

*REPORTS OF THE
FAR WESTERN DISTRICT OFFICERS
DISTRICT MANAGEMENT TEAM &
OTHER COMMITTEE CHAIRMEN*

MARCH 20, 2015

LIONS GATE HOTEL & CONFERENCE CENTER

3410 WESTOVER ST.

MCCLELLAN, CA 95652

SOCIETY FOR THE PRESERVATION AND ENCOURAGEMENT OF
BARBER SHOP QUARTET SINGING IN AMERICA, INC.

D/B/A

BARBERSHOP HARMONY SOCIETY

REVISED (3/5/2015)



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Allan Webb FWD President

President's Message

Welcome to 2015! I hope everyone had a great holiday season and are ready to take on the coming year with a renewed sense of purpose and vigor.

In late January, we had a successful combined Harmony College West and Leadership Academy. I'm sure if you talk to anyone who was there, they'd be happy to tell you what a great experience it was, with course content for individual members, directors, and Chapter officers, as well as quartet coaching pods for quartets (who each received seven 50-minute coaching sessions on Friday and Saturday, followed by their performance on the Saturday night show). We will be taking feedback from this year's event and making some decisions for next year, but generally we like the format that we adopted this year and will look to continue using it. The most important factor which would make it better next time is for **you** to be there.

In the Chapter Presidents course, I was happy to invite the participants to be the first Presidents to start using the District's online threaded discussion forum. We're in the process of getting the 14 Presidents who were there on board and into the system, after which we'll be inviting the rest of our Chapter Presidents in groups of 15-20 at a time. The forum is a place where Presidents will be able to discuss issues which their Chapters are facing, bounce ideas off of each other, and hopefully come up with solutions to many of our common problems. In addition to Presidents, we also have private forums for the other Chapter Officer positions and will be onboarding those people once the Presidents are done.

At this year's International Mid-Winter Convention, I had the pleasure of attending the keynote address by Dr. David Wright on The Future History of Barbershop. If you haven't seen this presentation yet, do yourself a favor and watch the whole thing. It's broken up into several smaller chunks at this URL:

<https://www.youtube.com/playlist?list=PLcwXdNVvSNbg02cbWGe05zSY50SEFowP7>

David does a masterful job discussing what our future history could be, but it's up to us to make it happen.

Allan



Gordon Bergthold FWD EVP

Executive Vice President - FWD HOD Report

As I move into my second year in this challenging position on the Board I'm looking forward to once more working with the talented group of individuals who have dedicated so much of their personal time to serving the Far Western District (FWD). The most challenging part of my position, besides assisting the President, Allan Webb, is maintaining good communication with the district management team and the chapters we serve in this fine district.

Several times during the past year and in New Orleans this January, the District President's Council (DPC), made up of the district presidents and executive vice presidents, met to discuss and plan for the 2015 year. We had the opportunity to visit with Marty Monson, CEO/Executive Director and Don Fuson, the Barbershop Harmony Society President regarding the improved alignment between the DPC, Society and the BHS management and operations team. Emphasis will continue to be on **Communication** and your district leadership has pledged to improve the dialogue between the chapters, members and your representatives on the board.

We have heard your call to us to improve communications both face to face and through the various media opportunities that are available. I urge you to take the time to read the Westunes and Harmonizer when they are available. Both publications have much information that will be of interest and beneficial to you as a society member.

The Far Western District is still a leader in the society in many areas of musical excellence that has been demonstrated by our choruses and quartets. We are now working on the administrative side of our challenges and you can help by being a partner in the future....that is, being a participant in your chapter and not just a weekly attending chorus member looking for a night out. Get involved in your community affairs and activities and let them know who your chorus is and what it represents to the world in harmony and peace.

The chapters and its members are the life blood of the society and our goal is to provide help where requested and to share every bit of information that we receive with every chapter leader. This may sound repetitious and it is; so let's keep the Whole World Singing and involve more singers in this wonderful organization and opportunity to share your talents.

We've got the talking part done and it's time to walk the talk and sing!

Gordon "Mongo" Bergthold
FWD Executive Vice President



Schedule



FAR WESTERN DISTRICT 2015 SPRING CONVENTION SCHEDULE OF EVENTS

DESCRIPTION OF EVENT	START	END	LOCATION	ROOM
<u>Thursday, March 19, 2015</u>				
FWD Board Meeting	2:00 PM	6:00 PM	Lions Gate Hotel	TBA
Registration Open (Hotel)	6:00 PM	10:00 PM	Lions Gate Hotel	Lobby
Harmony Platoon	7:00 PM	10:00 PM	Lions Gate Hotel	TBA
<u>Friday, March 20, 2015</u>				
Registration	8:00 AM	8:00 PM	McClellan Conference Center	Lobby
FWD Past District President's Meeting	9:00 AM	12:00 PM	Lions Gate Hotel	TBA
Harmony Platoon	9:00 AM	12:00 PM	Lions Gate Hotel	TBA
AHSOW	12:00 PM	5:00 PM	Lions Gate Hotel	TBA
Harmony Platoon	1:00 PM	4:00 PM	Lions Gate Hotel	TBA
House of Delegates Meeting	2:00 PM	4:00 PM	Lions Gate Hotel	TBA
Judges Meeting	4:00 PM	5:00 PM	McClellan Conference Center	Judges Room
Doors Open	4:30 PM		McClellan Conference Center	Auditorium
Quartet Contest & Prelim Semi-Finals	5:00 PM	9:40 PM	McClellan Conference Center	Auditorium
Evaluations (Quartets not advancing)	10:45 PM		Lions Gate Hotel	Judges Suites
<u>Saturday, March 21, 2015</u>				
Registration	8:00 AM		McClellan Conference Center	Lobby
Doors Open (Mic Tester Chorus)	9:00 AM	9:30 AM	McClellan Conference Center	Auditorium
Chorus Contest	9:30 AM	12:40 PM	McClellan Conference Center	Auditorium
HS Quartet Briefing	11:30 AM	12:50 PM	McClellan Conference Center	Judges Room
HS Quartet Contest	12:50 PM	1:20 PM	McClellan Conference Center	Auditorium
Chorus Evaluations	2:00 PM	3:30 PM	McClellan Conference Center	Auditorium
Doors Open	6:00 PM		McClellan Conference Center	Auditorium
Quartet Prelim Finals	6:30 PM	8:00 PM	McClellan Conference Center	Auditorium
Show of Champions	9:00 PM	10:00 PM	McClellan Conference Center	Auditorium
Afterglow	10:00 PM		Lions Gate Hotel	TBA
HS Quartet Contest Afterglow	10:00 PM	2:00 AM	Lions Gate Hotel	TBA
Evaluations (Finalist Quartets)	10:30 PM		Lions Gate Hotel	Judges Suites

Minutes of Fall HOD Meeting



Far Western District
Fall House of Delegates Meeting
Fresno, Ca.
1:30 PM Friday October 10, 2014

President Allan Webb called the Spring House of Delegates meeting to order at 1:32PM.

Gordon Bergthold led the delegates in the Pledge of Allegiance.

Russ Young led the singing of the Star Spangled Banner.

Ron Black led the singing of "The Old Songs".

Richard Lund gave the Invocation.

President Allan Webb welcomed all of the delegates to the meeting and recognized past District Presidents, Board Members, and distinguished guests, Dick Powell, Member of the Society Board, and Jim Clark from Harmony Foundation. Jim was not in attendance due to illness.

Secretary Bob Gray completed the Roll Call for Board Members and Chapter Delegates.

The following officers, directors, guests and delegates were present:

Past Presidents (7 Voting)

Lyn Brittan	1970-1971	
Sam Barger	1984-1985	
Terry Aramian	1986-1987	(Absent)
Chuck Hunter	1988-1989	
John Krizek	2002-2003	
Cale	2006-2007	
Bob Lally	2008-2009	(non-voting)
Bernard Priceman	2010-2011	

Chapter Delegates (29 Voting)

1. D-002 Greater Phoenix
2. D-003 Tucson
3. D-008 Santa Rosa
4. D-009 Placerville
5. D-014 Conejo Valley
6. D-018 Pasadena
7. D-022 Palo Alto – Mountain View
8. D-023 San Diego

Bill

Russ Young 2012-2013 (non-voting)

Board Members (9 Voting)

Allan Webb

Russ Young

Gordon Bergthold

Bob Gray

Max Bates

Bob Lally

Craig Hughes

Chuck Leavitt

Richard Lund

John Bloomquist

9. D-026 Bay Area

10. D-028 Santa Maria

11. D-029 Visalia

12. D-037 South Orange County

13. D-040 Nevada-Placer

14. D-041 Palomar Pacific

15. D-042 Stockton

16. D-046 Santa Fe Springs

17. D-051 Reno

18. D-056 Fullerton

19. D-057 Central California

20. D-058 Santa Monica

21. D-066 San Fernando Valley

22. D-075 Las Vegas

23. D-085 San Luis Obispo

Distinguished Guests (non-voting)

Dick Powell Society Board Member

Jim Clark Harmony Foundation (Absent)

24. D-98 Folsom

25. D-101 Sun Cities

26. D-103 Rincon Beach

27. D-114 Riverside

28. D-116 Brea

29. D-123 California Delta

President Webb's opening remarks were short. He advised that the information that he wanted to cover was all published in the HOD Brochure.

President Webb introduced the current District Quartet Champions "New Fangled Four" who accompanied Bob Gray's reading the Memorial to Departed Members. Those departed members are:

Elton Carey	9/13/13	Fullerton	CA
Robert Koons	9/16/13	Tempe	AZ
Robert Sypowicz	10/9/13	Honolulu	HI
Jerry Orloff	10/25/13	Aptos	CA
Robert Short	10/27/13	Henderson	NV
John McCabe	11/1/13	Tipton	IA
Bill Pearlman	11/18/13	Mission Viejo	CA
Ronald Chick	12/1/13	Las Vegas	NV

Efraim Soto	12/2/13	Banning	CA
Allen Coe	12/16/13	El Cerrito	CA
Alex Kozloff	12/16/13	Santa Paula	CA
Gordon Welsh	12/19/13	Baldwin Park	CA
Lowell Brown	1/8/14	Sun City West	AZ
Robert Harshberger	1/10/14	Coronado	CA
Floyd Thaller	1/14/14	Duarte	CA
Ralph Denny	2/14/14	Dayton	NV
Bob Calderwood	3/18/14	Santa Ana	CA
Dave Samuels	3/31/14	Prescott	AZ
Joseph McGuire	4/2/14	Chino Valley	AZ
Rodney Cardon	4/22/14	Mesa	AZ
David Bowman	6/1/14	Yountville	CA
Rich Cordeiro	6/21/14	Honolulu	HI
Gordy Wolter	7/9/14	Reedley	CA
Doug Maddox	7/19/14	Mission Viejo	CA
Arthur McMahon	8/10/14	Hemet	CA
Thomas Dickerman	8/24/14	Daly City	CA
Paul Silva	8/27/14	Pismo Beach	CA
Ben Hastie	9/3/14	Phoenix	AZ
Matt Garner	9/4/14	Phoenix	AZ
Leo Winer	9/6/14	Las Vegas	NV
Ted Meyer	10/2/14	Hughson	CA

President Webb introduced the Barbershop Harmony Society Board Member, Mr. Dick Powell. Mr. Powell addressed the Board and Delegates in attendance about where the Society is headed.

President Webb entertained a motion to approve the Agenda with the correct date. Moved & Second **Motion Approved.**

President Webb entertained a motion to approve the minutes from the Spring HOD Meeting. Moved and Second **Motion Approved.**

President Webb entertained a motion to accept the receipt of the HOD Reports. Moved & Second Motion Approved.

President Webb discussed the Chapter Coaching Program as outlined in the HOD Brochure. He also discussed Convention Funding changes, registration price restructuring, and he presented information on proposed changes to the SOP regarding the District Youth Education Fund. The Fund will no longer be only Youth in Harmony, but will become available to all Chapters for Grants.

New Wording 13.2 "13.2 DISTRICT OUTREACH ENDOWMENT FUND

The Far Western District Outreach Endowment Fund is established for the purpose of supporting outreach and educational activities in the Far Western District.

The Fund is derived from voluntary contributions by members, chapters and friends of the district, as well as by initial seed money from the Far Western District treasury. The Fund is maintained by Harmony Foundation on behalf of the Far Western District, with proceeds from the Fund's income used to fund outreach and educational activities.

Monies from the Fund are to be spent on projects as recommended by the District Board. These projects may include, but are not limited to: youth camps, scholarships, seminars for music educators, audio-visual materials, manuals and educational materials, augmentation of district outreach budget items such as high school quartet scholarship awards and Collegiate Barbershop Quartet travel, new chapter startup activities, adult outreach programs to potential members by existing chapters, and other projects as may be appropriate.

Where these projects are offered to minors, such as youths attending FWD youth camps, an appropriate release form will be provided to and executed by the parent or guardian providing for appropriate release for medical and/or accident circumstances and will also contain a "hold harmless" clause against the sponsors, FWD and SPEBSQSA, Inc.

Applications for project funding for outreach activities should be made through the appropriate committee chairmen: YIH Chair for youth activities, Membership Chair for new chapter startups, CDD Chair for Chorus Director Development, etc. For any requests which don't appear to fit under an existing committee chair, contact the Executive Vice President.

The annual budget of the Far Western District may include projected grant distributions from the fund, provided that such distributions do not exceed the expected income (donations/interest/capital gains), or 5% of the Fund, whichever is the lesser amount. To the extent that those numbers change during the budget year, expanded mid or late year grants may be accommodated if the financial state of the Fund allows for it.

The intention behind this funding/spending model is to allow for the Outreach Endowment Fund to always be in a state of growth, and eventually be large enough to fund substantial outreach programs entirely from the interest/capital gains of the Fund's investments."

For the purposes of establishing the initial balance of the fund, the phrase "initial seed money

from the Far Western District treasury" above is defined as the amount necessary to bring the balance of the fund to \$30k as of Jan. 1, 2015, after rolling over the current Youth Outreach Fund balance (~\$4k) and adding in the 2014 donation total (estimated ~\$6k), which would require an estimated ~\$20k from our bank account to accomplish. The first year (2015) we would therefore begin with a total grant limit of 5% (\$1500, approximately what our District grant activity was in 2014), but could adjust upwards during the course of the year if the financial state of the fund grows enough. Given that we usually show about \$6k worth of donation income per year (which we hope to increase), the fund should grow relatively quickly over the next several years and allow us to budget for increasing amounts of grants for various outreach activities.

Based on the recommendation of the Far Western District Board to the Far Western District House of Delegates, the motion to change the wording of the SOP to allow the establishment of the "Outreach Endowment Fund" was presented: **Motion Approved.**

Treasurer Max Bates and President Allan Webb presented the 2015 Budget for Approval.

Motion and Second to approve the budget as presented. **Motion Approved**

General discussion and points of Interest which were covered:

- Chapters delinquent with required filings in the District.
- Consolidating the Convention Manuals from three to one. Jim Turnmire will work on the consolidation.
- Harmony College West and Leadership Academy on Jan. 23 to 25 2014 in Las Vegas.
- Dick Powell, member of the Society Board addressed the Delegates. He stressed Hope and Optimism stating "The Future is Bright"

Chairman Bernard Priceman of the 2015 Nominating Committee presented the Slate of Officers:

President:	Allan Webb
Immediate Past President:	Russ Young
Executive Vice President;	Gordon Bergthold
Secretary:	Bob Gray
Treasurer:	Max Bates
VP Music & Performance:	Nick Papageorge
VP Contest & Judging:	Ron Black
VP Division #1 Southwest:	Brent Anderson
VP Division #2 Southeast:	Craig Hughes
VP Division #3 Northwest:	Charles Feltman
VP Division #4 Northeast:	Richard Lund
VP Division #5 Arizona	John Bloomquist

There was a motion and second to approve the Slate of Officers. **Motion Approved.**

Society Board member Dick Powell Installed the 2015 Slate of Officers.

Awards Chairman Bill Cale advised that John Jones is honored at the Fall Convention in Fresno, and that Bill Kane will be honored at the Spring Convention.

Ted Sayle, Events Chairman, introduced incoming Chairman Bryan Forbes. They presented for approval the locations for future Conventions.

Larry Womac from California Delta agreed to host the **Spring NW/NE convention and Prelims** on March 19 to 21, 2015 in Sacramento. Motion and Second. **Motion Approved.**

Arizona Division hosted by Tucson at Skyline High School in Mesa April 25, 2015. Motion and Second. **Motion Approved.**

Fall 2015 District Contest October 16 to 18, 2015 hosted by Phoenix was approved last year.

SW/SE Division hosted by Santa Fe Springs May 9, 2015 in Santa Monica. Motion & Second. **Motion Approved.**

President Allan Webb thanked Ted Sayle for putting his retirement on hold and for chairing the Events Committee for the past two years.

President Allan Webb opened the meeting for a prepared comment from the floor by Rich Jensen from the South Orange County Chapter:

“Thank you for the opportunity to address this House of Delegates and the Far Western Districts Board of Directors.

I am the delegate from South County Sound, a product of a successful merging of two dying chapters in South Orange County, California.

We have been fortunate to grow slightly over our 3 years with some advertising and member referrals, but certainly meager to our true potential.

Overall however, the Districts membership continues to free fall.

We believe this decline is caused by the lack of knowledge of our hobby and what we do, from the general public.

We’ve noticed that the 2015 FWD budget for Membership is \$800. The budget for Marketing in 2015 was cut by \$1500 to \$5,500. The FWD overall budget is proposed to increase by 58% in 2015, yet none of that money is earmarked toward increasing membership, as we see it; Yet all 5 of these DVP reports include continued dismay of our declining membership numbers.

We’re asking the Board to do something District wide in helping it’s 75 chapters (1) Expose and Quell the myths and misconceptions of Barbershop Harmony and (2) build up our brand to the general public.

Most everyone can sing. We know it’s healthy to sing. We know it’s fun to sing with others. We also know that a huge percentage of the many, many millions in and around us, have no idea where or how to find this joy.

Each Chapter is a small island and can't do much by themselves, but with the power of the District, we can all succeed and start to see the upturn and excitement of more new singers finding us.

AS one idea; With a healthy budget for Membership and Marketing, a professional marketer could step outside of our box and get to work fixing, by lifting our brand and inviting others to join us throughout our 4 states of influence.

We trust our other chapters will support this plea.

Thank you very much for your time."

President Allan Webb, and Immediate Past President Russ Young presented a rebuttal discussing recruiting and member retention.

The next House of Delegates Meeting will be March 20, 2015 in Sacramento California.

President Allan Webb led the delegates in "Keep the Whole World Singing."

President Allan Webb entertained a motion to adjourn. Moved and Second. **Motion Approved.**

Meeting Adjourned at 4:12 PM

Respectfully Submitted

Bob Gray
FWD Secretary

Minutes of the Fall BOD Meeting



Far Western District
Board of Directors
October 8, 2014
Fresno, California

Meeting was called to order by President Allan Webb at 2:05 PM

Immediate Past President Russ Young directed "The Old Songs".

Div. 4 VP Richard Lund gave the Invocation.

President Allan Webb welcomed all board members and guests. He acknowledged Dick Powell from the Society Board, and Jim Clark from Harmony Foundation, adding Jim Clark to the Agenda.

President Webb then introduced Dick Powell who was sitting in for Don Fuson the Society President who had a conflicting date. Mr. Powell discussed changes which have taken place, and plans for the future. He pointed out that there is now a Professional Leadership team in place. Mr. Powell advised that there is a lot going on, with lots of great things happening.

President Allan Webb in his report to the Board of Directors discussed the "Forum" email system. He expressed that desire that board members use the system for more BOD communications between regular meetings. President Webb also talked about Society level priorities and the Outreach fund information. Mr. Webb also requested that under "New Business" on the agenda the item to modify next year's budget be added.

Roll Call was taken by Secretary Bob Gray who reported to President Webb that all members were in attendance, and that a quorum was present. Board members present: Allan Webb, Russ Young, Gordon Bergthold, Bob Gray, Max Bates, Bob Lally, Craig Hughes, Chuck Leavitt, Richard Lund, and John Bloomquist.

President Webb entertained a motion to approve the meeting agenda, with the additional items added. 1. Jim Clark Harmony Foundation: 2. Modify next year's budget based on Nashville Leadership Forum for 2015: 3. 2016 Contest date may conflict with the Sweet Adelines International Convention. Motion to approve the revised agenda. Moved & Seconded. **Motion Approved.**

President Webb entertained a motion to approve the minutes from the June 7, 2014 District Board meeting in Fullerton. Motion by Craig Hughes, Second by Richard Lund. **Motion Carried.**

The Division Vice President Reports were published in the Fall HOD Brochure. There were additional reports by the Division Vice Presidents.

Division 1 Southwest VP Bob Lally reported that Bakersfield is trying to revitalize and become more active. He also reported on the success story of Rincon Beach. They started the year as a 20 man chapter, and they have gained seven or eight new members all under the age of 30. Mr. Lally led discussion about the need to recruit college and community college young men. He also suggested that when a member moves, that a follow up take place in the new town. His recommendation that the Chapter in the new location, actively welcome and invite the person moving to the area.

Division 2 VP Craig Hughes reported that Division 2 is up over 56 members since June. Riverside and Inland Empire are talking about merging. Mr. Hughes also discussed the Leadership Academy.

Division 3 Northwest VP Chuck Leavitt reported several chapters in his Division are up, and some are also down since the last report. Mr. Leavitt also pointed out that the San Francisco Quartet Chapter needs to get legal.

Division 4 Northeast VP Richard Lund discussed Youth Harmony Camp. The Sunday before the Camp, the "King" fire started. There were 101 boys registered for the camp. They refunded all fees to the boys. Ponderosa School saved the event by allowing a one day event. Twenty six boys and 23 volunteers participated. Mr. Lund advised that Redding is thinking of starting a new chapter with the old charter. They have one member on the books, but more people are showing up. This prompted discussion from Russ Young, Dick Powell, and the board regarding the need to keep the Chapters Legal. It was pointed out by Mr. Young that if the Chapters are not legal, the Insurance will not cover those who are not members. This does not pertain to "Guests". Mr. Powell pointed out that the Society must police itself. Mr. Lund also reported that Elko is trying to form a chapter, and Placerville is enjoying a re-birth with their new Director.

Division 5 Arizona VP John Bloomquist discussed the Arizona Quartet Chapter not doing anything. Mr. Bloomquist also addressed that those Chapters who do not meet their Legal Requirements should be penalized, similar to a member that lets their dues lapse.

President Allan Webb called for a ten minute break at 3:50 PM.

President Allan Webb called the meeting back to order at 4:01 PM. Mr. Webb and Mr. Young recognized Ted Sayle with "Thank You" for putting his retirement on hold for two years to serve as Events Chairman. Ted introduced his replacement Mr. Bryan Forbes.

Old Business: Mr. Webb advised that six FWD Board members agreed to become “dual members” of the Whittier Chapter so the Charter could be saved. FWD Board Members agreeing to serve on the Whittier Board are: Allan Webb President; Bob Gray Secretary/Treasurer; Gordon Bergthold Vice President Chapter Development; Nick Papageorge Vice President Music & Performance; Russ Young Board of Directors Member-at-Large; Craig Hughes Board of Directors Member-At-Large.

President Allan Webb discussed the “goals” that were established three years ago. He pointed out that nothing had been done, and requested that the Board review them on the Forum. Mr. Webb also advised the Convention Manual will be updated. Jim Turnmire has agreed to combine the three manuals in one. He will work on this following the Fresno Convention.

Nick Papageorge and Craig Hughes discussed Harmony College West and the Leadership Academy on January 23rd to 25th 2015 in Las Vegas.

New Business: Discussion about keeping Chapters legal, and possible dissolution and the new directions that the Society will be heading.

Awards Chairman Bill Cale announced that John Jones is the honoree at the Fall Convention in Fresno. The awards committee recommended that Bill Kane be honored at the Spring Convention. Motion to approve the selection by John Bloomquist, Second by Bob Lally. **Motion Approved.**

President Allan Webb requested that the 2015 Budget be modified by \$4400. This is based on next year's Leadership Forum which will be a full Forum. Motion by Gordon Bergthold, Second by John Bloomquist that the 2015 Budget be modified to a “Net Zero” budget. **Motion Approved. The amended budget will be presented to the HOD for approval in March 2015.**

President Allan Webb introduced Jim Clark from Harmony Foundation. Mr. Clark discussed the Foundation, and the changes that are taking place.

2016 District Contest: Mr. Webb advised that a possible conflict existed with the Sweet Adelines International convention. He requested Ron Black to research with Contest and Judging.

District Management Team: Mr. Webb discussed the need for a Membership Chairman, and a Financial Development Chairman. The Financial Development Chairman needs a financial background and would work with Harmony Foundation, Grant Writing, and helping Chapters.

Chuck Leavitt led “Keep the Whole World Singing”

President Allan Webb entertained a motion to adjourn. Motion by Gordon Bergthold, Second by Richard Lund. **Motion Approved.**

Meeting Adjourned at 5:20 PM

Next Meeting March 19, 2015 Sacramento, CA

Respectfully submitted,

Bob Gray
FWD Secretary

HOD Order of Business

FAR WESTERN DISTRICT
FALL HOUSE OF DELEGATES MEETING

Lions Gate Hotel
Sacramento, CALIFORNIA

2:00 PM FRIDAY, March 20, 2015

1. Call To Order Allan Webb
2. Pledge of Allegiance Gordon Bergthold
3. "The Star Spangled Banner" Russ Young
4. "The Old Songs" Ron Black
5. Invocation Richard Lund
6. Welcome Allan Webb
7. Introduction Allan Webb
 1. Past Presidents
 2. Other Dignitaries
 3. District Officers
8. Roll Call Bob Gray
9. District President's remarks Allan Webb
10. Approval of the Agenda Allan Webb
11. Approval of previous minutes Allan Webb
12. Receipt of HOD Reports Allan Webb
13. Additional Officer/Committee reports Gordon Bergthold
14. Unfinished Business Allan Webb
15. New Business Allan Webb
 1. Updated "Net Zero" 2015 Budget
16. BOD Highlights Allan Webb
17. Society Board Update President Don Fuson
18. Harmony Foundation Update Jim Clark
19. Awards Bill Cale
20. Future Convention Approvals Bryan Forbes
21. Next Meeting time/Location Allan Webb
22. "Keep the Whole World Singing" Allan Webb
23. Adjourn Allan Webb

Board of Directors Meeting Agenda



FAR WESTERN DISTRICT

Board Meeting Agenda

Sacramento, CA

March 19, 2015

1. Call to order Allan Webb
2. The Old Songs Russ Young
3. Invocation Richard Lund
4. Roll Call Bob Gray
5. Opening Remarks Allan Webb
6. Society Board Member Remarks President Don Fuson
7. Approval of agenda Allan Webb
8. Approval of minutes of the previous meeting Allan Webb
9. DVP Reports:
 - o Division 1, Southwest Brent Anderson
 - o Division 2, Southeast Craig Hughes
 - o Division 3, Northwest Charles Feltman
 - o Division 4, Northeast Richard Lund
 - o Division 5, Arizona John Bloomquist
 - o VP Contest & Judging Ron Black
 - o VP Music & Performance Nick Papageorge

Old Business::

- Whittier Chapter update
- Allan Webb Goals Update
- Harmony College West/Leadership Academy Nick Papageorge/Craig Hughes

New Business:

- Chapter Dissolutions Allan Webb
- Fall 2015 Convention Honoree Bill Cale
- Establish and maintain an accurate five year calendar to include the correct dates for Division Contests and Spring Convention
- White Mountain Chapter
- Convention "Sound Reinforcement" Standards

Information only Items

- DMT Positions for 2015 Allan Webb
- For the Good of the Fraternity All
- Keep the Whole World Singing Chuck Leavitt

Adjourn Allan Webb

Board of Directors' Reports



Bob Gray, Secretary

The Far Western District Board conducted four Electronic Votes between the Summer Board Meeting and the Chapter leadership throughout the District have been working to make their Chapters legal regarding the filing of all State and Society Financial Requirements and the posting of the completion of the requirement on Ebiz.

Far Western District Treasurer Max Bates has been assisting many Chapters in the District with the filing of their 990 IRS Reports.

Chapter	Number Members	IRS 990 Last Fiscal Year filing completed	AS OF 2/6/2015	
			Financial Review	State Incorporation
D001 Lompoc	1	NO Filings Recorded	NO Filings Recorded	NO Filings Recorded
D002 Greater Phoenix	95	2013	2014	Current
D003 Tucson	56	2013	2013	Current
D005 Bakersfield	16	2013	No Financial Reviews	No Incorporation Filed
D006 Walnut Creek	39	2013	2013	Current
D008 Santa Rosa	61	2013	2013	Current
D009 Placerville	34	2013	2012	Current

D012 South Bay	62	2013	No Financial Reviews	Incorporation exp. 8/05/2014
D013 Long Beach	8	2013	2013	Current
D014 Conejo Valley	22	2013	2013	Current
D015 Hemet	18	2014	2014	Current
D018 Pasadena	36	2013	2013	Current
D019 Inland Empire	31	2013	2013	Current
D020 Davis- Vacaville	39	2014	2013	Current
D021 Sacramento	44	2013	2013	Current
D022 Palo Alto - Mountain View	51	2013	2013	Current
D023 San Diego	35	2013	2012	Current
D024 San Francisco	18	2013	No Financial Reviews	No Incorporation Filed
D026 Bay Area	92	2013	2013	Current
D028 Santa Maria	33	2013	2013	Current
D029 Visalia	31	2012	2012	No Incorporation Filed
D030 Whittier	16	No 990 for 2012 - 2013	No Financial Reviews	No Incorporation Filed
D031 Aloha	67	2013	2013	Current
D033 Carson City	10	2012	No Review for 2012 or 2013	No Incorporation Filed

D036 Ventura	14	No 990's Filed	No Financial Reviews	No Incorporation Filed
D037 South Orange County	52	2013	2013	Current
D039 Marin	29	2013	2013	Current
D040 Nevada- Placer	30	2013	2013	Current
D041 Palomar Pacific	40	2013	2013	Expired
D042 Stockton	31	2013	2013	Current
D043 Santa Clarita	16	2013	2013	Current
D044 Prescott	33	2013	2013	Current
D046 Santa Fe Springs	200	2013	2012	Exp. 1/31/2015
D049 Monterey Peninsula	19	2013	No Review in 2012 or 2013	Incorporation Exp. 5/15/13
D050 Crescenta Valley	8	2012	2012	No Incorporation Filed
D051 Reno	59	2013	No Financial Reviews	Current
D052 Chico	13	2013	2013	Current
D054 Santa Barbara	20	2013	No Financial Reviews	Incorporation Exp. 7/3/12
D055 Orange (Quartet)	41	No 990 in 2012 or 2013	No Review in 2012 or 2013	Incorporation Exp. 3/5/14
D056 Fullerton	86	2013	2013	Current

D057 Central California	34	2013	2013	Current
D058 Santa Monica	51	2013	2013	Incorporation Exp. 4/30/14
D059 Fresno	42	2013	2013	Current
D063 Yuma	12	2013	2013	Current
D064 Redding	1	No 990's Filed for 2010 -- 2013	No Financial Reviews	No Incorporation Filed
D066 San Fernando Valley	30	2013	No Financial Reviews 2011 - 2013	Incorporation Exp. 8/31/11
D069 Mesa	58	2013	2013	Current
D072 Central Arizona (Quartet Chapter)	26	2013	2013	Incorporation Exp. 5/8/14
D074 Westminster	77	No 990 in 2012 or 2013	No Review in 2012 or 2013	Incorporation Exp. 10/9/13
D075 Las Vegas	85	2013	2013	Exp. 10/31/2014
D076 Napa Valley	20	2013	2013	Current
D081 Eureka	32	2013	2013	Exp. 12/31/14
D085 San Luis Obispo	33	2013	2013	Current
D086 El Cajon	26	2014	2013	No Incorporation Filed
D087 Coachella Valley	40	2013	2013	Incorporation Exp. 2/28/11

D092 San Mateo County	21	2013	No Financial Reviews	Current
D093 Los Angeles	7	2013	2013	No Incorporation
D095 Apple Valley	19	2013	No Financial Reviews	No Incorporation Filed
D098 Folsom	29	2013	2013	Current
D099 Santa Cruz	22	2013	2013	Incorporation Exp. 12/31/11
D101 Sun Cities	59	2013	2012	Current
D102 Fremont-Hayward	23	2013	2013	Current
D103 Rincon Beach	32	2014	2014	Current
D106 San Francisco Bay Cities	13	2013	No Financial Reviews	No Incorporation Filed
D107 Canada Del Oro	13	2014	2013	Current
D110 White Mountains	20	2013	2013	Current
D111 St George	28	2013	No Financial Reviews	No Incorporation Filed
D113 Sedona	22	2013	No Review for 2012 or 2013	Current
D114 Riverside	26	2013	2013	Current
D116 Brea	41	2013	2013	Current
D117 La Jolla	41	2013	2013	Current

D119 Casa Grande	5	2013	No Financial Reviews	No Incorporation Filed
D120 Laguna Hills	10	2013	No Financial Reviews	No Incorporation Filed
D122 Temecula	23	2013	2013	EXP. 12/31/2014
D123 California Delta	101	2013	2013	Current
D124 Elko	4	No 990's Filed	No Financial Reviews	No Incorporation Filed



Treasurer Report

Max Bates, Treasurer

Financial Reports for FWD Board of Directors and House of Delegates as of December 31, 2014

The Far Western District of the Barbershop Harmony Society continues on a strong financial footing. Membership retention and expansion remain high among the district priorities. The board has put in place resources to assist chapters to improve singing skills as they focus on becoming well known in their communities for great singing and for service to their communities.

Attached hereto are the following reports and notes:

2014 Operating Results vs Budget – Totals

2014 Operating Results Comparison to 2013 – Details

2014 Balance Sheet Comparison to 2013 Year End

2014 Operating Results by Class

You will find the “Notes” for the 2014 Operation Results Report and Operation Results Comparison Report for 2014 vs 2013 on page 4 of the comparison report. Those notes apply to the notation on both reports.

The NorCal Youth Harmony camp had to be cancelled due to forest fires in the area of the facility.

Richard Lund has begun work on establishing an endowment fund for the NorCal Youth Harmony Camp. With the hope to have that endowment perpetuate funds to finance youth camp activities long into the future.

The operating results for 2014 were effected by there being no HCW nor Leadership Academy during the calendar year of 2014. The Leadership Academy for incoming leadership at the beginning of 2014 was held in November of 2013 and it was subsequently decided to combine the Leadership Academy and Harmony College West in January 2015. The results were a deferral of revenue and expense to 2015.

Similarly, the Director Development seminar was not held in calendar year 2014.

District leadership continues to search for the most effective way to financially encourage musical and participation growth throughout the district chapters.

Chapter leaders are encouraged to share successes between chapters and any ideas that the district can champion to further the goals and success of the Society.

Respectfully Submitted,

Max L. Bates

FWD Treasurer

1:18 PM
01/30/15
Accrual Basis

FWD
Net Operations
Budget vs. Actual
January through December 2014

	Jan - Dec 14	Budget	\$ Over Budget	NOTES *
Ordinary Income/Expense				
Revenue				
500.00 - DUES	44,689.87	48,000.00	-3,310.13	
501.00 - SRING PRELIMS REV	2,158.13	4,000.00	-1,841.87	
502.00 - FALL CONVENTION REV	16,021.24	17,500.00	-1,478.76	
503.00 - DIVISIONAL CONV	6,403.70	4,000.00	2,403.70	
504.00 - WESTUNES	230.00	0.00	230.00	
506.02 - INTEREST	56.35	100.00	-43.65	
506.03 - WEBCAST	664.40	2,400.00	-1,735.60	
510 - Donations	18,020.40	26,745.00	-8,724.60	A & B
520.00 - Fees	85.00	28,250.00	-28,165.00	A & C
Total Revenue	88,329.09	130,995.00	-42,665.91	
Expense				
602.00 - Fall Convention Exp	343.99			
602.10 - Conv Exp-Webmaster	795.27			
603.00 - Webcast	1,374.20			
604.00 - BD MEETING	17,539.28	16,500.00	1,039.28	
607.01 - DIR DEVELOP	96.31	3,500.00	-3,403.69	
607.04 - FINANCIAL DEVEL CHR	0.00	500.00	-500.00	
607.08 - C&J	2,802.30	5,000.00	-2,197.70	
607.09 - YMIH	7,736.55	19,700.00	-11,963.45	A & B
607.10 - EVENTS	585.80	3,900.00	-3,314.20	
607.11 - MUSIC & PERF	120.95	20,000.00	-19,879.05	D
607.12 - MKTG & PR	4,314.02	7,050.00	-2,735.98	
607.18 - MEMBERSHIP	0.00	2,800.00	-2,800.00	
607.20 - LEADERSHIP FORUM	4,557.00	5,000.00	-443.00	
608.00 - Donations	0.00	10,000.00	-10,000.00	B
609.01 - Dues Collection Fees	1,787.60	2,500.00	-712.40	
609.02 - Merchant Acct Fees	606.55			
610.00 - INTERN. QT TRAVEL	2,410.20	2,800.00	-389.80	
611.00 - INTERN CH TRAVEL	5,562.00	6,400.00	-838.00	
617.01 - CONV ACT CHAIRMAN	0.00	1,500.00	-1,500.00	
622.00 - GOV'T FEES	60.00	100.00	-40.00	
700.00 - PRESIDENT	3,417.96	5,045.00	-1,627.04	
701.00 - IMMEDIATE PAST PRES.	156.49			
703.00 - EVP	3,261.23	3,000.00	261.23	
704.00 - DVP	107.10	2,500.00	-2,392.90	
705.00 - SECRETARY	132.08	300.00	-167.92	
706.00 - TREASURER	76.84	250.00	-173.16	
709.00 - CHAPTER SUPPORT	150.00	10,500.00	-10,350.00	C
Reconciliation Discrepancies	0.12			
Void	0.00			
Total Expense	57,993.84	128,845.00	-70,851.16	
Net Revenue	30,335.25	2,150.00	28,185.25	
Net Revenue	30,335.25	2,150.00	28,185.25	

* Notes refer to those listed on the year to year comparison and can be read on Page 4 of that comparison report.

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01/19/15
Accrual Basis

FWD
Operation Results
YTD Comparison
January through December 2014

	Jan - Dec 14	Jan - Dec 13	Notes
Ordinary Income/Expense			
Income			
500.00 - DUES	44,689.87	44,669.50	
501.00 - SRING PRELIMS REV	2,158.13	4,075.19	
502.00 - FALL CONVENTION REV			
502.30 Last Year	0.00	384.95	
502.00 - FALL CONVENTION REV - Other	16,021.24	17,865.83	
Total 502.00 - FALL CONVENTION REV	16,021.24	18,250.78	
503.00 - DIVISIONAL CONV			
503.10 - AZ	1,433.20	1,297.86	
503.20 - SO CAL EAST	4,970.50	0.00	
503.30 - SO CAL WEST	0.00	4,068.59	
Total 503.00 - DIVISIONAL CONV	6,403.70	5,366.45	
504.00 - WESTUNES			
504.01 - ADS	230.00	310.00	
Total 504.00 - WESTUNES	230.00	310.00	
506.02 - INTEREST	56.35	125.36	
506.03 - WEBCAST	664.40	1,290.00	
510 - Donations			
510.01 Donations Awards	40.00	40.00	
510.03 Donations NoCal Youth Ca	10,202.00	14,208.00	A
510.31 Donation NorCal Endowment Fund	2,700.00	0.00	
510.04 Donors Choice	4,078.40	3,997.62	
510.05 Donations-HF Youth Fest	1,000.00	4,235.70	B
510 - Donations - Other	0.00	2,000.00	B
Total 510 - Donations	18,020.40	24,481.32	
520.00 - Fees			
520.01 - NorCal Youth Camp	85.00	5,520.00	A
520.02 - HCW	0.00	13,000.00	C
520.04 - Leadership Academy			
520.041 - Fees Ldr Acad - AZ	0.00	1,749.00	
520.042 - Fees Ldr Acad - SoCal	0.00	3,684.00	
520.043 - Fees Ldr Acad - NorCa	0.00	2,136.00	
520.04 - Leadership Academy - Other	0.00	1,440.00	
Total 520.04 - Leadership Academy	0.00	9,009.00	C
520.05 - Director Devolopment	0.00	1,570.00	
Total 520.00 - Fees	85.00	29,099.00	
Total Revenue	88,329.09	127,667.60	
Expense			
602.00 - Fall Convention Exp	343.99	197.60	
602.10 - Conv Exp-Webmaster	795.27	0.00	
603.00 - Webcast	1,374.20	1,115.10	
604.00 - BD MEETING			

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Accrual Basis

FWD
Operation Results
YTD Comparison
January through December 2014

	Jan - Dec 14	Jan - Dec 13	Notes
604.01 - TRAVEL	6,911.27	6,833.98	
604.02 - MEALS	1,673.00	1,786.96	
604.03 - LODGING	7,011.17	8,571.16	
604.04 - BD Meeting - Supplies	97.24	360.74	
604.00 - BD MEETING - Other	1,846.60	1,097.94	
Total 604.00 - BD MEETING	17,539.28	18,650.78	
 607.01 - DIR DEVELOP			
607.012 - SEMINAR	0.00	2,173.34	
607.01 - DIR DEVELOP - Other	96.31	1,062.68	
Total 607.01 - DIR DEVELOP	96.31	3,236.02	
 607.08 - C&J			
607.081 - SUPPLIES	71.41	0.00	
607.083 - POSTAGE	30.62	0.00	
607.084 - TRAVEL	2,380.27	2,731.05	
607.085 - C&J CAT SCH	320.00	3,150.00	
Total 607.08 - C&J	2,802.30	5,881.05	
 607.09 - YMIH			
607.090 - Youth Loding Exp	110.89	0.00	
607.091 - SUPPLIES	0.00	205.80	
607.093 - TRAVEL	311.50	345.30	
607.095 - AWARDS	1,305.80	1,100.00	
607.096 - NoCal Youth Camp	5,508.36	16,105.50	A
607.097 Youth Festival Grants	500.00	1,000.00	
Total 607.09 - YMIH	7,736.55	18,756.60	
 607.10 - EVENTS			
607.101 - SUPPLIES	165.60	327.39	
607.102 - TRAVEL	320.20	3,009.15	
607.105 - POSTAGE	0.00	9.24	
607.10 - EVENTS - Other	100.00	84.62	
Total 607.10 - EVENTS	585.80	3,430.40	
 607.11 - MUSIC & PERF			
607.110 - CHAPT COACHING	0.00	435.65	
607.113 - TRAVEL	0.00	351.40	
607.117 - HARMONY COLLEGE WEST	0.00	13,836.48	C
607.11 - MUSIC & PERF - Other	120.95	0.00	
Total 607.11 - MUSIC & PERF	120.95	14,623.53	
 607.12 - MKTG & PR			
607.124 - WEB EXPENSES	1,894.37	2,949.13	
607.127 - Travel	0.00	394.70	
708.00 - WESTUNES			
708.01 - DSL - Inet Access	600.38	703.53	
708.03 - TRAVEL	1,819.27	439.08	
Total 708.00 - WESTUNES	2,419.65	1,142.61	

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FWD
Operation Results
YTD Comparison
January through December 2014

	Jan - Dec 14	Jan - Dec 13	Notes
Total 607.12 - MKTG & PR	4,314.02	4,486.44	
607.18 - MEMBERSHIP			
607.181 - SUPPLIES	0.00	46.01	
607.184 - TRAVEL	0.00	651.58	
607.185 - Learn to Sing	0.00	143.30	
Total 607.18 - MEMBERSHIP	0.00	840.89	
607.20 - LEADERSHIP FORUM	4,557.00	2,539.81	
608.00 - Donations			
608.01 Harmony Foundation	0.00	10,000.00	B
Total 608.00 - Donations	0.00	10,000.00	
609.01 - Dues Collection Fees	1,787.60	1,786.78	
609.02 - Merchant Acct Fees	606.55	517.04	
610.00 - INTERN. QT TRAVEL	2,410.20	2,425.15	
611.00 - INTERN CH TRAVEL	5,562.00	5,596.50	
612.00 - COLLEGE	0.00	450.00	
617.01 - CONV ACT CHAIRMAN	0.00	445.68	
622.00 - GOV'T FEES	60.00	80.00	
700.00 - PRESIDENT			
600.00 - AWARDS			
607.02 - COMMITTEE	862.54	239.04	
600.00 - AWARDS - Other	1,207.06	761.88	
Total 600.00 - AWARDS	2,069.60	1,000.92	
607.16 - HALL OF FAME	297.46	0.00	
700.03 - TRAVEL	0.00	385.50	
700.04 - INTERNATIONAL EXP	1,050.90	2,750.33	
700.00 - PRESIDENT - Other	0.00	122.07	
Total 700.00 - PRESIDENT	3,417.96	4,258.82	
701.00 - IMMED PAST PRES.	156.49	0.00	
703.00 - EVP			
703.03 - TRVL & MEALS	1,804.21	4,037.10	
703.06 - EVP Mid Winter Exp	1,457.02	0.00	
703.00 - EVP - Other	0.00	59.03	
Total 703.00 - EVP	3,261.23	4,096.13	
704.00 - DVP			
704.10 - DVP AZ			
704.13-TRAVEL	0.00	79.80	
Total 704.10 - DVP AZ	0.00	79.80	
704.20-DVP So Cal East			
704.23-TRAVEL	107.10	262.20	
704.24-SUPPLIES	0.00	44.79	
Total 704.20-DVP So Cal East	107.10	306.99	

FWD
Operation Results
YTD Comparison
January through December 2014

	<u>Jan - Dec 14</u>	<u>Jan - Dec 13</u>	<u>Notes</u>
704.30-DVP SO CAL W			
704.33-TRAVEL	0.00	83.40	
Total 704.30-DVP SO CAL W	<u>0.00</u>	<u>83.40</u>	
Total 704.00 - DVP	107.10	470.19	
705.00 - SECRETARY			
705.02 - POSTAGE	54.50	0.00	
705.03 - SUPPLIES	77.58	154.56	
Total 705.00 - SECRETARY	<u>132.08</u>	<u>154.56</u>	
706.00 - TREASURER			
706.02 - POSTAGE	38.06	0.00	
706.03 - SUPPLIES	38.78	43.47	
Total 706.00 - TREASURER	<u>76.84</u>	<u>43.47</u>	
709.00 - CHAPTER SUPPORT			
606.00 - Leadership Academy	0.00	6,315.62	C
707.00 - COACH EXP	150.00	0.00	
709.4 - TRAVEL	0.00	414.70	
709.00 - CHAPTER SUPPORT - Other	0.00	640.54	
Total 709.00 - CHAPTER SUPPORT	<u>150.00</u>	<u>7,370.86</u>	
Reconciliation Discrepancies	0.12	0.00	
Void	0.00	0.00	
Total Expense	<u>57,993.84</u>	<u>111,453.40</u>	
Net Revenue	<u>30,335.25</u>	<u>16,214.20</u>	
Net Revenue	<u><u>30,335.25</u></u>	<u><u>16,214.20</u></u>	

Notes:

- A: The NorCal Youth Harmony Camp was cancelled due to a forest fire near the camp
There were still significant donations received for camp operations
and to begin an endowment fund to perpetuate funding for the camp.
Fees of course were near non-existent - most prepaid fees were refunded.
There were some expenses associated with the cancellation, mostly staff & guest quartet travel.
- B: Donations for HF Youth Harmony Festival were not heavily emphasized resulting in a reduction.
HF Donation commitment was not met.
- C: The Leadership Academy (LA) for 2014 incoming chapter officers was held in November 2013
The scheduling of LA for 2015 officers of necessity was shifted to Jan 2015
Along with the shifting to Jan 2015 the HCW was combined with LA.
Therefore there is little expense nor revenue for these two events in 2014.

FWD
Balance Sheet Prev Year Comparison
As of December 31, 2014

	<u>Dec 31, 14</u>	<u>Dec 31, 13</u>	<u>NOTES</u>
ASSETS			
Current Assets			
Checking/Savings			
FWD-CD-9 MO.	52,121.62	52,073.24	
FWD-CHECKING	73,637.81	43,207.49	
FWD-SAVINGS	39,181.83	39,173.98	
Total Checking/Savings	<u>164,941.26</u>	<u>134,454.71</u>	
Total Current Assets	164,941.26	134,454.71	
Other Assets			
111.10 - Prepaid	2,036.80	0.00	1
Total Other Assets	<u>2,036.80</u>	<u>0.00</u>	
TOTAL ASSETS	<u>166,978.06</u>	<u>134,454.71</u>	
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Other Current Liabilities			
410.00 - Accounts Payable	0.00	631.00	
449.00 - Quartet travel	1,349.84	1,400.74	
450.00 - Chorus travel	3,191.99	3,236.99	
453.00 - HCW/LA Advanced Reg	3,015.00	0.00	2
453.10 - DS15 Advanced Reg	650.00	0.00	2
453.30 - SC15 Advanced Reg	400.00	0.00	2
453.40 - DF15 Advanced Reg	350.00	0.00	2
Total Other Current Liabilities	<u>8,956.83</u>	<u>5,268.73</u>	
Total Current Liabilities	<u>8,956.83</u>	<u>5,268.73</u>	
Total Liabilities	8,956.83	5,268.73	
Equity			
446.00 - Youth Ed	4,588.55	6,088.55	
447.00 - NOR CAL YOUTH CAMP	15,957.32	12,334.82	
451.00 - Surplus 12/31/2010	73,380.22	77,002.72	
Retained Earnings	33,759.89	17,545.69	
Net Income	30,335.25	16,214.20	
Total Equity	<u>158,021.23</u>	<u>129,185.98</u>	
TOTAL LIABILITIES & EQUITY	<u>166,978.06</u>	<u>134,454.71</u>	

Notes:

1. - Payments advanced for 2015 events - Paid in 2014 transferred to expense in 2015
2. - Revenue received in 2014 applicable to 2015 events - transferred to 2015 revenue in 2015 to match with event expense

12:27 PM
01/30/15
Accrual Basis

FWD
Net Operations by Class
January through December 2014

	HF Youth Chorus Festival	NoCal Youth Camp	YIH	Unclassified	TOTAL
Ordinary Income/Expense					
Income					
500.00 - DUES	0.00	0.00	0.00	44,689.87	44,689.87
501.00 - SRING PRELIMS REV	0.00	0.00	0.00	2,158.13	2,158.13
502.00 - FALL CONVENTION REV	0.00	0.00	0.00	16,021.24	16,021.24
503.00 - DIVISIONAL CONV	0.00	0.00	0.00	6,403.70	6,403.70
504.00 - WESTUNES	0.00	0.00	0.00	230.00	230.00
506.02 - INTEREST	0.00	0.00	0.00	56.35	56.35
506.03 - WEBCAST	0.00	0.00	0.00	664.40	664.40
510 - Donations	1,000.00	12,902.00	0.00	4,118.40	18,020.40
520.00 - Fees	0.00	85.00	0.00	0.00	85.00
Total Income	1,000.00	12,987.00	0.00	74,342.09	88,329.09
Expense					
602.00 - Fall Convention Exp	0.00	0.00	0.00	343.99	343.99
602.10 - Conv Exp-Webmaster	0.00	0.00	0.00	795.27	795.27
603.00 - Webcast	0.00	0.00	0.00	1,374.20	1,374.20
604.00 - BD MEETING	0.00	0.00	0.00	17,539.28	17,539.28
607.01 - DIR DEVELOP	0.00	0.00	0.00	96.31	96.31
607.08 - C&J	0.00	0.00	0.00	2,802.30	2,802.30
607.09 - YMIH	0.00	4,008.36	2,117.30	1,610.89	7,736.55
607.10 - EVENTS	0.00	0.00	0.00	585.80	585.80
607.11 - MUSIC & PERF	0.00	0.00	0.00	120.95	120.95
607.12 - MKTG & PR	0.00	0.00	0.00	4,314.02	4,314.02
607.20 - LEADERSHIP FORUM	0.00	0.00	0.00	4,557.00	4,557.00
609.01 - Dues Collection Fees	0.00	0.00	0.00	1,787.60	1,787.60
609.02 - Merchant Acct Fees	0.00	0.00	0.00	606.55	606.55
610.00 - INTERN. QT TRAVEL	0.00	0.00	0.00	2,410.20	2,410.20
611.00 - INTERN CH TRAVEL	0.00	0.00	0.00	5,562.00	5,562.00
622.00 - GOV'T FEES	0.00	0.00	0.00	60.00	60.00
700.00 - PRESIDENT	0.00	0.00	0.00	3,417.96	3,417.96
701.00 - IMMED PAST PRES.	0.00	0.00	0.00	156.49	156.49
703.00 - EVP	0.00	0.00	0.00	3,261.23	3,261.23
704.00 - DVP	0.00	0.00	0.00	107.10	107.10
705.00 - SECRETARY	0.00	0.00	0.00	132.08	132.08
706.00 - TREASURER	0.00	0.00	0.00	76.84	76.84
709.00 - CHAPTER SUPPORT	0.00	0.00	0.00	150.00	150.00
Reconciliation Discrepancies	0.00	0.00	0.00	0.12	0.12
Void	0.00	0.00	0.00	0.00	0.00
Total Expense	0.00	4,008.36	2,117.30	51,868.18	57,993.84
Net Revenue	1,000.00	8,978.64	-2,117.30	22,473.91	30,335.25
Net Revenue	1,000.00	8,978.64	-2,117.30	22,473.91	30,335.25

Updated 2015 Budget

"The original 2015 Budget adopted by the HOD last Fall showed a budgeted net income of \$4400. This was due primarily to uncertainty about the Society's plans for the 2015 Leadership Forum in Nashville, as we didn't know for sure how many attendees would need to be planned for at that time. We now have better clarity on that front, and in the interest of maintaining a net zero balanced budget process, the \$4400 amount has been applied as travel budget in order to cover the 2015 Society Leadership Forum. The FWD BOD recommends that the HOD approve the new balanced budget for 2015."

10:01 AM
08/29/14
Accrual Basis

FWD **Revenue & Expense Budget vs. Actual** January through August 2014

Ordinary Income/Expense	2014 Total		\$ +/- 2014		Proposed		Notes
	Jan - Aug 14	Budget	Budget		2015		
Income							
500.00 - DUES	30,955.61	48,000.00	-17,044.39		40,000.00	A	
501.00 - INTERN. PRELIMS	0.00	4,000.00	-4,000.00		0.00	H	
502.00 - FALL CONVENTION	0.00	17,500.00	-17,500.00		62,000.00		
503.00 - DIVISIONAL CONV							
503.10 - AZ-NV	1,433.20	1,400.00	33.20		11,000.00		
503.30 - SE/SW					26,000.00		
503.50 - NE/NW - Prelims	0.00	2,600.00	-2,600.00		34,000.00		
Total 503.00 - DIVISIONAL CONV	1,433.20	4,000.00	-2,566.80		71,000.00		
504.00 - WESTUNES							
504.01 - ADS	230.00	0.00	230.00		0.00		
504.00 - WESTUNES - Other	0.00	0.00	0.00		0.00		
Total 504.00 - WESTUNES	230.00	0.00	230.00		0.00		
506.02 - INTEREST	36.85	100.00	-63.15		100.00		
506.03 - WEBCAST	0.00	2,400.00	-2,400.00		2,400.00		
510 - Donations							
510.01 Donations Awards	40.00	45.00	-5.00		50.00		
510.02 Donations Youth Educatio	0.00	500.00	-500.00		0.00		
510.03 Donations NoCal Youth Ca	5,042.00	9,700.00	-4,658.00		7,000.00		
510.04 Donors Choice	0.00	4,500.00	-4,500.00		4,500.00		
510.05 Donations-HF Youth Fest	1,000.00	10,000.00	-9,000.00		7,000.00	I	
510 - Donations - Other	0.00	2,000.00	-2,000.00		1,000.00		
Total 510 - Donations	6,082.00	26,745.00	-20,663.00		19,550.00		
520.00 - Fees							
520.01 - NorCal Youth Camp	340.00	5,250.00	-4,910.00		7,000.00	B	
520.02 - HCW	0.00	14,000.00	-14,000.00		9,750.00	B	
520.04 - Leadership Academy	0.00	7,500.00	-7,500.00		0.00	B	
520.05 Director Development	0.00	1,500.00	-1,500.00		1,600.00		
Total 520.00 - Fees	340.00	28,250.00	-27,910.00		18,350.00		
Total Revenue	39,077.66	130,995.00	-91,917.34		213,400.00		

10:01 AM
08/29/14
Accrual Basis

FWD Revenue & Expense Budget vs. Actual January through August 2014

Expense	2014 Total		\$ +/- 2014		Proposed		Notes
	Jan - Aug 14	Budget	Budget		2015		
603.00 - Webcast	250.00				2,400.00		
604.00 - BD MEETING							
604.01 - TRAVEL	4,703.47	6,000.00	-1,296.53		6,500.00		
604.02 - MEALS	975.00	1,750.00	-775.00		1,750.00		
604.03 - LODGING	3,625.11	7,200.00	-3,574.89		7,800.00		
604.04 BD Meeting - Supplies	16.37	50.00	-33.63		150.00		
604.00 - BD MEETING - Other	1,846.60	1,500.00	346.60		1,500.00		
Total 604.00 - BD MEETING	11,166.55	16,500.00	-5,333.45		17,700.00		
607.01 - DIR DEVELOP							
607.012 - SEMINAR	0.00	2,000.00	-2,000.00		2,200.00		
607.01 - DIR DEVELOP - Other	0.00	1,500.00	-1,500.00		1,500.00		
607.02 - HCW/CDD Scholarships					3,000.00		J
607.21 - Directors College Scholarships					5,000.00		J
Total 607.01 - DIR DEVELOP	0.00	3,500.00	-3,500.00		11,700.00		
607.04 - FINANCIAL DEVEL CHR							
607.08 - C&J	0.00	500.00	-500.00		500.00		
607.083 - POSTAGE	30.62				50.00		
607.084 - TRAVEL	2,183.87	3,500.00	-1,316.13		3,500.00		C
607.085 - C&J CAT SCH	320.00	1,500.00	-1,180.00		0.00		
Total 607.08 - C&J	2,534.49	5,000.00	-2,465.51		3,550.00		
607.09 - YMIH							
607.090 - Youth Lodging Exp	110.89				150.00		
607.091 - SUPPLIES	0.00	200.00	-200.00		200.00		
607.093 - TRAVEL	311.50	1,000.00	-688.50		1,000.00		
607.094 - POSTAGE	0.00	50.00	-50.00		50.00		
607.095 - AWARDS	1,305.80	2,000.00	-694.20		1,400.00		
607.096 - NoCal Youth Camp	5,025.55	14,950.00	-9,924.45		15,000.00		
607.096 Youth Festival Grants	0.00	1,500.00	-1,500.00		1,500.00		
Total 607.09 - YMIH	6,753.74	19,700.00	-12,946.26		19,300.00		G
607.10 - EVENTS							
607.101 - SUPPLIES	165.60	350.00	-184.40		350.00		

FWD
Revenue & Expense Budget vs. Actual
January through August 2014

	Jan - Aug 14	2014 Total Budget	\$ +/- 2014 Budget	Proposed 2015	Notes
607.102 - TRAVEL	0.00	3,500.00	-3,500.00	3,500.00	J
607.105 - POSTAGE	0.00	50.00	-50.00	50.00	J
601.40 - DF 15 - District Fall				40,000.00	J
601.20 - AZ15 - AZ Div				8,000.00	J
601.30 - SC15 - Social Div Exp				18,000.00	J
601.50 - DS - NE/NW/Prelims				19,000.00	J
607.10 - EVENTS - Other	100.00				
Total 607.10 - EVENTS	265.60	3,900.00	-3,634.40	88,900.00	
607.11 - MUSIC & PERF					
607.110 - CHAPT COACHING	0.00	1,000.00	-1,000.00	7,000.00	C
607.113 - TRAVEL	0.00	1,000.00	-1,000.00	1,000.00	
607.114 - POSTAGE	0.00	0.00	0.00	0.00	
607.117 - HARMONY COLLEGE WEST/LEADERSHIP A	0.00	18,000.00	-18,000.00	10,000.00	B
Total 607.11 - MUSIC & PERF	0.00	20,000.00	-20,000.00	18,000.00	
607.12 - MKTG & PR					
607.123 - PROMO MATERIALS	0.00	300.00	-300.00	2,000.00	D
607.124 - WEB EXPENSES	584.47	2,400.00	-1,815.53	1,500.00	
607.127 - Travel	0.00	1,000.00	-1,000.00	300.00	
708.00 - WESTTUNES					
708.01 - DSL - Inet Access	324.51	750.00	-425.49	750.00	
708.03 - TRAVEL	1,819.27	1,100.00	719.27	1,000.00	E
708.00 - WESTTUNES - Other	0.00	1,500.00	-1,500.00	0.00	
Total 708.00 - WESTTUNES	2,143.78	3,350.00	-1,206.22	1,750.00	
Total 607.12 - MKTG & PR	2,728.25	7,050.00	-4,321.75	5,550.00	
607.18 - MEMBERSHIP					
607.17 - SUNSHINE	0.00	100.00	-100.00	100.00	
607.181 - SUPPLIES	0.00	200.00	-200.00	200.00	
607.184 - TRAVEL	0.00	1,000.00	-1,000.00	750.00	
607.185 - Learn to Sing	0.00	1,500.00	-1,500.00	0.00	
Total 607.18 - MEMBERSHIP	0.00	2,800.00	-2,800.00	1,050.00	
607.20 - SOCIETY LEADERSHIP FORUM	0.00	5,000.00	-5,000.00	5,000.00	K

FWD
Revenue & Expense Budget vs. Actual
January through August 2014

	Jan - Aug 14	2014 Total Budget	\$ +/- 2014 Budget	Proposed 2015	Notes
608.00 - Donations To HF					
608.01 YOUTH CHORUS FESTIVAL SPONSORSHIP	0.00	10,000.00	-10,000.00	10,000.00	
Total 608.00 - Donations	0.00	10,000.00	-10,000.00	10,000.00	
609.01 - Dues Collection Fees	1,238.23	2,500.00	-1,261.77	2,000.00	
609.02 - Merchant Acct Fees	317.50			500.00	
610.00 - INTERN. QT TRAVEL	1,666.60	2,800.00	-1,133.40	2,800.00	
611.00 - INTERN CH TRAVEL	3,846.00	6,400.00	-2,554.00	6,400.00	
617.01 - CONV ACT CHAIRMAN	0.00	1,500.00	-1,500.00	0.00	
622.00 - Gov't Fees	60.00	100.00	-40.00	100.00	
Total - Miscellaneous Expense	7,128.33	13,300.00	-6,489.17	11,800.00	
700.00 - PRESIDENT					
600.00 - AWARDS	458.43	750.00	-291.57	700.00	
607.02 - COMMITTEE	322.19	500.00	-177.81	700.00	
600.00 - AWARDS - Other					
Total 600.00 - AWARDS	780.62	1,250.00	-469.38	1,400.00	
607.15 - Past President - Awards					
607.16 - HALL OF FAME	53.30	45.00	8.30	400.00	
700.03 - TRAVEL	0.00	750.00	-750.00	800.00	
700.04 - PRES INTERNATIONAL EXP (JULY)	1,050.90	3,000.00	-1,949.10	2,000.00	F
700.05 - PRES MID-WINTER EXP				2,000.00	
Total 700.00 - PRESIDENT	1,884.82	5,045.00	-3,160.18	5,700.00	
703.00 - EVP					
703.05 - INTERNATIONAL TRVL & MEALS	1,804.21	3,000.00	-1,195.79	2,000.00	L
703.06 - EVP MID-WINTER EXP	1,457.02			2,000.00	L
703.07 - EVP Tavel & Lodging				2,000.00	
Total 703.00 - EVP	3,261.23	3,000.00	261.23	6,000.00	
704.00 - DVP					
704.10 - DVP AZ	0.00	500.00	-500.00	800.00	
704.20-DVP So Cal East				500.00	
704.23-TRAVEL	107.10				
704.20-DVP So Cal East - Other	0.00	500.00	-500.00		
Total 704.20-DVP So Cal East	107.10	500.00	-392.90	500.00	

FWD
Revenue & Expense Budget vs. Actual
January through August 2014

	Jan - Aug 14	2014 Total Budget	\$ +/- 2014 Budget	Proposed 2015	Notes
704.30-DVP SO CAL W	0.00	500.00	-500.00	500.00	
704.40-DVP NOR CAL W	0.00	500.00	-500.00	500.00	
704.50-DVP NOR CAL EAST	0.00	500.00	-500.00	500.00	
Total 704.00 - DVP	107.10	2,500.00	-2,392.90	2,800.00	
705.00 - SECRETARY					
705.02 - POSTAGE	54.50	100.00	-45.50	100.00	
705.03 - SUPPLIES	77.58	200.00	-122.42	200.00	
Total 705.00 - SECRETARY	132.08	300.00	-167.92	300.00	
706.00 - TREASURER					
706.02 - POSTAGE	17.45			125.00	
706.03 - SUPPLIES	0.00	250.00	-250.00	125.00	
Total 706.00 - TREASURER	17.45	250.00	-232.55	250.00	
709.00 - CHAPTER SUPPORT					
606.00 - Leadership Academy	0.00	9,000.00	-9,000.00	0.00	M
707.00 - COACH EXP					
707.12 - TRAVEL	0.00	1,500.00	-1,500.00	1,500.00	
707.00 - COACH EXP - Other	150.00				
Total 707.00 - COACH EXP	150.00	1,500.00	-1,350.00	1,500.00	
Total 709.00 - CHAPTER SUPPORT	150.00	10,500.00	-10,350.00	1,500.00	
Reconciliation Discrepancies	0.12				
Total Expense	36,379.76	128,845.00	-92,465.24	213,400.00	
Net Ordinary Income	2,697.90	2,150.00	547.90	0.00	
Net Income	2,697.90	2,150.00	547.90	0.00	

FWD
Revenue & Expense Budget vs. Actual
January through August 2014

	2014 Total	\$ +/- 2014	Proposed
Jan - Aug 14	Budget	Budget	2015
			Notes

NOTES :

- A - THIS YTD DUES TOTAL IS THROUGH JUNE 2014 THERE ARE FOUR MONTHS TO GO WITH ONE QUARTER END UNTIL YEAR-END ESTIMATE MAY STILL BE STRONG
- B - Based on conservative estimated attendance at combined HCW/LA in Las Vegas Jan. 2015. Conservatively budgeting for a \$250 loss.
- C - DO YOU WANT TO SPLIT THE COSTS BETWEEN BOD EXPENSE AND DMT EXPENSE?
THE EXPENSES COVER THE COSTS TO ATTEND BOTH MEETINGS . EVP EXPENSES HAVE BEEN CHARGED TO BOD.
- D - THE YTD EXPENSE SHOWS ONLY 1/3 OF THE CURRENT YEAR. 2013 EXPENSES WERE AROUND \$3000
- E - THIS YEAR THE EDITOR WAS IN ATTENDANCE AT INTERNATIONAL FOR REPORTING PURPOSES
WILL THAT BE THE SAME FOR 2015 TO PITTSBURGH?
- F - PRESIDENT EXPENSES TO INTERNATIONAL AND MID-WINTER ARE IN THIS ACCOUNT. BUMPED TO \$4K FOR NEW ORLEANS/PITTSBURGH
- G - YOUTH FESTIVAL GRANTS ARE THE \$500 PER EVENT FOR CHAPTER SPONSORED YOUTH CHORUS FESTIVALS
- H - See 503.50 NE/NW/Prelims line.
- I - Assumes only 70% participation by chapters towards the \$10,000 donation goal
- J- Max, assign a couple new subaccounts for these
- K- Society Leadership Forum expenses for Pres, EVP, and any other requested attendees
- L- Unclear why EVP has MW and July travel expenses separated into two lines when president is one line.
They should be the same, either way. Increased amount for both pres and evp to \$4k for 2015 (New Orleans and Pittsburgh)
- M- SEE 807.117 COMBINED HCW/LA LINE ITEM



Brent Anderson, Division 1 Vice President (Southwest)

I've had a great experience in my first couple months as Southwest Division VP. I've been in contact with all of my chapters although only superficially with some and I hope to make that a deeper relationship in the near future.

My chapters have reported a variety of concerns and nothing that should be a surprise to the Board. Some chapters are struggling to exist, such as Lompoc, and I'm engaged with one of the stalwarts there to see what, if anything can be done... Some, such as Santa Barbara and Santa Maria, have recently lost their musical director and are solving that problem in a variety of ways... Most chapters are muddling along, mostly having fun but lacking what it takes to grow both physically and musically. I sense the frustration of this year, looking like every other year, and they are anxious for something more, but understand that what they have is still pretty special.

Some, such as The Masters and Rincon Beach, and Pasadena are healthy and enjoying the benefits of good musical direction, active program events, still attracting members and enjoying the pleasure that comes from singing well under a talented and exciting musical team.

I think where I can make a difference (with help from the FWD leadership) is in making each meeting fun and satisfying so the men want to come back next week. I have some ideas that are just being fleshed out, working with Greg Lyne and Nick Papageorge to see if we can give chapters some help in learning some "Polecat Plus" songs...songs like Coney Island Baby, Nellie, Darkness on the Delta, Hello Mary Lou, and Sittin' On Top of the World... I know from experience that if a chorus or quartet could master those few simple, enjoyable, solid barbershop, songs, they could put on a public show and attract new members, not to mention having fun at a regular meeting night...

I floated the idea which Rincon "discovered" by accident...that singing barbershop is attractive to men with science, technology, engineering and math backgrounds. We had two engineering grad students from UCSB join the Rincon Beach chorus and they have attracted another six of their buddies who have joined or are currently in the process. Seeing that youth in the chorus has also attracted other young men who have seen and heard us in public performance. It has invigorated the chapter and really excited us old veterans like nothing in a long time. Although a well-known fact that people who are good in math are often good musicians, I think we've been prospecting for new members by looking for *singers* and perhaps we should be looking for *math majors*! Many of the chapter membership/development officers have liked this idea and we'll see if we can help them arrange to perform for some computer or engineering association meetings... Let's see what happens...

Most of my effort will be directed at the struggling chapters but hopefully the ideas and success we have can be translated to all the chapters in the FWD.

Stay tuned.

Brent



Craig Hughes, Division 2 Vice President (Southeast)

We have been busy in the **Southeast Division** since your House of Delegates Meeting in October.

The **Far Western District Convention** in Fresno was a thrill. Thanks to all who made this one of our best conventions. Special thanks to the competitors who provided the “entertainment”. The quality of singing in the Far Western District is the best in the world and our Southeast Division finished first in every chorus category:

- **Westminster - 2014 District Champions**
- **San Diego - Plateau A**
- **Las Vegas - Plateau AA**
- **Westminster - Plateau AAA**
- **Fullerton - Most Improved**

The first Quarter is off to a fast start. Most of our Chapters have installed their Officers and delivered **Singing Valentines**. **Harmony College West** combined with the **Leadership Academy** to provide training, singing, and lots of fun January 23rd to 25th, 2015 in Las Vegas. Many Division members enjoyed a packed and productive weekend. Please consider attending next year. It is good for you and your chapter and sets a positive tempo for the rest of the year. Presentations from the Academy are available on the [District Website at Media – Documents and Forms – Leadership Academy](#).

The **Westminster Chorus** preformed to a full house at the California Theater of Performing Arts in Escondido on January 16th. The audience was mixed – Barbershoppers and not yet Barbershoppers. An outstanding introduction to our art form.

Our **Orange Quartet Chapter** hosted the **53rd Annual Southern California Novice Quartet Contest** on January 31st. Thirteen quartets competed and the winners were:

- 1st Place: **Harmonic Heartbreakers (Fullerton Chapter)**
- 2nd Place: **Gotta Wear Shades (Temecula Chapter)**
- 3rd Place: **Big and Tall (Santa Monica Chapter)**

Let's take a look at our Division membership data through January.

We are a Division of Chapters with individual Mission Statements and definitions of fun. One choice is whether or not to compete.

The first 12 Chapters have competed in the past four years. They are singing at a high level with room for improvement. The new focus on constructive and encouraging feedback from the Judges makes the contest experience affirming and fun. Membership numbers are down a little with a few exceptions. These are January numbers and will get better as we get closer to our Division Contest in May and **Westminster's** trip to **International** in July. Competition encourages participation and renewals.

The other 6 Chapters have not competed in past four years. They all have good reasons and some may not compete in the future. That said, they know there is a place to entertain their fellow barbershoppers and get positive feedback from excellent judges. They have the option of singing for evaluation only and won't receive a published score. We are all about participation and would love to see these chapters on the Big Stage. These chapters show no change in membership but I must note that the **El Cajon Chapter** enjoyed a merger with an ensemble that is not participating in chapter activities. It is great to get these folks back in a chapter and will pay long term dividends but, without this windfall, the non-competing chapters would be down 8.9% - twice that of the competing chapters.

Let's take a look at our Division membership data through January.

Chapter #	Chapter	Current Members	On Stage	% On Stage	Average Score	Last Competed	Score from:	2013 Mem	YoY Net G/L	YoY Net % G/L
Recent Competitors										
D-074	Westminster	73	55	75.3%	94.5	2014	District	71	2	2.8%
D-117	La Jolla	37	23	62.2%	75.6	2014	District	39	(2)	5.1%
D-075	Las Vegas	81	50	61.7%	74.8	2014	District	81	0	0.0%
D-116	Brea	40	27	67.5%	72.3	2014	District	41	(1)	2.4%
D-037	South Orange County	49	33	67.3%	67.6	2014	District	50	(1)	2.0%
D-056	Fullerton	83	32	38.6%	67.4	2014	District	83	0	0.0%
D-114	Riverside	24	18	75.0%	64.6	2014	District	28	(4)	14.3%
D-111	St. George	25	26	104.0%	63.7	2011	District	30	(5)	16.7%
D-023	San Diego	35	17	48.6%	62.0	2014	District	34	1	2.9%
D-041	Palomar-Pacific	37	25	67.6%	58.6	2014	Division	42	(5)	11.9%
D-019	Inland Empire	31	17	54.8%	58.4	2012	District	35	(4)	11.4%
D-087	Coachella Valley	37	22	59.5%	58.2	2014	Division	42	(5)	11.9%
TOTAL		552	345	62.5%	68.1			576	(24)	4.2%
Haven't Competed Recently										
D-055	Orange (Quartet)	40	0	0.0%	0	0		44	(4)	9.1%
D-086	El Cajon	26	0	0.0%	0	0		15	11	73.3%
D-095	Apple Valley	17	0	0.0%	0	0		22	(5)	22.7%
D-015	Hemet	16	0	0.0%	0	0		17	(1)	-

										5.9%
D-122	Temecula	16	0	0.0%	0	0		16	0	0.0%
										-
D-120	Laguna Hills	9	0	0.0%	0	0		10	(1)	10.0%
TOTAL		124						124	0	0.0%
All Chapter Total										
TOTAL		676	345	51.0%				700	(24)	3.4%

Please plan on attending our next [Southeast – Southwest Division Contest](#) – May 9th in Santa Monica to compete or join the audience. The Plateau system and “most improved award” give every competitor an achievable *goal*. The real *reward* comes from the audience and the experience. You will enjoy singing with and for the best or being part of the best audience in Barbershop.

Oh . . . and invite someone to your next rehearsal. They will thank you for it. And **thank you** for your support of the Division. We are the best of the best.

In Harmony,

Craig Hughes, VP for Southeast Division
Chughes2@cox.net



Charles Feltman, Division 3 Vice President (Northwest)

Hello all, this is Charles Feltman, your new Division 3 VP. I'm very pleased to take on this responsibility and I hope my tenure results in growth and improved community access to our wonderful hobby. One really good way to maximize the benefit of your membership is to attend Division and District events. There are two that will happen very soon, the NorCal Novice Quartet Contest and the Spring District Convention. The Novice Quartet Contest is the afternoon of March 7 and is open to both male quartets mixed, and high schoolers (free for those, male or mixed). This is a great opportunity to get your feet wet if you have never been in quartet, and also to bring teens into the circle of barbershop. At the Spring District Convention from March 19 to 22 in McClellan (NE of Sacramento) you can hear the best of the West in quartets and meet other Barbershoppers from close by. It also has a Harmony Platoon event for those who signed up - I managed to make it to one in Southern CA a few years ago and can attest to its enduring value as a learning experience. Check it out even if you are not a signatory to see all the fun you could have. I plan to visit all of the NorCal Chapters sometime this year - I can do this because mine (SF Cable Car) is the only one that meets on Wednesdays ;-) and I'm already known to a couple of closer ones based on a visit earlier this year. One nearly forgotten event is inter-chapter visits, and I think we need more of this to share our successes and bring them to others. SF Cable Car has been a recent visitor to San Mateo and joined them in the "Santa Train" event - This has been an energizer for both Chapters.



Richard Lund, District VP for the NE Division (Div. 4)

Following up on one of my last reports, I want to report that Voices of California, one of the choruses that I sing with has made the decision to attend Harmony University as a chorus (YEAAAAA!!!). What a wonderful commitment on their part. I also learned that Phoenix will be there as well as a chorus. Wow! What a great representation of the Far West at HU this year! Hopefully, we will be able to perform a couple songs together on the Saturday show. That would be Something!!

And one more thing about HU: the director for Honors Chorus will be Aaron Dale. So, I urge anyone who has an inkling to attend HU, take the plunge and try out for Honors Chorus. You will not regret that decision, ever!

Changing gears, I want to congratulate Nick Papageorge, one of our newest board members, and Craig Hughes for putting on a highly successful Harmony College West / Leadership Academy this past weekend (Jan 27-28) in Las Vegas. There is no way to view the combined events other than an utter success. I certainly had my personal doubts about the concept, but in hindsight, it was clear that many of the guys who only go to HCW got to see how LA works, and vice versa. It really provided a greater exposure of both events to guys who had never attended the “other” event.

Planning for Prelims at McClellan Conference Center is going well. This is a first time use of this facility, and there will be growing pains, but our goal is for there to be no growing pains at all. We are working hard to realize this goal.

I have done four installations this season, all lots of fun and good times.

I also want to comment on several of the chapters in the North East. On their return from a family get together, the director of Elko and his wife had an accident on Hwy 80. He is fine, but his wife suffered serious injury in the rollover, to the extent that he has had to put singing on the back burner for a while. Our thoughts and prayers are with them.

I spoke with Terry Starr, president of the Fresno chapter. They are improving. They have several new guys, all young; and will be competing in Sacramento.

Sacramento has a new co-director, Dan Warschauer joining Ray Rhymer. They are excited with the addition and the Capitolaire continue to move forward.

Finally, we are setting up an endowment fund for Harmony Camps in the Far Western District. The name of the fund is: The Lloyd Steinkamp Endowment Fund For Far Western District Harmony Camps. We already have several donations to the fund.

Declining membership continues to be a Big Problem! The statistics in the table below show that trend clearly.

Northeast Division End of Year 2014

Chapter	Current Members	On Stage	% On Stage	Average	Last Competed	Score from:	2013 Mem	YoY Net G/L	YoY Net % G/L
California Delta	94	55	59%	77.3	2014	District	113	-19	-17%
Reno	54	29	54%	69.5	2014	District	57	-3	-5%
Fresno	40	24	60%	66.1	2013	District	36	4	11%
Central California	34	16	47%	62.9	2014	District	37	-3	-8%
Placerville	33	19	58%	59.5	2014	District	26	7	27%
Sacramento	42	21	50%	59.6	2014	Division	48	-6	-13%
Davis-Vacaville	35	22	63%	57.6	2013	District	43	-8	-19%
Folsom	29	18	62%	55.2	2014	Division	30	-1	-3%
Nevada-Placer	29	13	45%	43.1	2014	Division	30	-1	-3%
Stockton	31	0	0%	0	0		35	-4	-11%
Visalia	30	0	0%	0	0		26	4	15%
Chico	13	0	0%	0	0		11	2	18%
Carson City	9	0	0%	0	0		13	-4	-31%
Redding	1	0	0%	0	0		1	0	0%
Elko	4	0	0%	0	0		4	0	0%
	43.3	24.1	0.6	61.2					
	37.0	20.3	0.5	59.2					
	14.7								
	478	217	45%			Total:	510	-32	-6%
						Recent Contest:	420	-30	-7%
						Contest (no VoCal):	307	-11	-4%
Targets:	50	35	70%	65	Current Contest	Non-Contest:	90	-2	-2%
% Meeting the target	13.3%	11.1%	0.0%	33.3%	60.0%				



John Bloomquist Division 5 VP (Arizona)

I often begin my articles with a comment about how proud I am of the Arizona Division. Well, this one will be no different! What a GREAT TIME to be part of this awesome Division.

This holiday season has seen a real uptick in Chapters doing their Holiday shows to very appreciative audiences. In addition, many of them utilize local talent from high schools in the area. This is a great way to introduce more of our youth and their families to the thrill of barbershop singing.

The Mid-Winter convention in New Orleans in January brought out a number of outstanding reasons to be proud of the AZ Division. I want to congratulate AZ's own **High Priority** for bringing home the 2nd place Silver Medal in the Senior Quartet contest! From the moment they started singing, it was evident that the audience was in for something special. GREAT JOB GUYS!!

Also included was the highly successful Youth Chorus Festival. Again, Arizona rose to the top! The 43 men of the **Chandler High Men's Choir** took the stage under the direction of Lori Lyford, with confidence and excitement that many of us could feel from the beginning. They entertained and were rewarded with not only a Outstanding Rating, but also were voted Audience Favorites which earned them the opening spot on the Saturday night Show of Champions! Also from Chandler, also under the direction of Ms. Lyford, were the award winning **Treblemakers Women's Choir**. The 42 young women also did a great job on the Friday night champions show by opening the evening. In addition, they were invited by 3rd place medalists, Main Street, to perform the "Lida Rose/Dream Of Now" duet from The Music Man. Now that was magical. I am including a link that most of you have seen in the recent BHS Livewire.

https://www.youtube.com/watch?v=ZN-fV1zTkec&feature=youtu.be&utm_source=LiveWire+2015-01-29&utm_campaign=LW_2015-01-29&utm_medium=em

Spring time is also show time for many Chapters! Be sure you get out and support each other and while you are at it enjoy some terrific Barbershop harmony.

Membership is consistently on the front burner. How many **Man Of Note** awards will YOU get for the year? Do it because you love singing and really just want to share the joy with as many men as possible!

There are a couple of Chapters having difficulties at this time and those will be discussed at the FWD BOD meeting. Also, the Central AZ Chapter has reformed as a Harmony Platoon/Brigade Chapter with apparently no affiliation to BHS. This, too, will be discussed.

Chapter #	Chapter	Current Members	On Stage	Last Competed	2013 Mem	YoY Net G/L	YoY Net % G/L
D-002	Greater Phoenix	92	43	2014	109	-17	- 0.155963303
D-003	Tucson White Mountains	53	19	2014	55	-2	- 0.036363636
D-110		17	21	2011	21	-4	-0.19047619
D-101	Sun Cities	58	26	2014	65	-7	- 0.107692308
D-044	Prescott	32	20	2014	34	-2	- 0.058823529
D-069	Mesa Central	56	0	0	44	12	0.272727273
D-072	Arizona	26	0	0	27	-1	- 0.037037037
D-113	Sedona	22	0	0	21	1	0.047619048
D-107	Canada Del Oro	12	0	0	13	-1	- 0.076923077
D-063	Yuma	11	0	0	12	-1	- 0.083333333
D-119	Casa Grande	5	0	0	5	0	0

As I said before, it is GREAT to be part of this awesome Division!!!

John Bloomquist
AZ Div. VP

District Management Team



Steve Salmon CSLT

Chapter Support & Leadership Training

It is my pleasure to serve as the District CSLT of one of the Greatest Districts in our Society. I Love Barbershop Harmony and the fellowship associated with this Great Hobby.

I am a native of Las Vegas, and have been involved with the Society, and the Las Vegas Chapters, for 19 years.

I have previously directed both Choruses in Las Vegas, and also spent many years on the board as Music VP, supporting other directors. I was the President of the Las Vegas Chapter as we merged 2 choruses back together after 12 years of being apart. This experience has given me some real incite that I would like to share with you as time permits.

I want to first thank everyone who attended our Leadership Academy / Harmony College West. It was great having you in Vegas again. Thank you to all of the faculty who assisted with this event. I appreciate our District officers who support the efforts to continually improve our chapters.

Today I would like to present a few ideas about trust. The below excerpts come from an article "How the Best Leaders Build Trust" By: Stephen M.R. Covey. If trust is a challenge in your chapter I encourage you to seek out and read this article. <http://www.leadershipnow.com/CoveyOnTrust.html>

Is there a measurable cost to low trust? Is there a tangible benefit to high trust? How can the best leaders build trust in and within their organizations to reap the benefits of high trust?

When trust is low, in a company or in a relationship, it places a hidden "tax" on every transaction; every communication, every interaction, every strategy, every decision is taxed, bringing speed down and sending costs up. My experience is that significant distrust doubles the cost of doing business and triples the time it takes to get things done.

By contrast, individuals and organizations that have earned and operate with high trust experience the opposite of a tax -- a "dividend" that is like a performance multiplier, enabling them to succeed in their communications, interactions, and decisions, and to move with incredible speed. A recent Watson Wyatt study showed that high trust companies outperform low trust companies by nearly 300%!

When you adopt these ways of behaving, it's like making deposits into a "trust account" of another party.

- | | | | |
|------------------|------------------------|------------------------|---------------------|
| 1. Talk Straight | 2. Demonstrate Respect | 3. Create Transparency | 4. Right Wrongs |
| 5. Show Loyalty | 6. Deliver Results | 7. Get Better | 8. Confront Reality |

9. Clarify Expectation 10. Practice Accountability 11. Listen First 12. Keep Commitments
13. Extend Trust

Remember these 13 Behaviors always need to be balanced by each other (e.g., Talk Straight needs to be balanced by Demonstrate Respect) and that any behavior pushed to the extreme can become a weakness.

The best leaders recognize that trust impacts us 24/7, 365 days a year. It undergirds and affects the quality of every relationship, every communication, every work project, every business venture, and every effort in which we are engaged. It changes the quality of every present moment and alters the trajectory and outcome of every future moment of our lives -- both personally and professionally. I am convinced that in every situation, nothing is as fast as the speed of trust.

Membership Report



Membership Chairman (Position Vacant)

Membership Report

submitted by Allan Webb

As of December 31, 2014, the Far Western District has an approximate total of 2768 members. Due to dual memberships, the real number is somewhere closer to 2600, but for the purpose of analysis we use per Chapter numbers which doesn't take into account dual memberships.

This 2768 number represents a year over year net loss of 177, or 6.4%. This is generally in line with overall membership loss across the Society.

Several Chapters experienced significant double digit percentage membership losses. In most cases, those kinds of losses are attributable to either a Director loss/change, or to a major personality conflict between a handful of members. When either the musical or social aspects of Chapter life become "not fun" anymore, membership attrition in a Chapter can be anywhere from 2-4x the usual rate. It behooves us to spend the time and resources necessary to do director development at the Chapter level (always have at least one assistant director who is capable of taking over), and try to resolve any nascent personality conflicts before they become membership affecting.

The District is still looking for a volunteer to take on the duties of the Membership Chair. Please contact EVP Gordon Bergthold if you have an interest in taking on this responsibility.

Contest & Judging VP



Ron Black, Contest & Judging Vice President

Far Western District

Director of Contest and Judging

Report to 2015 Spring FWD Board-HOD

March 20, 2015 - Sacramento CA

1. Participation in FWD contests 2010 - 2014.

The Spring statistics in 2014 haven't changed much from 2013. Both Quartet and Chorus participation and scoring changed little. We had a banner year for FWD Quartets competing at International (7). A trend is that the number of Senior Quartets competing in the Spring is less than half of 2011. (Why?). In the Fall, chorus participation was down, which always shows when the Masters Of Harmony are not in the contest!

	Total Choruses	Total Ch Men	Avg Pts	Total Qt Men	Total Quartets	Avg Pts	Intl. Qualifiers (Fall Sr.)	Senior	Super Senior	College
SPRING TOTALS										
2014	33	896	65.1	228	57	66.7	7	10	2	2
2013	31	931	65.1	224	56	67.3	4	12	1	5
2012	35	985	63.9	256	64	64.1	6	19	4	4
2011	30	705	64.7	248	62	63.9	4	22	6	1
2010	29	897	66.6	240	60	66.0	4	14	4	2
FALL TOTALS										
2014	20	597	69.9	96	24	67.9	2	7	n/ap	n/ap

2013	24	804	67.8	84	21	64.8	1	7	n/ap	n/ap
2012	20	659	69.1	72	18	70.6	2	1	n/ap	n/ap
2011	19	632	68.3	80	20	67.1	2	6	n/ap	n/ap
2010	20	739	68.0	80	20	68.2	3	6	n/ap	n/ap

n/ap = not
applicable

2. FWD/BHS Number of Judges (stats as of January 2015)

	Certified					2015 Candidates					Judge
	ADM	MUS	PRS	SNG	Total	ADM	MUS	PRS	SNG	Total	Total
FWD	5	7	3	8	23			1		4	24
BHS	40	41	37	34	152	13	9	10	12	44	196

3. Other information

We are having 3 conventions this Spring.

The International Quartet Preliminaries is combined with the Northwest and Northeast Division contests on March 20-21 in Sacramento, CA. The venue is the McClellan Conference Center and Lionsgate Hotel. This contest is held in a new convention venue built inside of a huge aircraft hanger converted after the McClellan Air Force Base was de-commissioned. It is rather ideal for our contest location, and a strong possibility for a future Fall Convention. **Deadline for contest entry is February 20.**

The Arizona Division is April 24-25. The venue is the Skyline High School Performing Arts Center and the Country Inn & Suites Mesa. **Deadline for contest entry is March 23.**

The combined Southeast and Southwest Division contests are on May 9. The venue is Barnum Hall – Santa Monica High School. **Deadline for contest entry is April 10.**

We are very fortunate to be in the Far Western District, where we continue to have great conventions and contests, a large number of attendees and competitors, and a high level of performance.

Respectfully submitted – Ron Black, DRCJ

Music & Performance VP



2015 - A GREAT YEAR FOR FWD MUSIC & PERFORMANCE

First of all, let me say how much I am looking forward to this spring's contest and convention. I am sure that the Quartet contests will be fabulous; as will the divisional chorus contests! And it will be great to be in this newly built theatre!

The big news in Music and Performance, of course, was our fabulous collaboration between Harmony College West and Leadership Academy. As always, there were classes in arranging, vocal techniques, directing, comedy, becoming and emcee, web-mastering, ringing chords, and more! Our quartets were coached by many of our District's finest Coaches, all of them learning a great deal about singing and ringing chords, and how to enhance their presentation. The entire college also sang together as one big chorus, under the direction of our own Royce Ferguson!.

The hotel was spectacular, the classes were outstanding, and Artistic License was superb as guest quartet and clinicians! Oh yea, did I mention it was Vegas. Hopefully we can get many more of you to the event next year. Ask anyone who attended and I am sure you'll get some great feedback about the fun and education that was had by all. I have many notes come in snail mail thanking me and telling me stories about our students gaining knowledge that will help them become better singers and enjoy their hobby more. But more importantly, their chapters will be rewarded by the vast knowledge those students gained at the school and bring back to the chapter. Again, make sure you attend next year's school!

Of course I want to give a special **THANK YOU** to rest of the HCWest Faculty: **Russ Young, Gary Steinkamp, John Minsker, Craig Ewing, Sam Papageorge, Larry Halverson, Mongo Bergthold, Allan Webb, Brent Anderson, and David Melville.** They were all terrific educators and coaches!

Remember to have your chapter take advantage of the **District's Coaching Reimbursement Program**, and **Standing Ovation Program**. If you would like a Standing Ovation Review for your Holiday Show, or even a Holiday "Sing-Out," call me and let's get something scheduled.

As always it is an honor for me to serve as your District Music and Performance VP!

Nick Papageorge



Dr. Greg Lyne, Chorus Director Development

No Report

Events



Bryan Forbes, Events Chairman

(No Report)

Awards Committee



Bill Cale, Chairman

(No Report)

Marketing & Public Relations



Jerry McElfresh Marketing & Public Relations

The District Marketing and Public Relations committee continues to work to improve communication among all of us in the District and with the public.

Over the past two years Webmaster David Melville and Westunes Editor Ray Rhymer have gotten Westunes magazine online, our Website and social media outlets have been refined and expanded and we are able to contact our chapter officers and all of our members via mass e-mails.

As a result the FWD Website, our Facebook page and Twitter and group e-mails have become our key information outlets while Westunes is the archival source that reports with articles and photos about important Far Western District events in the previous quarter.

Due to two other steps taken by David, we all can register on the Website for contests and conventions and Harmony College West and Leadership Academy, and the PDF version of Westunes is in an easier-to-read e-Magazine Edition. It also is available under Printable and Mobile editions. There also are Websites, Facebook pages and Twitter accounts for each of the five FWD divisions.

Marketing and PR is working to make communication with our members and the public faster, easier and better.

Chapter Delegate's Credential Form

**House of Delegates
Far Western District
Spring 2015 Meeting**



This will certify that the Delegate of the _____

_____ Chapter [# D- _____]

is _____

Signatures:

_____/_____
Delegate Chapter President