

*REPORTS OF THE
FAR WESTERN DISTRICT OFFICERS
DISTRICT MANAGEMENT TEAM &
OTHER COMMITTEE CHAIRMEN*

FINAL 9/16/14

OCTOBER 9, 2014
FRESNO HOTEL & CONFERENCE CENTER
2233 VENTURA STREET.
FRESNO, CA 93721

SOCIETY FOR THE PRESERVATION AND ENCOURAGEMENT OF
BARBER SHOP QUARTET SINGING IN AMERICA, INC.

D/B/A

BARBERSHOP HARMONY SOCIETY

PRELIMINARY (9/10/14)



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Allan Web FWD President

President's Message

Greetings Chapter Delegates! Welcome to the 2014 Far Western District Fall Convention. I hope you enjoy this weekend in Fresno and get a chance to connect with your friends from around the District (as well as experience an amazing quartet and chorus contest).

The Far Western District continues to lead the Society on many fronts, and the Board is always looking for opportunities to maintain our lead as one of the best musical, social, and administrative Districts. You will find details on several Board recommendations up for ratification by the House of Delegates this weekend, and it is imperative that all our Chapters send a delegate and are actively involved in the governance of our District. Please be sure to fill out and bring your Delegate credential to the HOD meeting on Friday. If your Chapter Delegate at the meeting is not the Chapter President, the President needs to sign over his credential to the member who will be the actual Delegate in advance. The Delegate credential (found at the end of this brochure) is required in order for your Chapter to be represented in the HOD voting process.

In addition to the items up for a HOD vote, there are a few other operational topics of which you should be aware, some having to do with available programs and some with event administration.

Supplemental Chapter Coaching Program

The FWD currently has budget for an existing partial coaching reimbursement program, which is perennially underutilized. The money is there, and I would encourage more Chapters to avail themselves of that program.

However, to the extent that some Chapter choruses are already taking advantage of that existing program, most of the time those choruses are the ones least in need of coaching, while the choruses who would most benefit from coaching aren't getting it (at all, let alone taking advantage of a partial reimbursement program).

While the existing partial reimbursement program will continue to have budget allocated to it, we will also be implementing a Supplemental Chapter Coaching Program which will provide full funding for periodic coaching to a specific subset of choruses each year, with a specific set of goals in mind.

Of the 15 choruses which scored between 50 and 59.9 at their last contest appearance since 2011 (whether Division or District), up to 5 will be offered 100% coaching reimbursement (by a consistent coach who is a good fit for the chorus) for up to 4 coaching sessions between now and the 2015 Division contest cycle (which kicks off with the combined NE/NW/Prelims event in March).

The purpose of this program is to put 5 Chapter choruses, which are not currently singing in the 60s, into the 60s at the next Division contest. The intended outcome is that doing so will put these Chapters into a position where they are more engaged, singing better, and able to attract and retain more members than they can singing below a 60.

In return for this coaching, the Chapters will commit to competing in their respective 2015 Division Chorus Contests. If they score high enough to qualify for District, they would commit to competing in the 2015 Fall District Chorus Contest as well. Either way, the Chapters involved who at least went to Division would receive up to another 4 coaching sessions between Division and District even if they fail to qualify for District.

Success will be measured by:

1. Did the participating Chapters reach a scoring level in the 60s at the 2015 Division Chorus Contest (and subsequently, the 2015 District Chorus Contest, since such a score would qualify them for that).
2. Did the Chapter ultimately show no net loss in membership (excluding attrition due to illness or death) from the inception of the program (first coaching session) and the 2015 District Chorus Contest? Further, was the existing member retention rate (excluding attrition by illness or death) higher during the same period? And was the new member recruiting rate higher during the same period?

If we can successfully do this with 5 Chapters a year, in 3 years those 15 choruses which currently sing between 50 and 59.9 will all be singing in the 60s and have more members than they do now, thus helping to turn around our membership decline. Once a performing unit (chorus or quartet) sings in the 60s, they are producing a musical product which is compelling enough for other singers to want to be a part of it.

The reason for the 50 to 59.9 current scoring criteria is that Chapter choruses in that scoring level represent the low hanging fruit, who could easily be brought into the 60s level with a minimal amount of coaching. These Chapter choruses also represent members who are engaged enough to have at least shown up to a convention in the last three years, which is also an indicator of potential success with a little coaching. If we can get some quick and easy success with this set of Chapter choruses, we can then move on to helping the Chapters who might have a slightly longer or harder road to get to the 60s.

As of May 2014, this is the list of Chapters who meet the criteria for participation in this program:

Sacramento
White Mountains
Santa Barbara
Palomar-Pacific
Inland Empire
Coachella Valley
Davis-Vacaville
San Francisco
Santa Maria
Sun Cities
Folsom
Marin

The FWD Music & Performance Chair will spearhead this program and work with 5 Chapters from the set above to match them up with an appropriate in-District coach, and the District will cover 100% of the coach's travel expense and fee, if any. If your Chapter is on the list above and you want to make sure you are in the first set of 5, contact Nick Papageorge immediately to lock in your spot. We will only be taking 5 from the list above for this next contest cycle. Depending on how the program develops over the first half of 2015, we may be in a position to take on a second set of 5 around the middle of next year, in preparation for the 2016 cycle.

Restructuring of Convention Funding

The FWD Board has adopted a revised operational funding model for District conventions. This is a budget-neutral change, which doesn't require HOD approval, but will make life significantly easier for both hosting Chapters and the District.

Currently, a Chapter which wishes to host a District convention submits a bid packet which includes a budget to host a given event. The BOD/HOD approves the winning bid/budget, and the host Chapter and Events Chair work together to execute the event.

From a money perspective, the host Chapter is supposed to deal with everything out of their treasury, write all the checks for expenses, take in all the revenue from the registrations, etc. At the end of the process, the host Chapter must provide an accounting to the District, along with a check to the District for the District's share of the net income from the event (if any, although we always budget for net income). This process has historically had some drawbacks, such as a host Chapter not having enough funds in their treasury to front the expenses for a convention, or the District not seeing its share of the net profit for several months after an event, as well as multivendor issues with electronic ticketing when a different host Chapter is managing every event.

In order to mitigate or eliminate these issues, the BOD will be implementing the following workflow, which is fundamentally the opposite of what we've been doing:

1. The District writes a check to the Chapter for the expense amount listed in their approved budget in a reasonable time period prior to the event (on the order of 3 months, but if contract circumstances for a venue require even earlier payment, we can accommodate).
2. The host Chapter is still responsible for writing expense checks to vendors out of their treasury (which now has an amount in from the District equal to the budgeted expenses, so there should be no issue of insufficient funds to cover the upfront costs).
3. The District becomes the vendor of registrations for all events (leveraging online ticketing functionality being put into place by our District Webmaster, David Melville). All online ticket revenue for events will therefore go directly to the District rather than the host Chapter. To the extent that on site ticket sales will still need to be processed, the host Chapter will continue to be responsible for the logistics of that process (and will have visibility into the online ticketing system to facilitate this). Effectively, this means that the District will receive all the ticket revenue for the event.
4. The host Chapter is still on the hook for a) not going over budget, and if they do, providing good reasons why and getting approval from the Events Chair in advance to do so, and b) providing a complete accounting of the event to the District after the fact, just as they do now.

5. Based on that accounting, and assuming net income, the District will write a check to the host Chapter for their portion of the net income split.

This process would vastly simplify things and avoids the problem of the District having to write one or more checks for expenses to a host Chapter who doesn't have the operating capital to fund some of the upfront costs. The District is also only floating the money to cover expenses until registrations start coming into the District. As of the date of the event, all of the revenue will have been realized by the District and more than offset the expense check fronted to the host Chapter (assuming net income based on the event budget, which is the usual case).

The District Treasurer has to write two checks to the host Chapter under this model: one several months before the event, in an amount equal to the approved expense budget, and one after the Chapter provides the full accounting of the event. There should be no other extra load on the District Treasurer.

Another benefit is that it solves a technology problem for the District: the online store capabilities that we have available to us become expensive and unmanageable (effectively impossible) when more than one vendor has to be represented by the store. If there is only one vendor, the Far Western District, we can not only handle all the registrations ourselves, but also potentially offer other merchandise around the event (patches, pins, shirts, hats, quartet and chorus CDs, or other merchandise), thus creating a new revenue stream for the event. We can't currently do that under a multivendor online store model.

David Melville is already working on the online ticketing functionality, and we will likely use it for the combined Harmony College West/Leadership Academy Jan. 23-25, 2015 in Las Vegas, NV.

The changes outlined above will be incorporated into the next revision of the FWD Convention Manual(s), which will also be in the process of being combined into one document in the near future.

2015 Convention Registration Pricing

Related to the above, the Board has also taken action on raising convention registration pricing for next year. Increasing venue costs are a primary driver of this, even though our Events Team and host Chapters are always looking for ways to save money on the expense side of the convention equation. There is also a need to incentivize the purchase of registrations as early as possible, hence the appearance of a new category (On Site Registration). To the extent that market forces might allow us to lower registration pricing in the future, we will when we can. But for now, here are the 2015 convention registration prices adopted by the Board.

Registration pricing for District Conventions (with Division Convention registration being \$5 less in each category):

Early Bird Registration \$50 (a \$5 increase over current)

Late Registration \$65 (a \$10 increase over current)

On Site Registration \$70 (new category: a \$15 increase over current Late registration)

Membership Chair and Financial Development Chair Positions

Both the Membership Chair and the Financial Development Chair positions remain open at this time. I would appreciate it if you all would circulate this fact amongst your Chapter Boards and membership, as we are looking for qualified volunteers for both of these District Management Team positions. The job descriptions for both can be found in the Far Western District SOP. Please point any interested parties at me (president@farwesterndistrict.org) and Gordon Bergthold (evp@farwesterndistrict.org).

Regards,

Allan Webb
2014 Far Western District President

Schedule

2014 Fall Convention Schedule of Events

All events in Fresno Hotel & Conference Center unless otherwise noted

Thursday, October 9, 2014

2:00 pm - 6:00 pm	FWD Board Meeting	Sequoia Ballroom
10:00 am - 9:00 pm	Quartet Platoon	Salon A-1
7:00 pm - 9:00 pm	Registration Open	Conference Center Foyer

Friday, October 10

9:00 am - 9:00 pm*	Registration Open	Conference Center Foyer
9:00 am	Past FWD Presidents	Hotel Boardroom
9:00 am - Midnight	AHSOW	Yosemite Room
11:00 am - 1:00 pm	Harmony For Lunch Bunch	Silver Dollar Hofbrau Frwy 41 & Shaw
11:00 am	Hall of Fame Luncheon	Hotel Boardroom
1:30 pm	House of Delegates	Sequoia Ballroom
5:00 pm	Doors Open for Quartet contest	Saroyan Theatre
5:25 pm	Quartet Semi-Finals	Saroyan Theatre
10:15 pm	Quartet Evaluations (non-finalists)	Hotel 2nd floor
10:45 pm	Past Quartet Champs Show	Sequoia Ballroom

Saturday, October 11

9:00 am - 6:00 pm	Registration Open	Conference Center Foyer
9:00 am - Midnight	AHSOW	Yosemite Room
8:30 am	Mic-Testing Chorus Warm-up	Saroyan Backstage
9:00 am	Doors Open for Chorus Contest	Saroyan Theatre
9:25 am	Chorus Contest	Saroyan Theatre
2:30 pm	Chorus Evaluations Begin	TBA
3:00 pm	Mass Sing	Hotel Lobby
6:15 pm	Doors Open for Quartet Finals*	Saroyan Theatre
6:45 pm	Quartet Finals*	Saroyan Theatre
8:40 pm	Show Of Champions*	Saroyan Theatre
10:30 pm	Quartet Finalist Evaluations	Hotel 2nd Floor
11:00 pm	Afterglow	Sequoia Ballroom

Sunday, October 12

9:00 am	AFWDC Breakfast	Sequoia Ballroom
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* Registration for Single Event Quartet Finals/Show of Champions will be in the lobby of the Theatre from 6:15 until 6:45 pm. They also may be purchased earlier in the day.

More: All **Salons** are in the Conference Center attached to the Hotel
The **Sequoia Ballroom** is right off the lobby of the Hotel

Minutes of Spring HOD Meeting



Far Western District
Spring House of Delegates Meeting
Riverside, Ca.
1:30 PM Friday March 21, 2014

The following officers, directors, guests and delegates were present:

Past Presidents (7 Voting)

Lyn Brittan	1970-1971
Sam Barger	1984-1985
Terry Aramian	1986-1987
Chuck Hunter	1988-1989
John Krizek	2002-2003
Bill Cale	2006-2007
Bob Lally	2008-2009(*non-voting)
Bernard Priceman	2010-2011
Russ Young	2012-2013(*non-voting)

Board Members (9 Voting)

Allan Webb
Russ Young
Gordon Bergthold
Bob Gray
Max Bates
Bob Lally
Craig Hughes
Chuck Leavitt
Richard Lund (Absent Not Voting)
John Bloomquist

Chapter Delegates (23 Voting)

1. D-002 Greater Phoenix
2. D-008 Santa Rosa
3. D-013 Long Beach
4. D-014 Conejo Valley
5. D-018 Pasadena
6. D-022 Palo Alto – Mountain View
7. D-023 San Diego
8. D-026 Bay Area
9. D-028 Santa Maria
10. D-039 Marin
11. D-044 Prescott
12. D-046 Santa Fe Springs
13. D-056 Fullerton
14. D-057 Central California
15. D-058 Santa Monica
16. D-059 Fresno
17. D-069 Mesa
18. D-075 Las Vegas
19. D-101 Sun Cities
20. D-103 Rincon Beach
21. D-114 Riverside
22. D-116 Brea
23. D-123 California Delta

Distinguished Guests (non-voting)

Shannon Elswick Society Board President

Jim Clark Harmony Foundation

President Allan Webb called the Spring House of Delegates meeting to order at 1:32PM.

Bob Lally led the delegates in the Pledge of Allegiance.

Russ Young led the singing of the Star Spangled Banner.

Chuck Leavitt led the singing of “The Old Songs”.

Gordon Bergthold gave the Invocation.

President Allan Webb welcomed all of the delegates to the meeting and recognized past district presidents, board members, and distinguished guests, Shannon Elswick, President of the Society Board, and Jim Clark from Harmony Foundation.

President Webb’s opening remarks centered on Harmony Foundation Transparency, and how “Chapter Level” involvement was very important to the District.

President Webb introduced the Barbershop Harmony Society Board President, Mr. Shannon Elswick. Mr. Elswick addressed the Board and Delegates in attendance about Society CEO Marty Monson’s Vision for the Society.

- *More music, more modern music from 1970 forward.
- *More Youth Activities in more locations with more Youth Performance opportunities.
- *Better recognition of Barbershop – who we are and what we do
- *Become involved in Community Civic Organizations
- *Continue working with Professional Music Educators.

President Webb entertained a motion to approve the Agenda. Moved & Second **Motion Approved.**

President Webb entertained a motion to approve the minutes from the Fall HOD Meeting. Moved and Second **Motion Approved.**

President Webb entertained a motion to accept the receipt of the HOD Reports. Moved & Second **Motion Approved.**

Based on the recommendation of the Far Western District Board to the Far Western District House of Delegates, the following Motion was presented:

Motion: “Add the positions of “Vice President of Contest and Judging” and “Vice President of Music and Performance” as elected Far Western District Board positions with full voting rights. This will bring the total number of voting Board members from 10 to 12.” Motion Seconded.

Two delegates spoke in opposition to the motion. Following discussion, President Webb called for the Vote. Voice vote was inconclusive, so voting was conducted by a show of hands. EVP Gordon Bergthold and Secretary Bob Gray counted the votes. The count was 23 Ayes and 9 Nays. **Motion Approved.**

The Nominating Committee will add these two positions to their slate for consideration at the June Board meeting. The SOP will be changed to reflect the change in Board Members.

Awards Chairman Bill Cale advised that John Jones will be honored next fall in Fresno.

Past President Russ Young presented the “Outstanding Chapter” award to California Delta.

Jim Clark from Harmony Foundation addressed the delegates. He advised that 20 youth choruses are registered for the 2015 Mid-Winter in New Orleans. Mr. Clark discussed how donations to Harmony Foundation have increased between 2008 and 2013. He stressed how the “Donors Choice” program can benefit both the Chapters and the District for youth programs.

The next House of Delegates Meeting will be October 10, 2014 in Fresno California.

BHS President Shannon Elswick led the delegates in “Keep the Whole World Singing.”

President Allan Webb entertained a motion to adjourn. Moved and Second. **Motion Approved.**

Meeting Adjourned at 3:21 PM

Respectfully Submitted

Bob Gray
FWD Secretary

Minutes of the Spring BOD Meeting



**Far Western District
Board of Directors
March 20, 2014
Riverside, California**

Meeting was called to order by President Allan Webb at 2:10 PM

EVP Gordon Bergthold directed "The Old Songs".

Div. 4 VP Richard Lund gave the Invocation.

Roll Call was taken by Secretary Bob Gray who reported to President Webb that all members were in attendance, and that a quorum was present. Board members present: Allan Webb, Russ Young, Gordon Bergthold, Bob Gray, Max Bates, Bob Lally, Craig Hughes, Chuck Leavitt, Richard Lund, and John Bloomquist.

President Allan Webb welcomed all board members and guests. He acknowledged the Past Presidents in attendance at the meeting, and Jim Clark from Harmony Foundation.

President Webb advised the board that Shannon Elswick, President of the BHS Board, would be late because of plane trouble delaying his arrival. In his report to the Board of Directors, President Webb discussed the "Constant Contact" email system. He expressed that desire that board members use the system for more BOD communications between regular meetings. President Webb also discussed the need to get Chapter Leadership to take a more positive role in working on member retention. There was a review of the spread sheet analysis which Allan presented showing the correlation between chapters that compete in contests, or at least perform, and chapters that do not participate. In most cases, the chapters who participate have a better member retention than those that do nothing.

President Webb entertained a motion to approve the meeting agenda, with the changes in the time for Society Board Member Remarks, and Bob Lally replacing Neil Pennywitt as Division 1 Southwest VP. **Motion Carried**

President Webb entertained a motion to approve the minutes from the October 10, 2014 District Board meeting. **Motion Carried.**

President Webb advised that the Division VP reports were published in the HOD Brochure, and that he had appointed Bob Lally to fill the Division 1 position, replacing Neil Pennywitt, who was forced to resign due to health issues. There were additional reports by the Division Vice Presidents.

Division 1 Southwest VP Bob Lally presented a detailed report on his contact with the eight of nineteen Chapters in his division with fewer than 15 members. He reported that eight were in serious trouble. Bakersfield with 14 members, 4 are active. Crescenta Valley, 8 members, 4 are active. Lompoc 1 Member, Long Beach, 10 members, they have moved to Leisure World and have about 20 showing up. Los Angeles 5 members, Santa Clarita with 14 members, 10 are active and want to keep growing. Ventura 14 members, they would like to expand and want help. Whittier has 13 with 6 active members.

CSLT Don Salz, and Past President Russ Young offered input.

Division 2 VP Craig Hughes reported that 11 of 18 chapters had attended Leadership Academy. Brea was a Harold Hill award winner. He also reported that 10 of 16 Chapters had choruses competing. He reported that the Riverside Chapter was doing well, and that El Cajon had doubled membership from 14 to 29.

Division 3 Northwest VP Chuck Leavitt reported that Santa Rosa was not going to host the Prelims; however the Bay Area “Voices of Harmony” would be the host chapter.

Division 4 Northeast VP Richard Lund reported on small chapters are having Director issues.

Division 5 Arizona VP John Bloomquist addressed numbers from President Webb’s spread sheet, and reported 6 chapters would be competing.

Old Business: The HOD will be voting on two new board positions “Music and Performance, and Contest Judging”. General discussion of concerns with director help for small struggling chapters, retention of chapters, and membership.

New Business: “Harmony College West & Leadership Academy”. The Board discussed combining Harmony College West and Leadership Academy. There is a need to determine the Missions of each event. Other issues that need to be addressed are location, venue, available space, classes offered, and faculty availability.

President Allan Webb appointed a committee to study the possibilities. Committee members are: Ron Black, Craig Hughes, Russ Young, Greg Lyne, Don Salz, and Nick Papageorge.

President Webb called for a fifteen minute break at 4:00 PM. The meeting resumed at 4:18 PM.

Awards Chairman Bill Cale announced that John Jones would be the honoree at the Fall Convention in Fresno. Motion to approve the selection. **Motion Approved.**

President Allan Webb introduced Jim Clark from Harmony Foundation. Following discussion regarding more transparency about the funding, Mr. Clark explained the process. He pointed out that 20 “Youth” choruses had registered for next year’s “Mid-Winter” in New Orleans.

Mr. Clark gave the history of Harmony Foundation since 1959 until today. In 2013 16% of the members participate in donating to Harmony Foundation. There were 2695 “Ambassadors of Song” and 893 members of the “President’s Council”. Income growth was reported as \$793,806 in 2008 and \$2,629,945 in 2013. The 2013 figure could yield \$780,000 back to the Chapters and or Districts for various operations. We are currently receiving back \$350,000 meaning that we are leaving \$430,000 with the Foundation. This is a potential source of funding for youth programs. The “Donor Choice” has increased from \$135,953 in 2008 to \$349,689 in 2013.

Funding District YIH Events (Outreach Events) : There was discussion about funding FWD program to distribute grants for YIH. Education of district membership will be necessary to create a program that is beneficial to YIH Outreach. Consider the Mid-Atlantic Model for YIH. Further discussion and board vote in June.

Chapter Chartering: The district will study where chapters are need or justified. The study will determine where to place new chapters, and the cost of placement. The board will vote in June to provide money in the budget for 2015.

Chapter Coaching Supplemental Program: Currently 50% of Coaching travel costs are available to Chapters. There will be discussion in June to possibly provide supplemental funds where the FWD will fund 100% of coaching three times per year for musical improvement for five mid-range choruses.

Restructuring of Convention/Contest Funding/Accounting: There was discussion of possibly restructuring the Convention operations. This could provide Host Chapters “front money” for expenses based on an approved Convention Budget. Money would come to FWD for registrations. The Host Chapter would provide proper accounting for the Convention to recoup their share of profits. Setting up the Merchant Account could provide challenging. There will be further discussion at the June meeting.

Past President Russ Young led “Keep the Whole World Singing”

President Allan Webb entertained a motion to adjourn. **Motion Approved.**

Meeting Adjourned at 5:55 PM

Next Meeting June 7, 2014

Fullerton, CA

Respectfully submitted,

Bob Gray

FWD Secretary



Minutes of the Summer Board Meeting

Far Western District

Board of Directors

June 7, 2014

Fullerton, California

Meeting was called to order by President Allan Webb at 9:06AM

EVP Gordon Bergthold directed "The Old Songs".

Div. 4 VP Richard Lund gave the Invocation.

Roll Call was taken by Secretary Bob Gray who reported to President Webb that one member, Bob Lally, was absent. A quorum was present. Board members present: Allan Webb, Russ Young, Gordon Bergthold, Bob Gray, Max Bates, Craig Hughes, Chuck Leavitt, Richard Lund, and John Bloomquist. Also in attendance DMT Members Don Salz, Ron Black, Jerry McElfresh, and Nick Papageorge.

President Allan Webb In his opening remarks President Webb discussed the "Forum" and the new email system which were developed recently. Allan demonstrated to those in attendance the various areas of the Forum, and ways to improve communication within the district. He also demonstrated the new email system which has replaced "Constant Contact".

President Webb entertained a motion to approve the meeting agenda. Motion by Chuck Leavitt, Second by Richard Lund. **Motion Approved**

President Webb entertained a motion to approve the minutes from the March 20, 2014 District Board meeting. Motion by Craig Hughes, Second by Richard Lund. **Motion Approved**

The Division Vice President reports were published in the Summer Brochure on the FWD website, as well as a copy of the brochure for all in attendance.

Div. 1 Southwest VP Bob Lally (Absent). Report in Summer Brochure.

Div. 2 Southeast VP Craig Hughes discussed his report, and that he used the new email system to send his Division Westunes Article to all members in his Division. He also advised that Westminster recently held a successful multi-chapter event.

Div. 3 Northwest VP Chuck Leavitt discussed his report, and the problems finding an appropriate venue for the combined Division Contest. Options move to a different division, or investigate the use of hotel ballrooms.

Div. 4 Northeast VP Richard Lund discussed his report, Youth Camp, and the need for a larger difference between Early Bird, Regular, and On Site ticket prices. An incentive is needed to purchase early bird tickets, rather than everyone waiting to purchase registrations at convention/contest.

Division 5 Arizona VP John Bloomquist discussed his report and added information on the White Mountain Chapter's membership decline. John also suggested Sun City would be a good candidate for coaching grant.

Break at 10:05 AM for ten minutes

Old Business:

In the absence of Bernard Priceman, Immediate Past President Russ Young presented the slate of officers for 2015.

FWD 2015 Proposed Slate of Officers

President - Allan Webb
Exec VP - Gordon Bergthold
IPP - Russ Young
Secretary - Bob Gray
Treasurer - Max Bates
VP AZ - John Bloomquist
NE VP - Richard Lund
NW VP - TBD
SE VP - Craig Hughes
SW VP - TBD
C & J - Ron Black
M & P - Nick Papageorge

Motion to accept the proposed 2015 Slate of Officers. Motion by Chuck Leavitt, Second by Richard Lund.
Motion Approved.

- There was also discussion about sending Westunes to all FWD members using the new email system. The email would be similar to "Livewire" from the Society. Also discussion of Harmony Camp and donations.

Chapter Support and Leadership Chairman Don Salz presented his report to the Board. He outlined how he will be connecting with Chapter Leaders in the District. Don also reported on status to find a venue in Las Vegas for a combined Leadership Academy and Harmony College West. The combined event for the District is planned for January 2015. Craig Hughes and Nick Papageorge will be assisting in the process.

Gordon Bergthold Executive Vice President discussed the District Management Team summary.

Allan Webb talked to Royce Ferguson about assuming the position of Chorus Director Development Chairman with the assistance of Dr. Greg Lyne. Jim Halverson's YIH report was on the Forum.

Old Business

The search for a District Membership Chairman is continuing following the resignation of Shelly Albaum. Brian Forbes will assume the “Events” committee chairman position from Ted Sayle.

President Allan Webb discussed the list of District Priorities from the meeting three years ago. He pointed out that he sent the list to everyone in January. If the board feels that the items on the list are no longer important to the District, than Allan will scrap them. It was decided that the process will start with the YIH list of all music educators.

- Chapter Chartering and dissolution. The Whittier chapter is seeking voluntary dissolution. The Whittier Board is concerned about who will make the decision about the Earl Moon Scholarship to Harmony University. Russ Young presented an idea to have the FWD Board and District Management members become “Dual Members” of the Whittier Chapter. This would insure the required number of members on the Chapter roster. This would preserve the Chapter Charter and expedite the process of starting a new chapter.

Motion by Chuck Leavitt, Second by Richard Lund. *“That the Far Western District Board and District Management Team Members may become dual members with a failing Chapter. The District will fund the cost of maintaining the Chapter Charter for the purpose of expediting the start-up of a new Chapter”*

Eight “AYE” One “Nay” **Motion Approved.**

- Further discussion on Chapter Chartering and dissolution revealed that Crescenta Valley, Los Angeles, Casa Grande, Redding, and Lompoc are all in violation of the Statement of Policy. President Allan Webb will draft a communication to these chapters informing them that they all have been in violation of the SOP for over 90 days. If the membership requirements are not corrected at 180 days they will lose all insurance and society benefits.
- Chapter Coaching. Currently Chapters may apply for \$300 maximum for coaching travel reimbursement. Very few Chapters apply for this reimbursement. The District will be targeting chapters that compete in contests and sing in the 50 to 60 category. The selected Chapters, up to five, can receive four coaching sessions. They must agree to compete in the next 2015 Division contest, and if they score high enough to qualify for district, to compete in the 2015 district contest as well. Past President Russ Young suggested an application for the coaching grants. A questionnaire will be developed to prioritize from the 15 possible chorus candidates. Allan will provide more information on the Forum.

Convention Funding: Proposal for restructuring of Convention/Contest funding and accounting. Prior to the convention, the District would write a check to the host Chapter for the expense amount listed in their approved Convention Budget. The host chapter is responsible for paying all vendors out of their treasury.

Old Business (Cont.)

The District becomes the vendor of registrations for all events. All revenue will go directly to the District. The host chapter still must remain within their approved budget, or get approval from the Events Chair in advance of exceeding budget. Following the convention the host chapter will provide a

complete accounting to the District after the event. Based on that accounting and assuming net income, the District will write a check to the host chapter for their portion of the income split. Max Bates will research any IRS issues. The information will be included in the Convention Manuals.

Motion by Max Bates, Second by Craig Hughes to move ahead with the proposal for the District to change the Convention Funding Process. The information will be placed in the Convention Manual after research by Max Bates. **Motion Approved.**

- Outreach endowment fund to all demographics, not just one area such as Youth in Harmony. Use District Cash to establish a \$20 Thousand dollar fund this year, and follow the same matrix as the Mid Atlantic District with Donor Choice and YIH. Information will be presented to the HOD in October for a vote.

New Business:

- Contest and Judging Chairman Ron Black conducted the Chorus “Draw” for the fall District Convention. This was followed by the Quartet “Draw”.
- Line Item discussion of the 2015 Budget was presented by Treasurer Max Bates with discussion by the Board for all categories.

Motion to the House of Delegates that the District Youth Chorus will fund the Youth Festival using the same process as last year. Motion by Chuck Leavitt, Second by Craig Hughes.

Motion Approved.

For the good of the Fraternity:

- Discussion of the need to insure all Chapters in the District complete required filings of IRS 990's, Financial Reviews, and State required filings. When completed all need to be posted on E-Biz.

Past President Russ Young led the group in singing “Keep the Whole World Singing”

Meeting adjourned at 6:07 PM

Respectfully Submitted

Bob Gray, Secretary
Far Western District

HOD Order of Business

FAR WESTERN DISTRICT
FALL HOUSE OF DELEGATES MEETING

BAKERSFIELD, CALIFORNIA

1:30 PM FRIDAY, OCTOBER 11, 2013

1. Call To Order Allan Webb
2. Pledge of Allegiance Gordon Bergthold
3. "The Star Spangled Banner" Russ Young
4. "The Old Songs" Ron Black
5. Invocation Richard Lund
6. Welcome Allan Webb
7. Introduction Allan Webb
 1. Past Presidents
 2. Other Dignitaries
 3. District Officers
8. Roll Call Bob Gray
9. District President's remarks Allan Webb
10. Memorial to Departed Members Bob Gray (and Newfangled Four)
11. Approval of the Agenda Allan Webb
12. Approval of previous minutes Allan Webb
13. Receipt of HOD Reports Allan Webb
14. Additional Officer/Committee reports Gordon Bergthold
15. Unfinished Business Allan Webb
16. New Business Allan Webb
 1. Changes to the SOP Bob Gray
 2. Approval of the 2014 Budget Max Bates
 3. BOD proposal to fund 2015 HF Youth Chorus Scholarship Allan Webb
17. BOD Highlights Allan Webb
18. Society Board Update Dick Powell
19. Harmony Foundation Update Jim Clark
20. Nominating Committee Report Bernard Priceman
 1. Election of Officers Allan Webb
 2. Installation of Officers Dick Powell
21. Awards Bill Cale
22. Future Convention Approvals Ted Sayle/Bryan Forbes
23. Next Meeting time/Location Allan Webb
24. Keep the Whole World Singing" Allan Webb
25. Adjourn Allan Webb

Board of Directors Meeting Agenda



FAR WESTERN DISTRICT

Board Meeting Agenda

Fresno, CA

October 9, 2014

1. Call to order Allan Webb
2. The Old Songs Russ Young
3. Invocation Richard Lund
4. Roll Call Bob Gray
5. Opening Remarks Allan Webb
6. Society Board Member Remarks Dick Powell
7. Approval of agenda Allan Webb
8. Approval of minutes of the previous meeting Allan Webb
9. DVP Reports:
 - o Division 1, Southwest Bob Lally
 - o Division 2, Southeast Craig Hughes
 - o Division 3, Northwest Chuck Leavitt
 - o Division 4, Northeast Richard Lund
 - o Division 5, Arizona John Bloomquist
10. Old Business:
 - Whittier Chapter update Allan Webb
 - Goals Update Allan Webb
 - Convention Manual Update Allan Webb
 - Harmony College West/Leadership Academy Don Salz/Nick Papageorge/Craig Hughes
 - Website/Website Functions Update David Melville

New Business:

- Chapter Dissolutions Allan Webb
- Spring 2015 Convention Honoree Bill Cale

Information only Items

- DMT Positions for 2015 Allan Webb
- For the Good of the Fraternity All
- Keep the Whole World Singing Chuck Leavitt

Adjourn Allan Webb

Board of Directors' Reports



Bob Gray, Secretary

The Far Western District Board conducted four Electronic Votes between the Summer Board Meeting and the Fall Meeting.

#1. Doug Maddox Memorial Plaque

The past Presidents and Hall of Fame members have had discussion over the past few weeks about requesting something to honor our friend Doug Maddox. After much discussion, it was agreed to ask the FWD Board to support the purchase of a plaque that would be displayed on the front of lecterns at each District convention. This is cast aluminum with the gold areas raised on a black background. Although the final cost hasn't come in just yet, it appears as though the cost will be around \$610.00. The only addition to this might be engraving to be placed around the outer edge that states, "In memory of Doug Maddox"...or something as such.

Motion by Russ Young to purchase the plaque.

Second by Craig Hughes

Motion Approved: 7 AYES 0 No.

Those voting: Total number of voters: **7** (Max Bates, Russ Young, Richard Lund, Bob Gray, Chuck Leavitt, Craig Hughes, Allan Webb

#2 2015 Slate of Officers

- President - Allan Webb
- Executive Vice President - Gordon Bergthold
- Secretary - Bob Gray
- Treasurer - Max Bates
- Immediate Past President - Russ Young
- VP Music and Performance - Nick Papageorge
- VP Contest and Judging - Ron Black
- Southwest DVP - Brent Anderson
- Southeast DVP - Craig Hughes
- Northwest DVP - Charles Feltman
- Northeast DVP - Richard Lund
- Arizona DVP - John Bloomquist

Discussion about the slate took place in a Skype call on August 24, 2014, with all BOD members present except Max Bates (Treasurer) and Bob Lally (SW DVP). The poll closed Aug 29, 2014.

Vote Totals: Aye 5, Nay 1, Abstain 2 2015 Slate of Officers Approved

Members Voting: Max Bates, Chuck Leavitt, Bob Gray, John Bloomquist, Russ Young, Richard Lund, Craig Hughes, Allan Webb

#3 Registration Fees

Following discussion on the Board of Directors FWD Forum regarding the need to increase Convention Registration Fees Richard Lund, Division 4 VP proposed the following motion:

MOTION:

I move that the registration fees for District Conventions be as follows,

Divisional Convention registration fees \$5 less in each category.

Early Bird registration \$50 (\$5 increase)

Late registration \$65 (\$10 increase)

On Site registration \$70 (new category \$15 increase over Late registration)

Fellow board members: this rate structure is Not out of line, especially when we recognize the information provided by Don Salz for Evergreen's fee of \$80 early bird.

Richard Lund

I second the revised motion for emergency change to registration fees Chuck Leavitt.

8 AYE votes, 0 No Votes. Motion Approved.

Those voting: Richard Lund, Craig Hughes, Bob Gray, Russ Young, Max Bates, Gordon Bergthold, Chuck Leavitt, Allan Webb.

#4 Youth Endowment Fund (Recommendation to HOD)

Far Western District Outreach Fund Proposal

We have had several interactions with the Society and Harmony Foundation surrounding how YIH event grants are processed by the Society. Most recently, the NorCal Harmony Camp has had to deal with a sizable decrease in funding (on the order of ~30%) year over year from the Society. This is primarily due to the Society being a victim of its own success with youth outreach: while HF donations are up significantly year over year, grant requests have outstripped the increase, leading to a net decrease in individual grant amounts even though the total amount of grant activity has substantially increased.

At the same time, the shift in fundraising priority towards HF, and away from local and District fundraising, has left the District YIH Fund in a state of decreasing assets, while the pressure from decreased Society funding has YIH events looking to the District YIH Fund to cover the gap.

Last Fall, Society Board Rep John Miller suggested that the FWD BOD consider using some of our considerable cash (~\$120k, far more than most other Districts have in the bank) to shore up our Youth Outreach Fund as an endowment.

Society leadership has also expanded the scope of outreach efforts beyond the youth category to include other forms of outreach which can beneficially impact our membership recruitment and retention. In order for the Far Western District to align itself with Society outreach initiatives as well as create an increasingly self-sustaining outreach endowment fund, the FWD BOD is recommending a change to SOP Section 13.2, which is detailed below.

The Mid-Atlantic District has already gone down this road by creating a District endowment fund, which a few years ago had at least \$84k in it. Their District Financial Development Chair partnered with HF to manage their endowment (essentially, it would follow the same investment plan as HF funds do).

Direct donations to the fund, as well as HF Donor Choice money coming back to the District, are part of the revenue into the fund (interest from investments being the other part), with grant distributions per year limited to total donations during the year or 5% of the fund, whichever is lower.

Below is the current wording in the 2014 SOP regarding the currently constituted Youth Education Fund, which will need to be changed to remove specific reference to "Youth" in favor of more generic Outreach Fund language (although youth oriented educational events will continue to be potential grant recipients from the outreach fund). This will bring our outreach focus in line with the Society's broader outreach effort and allow money to be used for education and outreach beyond the constraints of "youth":

"13.2 DISTRICT YOUTH EDUCATION FUND

The Far Western District Youth Education Fund is established for the purpose of supporting youth outreach and educational activities in the Far Western District.

The funds are derived solely from voluntary contributions by members, chapters and friends of the district. The fund is maintained as a separate account by the treasurer of the district.

Monies from the fund are to be spent on projects as recommended by the District Youth Outreach Team and approved by the district board. These projects may include, but are not limited to: youth camps, scholarships, seminars for music educators, audio-visual materials, manuals and educational materials, augmentation of district youth outreach budget items such as high school quartet scholarship awards and Collegiate Barbershop Quartet travel and other projects as may be appropriate.

Where these projects are offered to non-member personnel, such as youths attending FWD youth camps, an appropriate release form will be provided to and executed by the parent or guardian providing for appropriate release for medical and/or accident circumstances and will also contain a "hold harmless" clause against the sponsors, FWD and SPEBSQSA, Inc.

Applications for project funding should be made through the District Chairman of the YIH Committee. It is the informal desire of the Board to spend no more than 50% of the funds available in this fund in any given year."

Proposed new SOP 13.2 language:

"13.2 DISTRICT OUTREACH ENDOWMENT FUND

The Far Western District Outreach Endowment Fund is established for the purpose of supporting outreach and educational activities in the Far Western District.

The Fund is derived from voluntary contributions by members, chapters and friends of the district, as well as by initial seed money from the Far Western District treasury. The Fund is maintained by Harmony Foundation on behalf of the Far Western District, with proceeds from the Fund's income used to fund outreach and educational activities.

Monies from the Fund are to be spent on projects as recommended by the District Board. These projects may include, but are not limited to: youth camps, scholarships, seminars for music educators, audio-visual materials, manuals and educational materials, augmentation of district outreach budget items such as high school quartet scholarship awards and Collegiate Barbershop Quartet travel, new chapter startup activities, adult outreach programs to potential members by existing chapters, and other projects as may be appropriate.

Where these projects are offered to minors, such as youths attending FWD youth camps, an appropriate release form will be provided to and executed by the parent or guardian providing for appropriate release for medical and/or accident circumstances and will also contain a "hold harmless" clause against the sponsors, FWD and SPEBSQSA, Inc.

Applications for project funding for outreach activities should be made through the appropriate committee chairmen: YIH Chair for youth activities, Membership Chair for new chapter startups, CDD Chair for Chorus Director Development, etc. For any requests which don't appear to fit under an existing committee chair, contact the Executive Vice President.

The annual budget of the Far Western District may include projected grant distributions from the fund, provided that such distributions do not exceed the expected income (donations/interest/capital gains), or 5% of the Fund, whichever is the lesser amount. To the extent that those numbers change during the budget year, expanded mid or late year grants may be accommodated if the financial state of the Fund allows for it.

The intention behind this funding/spending model is to allow for the Outreach Endowment Fund to always be in a state of growth, and eventually be large enough to fund substantial outreach programs entirely from the interest/capital gains of the Fund's investments."

For the purposes of establishing the initial balance of the fund, the phrase "initial seed money from the Far Western District treasury" above is defined as the amount necessary to bring the balance of the fund to \$30k as of Jan. 1, 2015, after rolling over the current Youth Outreach Fund balance (~\$4k) and adding in the 2014 donation total (estimated ~\$6k), which would require an estimated ~\$20k from our bank account to accomplish. The first year (2015) we would therefore begin with a total grant limit of 5% (\$1500, approximately what our District grant activity was in 2014), but could adjust upwards during the course of the year if the financial state of the fund grows enough. Given that we usually show about \$6k worth of donation income per year (which we hope to increase), the fund should grow relatively quickly over the next several years and allow us to budget for increasing amounts of grants for various outreach activities.

Respectfully submitted by Allan Webb, 2014 FWD President

The Electronic Vote to change the SOP 13.2 approved the change. The vote was 5 Aye with no opposition votes.

Board Members voting were: Gordon Berghold, Max Bates, Chuck Leavitt, Bob Gray, & Allan Webb.

Chapter leadership throughout the District have been working to make their Chapters legal regarding the filing of all State and Society Financial Requirements and the posting of the completion of the requirement on Ebiz. The following report lists the status of all Chapters in the Far Western District. The data was gathered from Ebiz on 9/01/2014.

Chapter	IRS 990	Financial Review	State Incorporation
D001 Lompoc	NO Filings Recorded	NO Filings Recorded	NO Filings Recorded
D002 Greater Phoenix	All Current	All Current	All Current
D003 Tucson	No 990 for 2013 NO Filings Recorded since 2009	All Current	All Current
D005 Bakersfield	No 990 for 2013 NO Filings Recorded since 2009	No Financial Reviews	No Incorporation Filed
D006 Walnut Creek	All Current	All Current	All Current
D008 Santa Rosa	All Current	All Current	All Current
D009 Placerville	No 990 in 2012 or 2013 NO Filings Recorded since 2009	No Review in 2012 or 2013	Incorporation Exp. 12/31/12 Incorporation exp. 8/05/2014
D012 South Bay	All Current	No Financial Reviews	All Current
D013 Long Beach	All Current	All Current	All Current
D014 Conejo Valley	All Current	All Current	All Current
D015 Hemet	All Current	All Current	All Current
D018 Pasadena	All Current	All Current	All Current
D019 Inland Empire	All Current	All Current	All Current
D020 Davis-Vacaville	All Current	All Current	Incorporation Exp. 12/31/13
D021 Sacramento	All Current	All Current	All Current
D022 Palo Alto - Mountain View	All Current	All Current	All Current
D023 San Diego	All Current	No Review for 2013	All Current
D024 San Francisco	No 990 for 2013 Posting error	No Financial Reviews	No Incorporation Filed
D026 Bay Area	All Current	All Current	All Current
D028 Santa Maria	All Current	All Current	All Current
D029 Visalia	No 990 for 2013 No 990 for 2012 - 2013	No Review for 2013	No Incorporation Filed
D030 Whittier	No 990 for 2012 - 2013	No Financial Reviews No Review in 2012 - 2014	No Incorporation Filed
D031 Aloha	No 990 for 2013 No 990's Filed	No Review for 2012 or 2013 No Financial Reviews	Incorporation exp. 7-1-12 No Incorporation Filed
D033 Carson City	No 990 for 2013	No Review for 2012 or 2013	No Incorporation Filed
D036 Ventura	No 990's Filed	No Financial Reviews	No Incorporation Filed
D037 South Orange County	All Current	All Current	All Current

D039 Marin	All Current	All Current	All Current
D040 Nevada-Placer	All Current	All Current	All Current
D041 Palomar Pacific	All Current	All Current	All Current
D042 Stockton	All Current	All Current	No Incorporation Filed
D043 Santa Clarita	All Current	All Current	All Current
D044 Prescott	All Current	All Current	All Current
D046 Santa Fe Springs	All Current	No 2013 Financial Review	All Current
D049 Monterey Peninsula	No 990 in 2012 or 2013	No Review in 2012 or 2013	Incorporation Exp. 5/15/13
D050 Crescenta Valley	No 990 for 2013	No Review in 2012 - 2014	No Incorporation Filed
D051 Reno	All Current	No Financial Reviews	All Current
D052 Chico	All Current	All Current	All Current
D054 Santa Barbara	No 990 for 2012 - 2013	No Financial Reviews	Incorporation Exp. 7/3/12
D055 Orange (Quartet)	No 990 in 2012 or 2013	No Review in 2012 or 2013	Incorporation Exp. 3/5/14
D056 Fullerton	All Current	All Current	All Current
D057 Central California	All Current	All Current	All Current
D058 Santa Monica	No 990 for 2012 - 2013	All Current	Incorporation Exp. 4/21/13
D059 Fresno	All Current	All Current	All Current
D063 Yuma	All Current	All Current	All Current
D064 Redding	No 990's Filed for 2010 -- 2013	No Financial Reviews	No Incorporation Filed
D066 San Fernando Valley	No 990 for 2012 - 2013	No Financial Reviews 2011 - 2013	Incorporation Exp. 8/31/11
D069 Mesa	All Current	All Current	All Current
D072 Central Arizona (Quartet Chapter)	No 990 for 2013	All Current	Incorporation Exp. 5/8/14
D074 Westminster	No 990 in 2012 or 2013	No Review in 2012 or 2013	Incorporation Exp. 10/9/13
D075 Las Vegas	All Current	All Current	All Current
D076 Napa Valley	All Current	All Current	All Current
D081 Eureka	All Current	All Current	All Current
D085 San Luis Obispo	All Current	All Current	All Current
D086 El Cajon	No 990 in 2011 - 2013	All Current	No Incorporation Filed

D087 Coachella Valley	No 990 in 2012 or 2013	All Current	Incorporation Exp. 2/28/11
D092 San Mateo County	All Current	No Financial Reviews	All Current
D093 Los Angeles	All Current	All Current	No Incorporation
D095 Apple Valley	No 990 in 2011 - 2013	No Financial Reviews	No Incorporation Filed
D098 Folsom	All Current	All Current	All Current
D099 Santa Cruz	All Current	No Financial Reviews	Incorporation Exp. 12/31/11
D101 Sun Cities	All Current	No Financial Review 2013	All Current
D102 Fremont-Hayward	All Current	All Current	All Current
D103 Rincon Beach	All Current	No Financial Reviews 2013	Incorporation Exp. 5/15/13
D106 San Francisco Bay Cities	No 990's Filed	No Financial Reviews	No Incorporation Filed
D107 Canada Del Oro	All Current	All Current	All Current
D110 White Mountains	All Current	All Current	All Current
D111 St George	No 990 in 2012 or 2013	No Financial Reviews	No Incorporation Filed
D113 Sedona	All Current	No Review for 2012 or 2013	All Current
D114 Riverside	All Current	All Current	All Current
D116 Brea	All Current	No Review for 2013	Incorporation Exp. 4/15/14
D117 La Jolla	All Current	All Current	All Current
D119 Casa Grande	No 990's Filed	No Financial Reviews	No Incorporation Filed
D120 Laguna Hills	No 990's Filed	No Financial Reviews	No Incorporation Filed
D122 Temecula	All Current	All Current	All Current
D123 California Delta	All Current	All Current	All Current
D124 Elko	No 990's Filed	No Financial Reviews	No Incorporation Filed



Max Bates, Treasurer

Financial Reports for the FWD Board of Directors and House of Delegates – October 2014

As has been the case over the last few years, the FWD continues to be on a strong financial footing. That being said, spreading the gospel of Barbershop continues to be the resounding focus of our efforts, not only to the youth, but also to attract and retain all ages into the Barbershop Harmony Society by singing good music and demonstrating the brotherhood of harmony.

Attached hereto are the reports for the last full calendar year (2013) and August 2014 year-to-date operating results, plus the proposed budget for 2015.

2013 - Operating Results “Revenue & Expense” (Most recent full year)

2013 - Operating Results by Class and Unclassified (Most recent full year)

2013 – 2014 August YTD Balance Sheet

2010 – 2013 Revenue and Expense Trend

2014 - YTD Operating Results & Proposed Budget for 2015

Dues revenue continues to trend downward, surface evidence that fewer men are finding enjoyment in barbershop harmony. At the same time revenue from conventions are steady to slightly upward.

President Allan Webb will present a plan for certain district chapter choruses to receive support for regular coaching, supported by the district to improve the level of singing in the FWD choruses. As the level of singing improves the result will foster a positive atmosphere for singer recruiting and retention.

The financial success of the Far Western District, puts the district in a position to financially assist in chapter development and coaching.

I am encouraging each chapter officer and particularly, treasurers to make certain Federal and State financial reports are prepared and filed on a timely basis. Since the Society is a non-profit tax exempt organization, each associated entity must complete a Form 990 and any related state tax report filings annually. If those are not filed consistently the 501(c) (3) status of the Society could be put at risk.

In addition to the “990” filings each chapter should have a Chapter Financial Review (not an audit), performed by other than the treasurer, as selected by the Chapter Officer.

Each of these reports must be submitted to the BHS through the EBIZ.Barbershop.org web site prior to May 15th each year for the previous year.

Further information and assistance is available through the ebiz web site.

Respectfully submitted,

Max L Bates

2013 Actual Revenue vs. Budget

	Jan - Dec 13	Budget	\$ Over Budget
Ordinary Revenue/Expense			
Revenue			
500.00 - DUES	44,669.50	50,000.00	-5,330.50
501.00 - INTERN. PRELIMS	4,075.19	3,000.00	1,075.19
502.00 - FALL CONVENTION	18,250.78	15,700.00	2,550.78
503.00 - DIVISIONAL CONV	5,366.45	3,500.00	1,866.45
504.00 - WESTUNES	310.00	500.00	-190.00
506.02 - INTEREST	125.36	175.00	-49.64
506.03 - WEBCAST	1,290.00	2,400.00	-1,110.00
510 - Donations	24,481.32	16,245.00	8,236.32
520.00 - Fees	29,099.00	26,750.00	2,349.00
Total Revenue	127,667.60	118,270.00	9,397.60
Gross Revenue	127,667.60	118,270.00	9,397.60
Expense			
602.00 - Fall Convention Exp	197.60		
603.00 - Webcast	1,115.10	2,500.00	-1,384.90
604.00 - BD MEETING	18,650.78	14,850.00	3,800.78
607.01 - DIR DEVELOP	3,236.02	1,500.00	1,736.02
607.04 - FINANCIAL DEVEL CHR	0.00	500.00	-500.00
607.08 - C&J	5,881.05	5,000.00	881.05
607.09 - YMIH	18,756.60	19,450.00	-693.40
607.10 - EVENTS	3,430.40	3,550.00	-119.60
607.11 - MUSIC & PERF	14,623.53	20,500.00	-5,876.47
607.12 - MKTG & PR	4,486.44	6,750.00	-2,263.56
607.18 - MEMBERSHIP	840.89	3,100.00	-2,259.11
607.20 - LEADERSHIP FORUM	2,539.81	3,500.00	-960.19
608.00 - Donations HFY Chorus	10,000.00		
609.01 - Dues Collection Fees	1,786.78	2,500.00	-713.22
609.02 - Merchant Acct Fees	517.04		
610.00 - INTERN. QT TRAVEL	2,425.15	2,800.00	-374.85
611.00 - INTERN CH TRAVEL	5,596.50	6,400.00	-803.50
612.00 - COLLEGE QT TRAVEL	450.00		
617.01 - CONV ACT CHAIRMAN	445.68	1,500.00	-1,054.32
622.00 - Gov't Fees	80.00	100.00	-20.00
700.00 - PRESIDENT	4,258.82	5,645.00	-1,386.18
703.00 - EVP	4,096.13	3,000.00	1,096.13
704.00 - DVP	470.19	2,500.00	-2,029.81
705.00 - SECRETARY	154.56	100.00	54.56
706.00 - TREASURER	43.47	50.00	-6.53
709.00 - CHAPTER SUPPORT	7,370.86	10,500.00	-3,129.14
Reconciliation Discrepancies	0.00		
Void	0.00		
Total Expense	111,453.40	116,295.00	-4,841.60
Net Revenue	16,214.20	1,975.00	14,239.20
Net Revenue	16,214.20	1,975.00	14,239.20

Operating Results by Class

	<u>Dir Dev</u>	<u>HCW</u>	<u>Ldrshp Acadmy</u>	<u>NoCal Youth</u>	<u>YIH</u>	<u>Unclass</u>	<u>TOTAL</u>
Ordinary Income/Expense							
Income							
						34,425.5	34,425.5
500.00 - DUES	0.00	0.00	0.00	0.00	0.00	0	0
501.00 - INTERN. PRELIMS	0.00	0.00	0.00	0.00	0.00	4,075.19	4,075.19
502.00 - FALL CONVENTION	0.00	0.00	0.00	0.00	0.00	384.95	384.95
503.00 - DIVISIONAL CONV	0.00	0.00	0.00	0.00	0.00	5,366.45	5,366.45
504.00 - WESTUNES	0.00	0.00	0.00	0.00	0.00	310.00	310.00
506.02 - INTEREST	0.00	0.00	0.00	0.00	0.00	93.82	93.82
				7,627.0			12,521.7
510 - Donations	0.00	0.00	0.00	0	0.00	4,894.77	7
	1,570.0	11,680.0	1,440.0	1,975.0			16,665.0
520.00 - Fees	0	0	0	0	0.00	0.00	0
	1,570.0	11,680.0	1,440.0	9,602.0		49,550.6	73,842.6
Total Income	0	0	0	0	0.00	8	8
	1,570.0	11,680.0	1,440.0	9,602.0		49,550.6	73,842.6
Gross Profit	0	0	0	0	0.00	8	8
Expense							
603.00 - Webcast	0.00	0.00	0.00	0.00	0.00	548.50	548.50
604.00 - BD MEETING	0.00	0.00	0.00	0.00	0.00	9,668.74	9,668.74
	2,173.3						
607.01 - DIR DEVELOP	4	0.00	0.00	0.00	0.00	1,062.68	3,236.02
607.08 - C&J	0.00	0.00	0.00	0.00	0.00	5,581.05	5,581.05
				3,114.0	1,100.0		
607.09 - YMIH	0.00	0.00	0.00	0	0	1,551.10	5,765.10
607.10 - EVENTS	0.00	0.00	0.00	0.00	0.00	3,430.40	3,430.40
		10,044.6					10,396.0
607.11 - MUSIC & PERF	0.00	5	0.00	0.00	0.00	351.40	5
607.12 - MKTG & PR	0.00	0.00	0.00	0.00	0.00	1,716.07	1,716.07
607.18 - MEMBERSHIP	0.00	0.00	0.00	0.00	0.00	840.89	840.89
607.20 - LEADERSHIP FORUM	0.00	0.00	0.00	0.00	0.00	-57.24	-57.24
609.01 - Dues Collection Fees	0.00	0.00	0.00	0.00	0.00	1,377.02	1,377.02
609.02 - Merchant Acct Fees	0.00	287.44	0.00	0.00	0.00	0.00	287.44
610.00 - INTERN. QT TRAVEL	0.00	0.00	0.00	0.00	0.00	1,873.95	1,873.95
611.00 - INTERN CH TRAVEL	0.00	0.00	0.00	0.00	0.00	4,324.50	4,324.50
612.00 - COLLEGE	0.00	0.00	0.00	0.00	0.00	450.00	450.00
617.01 - CONV ACT CHAIRMAN	0.00	0.00	0.00	0.00	0.00	445.68	445.68
622.00 - Gov't Fees	0.00	0.00	0.00	0.00	0.00	70.00	70.00
700.00 - PRESIDENT	0.00	0.00	0.00	0.00	0.00	1,617.86	1,617.86
703.00 - EVP	0.00	0.00	0.00	0.00	0.00	1,577.60	1,577.60
704.00 - DVP	0.00	0.00	0.00	0.00	0.00	470.19	470.19
705.00 - SECRETARY	0.00	0.00	0.00	0.00	0.00	154.56	154.56
706.00 - TREASURER	0.00	0.00	0.00	0.00	0.00	43.47	43.47
709.00 - CHAPTER SUPPORT	0.00	0.00	1,473.53	0.00	0.00	796.44	2,269.97

Total Expense	<u>2,173.34</u>	<u>10,332.09</u>	<u>1,473.53</u>	<u>3,114.00</u>	<u>1,100.00</u>	<u>37,894.86</u>	<u>56,087.82</u>
Net Ordinary Income	<u>-603.34</u>	<u>1,347.91</u>	<u>-33.53</u>	<u>6,488.00</u>	<u>1,100.00</u>	<u>11,655.82</u>	<u>17,754.86</u>
Net Income	<u><u>-603.34</u></u>	<u><u>1,347.91</u></u>	<u><u>-33.53</u></u>	<u><u>6,488.00</u></u>	<u><u>1,100.00</u></u>	<u><u>11,655.82</u></u>	<u><u>17,754.86</u></u>

2013-2014 August YTD Balance Sheet

	<u>Dec 31, 2013</u>	<u>Aug 31, 2014</u>
ASSETS		
Current Assets		
Checking/Savings		
FWD-CD-9 MO.	52,073.24	52,108.95
FWD-CHECKING	43,207.49	36,523.32
FWD-SAVINGS	<u>39,173.98</u>	<u>39,179.21</u>
Total Checking/Savings	134,454.71	127,811.48
Other Current Assets		
112 - Accts Rec	<u>0.00</u>	<u>4,598.13</u>
Total Other Current Assets	0.00	<u>4,598.13</u>
Total Current Assets	<u>134,454.71</u>	<u>132,409.61</u>
TOTAL ASSETS	<u><u>134,454.71</u></u>	<u><u>132,409.61</u></u>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
410.00 - Accounts Payable	631.00	0.00
449.00 - Quartet travel	1,400.74	941.37
450.00 - Chorus travel	<u>3,236.99</u>	<u>1,475.99</u>
Total Other Current Liabilities	<u>5,268.73</u>	<u>2,417.36</u>
Total Current Liabilities	5,268.73	<u>2,417.36</u>
Total Liabilities	5,268.73	2,417.36
Equity		
446.00 - Youth Ed	6,088.55	4,588.55
447.00 - NOR CAL YOUTH CAMP	12,334.82	15,957.32
451.00 - Surplus 12/31/2010	77,002.72	73,380.22
Retained Earnings	17,545.69	33,759.89
Net Income	<u>16,214.20</u>	<u>2,306.27</u>
Total Equity	<u>129,185.98</u>	<u>129,992.25</u>
TOTAL LIABILITIES & EQUITY	<u><u>139,723.44</u></u>	<u><u>132,409.61</u></u>

2010—2013 Revenue and Expense Trend

	2010	2011	2012	2013
Income	4.00			
500.00 - DUES	53,066.50	50,293.89	47,441.50	44,669.50
501.00 - INTERN. PRELIMS				
501.00 - INTERN. PRELIMS - Other	<u>1,317.25</u>	<u>0.00</u>	<u>546.44</u>	<u>4,075.19</u>
Total 501.00 - INTERN. PRELIMS	1,317.25	0.00	546.44	4,075.19
502.00 - FALL CONVENTION				
502.30 Last Year	0.00	0.00	0.00	384.95
502.00 - FALL CONVENTION - Other	<u>7,871.30</u>	<u>18,106.19</u>	<u>15,477.67</u>	<u>17,865.83</u>
Total 502.00 - FALL CONVENTION	7,871.30	18,106.19	15,477.67	18,250.78
503.00 - DIVISIONAL CONV				
503.10 - AZ-NV	2,124.87	2,560.29	1,377.61	1,297.86
503.20 - SO CAL EAST	949.52	1,018.17	0.00	0.00
Total 503.20 - SO CAL EAST	<u>949.52</u>	<u>1,018.17</u>	<u>0.00</u>	<u>0.00</u>
503.30 - SO CAL WEST	1,741.00	0.00	0.00	4,068.59
503.40 - NOR CAL WEST	436.56	0.00	1,673.64	0.00
503.50 - NOR CAL EAST	<u>0.00</u>	<u>1,438.99</u>	<u>1,333.43</u>	<u>0.00</u>
Total 503.00 - DIVISIONAL CONV	5,251.95	5,017.45	4,384.68	5,366.45
504.00 - WESTUNES				
504.01 - ADS	695.00	820.00	780.00	310.00
504.02 - SUBS	45.00	45.00	0.00	0.00
Total 504.00 - WESTUNES	<u>740.00</u>	<u>865.00</u>	<u>780.00</u>	<u>310.00</u>
506.00 - OTHER				
506.00 - OTHER - Other	<u>661.14</u>	<u>0.00</u>	<u>284.59</u>	<u>0.00</u>
Total 506.00 - OTHER	661.14	0.00	284.59	0.00
506.02 - INTEREST	267.33	194.91	175.17	125.36
506.03 - WEBCAST	444.60	1,655.00	1,623.00	1,290.00
510 - Donations				
510.01 Donations Awards	0.00	40.00	45.00	40.00
510.02 Donations Youth Education	0.00	766.50	246.00	0.00
510.03 Donations No-Cal Youth Ca	0.00	13,500.00	10,535.00	14,208.00
510.04 Donors Choice	0.00	4,822.60	3,576.25	3,997.62
510.05 Donations-Harmony Found	0.00	0.00	8,175.50	4,235.70
510 - Donations - Other	<u>0.00</u>	<u>2,000.00</u>	<u>0.00</u>	<u>2,000.00</u>
Total 510 - Donations	0.00	21,129.10	22,577.75	24,481.32
520.00 - Fees				
520.01 - NorCal Youth Camp	0.00	5,606.00	5,640.00	5,520.00
520.02 - HCW	0.00	18,645.00	10,705.00	13,000.00

520.04 - Leadership Academy	0.00	3,215.00	3,600.00	9,009.00
520.05 Director Development	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>1,570.00</u>
Total 520.00 - Fees	<u>0.00</u>	<u>27,466.00</u>	<u>19,945.00</u>	<u>29,099.00</u>
Total Revenue	69,624.07	124,727.54	113,235.80	127,667.60
Expense				
601.00 - Int'l Prelim Expense	0.00	8,011.25	0.00	0.00
601.01 - Conv.Exp.So.Cal-West	0.00	1,322.23	0.00	0.00
602.00 - Fall Convention Exp.				
602.23 Supplies	0.00	255.88	0.00	0.00
602.00 - Fall Convention Exp.- Other	<u>0.00</u>	<u>122.38</u>	<u>0.00</u>	<u>197.60</u>
Total 602.00 - Fall Convention Exp.	0.00	378.26	0.00	197.60
603.00 - Webcast	0.00	1,561.77	975.00	1,115.10
604.00 - BD MEETING				
604.01 - TRAVEL	5,310.63	5,379.41	4,864.63	6,833.98
604.02 - MEALS	1,540.00	1,524.42	1,750.58	1,786.96
604.03 - LODGING	5,366.96	6,043.20	7,090.34	8,571.16
604.04 BD Meeting - Supplies	0.00	31.59	54.08	360.74
604.00 - BD MEETING - Other	<u>589.68</u>	<u>1,198.10</u>	<u>1,451.75</u>	<u>1,097.94</u>
Total 604.00 - BD MEETING	12,807.27	14,176.72	15,211.38	18,650.78
607.01 - DIR DEVELOP				
607.012 - SEMINAR	0.00	0.00	0.00	2,173.34
607.01 - DIR DEVELOP - Other	<u>62.00</u>	<u>56.40</u>	<u>0.00</u>	<u>1,062.68</u>
Total 607.01 - DIR DEVELOP	62.00	56.40	0.00	3,236.02
607.04 - FINANCIAL DEVEL CHR	413.90	0.00	0.00	0.00
607.08 - C&J				
607.081 - SUPPLIES	0.00	0.00	744.64	0.00
607.084 - TRAVEL	3,230.50	2,605.69	2,559.25	2,731.05
607.085 - C&J CAT SCH	1,500.00	2,460.00	1,500.00	3,150.00
607.08 - C&J - Other	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Total 607.08 - C&J	4,730.50	5,065.69	4,803.89	5,881.05
607.09 - YMIH				
607.091 - SUPPLIES	0.00	0.00	0.00	205.80
607.093 - TRAVEL	931.12	793.54	813.23	345.30
607.094 - POSTAGE	48.28	0.00	0.00	0.00
607.095 - AWARDS	299.06	2,242.00	1,396.00	1,100.00
607.096 - No-Cal Youth Camp	0.00	16,480.03	16,340.04	16,105.50
607.096 Youth Festival Grants	0.00	0.00	500.00	1,000.00
607.09 - YMIH - Other	<u>150.00</u>	<u>500.00</u>	<u>0.00</u>	<u>0.00</u>
Total 607.09 - YMIH	1,428.46	20,015.57	19,049.27	18,756.60
607.10 - EVENTS				
607.101 - SUPPLIES	85.98	340.35	0.00	327.39
607.102 - TRAVEL	2,362.83	2,708.69	697.53	3,009.15
607.105 - POSTAGE	0.00	10.00	0.00	9.24
607.10 - EVENTS - Other	<u>750.00</u>	<u>0.00</u>	<u>0.00</u>	<u>84.62</u>

Total 607.10 - EVENTS	3,198.81	3,059.04	697.53	3,430.40
607.11 - MUSIC & PERF				
607.110 - CHAPT COACHING	150.00	906.90	150.00	435.65
607.113 - TRAVEL	418.80	368.60	688.02	351.40
607.117 - HARMONY COLLEGE WEST	494.87	18,811.09	16,129.51	13,836.48
607.11 - MUSIC & PERF - Other	0.00	0.00	0.00	0.00
Total 607.11 - MUSIC & PERF	1,063.67	20,086.59	16,967.53	14,623.53
607.12 - MKTG & PR				
607.123 - PROMO MATERIALS	0.00	0.00	695.00	0.00
607.124 - WEB EXPENSES	1,110.30	1,156.96	1,280.32	2,949.13
607.127 - Travel	0.00	398.86	463.35	394.70
708.00 - WESTUNES				
708.01 - TELEPHONE	743.52	576.28	583.86	703.53
708.02 - POSTAGE	5,272.53	3,500.00	2,250.00	0.00
708.03 - TRAVEL	901.15	958.62	1,522.98	439.08
708.05 - SUPPLIES	0.00	0.00	97.00	0.00
708.06 - PRINTING	4,564.48	4,516.48	3,459.36	0.00
708.07 - MAILING LIST	0.00	1,536.51	950.49	0.00
708.00 - WESTUNES - Other	0.00	0.00	0.00	0.00
Total 708.00 - WESTUNES	11,481.68	11,087.89	8,863.69	1,142.61
607.12 - MKTG & PR - Other	769.16	0.00	0.00	0.00
Total 607.12 - MKTG & PR	13,361.14	12,643.71	11,302.36	4,486.44
607.18 - MEMBERSHIP				
607.17 - SUNSHINE	161.60	0.00	0.00	0.00
607.181 - SUPPLIES	0.00	0.00	36.59	46.01
607.184 - TRAVEL	0.00	0.00	1,260.19	651.58
607.185 - Learn to Sing	0.00	142.54	0.00	143.30
607.18 - MEMBERSHIP - Other	0.00	0.00	0.00	0.00
Total 607.18 - MEMBERSHIP	161.60	142.54	1,296.78	840.89
607.20 - LEADERSHIP FORUM	4,225.98	3,202.13	4,500.00	2,539.81
607.99 - MISC COMMITTEES	0.00	0.00	11.00	0.00
608.00 - Donations				
608.01 Harmony Foundation	0.00	0.00	8,300.00	10,000.00
Total 608.00 - Donations	0.00	0.00	8,300.00	10,000.00
609.00 - MISC EXP	60.80	270.00	0.00	0.00
609.01 - Dues Collection Fees	2,116.66	2,011.76	1,897.66	1,786.78
609.02 - Merchant Acct Fees	0.00	0.00	0.00	517.04
610.00 - INTERN. QT TRAVEL	2,763.15	2,761.85	2,433.60	2,425.15
611.00 - INTERN CH TRAVEL	6,376.50	6,373.50	5,616.00	5,596.50
612.00 - COLLEGE QT TRAVEL	0.00	0.00	0.00	450.00
617.01 - CONV ACT CHAIRMAN	1,390.15	1,239.29	668.82	445.68
622.00 - Gov't Fees	0.00	285.00	60.00	80.00
700.00 - PRESIDENT				
600.00 - AWARDS				

607.02 - COMMITTEE	579.38	924.42	1,298.48	239.04
600.00 - AWARDS - Other	<u>1,060.05</u>	<u>343.10</u>	<u>555.94</u>	<u>761.88</u>
Total 600.00 - AWARDS	1,639.43	1,267.52	1,854.42	1,000.92
607.03 - NOMINATING	564.99	0.00	148.25	0.00
607.07 - LONG RANGE PLANNING	0.00	136.88	0.00	0.00
607.16 - HALL OF FAME	433.18	41.41	27.71	0.00
700.03 - TRAVEL	753.68	612.72	547.12	385.50
700.04 - INTERNATIONAL EXP	2,246.72	1,491.42	2,525.44	2,750.33
700.00 - PRESIDENT - Other	<u>888.78</u>	<u>0.00</u>	<u>0.00</u>	<u>122.07</u>
Total 700.00 - PRESIDENT	6,526.78	3,549.95	5,102.94	4,258.82
703.00 - EVP				
703.03-Trl & Meals	352.82	1,941.44	2,714.96	4,037.10
703.00 - EVP - Other	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>59.03</u>
Total 703.00 - EVP	352.82	1,941.44	2,714.96	4,096.13
704.00 - DVP				
704.10 - DVP AZ				
704.12-POSTAGE	0.00	2.75	0.00	0.00
704.13-TRAVEL	326.86	593.70	327.04	79.80
704.10 - DVP AZ - Other	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Total 704.10 - DVP AZ	326.86	596.45	327.04	79.80
704.20-DVP So Cal East				
704.23-TRAVEL	0.00	0.00	129.60	262.20
704.24-SUPPLIES	0.00	0.00	0.00	44.79
704.20-DVP So Cal East - Other	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Total 704.20-DVP So Cal East	0.00	0.00	129.60	306.99
704.30-DVP SO CAL W				
704.33-TRAVEL	84.00	108.47	0.00	83.40
704.30-DVP SO CAL W - Other	<u>50.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Total 704.30-DVP SO CAL W	134.00	108.47	0.00	83.40
704.40-DVP NOR CAL W				
704.40-DVP NOR CAL W - Other	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Total 704.40-DVP NOR CAL W	0.00	0.00	0.00	0.00
704.50-DVP NOR CAL EAST				
704.52-POSTAGE	0.00	43.75	0.00	0.00
704.53-TRAVEL	362.98	0.00	102.00	0.00
704.54 - SUPPLIES	38.29	0.00	0.00	0.00
704.50-DVP NOR CAL EAST - Other	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Total 704.50-DVP NOR CAL EAST	<u>401.27</u>	<u>43.75</u>	<u>102.00</u>	<u>0.00</u>
Total 704.00 - DVP	862.13	748.67	558.64	470.19
705.00 - SECRETARY				
705.01 - TELEPHONE	137.52	0.00	0.00	0.00
705.02 - POSTAGE	39.35	0.00	0.00	0.00
705.03 - SUPPLIES	205.41	72.90	151.73	154.56

705.00 - SECRETARY - Other	<u>33.32</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Total 705.00 - SECRETARY	415.60	72.90	151.73	154.56
706.00 - TREASURER				
706.02 - POSTAGE	0.00	0.00	17.99	0.00
706.03 - SUPPLIES	0.00	41.19	0.00	43.47
706.00 - TREASURER - Other	<u>0.00</u>	<u>0.00</u>	<u>105.00</u>	<u>0.00</u>
Total 706.00 - TREASURER	0.00	41.19	122.99	43.47
709.00 - CHAPTER SUPPORT				
606.00 - Leadership Academy	993.46	3,942.97	2,890.02	6,315.62
709.4 - TRAVEL	1,385.65	1,014.65	882.05	414.70
709.00 - CHAPTER SUPPORT - Other	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>640.54</u>
Total 709.00 - CHAPTER SUPPORT	<u>2,379.11</u>	<u>4,957.62</u>	<u>3,772.07</u>	<u>7,370.86</u>
Total Expense	<u>64,697.03</u>	<u>113,975.07</u>	<u>106,214.15</u>	<u>111,453.40</u>
	<u>4,927.04</u>	<u>10,752.47</u>	<u>7,021.65</u>	<u>16,214.20</u>

2013 – Actual Revenue vs. Budget

	<u>Jan - Dec 13</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Revenue/Expense			
Revenue			
500.00 - DUES	44,669.50	50,000.00	-5,330.50
501.00 - INTERN. PRELIMS	4,075.19	3,000.00	1,075.19
502.00 - FALL CONVENTION	18,250.78	15,700.00	2,550.78
503.00 - DIVISIONAL CONV	5,366.45	3,500.00	1,866.45
504.00 - WESTUNES	310.00	500.00	-190.00
506.02 - INTEREST	125.36	175.00	-49.64
506.03 - WEBCAST	1,290.00	2,400.00	-1,110.00
510 - Donations	24,481.32	16,245.00	8,236.32
520.00 - Fees	29,099.00	26,750.00	2,349.00
Total Revenue	<u>127,667.60</u>	<u>118,270.00</u>	<u>9,397.60</u>
Gross Revenue	127,667.60	118,270.00	9,397.60
Expense			
602.00 - Fall Convention Exp	197.60		
603.00 - Webcast	1,115.10	2,500.00	-1,384.90
604.00 - BD MEETING	18,650.78	14,850.00	3,800.78
607.01 - DIR DEVELOP	3,236.02	1,500.00	1,736.02
607.04 - FINANCIAL DEVEL CHR	0.00	500.00	-500.00
607.08 - C&J	5,881.05	5,000.00	881.05
607.09 - YMIH	18,756.60	19,450.00	-693.40
607.10 - EVENTS	3,430.40	3,550.00	-119.60
607.11 - MUSIC & PERF	14,623.53	20,500.00	-5,876.47
607.12 - MKTG & PR	4,486.44	6,750.00	-2,263.56
607.18 - MEMBERSHIP	840.89	3,100.00	-2,259.11
607.20 - LEADERSHIP FORUM	2,539.81	3,500.00	-960.19
608.00 - Donations HFY Chorus	10,000.00		
609.01 - Dues Collection Fees	1,786.78	2,500.00	-713.22
609.02 - Merchant Acct Fees	517.04		
610.00 - INTERN. QT TRAVEL	2,425.15	2,800.00	-374.85
611.00 - INTERN CH TRAVEL	5,596.50	6,400.00	-803.50
612.00 - COLLEGE QT TRAVEL	450.00		
617.01 - CONV ACT CHAIRMAN	445.68	1,500.00	-1,054.32
622.00 - Gov't Fees	80.00	100.00	-20.00
700.00 - PRESIDENT	4,258.82	5,645.00	-1,386.18
703.00 - EVP	4,096.13	3,000.00	1,096.13
704.00 - DVP	470.19	2,500.00	-2,029.81
705.00 - SECRETARY	154.56	100.00	54.56
706.00 - TREASURER	43.47	50.00	-6.53
709.00 - CHAPTER SUPPORT	7,370.86	10,500.00	-3,129.14
Reconciliation Discrepancies	0.00		
Void	0.00		
Total Expense	<u>111,453.40</u>	<u>116,295.00</u>	<u>-4,841.60</u>
Net Revenue	<u>16,214.20</u>	<u>1,975.00</u>	<u>14,239.20</u>
Net Revenue	<u><u>16,214.20</u></u>	<u><u>1,975.00</u></u>	<u><u>14,239.20</u></u>

2015 Proposed Budget

	Jan - Aug 14	2014 Total Budget	\$ +/- 2014 Budget	Propose d 2015	Notes
Ordinary Income/Expense					
Income					
500.00 - DUES	30,955.61	48,000.00	-17,044.39	40,000.00	A
501.00 - INTERN. PRELIMS	0.00	4,000.00	-4,000.00	0.00	H
502.00 - FALL CONVENTION	0.00	17,500.00	-17,500.00	62,000.00	
503.00 - DIVISIONAL CONV					
503.10 - AZ-NV	1,433.20	1,400.00	33.20	11,000.00	
503.30 - SE/SW				26,000.00	
503.50 - NE/NW - Prelims	0.00	2,600.00	-2,600.00	34,000.00	
Total 503.00 - DIVISIONAL CONV	1,433.20	4,000.00	-2,566.80	71,000.00	
504.00 - WESTUNES					
504.01 - ADS	230.00	0.00	230.00	0.00	
504.00 - WESTUNES - Other	0.00	0.00	0.00	0.00	
Total 504.00 - WESTUNES	230.00	0.00	230.00	0.00	
506.02 - INTEREST	36.85	100.00	-63.15	100.00	
506.03 - WEBCAST	0.00	2,400.00	-2,400.00	2,400.00	
510 - Donations					
510.01 Donations Awards	40.00	45.00	-5.00	50.00	
510.02 Donations Youth Educatio	0.00	500.00	-500.00	0.00	
510.03 Donations NoCal Youth Ca	5,042.00	9,700.00	-4,658.00	7,000.00	
510.04 Donors Choice	0.00	4,500.00	-4,500.00	4,500.00	
510.05 Donations-HF Youth Fest	1,000.00	10,000.00	-9,000.00	7,000.00	I
510 - Donations - Other	0.00	2,000.00	-2,000.00	1,000.00	
Total 510 - Donations	6,082.00	26,745.00	-20,663.00	19,550.00	
520.00 - Fees					
520.01 - Nor Cal Youth Camp	340.00	5,250.00	-4,910.00	7,000.00	
520.02 - HCW	0.00	14,000.00	-14,000.00	9,750.00	B
520.04 - Leadership Academy	0.00	7,500.00	-7,500.00	0.00	B
520.05 Director Development	0.00	1,500.00	-1,500.00	1,600.00	
Total 520.00 - Fees	340.00	28,250.00	-27,910.00	18,350.00	
Total Revenue	39,077.66	130,995.00	-91,917.34	213,400.00	
Expense					
603.00 - Webcast	250.00			2,400.00	
604.00 - BD MEETING					
604.01 - TRAVEL	4,703.47	6,000.00	-1,296.53	6,500.00	
604.02 - MEALS	975.00	1,750.00	-775.00	1,750.00	
604.03 - LODGING	3,625.11	7,200.00	-3,574.89	7,800.00	
604.04 BD Meeting - Supplies	16.37	50.00	-33.63	150.00	
604.00 - BD MEETING - Other	1,846.60	1,500.00	346.60	1,500.00	

Total 604.00 - BD MEETING		11,166.55	16,500.00	-5,333.45	17,700.00	
607.01 - DIR DEVELOP						
	607.012 - SEMINAR	0.00	2,000.00	-2,000.00	2,200.00	
	607.01 - DIR DEVELOP - Other	0.00	1,500.00	-1,500.00	1,500.00	
Acct set up	607.xx - HCW/CDD Scholarships				3,000.00	J
Acct set up	607.xx - Directors College Scholarships				5,000.00	J
Total 607.01 - DIR DEVELOP		0.00	3,500.00	-3,500.00	11,700.00	
607.04 - FINANCIAL DEVEL CHR						
	607.04	0.00	500.00	-500.00	500.00	
607.08 - C&J						
	607.083 - POSTAGE	30.62			50.00	
	607.084 - TRAVEL	2,183.87	3,500.00	-1,316.13	3,500.00	C
	607.085 - C&J CAT SCH	320.00	1,500.00	-1,180.00	0.00	
Total 607.08 - C&J		2,534.49	5,000.00	-2,465.51	3,550.00	
607.09 - YMIH						
	607.090 - Youth Loding Exp	110.89			150.00	
	607.091 - SUPPLIES	0.00	200.00	-200.00	200.00	
	607.093 - TRAVEL	311.50	1,000.00	-688.50	1,000.00	
	607.094 - POSTAGE	0.00	50.00	-50.00	50.00	
	607.095 - AWARDS	1,305.80	2,000.00	-694.20	1,400.00	
	607.096 - NoCal Youth Camp	5,025.55	14,950.00	-9,924.45	15,000.00	
	607.096 Youth Festival Grants	0.00	1,500.00	-1,500.00	1,500.00	G
Total 607.09 - YMIH		6,753.74	19,700.00	-12,946.26	19,300.00	
607.10 - EVENTS						
	607.101 - SUPPLIES	165.60	350.00	-184.40	350.00	
	607.102 - TRAVEL	0.00	3,500.00	-3,500.00	3,500.00	
	607.105 - POSTAGE	0.00	50.00	-50.00	50.00	
Acct set up	000.000 - FALL CONVENTION				40,000.00	J
Acct set up	000.000 - DIVISIONAL EXPENSES					J
Acct set up	000.000 - AZ				8,000.00	J
Acct set up	000.000 - SE/SW				18,000.00	J
Acct set up	000.000 - NE/NW/Prelims				19,000.00	J
	607.10 - EVENTS - Other	100.00				
Total 607.10 - EVENTS		265.60	3,900.00	-3,634.40	88,900.00	
607.11 - MUSIC & PERF						
	607.110 - CHAPT COACHING	0.00	1,000.00	-1,000.00	7,000.00	
	607.113 - TRAVEL	0.00	1,000.00	-1,000.00	1,000.00	C
	607.114 - POSTAGE	0.00	0.00	0.00	0.00	
	607.117 - HARMONY COLLEGE WEST/LEADERSHIP ACAD	0.00	18,000.00	-18,000.00	10,000.00	B
Total 607.11 - MUSIC & PERF		0.00	20,000.00	-20,000.00	18,000.00	
607.12 - MKTG & PR						
	607.123 - PROMO MATERIALS	0.00	300.00	-300.00	2,000.00	
	607.124 - WEB EXPENSES	584.47	2,400.00	-1,815.53	1,500.00	D
	607.127 - Travel	0.00	1,000.00	-1,000.00	300.00	
708.00 - WESTUNES						
	708.01 - DSL - Inet Access	324.51	750.00	-425.49	750.00	

	708.03 - TRAVEL	1,819.27	1,100.00	719.27	1,000.00	E
	708.00 - WESTUNES - Other	0.00	1,500.00	-1,500.00	0.00	
	Total 708.00 - WESTUNES	2,143.78	3,350.00	-1,206.22	1,750.00	
	Total 607.12 - MKTG & PR	2,728.25	7,050.00	-4,321.75	5,550.00	
	607.18 - MEMBERSHIP					
	607.17 - SUNSHINE	0.00	100.00	-100.00	100.00	
	607.181 - SUPPLIES	0.00	200.00	-200.00	200.00	
	607.184 - TRAVEL	0.00	1,000.00	-1,000.00	750.00	
	607.185 - Learn to Sing	0.00	1,500.00	-1,500.00	0.00	
	Total 607.18 - MEMBERSHIP	0.00	2,800.00	-2,800.00	1,050.00	
	607.20 -SOCIETY LEADERSHIP FORUM	0.00	5,000.00	-5,000.00	5,000.00	K
	608.00 - Donations To HF					
	608.01 YOUTH CHORUS FESTIVAL SPONSORSHIP	0.00	10,000.00	-10,000.00	10,000.00	
	Total 608.00 - Donations	0.00	10,000.00	-10,000.00	10,000.00	
	609.01 - Dues Collection Fees	1,238.23	2,500.00	-1,261.77	2,000.00	
	609.02 - Merchant Acct Fees	317.50			500.00	
	610.00 - INTERN. QT TRAVEL	1,666.60	2,800.00	-1,133.40	2,800.00	
	611.00 - INTERN CH TRAVEL	3,846.00	6,400.00	-2,554.00	6,400.00	
	617.01 - CONV ACT CHAIRMAN	0.00	1,500.00	-1,500.00	0.00	
	622.00 - Gov't Fees	60.00	100.00	-40.00	100.00	
	Total - Miscellaneous Expense	7,128.33	13,300.00	-6,489.17	11,800.00	
	700.00 - PRESIDENT					
	600.00 - AWARDS					
	607.02 - COMMITTEE	458.43	750.00	-291.57	700.00	
	600.00 - AWARDS - Other	322.19	500.00	-177.81	700.00	
	Total 600.00 - AWARDS	780.62	1,250.00	-469.38	1,400.00	
Acct set up	607.15 - Past President - Awards				400.00	
	607.16 - HALL OF FAME	53.30	45.00	8.30	500.00	
	700.03 - TRAVEL	0.00	750.00	-750.00	800.00	
Acct change	700.04 - PRES INTERNATIONAL EXP (JULY)	1,050.90	3,000.00	-1,949.10	2,000.00	F
Acct set up	700.05 - PRES MID-WINTER EXP				2,000.00	
	Total 700.00 - PRESIDENT	1,884.82	5,045.00	-3,160.18	5,700.00	
	703.00 - EVP					
Acct change	703.03 - INTERNATIONAL TRVL & MEALS	1,804.21	3,000.00	-1,195.79	2,000.00	L
Acct change	703.06 - EVP MID-WINTER EXP	1,457.02			2,000.00	L
	Total 703.00 - EVP	3,261.23	3,000.00	261.23	4,000.00	
	704.00 - DVP					
	704.10 - DVP AZ	0.00	500.00	-500.00	800.00	
	704.20-DVP So Cal East				500.00	
	704.23-TRAVEL	107.10				
	704.20-DVP So Cal East - Other	0.00	500.00	-500.00		
	Total 704.20-DVP So Cal East	107.10	500.00	-392.90	500.00	

704.30-DVP SO CAL W	0.00	500.00	-500.00	500.00	
704.40-DVP NOR CAL W	0.00	500.00	-500.00	500.00	
704.50-DVP NOR CAL EAST	0.00	500.00	-500.00	500.00	
Total 704.00 - DVP	107.10	2,500.00	-2,392.90	2,800.00	
705.00 - SECRETARY					
705.02 - POSTAGE	54.50	100.00	-45.50	100.00	
705.03 - SUPPLIES	77.58	200.00	-122.42	200.00	
Total 705.00 - SECRETARY	132.08	300.00	-167.92	300.00	
706.00 - TREASURER					
706.02 - POSTAGE	17.45			125.00	
706.03 - SUPPLIES	0.00	250.00	-250.00	125.00	
Total 706.00 - TREASURER	17.45	250.00	-232.55	250.00	
709.00 - CHAPTER SUPPORT					
606.00 - Leadership Academy	0.00	9,000.00	-9,000.00	0.00	M
707.00 - COACH EXP					
707.12 - TRAVEL	0.00	1,500.00	-1,500.00	1,500.00	
707.00 - COACH EXP - Other	150.00				
Total 707.00 - COACH EXP	150.00	1,500.00	-1,350.00	1,500.00	
Total 709.00 - CHAPTER SUPPORT	150.00	10,500.00	-10,350.00	1,500.00	
Reconciliation Discrepancies	0.12				
Total Expense	36,379.76	128,845.00	-92,465.24	209,000.00	
Net Ordinary Income	2,697.90	2,150.00	547.90	4,400.00	
Net Income	2,697.90	2,150.00	547.90	4,400.00	

NOTES :

- A THIS YTD DUES TOTAL IS THROUGH JUNE 2014 THERE ARE FOUR MONTHS TO GO WITH ONE QUARTER END UNTIL YEAR-END
- ESTIMATE MAY STILL BE STRONG
- B
- Based on conservative estimated attendance at combined HCW/LA in Las Vegas Jan. 2015. Conservatively budgeting for a \$250 loss.
- C
- DO YOU WANT TO SPLIT THE COSTS BETWEEN BOD EXPENSE AND DMT EXPENSE?
THE EXPENSES COVER THE COSTS TO ATTEND BOTH MEETINGS . EVP EXPENSES HAVE BEEN CHARGED TO BOD.
- D
- THE YTD EXPENSE SHOWS ONLY 1/3 OF THE CURRENT YEAR. 2013 EXPENSES WERE AROUND \$3000

- E
- THIS YEAR THE EDITOR WAS IN ATTENANCE AT INTERNATIONAL FOR REPORTING PURPOSES
WILL THAT BE THE SAME FOR 2015 TO PITTSBURGH?
- F
- PRESIDENT EXPENSES TO INTERNATIONAL AND MID-WINTER ARE IN THIS ACCOUNT. BUMPED TO \$4K FOR NEW ORLEANS/PITTSBURGH
- G
- YOUTH FESTIVAL GRANTS ARE THE \$500 PER EVENT FOR CHAPTER SPONSORED YOUTH CHORUS FESTIVALS
- H
- See 503.50 NE/NW/Prelims line.
- I-
- Assumes only 70% participation by chapters towards the \$10,000 donation goal
- J-
- Max, assign a couple new subaccounts for these
- K-
- Society Leadership Forum expenses for Pres, EVP, and any other requested attendees
- L-
- Unclear why EVP has MW and July travel expenses separated into two lines when president is one line.
They should be the same, either way. Increased amount for both pres and evp to \$4K for 2015 (New Orleans and Pittsburgh)
- M
- SEE 607.117 COMBINED HCW/LA LINE ITEM



Bob Lally, Division 1 Vice President (Southwest)

The Southwest Division had 12 Chapters showing a decline in membership and only 5 showing a gain for the quarter ending 6/30/2014 year on year. This resulted in an overall decline of 47 members. In addition, the Whittier Chapter announced that they would be ceasing operation and surrendering their charter. This would give the Division a total of 18 Chapters, but at least 2 other chapters are also close to dissolution.

On a positive note, the Masters of Harmony gave an outstanding performance at the International Convention in Las Vegas, and in a very tight contest finished with a strong Silver Medal effort. There were also excellent performances by several Southwest Division members in the quartet contest including The Crush finishing in the top ten for the second year in a row.

	6/30/2013	6/30/2014	Difference
D001 Lompoc (CA)	1	1	0
D005 Bakersfield (CA)	14	16	2
D012 South Bay (CA)	61	57	-4
D013 Long Beach (CA)	9	9	0
D014 Conejo Valley (CA)	30	20	-10
D018 Pasadena (CA)	45	31	-14
D028 Santa Maria (CA)	33	30	-3
D030 Whittier (CA)	16	13	-3
D031 Aloha (HI)	75	65	-10
D036 Ventura (CA)	16	14	-2
D043 Santa Clarita (CA)	12	15	3
D046 Santa Fe Springs (CA) D050	202	202	0
Crescenta Valley (CA)	9	8	-1
D054 Santa Barbara (CA)	26	19	-7
D058 Santa Monica (CA)	52	48	-4

D066 San Fernando Valley (CA)	33	30	-3
D085 San Luis Obispo (CA)	34	38	4
D093 Los Angeles (CA)	5	6	1
D103 Rincon Beach (CA)	31	35	4
	704	657	47



Craig Hughes, Division 2 Vice President (Southeast)

The first eight months of 2014 have been “**event-full**” in the Southeast Division.

The **Las Vegas International Convention** was hosted by our own **Silver Statesmen**. The **Las Vegas Chapter** did an outstanding job and facilitated the largest and one of the best conventions in recent memory. Thanks to **Martin Judd** and his excellent team! Our last three Division Quartet Champions (**McPhly**, **The Newfangled Four**, and **95 North**) finished in the Top 20 and are included in the [2014 International Quartet CD & DVD](#). Great job!

Chapter singing in the Division is outstanding with eight chapters competing at the District Contest. The music teams should be proud. Chapters not qualified for District this year can set that goal for 2015. The District Leadership is there to support your efforts.

Membership Data through June:

Chapter	6/30 Membership			New Members		Members Not Renewed			Year End Membership		
	2012	2013	2014	2013	2014	2012	2013	2014	2011	2012	2013
D015 Hemet	20	17	16	0	0	(4)	(1)	(1)	20	17	17
D019 Inland Empire	41	40	33	4	0	(5)	(10)	(2)	42	40	35
D023 San Diego	35	35	35	1	3	(5)	(4)	(2)	38	37	34
D037 South Orange	56	48	47	6	2	(10)	(7)	(3)	55	50	49
D041 Palomar Pacific	53	48	41	0	3	(14)	(14)	(5)	54	50	42
D055 Orange (Qtet)	43	44	42	0	0	(2)	(4)	(1)	44	45	44
D056 Fullerton	89	85	78	3	1	(5)	(8)	(4)	90	88	82
D074 Westminster	63	79	54	2	2	(7)	(17)	(16)	55	72	67
D075 Las Vegas	43	83	75	5	2	(10)	(17)	(10)	38	44	80
D086 El Cajon	19	18	27	0	2	(3)	(5)	(3)	19	19	15
D087 Coachella Valley	41	44	38	3	1	(7)	(11)	(8)	36	42	42
D095 Apple Valley	19	19	18	1	0	(2)	(2)	(4)	19	18	21
D111 St George	31	29	23	2	0	(6)	(6)	(9)	32	31	30
D114 Riverside	33	28	25	2	0	(8)	(10)	(3)	33	31	27
D116 Brea	46	44	40	2	2	(5)	(9)	(5)	37	48	41
D117 La Jolla	40	38	37	3	1	(11)	(7)	(5)	37	38	39
D120 Laguna Hills	12	11	9	2	0	(1)	(2)	(1)	12	10	10
D122 Temecula	17	13	18	2	1	(5)	(5)	(1)	16	17	16
	701	723	656	38	20	(110)	(139)	(83)	677	697	691

Membership in the Division needs a push as we move out of the lazy summer and into the fall and winter with shows and celebration. The kids are back in school and the dads are back to work so let's give them a gift. A lifetime fellowship of song and friendship. A rare and hard to find retreat from the constant external chatter of their daily lives. This is a great time to encourage participation. Many Choruses are starting to reintroduce their Holiday repertoire. These familiar carols are a gateway into the land of ringing chords and feel good harmony. Let's try something "new". *Personal contact with other men!* Not email or flyers but actually talking to someone and perhaps giving them a ride to rehearsal. All the modern conveniences have made it easy to spread the word but we need to get personal to "close the deal".

Our "hobby" is an all-volunteer organization at the District, Division, and Chapter level with a very small staff at International. Almost everything that we enjoy is due to the effort of some Barbershop volunteer. A member or friend of the Society has invested their personal time to make it happen. While many of our directors receive a small salary, the work they do far exceeds their paid "arm waving" activities.

We all have talents that could enhance the Barbershop experience. If your time limits your activity to singing, do it the best you can and come prepared every week. If you can do more for your Chapter don't wait to be asked. Offer your help. It is needed. If you are already doing much for Barbershop, thank you. We should all take time to thank every member for what they provide.

Oh . . . and invite someone to your next rehearsal. They will thank you for it.

And **thank you** for your support of the Division. We are the best of the best.

In Harmony,

Craig Hughes, SE Div. VP
Chughes2@cox.net



Chuck Leavitt, Division 3 Vice President (Northwest)

HOD Brochure - Fall 2014

Chuck Leavitt - Northwest DVP

Forty-eight NW Division members have not renewed so far in 2014. Although the number of new members added is a little better than this time last year, it is below historic levels. Most chapters in the division are experiencing this trend (see below). Monterey Peninsula was very hard hit with the loss of interim directors, but they recently had an encouraging restart with a "town meeting" to put themselves on a common path forward. We recognize that musical leadership is a very important element of chapter success and have held several training sessions this past year. The next music leadership training session will be in Pleasanton on November 8. I hope your chapter is taking advantage.

Summary of DIV 3 Chapter Membership Totals

	06/30 2013	12/31 2013	06/30 2014	New 2013	New 2014	*2014 duals	2014 NR	2014 death
D006 Walnut Creek	35	33	35	4	3	1	(2)	0
D008 Santa Rosa	58	60	55	8	3	1	(9)	0
D022 Palo Alto-Mountain View	55	54	51	5	0	0	(2)	0
D024 San Francisco	19	19	18	1	1	0	(2)	0
D026 Bay Area (CA)	95	93	90	0	1	3	(7)	0
D039 Marin	28	28	29	0	1	0	0	0
D049 Monterey Peninsula	30	25	16	5	0	0	(9)	0
D076 Napa Valley	17	17	20	0	5	0	(2)	0
D081 Eureka	40	39	34	1	0	0	(5)	0
D092 San Mateo County	21	24	21	3	1	0	(2)	0
D099 Santa Cruz	23	23	23	3	2	0	(2)	0
D102 Fremont-Hayward	26	26	20	3	0	0	(6)	0
D106 San Francisco Bay Cities	14	14	14	0	0	0	0	0
	461	455	426	33	17	5	-48	0

*dual members joining shown separately vs "new" members

Chapter legal filings – IRS, Incorporation status, financial reviews – have had a lot of attention from BHS headquarters this year. The society's non-profit status and insurance rates depend on all chapters doing their part. In NW Division, most chapters are in compliance but a few still have gaps. In some cases the chapter has in fact met a requirement but hasn't noted it in ebiz. Chapter Secretaries, please log on to Barbershop.org and go to your chapter in the member's only section of ebiz; click on filings in the upper right hand corner and verify you are current for all the requirements.

On a very positive note, most Northwest Division chapters continue to make a difference in their communities. Many are focusing on supporting the students and music programs in their local schools. Walnut Creek and Bay Area chapters have significantly increased their involvement with both over this past year. I know it will pay dividends to all in the future. It is already providing a gratifying focus for the chapters.



Richard Lund, District VP for the NE Division (Div. 4)

This is a blatant promotional for Harmony University and the whole concept of getting ourselves and our chapters out of the “box” of our own world.

I just got back from a magical week at Harmony University at Belmont University in Nashville. All I can say is You Gotta Go! There is nothing else like it in not only the barbershop world, but in the whole world (as far as I am concerned).

This is about my fifth time at HU; and certainly one of the best. I have found a niche (you Do have to find a niche if you go more than a couple times) in the Honors Chorus (HC) program. HC is a week-long “experience” of singing with a top flight director and presenting yourselves on the Saturday night show. This year we had Doug Harrington (the mastermind of Zero 8, Ringmasters, Lemon Squeezy) from Sweden. All I can say is that it was magical.

I URGE you to take a look, save up your pennies, and get on a plane next July and partake of this Wonderful barbershop experience!!

Changing gears, I’m currently deeply involved in planning of Youth Harmony Camp, 2014, another wonderful event that I am totally passionate about. This year it is Lunch Break who will be tearing up the cabins and the forest of Sly Park and all the 90 to 100 high school boys who are lucky enough to have made the decision to attend. It will be an absolute Blast!

We also just got back from a wonderful weekend in Reno with the High Sierra Harmony Brigade. Wow! What a weekend! Thank You Dave Queen and Bonnie and Tony Kruk for putting on such a seamless, wonderful event. For me it was certainly a Best Ever! We have guys from all over the country come to this event: New England, Texas, North Carolina, and even one from Hong Kong!

And now we are looking ahead to March, 2015 and VoCal’s stepping up to host the Combined NE / NW Divisional plus Prelims for the Far Western District. VoCal has found a brand new venue: the McClellan Conference Center at the old McClellan Air Force Base in Sacramento! You are going to be thrilled with this facility!

Finally, thanks to Gordon, Mongo, Bergthold who has recently moved to Chico and is moving and shaking to get things going in the north part of the State.

Ok, now for the bad news. Membership in North East Division Chapters continues to slide. The table below tells a not-so-nice story of decline within the Division that is just killing us. Take a look; and then let’s get out there and find some singers!

North East Division	06/30	06/30	06/30	New	New	duals	Non Renew	Non Renew	Non Renew	death	12/31	12/31	12/31
	2012	2013	2014	2013	2014	2014	2012	2013	2014	2014	2011	2012	2013
Placerville	30	25	22	4	0	1	-3	-7	-4	0	26	28	25
Davis-Vacaville	45	43	40	4	0	0	-5	-5	-3	0	45	43	43
Sacramento	51	43	45	5	1	0	-14	-10	-4	0	54	49	48
Visalia	32	26	26	1	2	0	-8	-4	-2	0	36	29	26
Carson City	25	16	10	0	0	0	-13	-9	-3	0	33	21	13
Nevada-Placer	34	30	30	1	1	0	-6	-2	-1	0	35	32	30
Stockton	37	35	34	2	2	0	-8	-6	-2	0	42	36	34
Reno	65	61	60	0	4	1	-4	-9	-2	0	62	65	57
Chico	11	13	13	0	2	1	-1	-3	-1	0	11	13	11
Central California	36	36	34	0	1	0	-4	-3	-4	0	38	37	37
Fresno	48	41	37	0	2	0	-11	-9	-1	0	39	44	36
Redding	6	3	1	0	0	0	-6	-2	0	0	9	3	1
Folsom	32	31	30	1	1	1	-1	-3	-2	0	31	32	30
California Delta	101	115	106	5	2	6	-20	-23	-14	0	101	112	112
Totals	553	518	488	23	18	10	-104	-95	-43	0	562	544	503

Clearly, we are still hemorrhaging members. June, 2012 to 2013 to 2014 the loss is about six percent per year – way too consistent.

Although some of these numbers simply cannot be taken as completely accurate. There certainly seem to be some artifacts of timing issues and reporting issues. Nevertheless, in addition to getting out there and bringing in some more singers, we Really need to focus on Retaining the singers that we do have!



John Bloomquist Division 5 VP (Arizona)

With the International Convention in the past, it is a great time to reflect on how fortunate we are as a District and Division! Hearty congratulations go to the **Masters of Harmony** for their awesome shot and 2nd place finish! The AZ Division was well represented with the **Spirit of Phoenix Chorus** coming in 16th (up 7 places from their qualifying position) and to **Vocal Edition** for their excellent shot! They improved their placement as well as score over last year's contest! Way to go guys!

Congratulations also to **The Crush, Artistic License, Mc Fly, The Newfangled Four, 95 North and American Pastime** for carrying the FWD banner very high. A terrific showing at the Big Show by **Voices in Harmony and VoCAL** cannot go unnoticed! We are all very proud of everyone!

The AZ Division Convention and Contest held May 2-3 in Mesa AZ qualified 8 quartets (3 Senior) and 2 choruses for the Fall contest in Fresno. Congratulations to all!!!

The **Fred Koch Memorial BASH!** was a resounding success. This annual event was scheduled for the weekend of **August 15-17** and will featured a golf outing on Friday and The Parade Of Quartets on Friday evening. There were 12 quartets performing and they included Vocal Edition fresh off their Las Vegas tour. Additionally, on Saturday, the Luck Of The Draw quartet drawing and contest was held. This is always a highlight of the weekend. The Tucson Chapter captured the VLQ competition with an awesome Do Wop song complete with choreo and costuming. This was a great weekend of harmony and fellowship. The BASH raises money for the Division Youth In Harmony fund and this year we raised over \$700 towards that effort.

With the New Year comes the Mid-Winter convention which will include a number of Senior Quartets (some from AZ I predict) representing the FWD! Also included will be the highly successful Youth Chorus Festival. To support this event, the FWD has again pledged at the Sponsor level and we ask that each Chapter pledge to support that effort by passing the hat a few times to help defray the cost to the District. If you have not been to a Mid-Winter Convention before, you really need to check it out in New Orleans. The AZ Division expects to have at least one Youth Chorus represented, perhaps another. To help with the costs of sending 40+ young men to New Orleans, the Spirit of Phoenix along with the SAI Scottsdale Chorus will be having a benefit show on Oct 21st (More info to follow). Please consider attending and supporting the Chandler Men's Choir.

Membership is consistently on the front burner. Go out there and recruit a few singers! Set a goal of a couple of Man Of Note awards for the year! Do it because you love singing and really just want to share the joy with as many men as possible!

	06/30 2012	06/30 2013	06/30 2014	New 2013	New 2014	OD 0-30	2014 duals	2014 death	2012 NR	2013 NR	2014 NR	12/31 2011	12/31 2012	12/31 2013
D002 Greater Phoenix AZ)	115	117	100	5	5	1	2	0	(34)	(22)	(16)	124	116	109
D003 Tucson (AZ)	67	57	53	0	5	1	0	0	(13)	(10)	(7)	66	63	55
D044 Prescott (AZ)	39	31	32	1	1	0	0	(1)	(8)	(5)	(2)	40	35	34
D063 Yuma (AZ)	14	12	13	0	1	0	0	0	(2)	0	0	14	12	12
D069 Mesa (AZ)	36	42	49	1	6	0	4	(1)	(4)	(2)	(3)	33	38	43
D072 Central Arizona (AZ)	32	29	28	0	0	0	1	0	(5)	(4)	0	34	29	27
D101 Sun Cities (AZ)	70	68	58	1	1	1	0	0	(9)	(12)	(8)	70	74	65
D107 Canada Del Oro (AZ)	14	13	13	0	0	1	1	0	0	0	(1)	13	14	13
D110 White Mountains (AZ)	25	20	19	0	1	0	0	0	(7)	(5)	(2)	28	25	20
D113 Sedona (AZ)	22	21	19	1	0	1	0	0	(3)	(2)	(2)	22	22	21
D119 Casa Grande (AZ)	5	5	5	1	0	0	0	0	(2)	0	0	6	4	5
	439	415	389	10	20	5	8	(2)	(87)	(62)	(41)	450	432	404

As I said before, it is GREAT to be part of this awesome Division!!!

John Bloomquist
AZ Div. VP

District Management Team



Don Salz CSLT

You may have noticed that Harmony College West was not held this summer. Instead, the **Learning Academy** for 2015 chapter officers and **Harmony College West** will be **combined** and held **January, 23-25, 2015 at Sunset Station Hotel and Casino in Las Vegas**. Holding Learning Academy for 3 weekends in November was quite time consuming for some instructors and leaders who needed to attend more than one weekend. November is also a busy time for those preparing for the holidays. A number of instructors/coaches for HCW are men who are in demand all over the country (and beyond). Note: Sunset Station allows for going from parking to registration, to rooms, to the classes, and even to one of the restaurants, without having to walk through the casino. Food is exceptionally inexpensive for a hotel.

2015 Chapter Officers: Having just one event ensures you will get the top instructor for your learning area. Covering costs of new chapter officers is a legitimate chapter expense. While not every chapter can afford all their expenses, all can help in some way. There will be some scholarships offered; stay tuned for those.

Directors: An emphasis this year at HCW will be honing the skills of our FWD directors and aspiring directors. **Instructors will be Gold Medalists**. This goes hand-in-hand with the objectives of LA, as our directors provide significant leadership to our chapters. Chapters, please, consider providing the assistance necessary for your director(s) to attend HCW. This could have a big impact on recruitment and retention of members.

Quartets: Get intensive work on your game with some of the best coaches in the barbershop world.

Choruses: Bring your whole chorus to get coaching from Gold Medalist instructors. Wow, what a retreat that would be!

Individuals: A variety of classes taught by some of the best the society has to offer. Singing better is more fun. Broadening your musical knowledge is too. Learn to read and arrange music. Learn better singing techniques. Learn what the judges judge?

Car pooling and room sharing make for an economical way to have an incredible barbershop weekend. Cost estimates and registration info to come.

Change of subject:

- Check in with www.harmonyplatoon.org for information on the McClellan Harmony Platoon to be held during the 2015 FWD Spring Convention. Challenging your members to be better quartet men is a great way to improve chorus performance. Harmony Platoon also helps create chapter quartets that help with recruitment and retention of members.



Membership Chairman (Position Vacant)

Membership Report

In the absence of a District Membership Chair (the position is currently open and we are looking for a volunteer to fill it), this report has been submitted by Allan Webb.

As of August 31, the official number of Far Western District members (as reported to us by the Society) stands at 2718. This number doesn't account for dual memberships, so the reality is slightly less than that, but the numbers are consistently reported this way, so they can be used for calculations such as year over year comparisons. This represents a year over year loss of 220 members, or about -7.5%. That is roughly consistent with the percentage of membership loss across the Society during the same period, but we are doing just slightly better than the Society average of -8.3%.

While we do recruit new members (154 in 2013, and on track for 158 in 2014), we are not very good at retaining them: we lose more than half of new members in the first two years of membership. This level of recruiting and retention of new members is not enough to offset our membership losses from an aging baby boomer demographic. We need to do a better job of not only recruiting more members, but doing so in a way which doesn't constitute a 1-2 year revolving door. We should be recruiting the right guy, and giving him the right experience at the Chapter level, to turn him into a long term member rather than somebody who two years later says "oops, I guess this hobby isn't for me".

I like to think of things in terms of the opportunity, and we have a huge opportunity in front of us. A cappella music (of which barbershop is a sub-genre) hasn't been as popular as it is now since the doo wop era more than 50 years ago. While not all of the fans of contemporary a cappella will necessarily be converts to barbershop, there is a definite halo effect. We should be able to take advantage of the surge in popularity of contemporary a cappella and find those guys who would love to sing barbershop, but maybe just don't know it yet. Now is the time to ramp up your efforts at the Chapter level to engage with other singing organizations in your area and do joint events together so all those guys singing contemporary a cappella get exposed to barbershop.

Although the Operation Harold Hill recruitment program had a defined start and end date, recruiting efforts in general don't. You can still go out to the OHH web site and find all the ideas and resources available there which can help you with recruiting. I would encourage all Chapter Development/Membership VPs to do so:

www.operationharoldhill.com/ideas.html

Retention is the flip side of the recruiting coin: recruitment might get guys in the door, but it's what your Chapter does week in and week out over the next year or two which really determines our long term retention rate. That's where the important stuff happens. Successful Chapters have a compelling musical and social environment which makes men willing to spend their time singing barbershop rather than doing whatever they used to do during their Chapter meeting's time slot.

If we can successfully recruit a few more guys than we do now, but more importantly retain a higher percentage of them beyond the two year horizon, we would be very close to making our membership loss 0. Perhaps even turning it into a gain. Wouldn't that be fantastic?

2014 Far Western District President



Ron Black, Contest & Judging District Representative

FWD DRCJ - Report to 2014 Fall FWD Board-HOD, August 26, 2014 – Bakersfield CA

Again, as in previous Fall reports, I've added the "stats" from the Spring Divisions for your interest, as well as the 2013 Fall information. The numbers are always interesting, and are reasonably consistent. I did note that the number of Senior Quartets at the Divisions is going down. Why? I don't know!

In the column Intl. Qualifiers, for the Spring Totals this indicates the number of quartets qualifying for the International Contest in the summer, and for the Fall Totals this indicates the number of Senior Quartets qualifying for the next Senior International.

Again, as in previous years, the Total Quartets * 4 = the Total Quartet Men. ☺

	Total Choruses	Total Ch Men	Avg Pts	Total Qt Men	Total Quartets	Avg Pts	Intl. Qualifiers (Fall Sr.)	Senior	Super Senior	College
SPRING TOTALS										
2014	33	896	65.1	228	57	66.7	7	10	2	2
2013	31	931	65.1	224	56	67.3	4	12	1	5
2012	35	985	63.9	256	64	64.1	6	19	4	4
2011	30	705	64.7	248	62	63.9	4	22	6	1
2010	29	897	66.6	240	60	66.0	4	14	4	2
2009	25	687	62.9	248	62	65.9	6	n/a	n/a	n/a
2008	27	813	61.0	228	57	65.5	4	n/a	n/a	n/a
FALL TOTALS										
2013	24	804	67.8	84	21	64.8	1	7	n/ap	n/ap
2012	20	659	69.1	72	18	70.6	2	1	n/ap	n/ap
2011	19	632	68.3	80	20	67.1	2	6	n/ap	n/ap
2010	20	739	68.0	80	20	68.2	3	6	n/ap	n/ap
2009										
2008										

n/a = not available

n/ap = not
applicable

We have 15.2% of all Certified Judges here in the FWD, 24 of the 158 total
5 Contest Administrators
7 Music Judges
3 Presentation Judges and 1 Presentation Candidate
8 Singing Judges

Respectfully submitted
Ron Black, FWD Director of Contest and Judging



HARK, HARK,

ALL FAR WESTERN DISTRICT CHAPTERS!



HARMONY COLLEGE WEST & LEADERSHIP ACADEMY

YOU READ IT RIGHT! This year's Harmony College West will be combining with the FWD Leadership Academy. It will be held at the Sunset Station Hotel and Casino in beautiful Las Vegas, Nevada, January 23-25, 2015.

I encourage as many of your chapter members to attend Harmony College West at the same time that your Chapter Officers attend their Leadership Academy. Imagine the knowledge and work that chapter members, their chapter officers, and their chapter quartets can collaborate on during a weekend retreat of learning and strategic planning/goal setting. Not to mention the Barbershop Experience, ie., singing, ringing chords, and just plain FUN!

HCWest will again offer classes in barbershop basics such as arranging, vocal techniques, sight-reading, and more. But there will also be an emphasis on Chorus Director training at all levels. Dr. Greg Lyne and I are planning classes for our highest level directors as well as brand new directors (or those barbershoppers who may want to find out how to direct). We have many chapters in our District that need directors, so we are making a concerted effort to train exciting and vibrant new directors – even if they have never been a director! Please, SEND YOUR DIRECTOR!

Ask your chapter to give scholarships to chapter members, section leaders, or directors. Or talk to me about having your entire chapter attend: your chapter would attend classes half of the time and be coached the other half. Over the last 4 years we have had many small choruses coached by the likes of Dr. Lyne, Justin Miller, Sam Papageorge, and Royce Ferguson.

As always, the school will offer classes in arranging, vocal techniques, sight-reading, and more. Also, don't forget the Pod Style Quartet Coaching that will be going on as well. Your quartet will benefit greatly from the outstanding array of coaches.

Specifics for the weekend are being finalized at this time (Guest Quartets, time schedules, costs, etc.,) and will be announced by a mass email to all FWD Members. All in all, Harmony College West, and The Leadership academy will be the place to be on the weekend of January 23 -25, 2015 in Las Vegas. Don't miss this educational and fun-filled event!

Lastly, PLEASE SUPPORT the Far Western DISTRICT CONTEST in Fresno! Many of you will be competing and the rest of us will be having a blast listening and watching you!

Have a musically rewarding Fall!
Nick Papageorge



Dr. Greg Lyne, Chorus Director Development

No Report



Ted Sayle, Events Chairman

Adding to everyone's accolades about International in Las Vegas, can only say WOW! Many have suggested more frequent use of Las Vegas.....looking forward to Fresno in October, all you quartets and choruses.....get your registrations and contest entries in right away.

2015 calendar is pretty well set.

FWD Events Schedule

DATE	EVENT	LOCATION	HOST	KEY PERSONS
2014	2014			
Oct. 9-12	Fall Convention	Fresno, CA	Fresno, CA	Jim Turnmier
2015				
March 19-21	NW/NE & Prelims	Sacramento, CA	VoCal	Larry Womac

25-Apr	AZ Division Convention	Mesa, AZ	Tucson	Dave Tompkins

9-May	SW/SE Division	will be bid	MOH or VS	Depends on who wins bid

Oct 15-18	Fall Convention	Mesa, AZ	SOP	Bob Sampson & Jack Mauney
	2016			
2016	Fall Convention		TBD	

**** PENDING HOD APPROVAL

On January 1, 2015 Bryan Forbes will take over as Events Chair for FWD. You will find him to be organized, bright and hard working. Please join me in welcoming Bryan into this job

Thank you for all the support I have received.

Ted Sayle



Bill Cale Awards Chairman

Awards Committee

The Awards Committee is involved in procuring the physical mementos of the honorary awards presented at the FWD conventions. The awards earned through competition are determined and obtained by an entirely different process, in connection with C & J.

We are directly involved with the following awards:

Convention Honoree...Spring and Fall

Bachelor of Harmony...all year

Chapter of the Year, both annual and traveling...Spring

President's Award...Spring

Music Educator...Spring

The Convention Honoree is selected by this committee from a list of candidates suggested by members throughout the Far Western District. We encourage each of you to add names to our list. It is important that we choose someone who has served the District in a special way. We particularly like to honor a man who hasn't been basking in the spotlight but quietly going about doing work that is important and benefits all of us. Once we have made our selection, we present the name to the FWD Board of Directors for approval at their meeting prior to the convention where our choice is honored.

At the BOD meeting in Riverside, John Jones was approved and the Fall Convention in Fresno will be dedicated to him.

The Bachelor of Harmony program has been inactive since the changeover of operating systems for the FWD website but an effort is underway to reactivate this program.

Music Educator Awards are determined by our FWD Youth IN Harmony Chairman.

The President's Award and Chapter of the Year Award are both decided on by the District President who was in office during the time indicated on the award.

For the Awards Committee,

Bill Cale, Chairman

Committee members:

Deane Scoville

Lynn Brittan

Carl Truman



Jerry McElfresh Marketing & Public Relations

Fall 2014 Report

Our ability to get the word out to our members through AcyMailer District-wide e-mail messages continues to pay off in **readership of Westunes and the District Website**. Westunes' number of views for the Summer edition between June 1 and Sept. 1 was approximately 9,050. Our members now individually receive a notice of publication including an index of articles contained in the latest issue.

The FWD Website also has benefitted from improved communication. It registered approximately 62,400 views from June 1 – Sept. 1.

We again have contracted for a **Webcast of the Fall convention**. Due to our ability to notify all of our members about the availability of the Webcast (see above) we should at least break even on the cost. The goal is to let those who cannot attend the convention to see the fine performances of our quartets and choruses and, through archiving, allow those who attend the convention to view their own performances after they've returned home. The subscription fee will be \$30, the same as last year.

There has been some preliminary discussion among Westunes Editor Ray Rhymer, Webmaster David Melville and me concerning suggested changes in the roles of Westunes and the District Website. Any change would require approval of the District Board and it is something that the Board might wish to discuss soon.

Ray has provided a detail analysis of Westunes as it exists now as a quarterly publication with electronic publication and PDF archives and he has made some thoughtful suggestions to avoid duplication of efforts and to make both Westunes and Website even more effective than they are now.

If the Board sees this as a worthwhile discussion to pursue, Ray, David and I can develop a comprehensive report and recommendation for Board consideration.

-- Jerry McElfresh, FWD Marketing/PR Chairman

Chapter Delegate's Credential Form

**House of Delegates
Far Western District
Fall 2014 Meeting**



This will certify that the Delegate of the _____

_____ Chapter [# D- _____]

is _____

Signatures:

_____/_____
Delegate Chapter President