.45		
	706.03 - SUPPLIES	0.00	104.19	0.00	104.19	250.00
	<b>Total 706.00 - TREASURER</b>	<b>17.45</b>	<b>104.19</b>	<b>17.45</b>	<b>104.19</b>	<b>250.00</b>
<b>709.00 - CHAPTER SUPPORT</b>						
	606.00 - Leadership Academy	0.00	3,750.00	0.00	3,750.00	9,000.00
	707.00 - COACH EXP					
	707.12 - TRAVEL	0.00	625.00	0.00	625.00	1,500.00
	<b>Total 707.00 - COACH EXP</b>	<b>0.00</b>	<b>625.00</b>	<b>0.00</b>	<b>625.00</b>	<b>1,500.00</b>
	<b>Total 709.00 - CHAPTER SUPPORT</b>	<b>0.00</b>	<b>4,375.00</b>	<b>0.00</b>	<b>4,375.00</b>	<b>10,500.00</b>
	Void	0.00		0.00		
	<b>Total Expense</b>	<b>18,033.10</b>	<b>53,685.30</b>	<b>18,033.10</b>	<b>53,685.30</b>	<b>128,845.00</b>
	<b>Net Ordinary Income</b>	<b>2,556.72</b>	<b>895.94</b>	<b>2,556.72</b>	<b>895.94</b>	<b>2,150.00</b>
		<b>2,556.72</b>	<b>895.94</b>	<b>2,556.72</b>	<b>895.94</b>	<b>2,150.00</b>

**FWD**  
**Profit & Loss Budget vs. Actual**  
January 1 through May 28, 2014

	Jan 1 - May 28, 14	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
_IntInc	0.00	0.00	0.00	0.0%
500.00 - DUES	19,295.46	19,612.90	-317.44	98.38%
501.00 - INTERN. PRELIMS	0.00	1,634.42	-1,634.42	0.0%
502.00 - FALL CONVENTION	0.00	7,150.56	-7,150.56	0.0%
503.00 - DIVISIONAL CONV	0.00	1,634.36	-1,634.36	0.0%
504.00 - WESTUNES	230.00	0.00	230.00	100.0%
506.00 - OTHER	0.00	0.00	0.00	0.0%
506.02 - INTEREST	23.72	40.88	-17.16	58.02%
506.03 - WEBCAST	0.00	980.65	-980.65	0.0%
510 - Donations	1,040.00	10,928.07	-9,888.07	9.52%
520.00 - Fees	0.00	11,542.99	-11,542.99	0.0%
Indirect Public Support	0.00	0.00	0.00	0.0%
Uncategorized Income	0.00	0.00	0.00	0.0%
<b>Total Income</b>	<b>20,589.18</b>	<b>53,524.83</b>	<b>-32,935.65</b>	<b>38.47%</b>
<b>Gross Profit</b>	<b>20,589.18</b>	<b>53,524.83</b>	<b>-32,935.65</b>	<b>38.47%</b>
<b>Expense</b>				
601.00 - Int'l Prelim Expense	0.00	0.00	0.00	0.0%
601.01 - ConvExp.SoCalWest	0.00	0.00	0.00	0.0%
602.00 - Fall Convention Exp	343.99	0.00	343.99	100.0%
603.00 - Webcast	250.00	0.00	250.00	100.0%
604.00 - BD MEETING	5,642.13	6,741.94	-1,099.81	83.69%
607.01 - DIR DEVELOP	0.00	1,430.08	-1,430.08	0.0%
607.04 - FINANCIAL DEVEL CHR	0.00	204.28	-204.28	0.0%
607.05	0.00	0.00	0.00	0.0%
607.08 - C&J	370.27	2,042.98	-1,672.71	18.12%
607.09 - YMIH	1,728.19	8,049.45	-6,321.26	21.47%
607.10 - EVENTS	265.60	1,593.48	-1,327.88	16.67%
607.11 - MUSIC & PERF	0.00	8,172.10	-8,172.10	0.0%
607.12 - MKTG & PR	1,380.33	2,880.65	-1,500.32	47.92%
607.14 - MKTG & PRO 708.00	0.00	0.00	0.00	0.0%
607.15 - Scholarship Comm	0.00	0.00	0.00	0.0%
607.18 - MEMBERSHIP	0.00	1,144.11	-1,144.11	0.0%
607.20 - LEADERSHIP FORUM	0.00	2,042.99	-2,042.99	0.0%
607.99 - MISC COMMITTEES	0.00	0.00	0.00	0.0%
608.00 - Donations	0.00	4,086.05	-4,086.05	0.0%
609.00 - MISC EXP	0.00	0.00	0.00	0.0%
609.01 - Dues Collection Fees	771.82	1,021.53	-249.71	75.56%
609.02 - Merchant Acct Fees	206.80	0.00	206.80	100.0%
610.00 - INTERN. QT TRAVEL	1,033.50	1,144.11	-110.61	90.33%
611.00 - INTERN CH TRAVEL	2,382.00	2,615.08	-233.08	91.09%
612.00 - COLLEGE	0.00	0.00	0.00	0.0%
617.01 - CONV ACT CHAIRMAN	0.00	612.90	-612.90	0.0%
622.00 - Gov't Fees	60.00	40.88	19.12	146.77%
700.00 - PRESIDENT	1,884.82	2,061.38	-176.56	91.44%
701.00 - IMMEDIATE PAST PRES.	0.00	0.00	0.00	0.0%
702.00 - SOCIETY BD MEMBER	0.00	0.00	0.00	0.0%

**FWD**  
**Profit & Loss Budget vs. Actual**  
 January 1 through May 28, 2014

	Jan 1 - May 28, 14	Budget	\$ Over Budget	% of Budget
702.01 - IPP	0.00	0.00	0.00	0.0%
703.00 - EVP	1,457.02	1,225.81	231.21	118.86%
704.00 - DVP	107.10	1,021.40	-914.30	10.49%
705.00 - SECRETARY	132.08	122.58	9.50	107.75%
706.00 - TREASURER	17.45	102.17	-84.72	17.08%
709.00 - CHAPTER SUPPORT	0.00	4,290.32	-4,290.32	0.0%
709.10 - Leadership Academy	0.00	0.00	0.00	0.0%
710.00 - DVP IMPLEMENTATION	0.00	0.00	0.00	0.0%
Reconciliation Discrepancies	0.00	0.00	0.00	0.0%
Uncategorized Expenses	0.00	0.00	0.00	0.0%
Void	0.00	0.00	0.00	0.0%
<b>Total Expense</b>	<b>18,033.10</b>	<b>52,646.27</b>	<b>-34,613.17</b>	<b>34.25%</b>
<b>Net Ordinary Income</b>	<b>2,556.08</b>	<b>878.56</b>	<b>1,677.52</b>	<b>290.94%</b>
<b>Net Income</b>	<b>2,556.08</b>	<b>878.56</b>	<b>1,677.52</b>	<b>290.94%</b>