REPORTS OF THE FAR WESTERN DISTRICT OFFICERS DISTRICT MANAGEMENT TEAM & OTHER COMMITTEE CHAIRMEN

MARCH 21-24, 2019
BEST WESTERN PLUS HERITAGE INN
111 EAST MARCH LANE
STOCKTON, CA 95207

SOCIETY FOR THE PRESERVATION AND ENCOURAGEMENT OF BARBER SHOP QUARTET SINGING IN AMERICA, INC.

D/B/A BARBERSHOP HARMONY SOCIETY



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Craig Hughes FWD President

President's House of Delegates Report Spring 2019

Welcome to the 2019 Spring Convention and House of Delegates Meeting! It is truly an exciting time to be a Barbershopper.

We love to sing in close harmony and there is nothing better than locking a ringing chord. The possibilities to find that joy have just expanded. Our Society is now gender neutral. *Everyone* **of good character** can join at the National and now District Level. Chapter level membership is a local decision.

On January 16 the Barbershop Harmony Society Board of Directors published new bylaws for Districts and Chapters. The chapter bylaws offer a number of options going forward. A chapter can remain all male, female or mixed. A chapter can have more than one chorus. A mixed chapter can have a male chorus, a female chorus and/or a mixed chorus. They can choose whether or not to compete. The District will support everyone at our events with contests and awards as needed.

Select the flavor and savor.

All these options and more are highlighted online in the Chapter Considerations Guide.

www.barbershop.org.

Click top right **DOCUMENT CENTER**.
Click left side **CHAPTERS & MEMBERSHIP**.
Then **Everyone in Harmony**.
Scroll down to **CHAPTER CONSIDERTIONS GUIDE**.

Click **Learn More** & then **Access the Guide**.

The standard bylaws are the "requirements" for participation. Requests for modification may be made to the Society Board but, in most cases, the new bylaws govern our activities. While there is no action required at this time I suggest your Chapter pull down a copy of the new **Standard Chapter Bylaws**, fill in a couple blanks and then publish to your membership. You may want to "adopt" the new bylaws at your next board meeting for the record and document your Chapter/Chorus choices in your SOP and Mission Statement. These steps are not required but may offer clarity to your current and future membership.



I had a wonderful time at our Midwinter International Convention in Nashville in January. This is a great time to get together with friends (old and new) and discuss the business of Barbershop with other District and Society Leaders. There was fantastic heartwarming music as well with extraordinary FWD representation:

• Junior Quartet Contest:

0	The King's Crooners (Martin Luther King HS, Riverside, CA)	Outstanding
0	The Barbershop Darlings (Chandler HS, Chandler, AZ)	Excellent
0	Belle Voix (Chandler HS, Chandler, AZ)	Excellent

• International Youth Chorus Invitational:

- Chandler High School Treblemakers
 Chandler High School Men's Chorus
 Superior
 Outstanding
- 2019 BHS/NAfME Music Educator of the Year.
 - o Lori Lyford: Chandler High School.
- FWD International Seniors Quartet Representative
 - o R.I.C.K.S.
 - Dave Wallace
 - Steve Leipelt
 - Corley Phillips
 - Richard Lund

Speaking of extraordinary. I got to fly back with the **FWD MVP**. (*Most Valuable Pig.*) Pork Chop made his International debut on the stage of the Grand Ole Opry with his friends from R.I.C.K.S. He survived and was the crowd favorite. (*If you don't understand then you really should attend the next District Convention. You don't know what you are missing!)*

All FWD Conventions are great. We have a reputation for the best and this Fall in Sacramento (October 10 -13) is sure to exceed expectations. *THEN* **2020** will be amazing. First, the **BHS International Convention** in Los Angeles (June 28 – July 5) and *drum roll* our Fall Convention at Sea on the Carnival Ship Imagination departing from Long Beach (October 8-

11). This will be an event to remember for the whole family. Book early so you don't miss the boat. Visit the table in the lobby for details.

Didn't I say that it's an exciting time to be a Barbershopper!

Thank you for everything you do for your Chapter and the District.

In Harmony,

Craig Hughes

president@farwesterndistrict.org



Bill Rosica, FWD Executive Vice President

A lot has happened since we last talked. Your DVP's and I put together Leadership Summits to replace the Leadership Academies to determine whether the classes we were teaching were the right ones for the times. Over the past few years we've heard that people were not attending the Academies because they had already taken the classes offered. So, after attending a Leadership Summit in Nashville, I decided to give this new format a try. As of this writing the Arizona Division is the only one to have held a Summit. The feedback I'm getting will be used to gently change the SoCal Summit on February 9, to make it more pertinent to our needs. One of the major changes over the past Academies was to bring in a facilitator to instruct our members on how to be Leaders in general, in whatever position they will hold.

The other major project I have undertaken is changing our Fall 2020 Convention and Contest from a land-base to a sea-based event. We presented the idea to the House of Delegates in Fresno

this last October and were approved to move forward. Again falling attendance at our conventions has left us with dwindling bank accounts, which in turn, doesn't allow us to provide as many services as we would like. We have made this "Harmony at Sea" event as close as possible in price as our past conventions. One nice aspect is that one can pay on a monthly basis over the next few months and by the time the Convention arrives, the event is paid in full. David Melville, and Donna Hisey (wife of barbershopper Greg Lipford) have been instrumental in planning this new type of convention and contest. We are attempting to make it as close to the same experience as we've on land, but there will be some changes. But I know every competitor will be flexible so we can offer a great experience to all.

I have not had a chance to read the new by-laws for Districts and Chapters yet, but rest assured your Board will have a lot of discussion regarding this subject, which will be relayed to you via the House of Delegates in Stockton. And speaking of the House of Delegates, please consider sending someone to represent your chapter in Stockton. It is your chance to let your voice be heard by other chapters and that's a good thing for Everyone in Harmony.

Bill Rosica Executive Vice-President



FAR WESTERN DISTRICT



SPRING CONVENTION and CONTESTS MARCH 21-24, 2019 • STOCKTON, CALIFORNIA SCHEDULE OF EVENTS

Thursday, March 21, 2019

EVENT	START	END	LOCATION	ROOM
Harmony Platoon	1:30 PM		Heritage Inn	Meet in Lobby
FWD Board Meeting	2:00 PM	6:00 PM	Heritage Inn	Fireside Lounge
Harmony Platoon	4:00 PM	9:00 PM	Heritage Inn	Riviera Room

Friday, March 22, 2019

EVENT	START	END	LOCATION	ROOM
Registration	8:00 AM	1:00 PM	Heritage Inn	Lobby
Harmony Platoon	9:00 AM	1:00 PM	Heritage Inn	Hollywood Room
FWD Past District President's Meeting	9:00 AM	11:30 AM	Heritage Inn	Fireside Lounge
House of Delegates Meeting	1:30 PM	3:30 PM	Heritage Inn	Riviera Room
Society Listening Session	3:30 PM	4:30 PM	Heritage Inn	Riviera Room
Judges Meeting	3:45 PM	4:45 PM	Heritage Inn	Judges Suite
Registration	4:00 PM		Mamie Starr PAC	Lobby
Doors Open	4:30 PM		Mamie Starr PAC	Lobby
Quartet Contest & Prelim Semi-Finals	5:00 PM	9:00 PM	Mamie Starr PAC	Auditorium
Evaluations (Quartets not advancing)	10:00 PM		Heritage Inn	Judge's Rooms

Saturday, March 23, 2019

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START	END	LOCATION	ROOM
8:00 AM		Mamie Starr PAC	Lobby
9:30 AM		Mamie Starr PAC	Green Room D-102
9:30 AM		Mamie Starr PAC	Lobby
10:00 AM	12:30 PM	Mamie Starr PAC	Auditorium
11:00 AM	2:00 PM	McNair HS Campus	Outdoors near PAC*
11:30 AM	12:30 PM	Mamie Starr PAC	Warmup Room D-103
12:50 PM	1:20 PM	Mamie Starr PAC	Auditorium
2:00 PM	3:30 PM	Mamie Starr PAC	Auditorium
6:00 PM		Mamie Starr PAC	Lobby
6:30 PM	8:30 PM	Mamie Starr PAC	Auditorium
8:45 PM	9:45 PM	Mamie Starr PAC	Auditorium
10:30 PM		Heritage Inn	Judge's Rooms
	8:00 AM 9:30 AM 9:30 AM 10:00 AM 11:00 AM 11:30 AM 12:50 PM 2:00 PM 6:00 PM 6:30 PM 8:45 PM	8:00 AM 9:30 AM 9:30 AM 10:00 AM 12:30 PM 11:00 AM 2:00 PM 11:30 AM 12:30 PM 12:50 PM 1:20 PM 2:00 PM 3:30 PM 6:00 PM 6:30 PM 8:30 PM 8:45 PM 9:45 PM	8:00 AM Mamie Starr PAC 9:30 AM Mamie Starr PAC 9:30 AM Mamie Starr PAC 10:00 AM 12:30 PM Mamie Starr PAC 11:00 AM 2:00 PM McNair HS Campus 11:30 AM 12:30 PM Mamie Starr PAC 12:50 PM 1:20 PM Mamie Starr PAC 2:00 PM 3:30 PM Mamie Starr PAC 6:00 PM Mamie Starr PAC 6:30 PM 8:30 PM Mamie Starr PAC 8:45 PM 9:45 PM Mamie Starr PAC

^{*} Weather permitting. In the event of rain a suitable indoor location will be announced.

FAR WESTERN DISTRICT Board Meeting Agenda

Best Western Plus Heritage Inn 111 East March Lane, Stockton, CA 95207 2:00 PM Thursday --- March 21, 2019

	·	
•	Call to Order	Craig Hughes
•	The Old Songs	Brett Littlefield
•	Invocation	Chuck Roots
•	Roll Call	Jim Maass
•	Opening Remarks	Craig Hughes
•	Approval of Agenda	Craig Hughes
•	Approval of Minutes October 11, 2018 (Fall)	Craig Hughes
•	Introduction of Guests	Craig Hughes
•	Vice Presidents Reports	
	 VP Division 1 Southwest 	Brent Anderson
	 VP Division 2 Southeast 	Nick Papageorge
	 VP Division 3 Northwest 	Dick Whitten
	 VP Division 4 Northeast 	Chuck Roots
	 VP Division 5 Arizona 	Adam Kaufman
	 VP Contest & Judging 	Brett Littlefield
	 VP Music & Performance 	Russ Young
•	District Management Team	Bill Rosica
	 Youth in Harmony 	Steve Salmon
	Events	Bryan Forbes
	Convention Manual Update	
	 Marketing & Public Relations 	David Melville
	o Awards	Chuck Hunter
	 Additional Contest Categories 	
	Fall 2019 Convention Dedicatee	T T
	o Membership	Jeremy Loper
	Financial Development	Roe Darnell
•	Finance Update	Rich Owen
•	BHS Staff Update	Holly Kellar, Chief Marketing Officer
•	Society Board Update	David Haedtler, Board Member at Large
•	Old Business	P' 1 O
	 Status on Fremont Hayward Chapter Retention 	Rich Owen
	o Fall 2020 Convention at Sea	Bill Rosica
_	District Donors Choice dollars New Professor	Roe Darnell
•	New Business	Craig Hughas
	New BylawsDistrict	Craig Hughes
	Chapter	
	Chapter Leadership Summit	Bill Rosica
	 Deadersing Summit Harmony College West 	Russ Young
	 Additional Business 	Craig Hughes
•	For the Good of the Order	ALL
•	Keep the Whole World Singing	Russ Young
-	recep are whole world bringing	Tubb Touris

Craig Hughes

Adjourn

FAR WESTERN DISTRICT HOUSE OF DELEGATES ORDER OF BUSINESS

Best Western Plus Heritage Inn 111 East March Lane, Stockton, CA 95207 1:30 PM Friday --- March 22, 2019

•	Call to Order	Craig Hughes
•	Pledge of Allegiance	Brent Anderson
•	The Star-Spangled Banner	Russ Young
•	The Old Songs	Brett Littlefield
•	Invocation	Chuck Roots
•	Welcome	Craig Hughes
•	Introductions	Craig Hughes
	 Past District Presidents 	
	 Other Dignitaries 	
	 District Officers 	
•	Roll Call	Jim Maass
•	District President's Remarks	Craig Hughes
•	Approval of the Agenda	Craig Hughes
•	Approval of Previous Minutes	Craig Hughes
•	Receipt of HOD Reports	Craig Hughes
•	Additional Officer/Committee Reports	Craig Hughes
	 Youth in Harmony 	Steve Salmon
	 High School Quartet Contest (Pass the Hat) 	
	o Events	Bryan Forbes
	 Fall 2020 Convention at Sea 	Bill Rosica
	 Financial Development 	Roe Darnell
•	Spring Board Meeting Highlights	Craig Hughes
•	BHS Staff Update	Holly Kellar, Chief Marketing Officer
•	Society Board Update	David Haedtler, Board Member at Large
•	Old Business	
•	New Business	
	 New Bylaws 	Craig Hughes
	District	
	Chapter	
•	2018 Chapter of the Year - Division Nominees	Craig Hughes
•	Awards	Chuck Hunter
•	Future Convention Update	Bryan Forbes
•	Next Meeting	
	 Friday, October 11, 2019 - Sacramento, CA 	
•	Keep the Whole World Singing	Nick Papageorge
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FAR WESTERN DISTRICT Board Meeting Agenda

DoubleTree Hotel – Meeting Room 2233 Ventura St, Fresno, CA 93721 October 11, 2018 -- 2:00 PM

Board Minutes

Call to order—President Craig Hughes called the meeting to order at 2:04 PM

Old Songs—Craig Ewing led the group in *The Old Songs*.

Invocation—Chuck Roots offered the invocation.

Roll Call—Jim Maass called the roll of the board. All were present.

President Craig Hughes

Executive Vice President Bill Rosica

Secretary Jim Maass

Treasurer Rich Owen

Division 1 VP, Southwest, Brent Anderson

Division 2 VP, Southeast, Nick Papageorge

Division 3 VP, Northwest, Dick Whitten

Division 4 VP, Northeast, Chuck Roots

Division 5 VP, Arizona, Adam Kaufman

VP Music and Performance, Craig Ewing

VP Contest and Judging, Brett Littlefield

Immediate Past President, Gordon Bergthold

Opening Remarks—President Craig welcomed everyone to the Fall FWD board meeting. He recognized David Melville and commented on his morning convention newsletter to the membership. Great Job! Craig also encouraged all the board members to get the delegates to the HOD as there are several important issues to discuss and vote upon.

Approval of Agenda—It was moved, second and approved.

Approval of Minutes for June 16, 2018 Board Meeting (Spring) It was moved, second and approved.

Introduction of Guests—President Craig introduced the special guest present: Bernard Priceman, Society Board Member. Erik Dove, Chief Financial Officer, BHS. Jim Clark, Harmony Foundation. Russ Young, past president. Chuck Hunter, past president, and Joe Salz Hall of Fame. There were additional guests in the audience.

Vice President Reports

Brent Anderson, Division 1, Southwest. Brent has been talking with his chapters regarding the Everyone in Harmony and at this time there did seem to be much of a "big deal." He also mentioned a few things in his written report that appear in the HOD brochure.

Nick Papageorge, Division 2, Southeast. He reported that he called all this chapters and has discussed the Everyone in Harmony with them. Only Orange Quartet chapter is not interested as they are a quartet chapter. He discussed with the board the feedback he has received. The issue he reported was a concern for music arrangements that meet the mix group voicing. He also brought up the issue of contests. Brett Littlefiled mentioned that in the FWD there will be contests adjudicated same as the men's contests.

Dick Whitten, Division 3, Northwest. Dick also reported discussing Everyone in Harmony with his chapters. There was some uncertainty but if they include women, they will use same music arrangement.

Chuck Roots, Division 4, Northeast. Chuck also reported discussing Everyone in Harmony with his chapters. Some of the chapters were frustrated that there was no prior information and that it appeared to "come out of nowhere." There was concern as to how all this will play out. He has three mixed choruses now—Stockton, West Valley and Mighty Oak. Also of concern is where the small choruses will fit in. Are they being considered in the big picture with the larger chapters.

Adam Kaufman, Division 5, Arizona. Nothing to add to his published report.

President Craig asked the DVPs to go onto Basecamp and fill out the information regarding the input they received about women inclusion.

Brett Littlefield, Contest and Judging. Brett reported that there are 25 competing choruses this weekend. One judge got sick and will not make it to Fresno. However, a judge candidate, already on site, has been approved to fill in. Brett also mentioned he is for women inclusion but was concerned about "poaching" from SAI or Harmony Inc. Brett asked Chuck Roots how Stockton is doing with the mixed chorus. Chuck gave a brief description as the chorus is about 50-50 mix and it was a survival issue which put them on the path of women inclusion. The Stockton chorus will be preforming on Saturday.

Craig Ewing, Music and Performance. Craig reported on Harmony College West. Everything appeared to be in order, but the facility fell through at the last minute and HCW had to be cancelled. He also announced he will not be returning to this position next year and is preparing all the information for an easy transition to the new person. He again mentioned that there is coaching money available to the chapters and it is very much underutilized. Amount available--\$150.

Management Team Reports

EVP Bill Rosica introduced the Management Team members. Jeremy Loper is new to Membership, Steve Salmon, Youth in Harmony, David Melville, Marketing. Bill also mentioned he is taking on Long Range Planning and has some ideas he will be sharing. Roe Darnell is now Financial

Development. He is a past college president and has expertise in this area. Bill introduced Bryan Forbes, Events and praised all the guys for the job they are doing for the District.

(Secretary Note: At the HOD meeting on Friday, President Craig mentioned that for the first time in many years, all committee positions are filled. A list of all committee chairs can be found on the FWD Website.)

Steve Salmon, Youth in Harmony. Steve reported he is here this weekend to promote Youth in Harmony. He has no money to support his program, so he will be asking chapters to "pass the hat" at their first meeting in November. He also reported that the Lloyd Steinkamp Endowment Fund support for music camps will be having a "double match" fundraising drive. For every dollar donated an additional two dollars will be matched. Spread the word about this double match fundraiser. Also, the high school quartet completion in 2019 will be only for young men but he will be promoting Everyone in Harmony...male, female, mixed quartets, for 2020.

Bryan Forbes, Events. He reported the following conventions for 2019. The Spring Prelims/Northeast-Northwest Division Convention will be in Stockton on March 21-24. The Southwest/Southeast Division will be in Ontario on May 10-11. Arizona is looking for a site, but it will be on April 12-13.

Bryan also brought up the "fee structure" for minimum convention reimbursement to the host chapter which is currently in the SOP and proposing it be moved from the SOP to the convention planning manual. This will require a vote of approval in the HOD and is on the agenda for Friday's meeting.

Leadership Summits are on the calendar. SoCal on Nov. 3, 2018, NorCal on Nov. 17, 2018 and Arizona on Jan. 12, 2019.

Bryan gave a PowerPoint presentation on the proposed dues increase and convention registration fee restructure. He will make the same presentation to the HOD on Friday where a vote will be taken on the propose dues increase of \$20 per year.

Convention Manual Update. Bryan Forbes said he is in the process of revising the manual. It is a major undertaking putting it all together. He will come back to the board at a later date.

Marketing and PR. David Melville reported that he has been looking to add website security and the cost is three times what he originally put into the budget. He will ask for an increase in the budget for that line item. He also discussed his approach for publicity for next year's conventions.

Go to Meeting. David Melville reported that he has been looking at options for web conferencing. He presented a matrix chart looking at the options available. He compared six different providers. The two big players are "Go to Meeting" and "Zoom Conferencing." Pricing is base upon number of users who can set up meeting. There was some discussion regarding the best approach. BHS Erik Dove indicated he might have an option. This item was put over to a later time as David gathers more information.

Finance Update—Rich Owen had provided the board with an updated financial statement vis e mail.

Society Board Update – Bernard Priceman, Society Board Member at Large reported the biggest thing to happen in the past years is Everyone in Harmony. He went over "who the society board is"...two entities run the Society, Governance/Strategy and Operations (CEO and the Staff) and the Society Board of Directors made up of four officers and six at large member which server three year terms on a rotating basis—two board member terms expire each year. They board meets at least twice a year plus additional meetings as necessary.

Society Staff Update—Erik Dove, BHS Chief Financial Officer, gave a brief bio background. He also discussed how things are generally going at the society level. He reports to the BHS CEO, Monty Monson. He shared what everyone is doing for the Society. Decisions are made after collaboration. He shared more about Everyone in Harmony and will be sharing more at the HOD meeting on Friday. He mentioned that the vision supporting Everyone in Harmony is a "choice" by each chapter. Additionally, he mentioned the mission of Everyone in Harmony is to have 1.2 million interested in Barbershop harmony in the next 10 years. This is NOT members but the general audience awareness of the artform. He also mentioned that deficit spending has been and will be happening for the next few years. This spending plan had been anticipated and has been planned for.

Harmony Foundation Update—Jim Clark, Harmony Foundation, said that the mission of Harmony Foundation is to enrich lives through singing. It is independent of the BHS and works with the BHS. He also wanted to clarify that Harmony INC has asked the Foundation for help to raise funds to get their directors to BHS Harmony University. So, Harmony Foundation is assisting Harmony Inc. to get their members to donate to HF with those funds earmarked for the Harmony INC director training program. No money donated by BHS members is going to support Harmony Inc. musical activities.

He also mentioned the Donor Choice program and the need to get a larger percentage of BHS members to contribute. Goal is to get 30% plus BHS members contributing something to HF. This HF will be able to go out and see major corporate donations as they look at the percentage of participation within an organization as a criteria before they will consider donating.

Again, he encouraged all who contribute to HF to donate up to 30% of their gift split between their chapter(s) and/or the district.

Old Business

Status on Fremont Hayward Chapter retention...Rich Owen reported that he, Bill Rosica and Jim Maass are now dual members. There will be final paper work making Bill the president, Jim the secretary and Rich the treasurer of the chapter. This would create a corporate shell to enable the license to be kept active pending it's use to form a new FWD chapter.

Update on Mixed Chorus and quartet participation—Brett Littlefield and Craig Ewing gave a brief report on the status.

Update—Fall 2022 Convention at Sea...Bill Rosica gave a brief PowerPoint presentation on the costs of a regular convention versus held on a cruise ship. He will make a presentation to the HOD on Friday and ask that chapters do a "straw poll" to determine interested in this convention concept for the Fall of 2020.

New Business

Advocate Program for Chapter Choice –Gordon "Mongo" Bergthold gave his report about women inclusion. His feedback was that some said they would cancel their President's Council membership in Harmony Foundation because of the women including issue. He also reported that more information is coming out in January regarding direction of Everyone in Harmony and asked that if anyone hears anything regarding this issue to let him know. He also talked about the legal issues regarding the decision to move in the Everyone in Harmony direction.

Leadership Forum. Bill Rosica covered this topic in his earlier report.

Harmony College West. It was reported the HCW has been cancelled due to last of a facility.

Miscellaneous Issues. Chuck Hunter reported that Dave Briner is this week's convention honoree. He announced that Chris Hebert will be the honoree for the spring convention. David Mellville will be honored at the fall convention.

For the Good of the Order. There were several announcements from various board members.

Keep the Whold World Singing – Brett Littlefield directed the group in song.

The meeting was adjourned at 6:10 pm.

Respectfully submitted

Jim Maass Secretary Far Western District.

FAR WESTERN DISTRICT HOUSE OF DELEGATES ORDER OF BUSINESS

DoubleTree Hotel – Meeting Room 2233 Ventura St, Fresno, CA 93721 October 12, 2018 – 1:30 PM (Friday)

Minutes of HOD Meeting

Call to order by President Craig Hughes at 1:30.

Pledge of Allegiance—Led by Gordon "Mongo" Bergthold

The Star Spangled Banner—Led by Nick Papageorge

The Old Songs – Led by Brett Littlefield

Chuck Roots offered the invocation

President Craig welcomed all the delegates and guests to the HOD meeting.

President Craig made the following introductions:

Past Presidents

Gordon Bergthold
Allan Webb
Russ Young
Bernard Priceman
Bill Cale
Chuck Hunter
Sam Barger

Other Dignitaries

Eric Dove—Director of Finance/CFO BHS
Bernard Priceman, Society Board Member at Large
John Miller, Society Executive Vice President Elect
Jim Clark, Western Regional Director, Harmony Foundation

District Officers

President, Craig Hughes

Executive Vice President, Bill Rosica

Secretary, Jim Maass

Treasurer, Rich Owen

Division 1 VP, Southwest, Brent Anderson

Division 2 VP, Southeast, Nick Papageorge

Division 3 VP, Northwest, Dick Whitten

Division 4 VP, Northeast, Chuck Roots

Division 5 VP, Arizona, Adam Kaufman

VP Music and Performance, Craig Ewing VP Contest and Judging, Brett Littlefield Immediate Past President, Gordon Bergthold

Roll Call – Jim Maass called the roll of the HOD voting delegates. In addition to the past presidents and the district officers listed above, the following chapters were in attendance. There was a quorum present.

Bakersfield D-005	Palo Alto-Mountain View D-022
Barbary Coast D-030	Palomar Pacific D-041
Bay Area D-026	Placerville D-009
Brea D-116	Rincon Beach D-103
California Delta D-123	Salt River Valley D-125
Central Arizona D-072	San Diego D-023
Central California D-057	San Fernando Valley D-066
Chico D-052	Santa Fe Springs D-046
Conejo Valley D-014	Santa Maria D- 028
Folsom D-098	Santa Rosa D-008
Fullerton D-056	Sedona AZ D-113
La Jolla D-117	South Bay D-012
Las Vegas D-075	Stockton D-042
Mesa D-069	Sun Cities AZ D-101
Monterey Peninsula D-049	Westminster D-110
Nevada Placer D-040	

Memorial to Departed Members

District Secretary Jim Maass read the names as FWD champs, Suit Up! sang in tribute.

Name	Chapter
James Campbell	Folsom, CA,
William Lemley	Eureka, CA
James Herrington	Stockton, CA
Robert Landes	Palomar Pacific, CA, Temecula, CA
Richard Mills	Palomar Pacific, CA
Ralph Musalo	Santa Maria, CA
Donald Bachman	Eureka, CA
David Laubscher	Palo Alto - Mountain View, CA, San Francisco Bay Cities, CA
Andrew Waits	Visalia, CA
Noel Mau	Aloha, HI
Ronald LaMar	White Mountains, AZ
John Mininger	Las Vegas, NV
Lambuth Cox	Santa Fe Springs, CA
John VanWestrienen	White Mountains, AZ, Mesa, AZ
Glenn Langdon	Marin, CA
Jimmie Eacret	Orange Quartet, Fullerton, CA
Fred Moraga	San Mateo County, CA

James Lee San Diego, CA

Brian Harmon Santa Fe Springs, CA

Thomas Slater Eureka, CA
Ronald Mortimer Fullerton, CA
J Keith Murphy Apple Valley, CA
Donnell Miller San Mateo County, CA

Stanley Elkjer Marin, CA William Edmondson Eureka, CA

Bruce Robin Palomar Pacific, CA
Gary Greene Las Vegas, NV
Max Frickey Rincon Beach, CA
Richard Remmers Bay Area, CA
Ralph Holsinger Eureka, CA

Robert Bird San Francisco Bay Cities, CA

Ted Petersdorf Visalia, CA
Joseph Corter South Bay, CA
Nathan Smith Eureka, CA

Henry Groves Conejo Valley, CA

William Relf Stockton, CA

Harry Thompson Santa Maria, CA, San Luis Obispo, CA

W. Wilcox Placerville, CA,
Paul Ludwig Frank Thorne
Paul Graham Greater Phoenix

District President Craig Hughes Remarks.

The Far Western District span from Hawaii to Arizona, Southern Utah and California to Nevada. We have the best singers, directors, volunteers and leaders. The HOD meets twice a year and is our collective opportunity to discuss and make important decisions for the FWD. And I am please to announce we have a full compliment of committee chairs for the first time in many years.

Gordon Berthold—Nominating

Roe Darnell—Financial Development

Peter Feeney—Laws and Regulations

Royce Ferguson—Chorus Director Development

Bryan Forbes—Events

Chuck Hunter Sr.—Awards

Dan Jordon—Historian

Jeremy Loper—Member Recruitment and Education David Melville—Marketing and Public Relations

Bill Rosica—Long Range Planning Steve Salmon—Youth in Harmony

Bruce Sellnow—Hall of Fame

Russ Young—Ethics

Approval of Agenda – It was moved, seconded and approved (MSA) to approve the agenda as presented.

Approval of Previous HOD March Minutes. It was moved and seconded that the minutes from the March 16, 2019 HOD be approved. All by Aye. Passed.

Receipt of HOD Reports – It was moved and seconded to accept the district officer reports as published in the HOD Brochure. Motion passed.

Additional Officer/Committee Reports -

Youth in Harmony—Steve Salmon gave a brief report of his duties. He also reported that he will be asking all chapters to "pass the hat" at the chapter's first meeting in November to help him raise some fund to assist with Youth in Harmony outreach. More details will be forthcoming.

He also reported that the Lloyd Steinkamp Endowment Fund support for music camps will be having a "double match" fundraising drive. For every dollar donated an additional two dollars will be matched. Spread the word about this double match fundraiser. In response to a question, these funds are used to support local chapters and at the school level to support music programs in the schools.

Events—Bryan Forbes gave a PowerPoint presentation of the proposed dues increase and alignment of registration fees for district and divisional conventions. His report is in the Fall HOD brochure. There was general discussion and questions and answers. It was moved, seconded and passed by overwhelming voice vote with a few nay votes.

Bryan also reported the convention schedule for 2019: Spring Prelims NE/NW in Stockton CA—March 21-24. Arizona Divisional on April 12-14. SE/SW Divisional on May 10-12. Far Western District Fall Convention in Sacramento on October 10-13.

Old Business--None

New Business

District Dues Change—Having had a detailed presentation by Byron Forbes, it was moved and seconded to approve the increase of the FWD dues from \$25/year to \$45/year. Motion passed with only a few nay votes.

Changes to SOP Approved by the Board and recommend to the HOD for adoption.

Distribution of Convention Income: It was Moved, Seconded and Approved to remove section 10.1.4.1 "Distribution of Convention Income" from the District SOP and add it to the convention manual with updated distribution figures to reflect current practices.

Clarify Officer Expense Reimbursement. A motion was requested to change Section 10.4 Expense of District Officials paragraph c as follows. It was moved, seconded and approved.

Change from: Meals, when required, at a per diem amount approved by the FWD BOD. Actual expenses with receipts for meals not to exceed \$10 Breakfast, \$15 Lunch, \$25 Dinner.

Change to: Out of pocket expenses for meals may be reimbursed for daily amount no to exceed \$50. Receipts must be attached to the expense report.

Distribution of District Outreach Endowment Fund. It was moved, seconded and approved that the SOP changes to the District Outreach Endowment Fund 113.13.2 to read as follows. "The annual budget of the Far Western District may include projected grant distributions from the fund, provided that such distributions do not exceed the prior year's net realized gain (including interest and dividends) or %5 of the Fund, whichever is the lesser amount."

The Lloyd Steinkamp Endowment Fund, proposed section 113.13.3 was presented to the HOD. It was moved, seconded and approved.

113. 13.3. LLOYD STEINKAMP ENDOWMENT FUND FOR FWD HARMONY CAMPS

The Lloyd Steinkamp Endowment Fund for Far Western District Harmony Camps (LSEF) is established for the purpose of supporting Harmony Camps within the Far Western District.

The LSEF Fund is derived from voluntary contributions by members, chapters and friends of Harmony Camps. The Lloyd Steinkamp Endowment Fund is maintained by the Sacramento Region Community Foundation (SRCF) on behalf of the Far Western District, with proceeds from the Fund's income used to fund Harmony Camps within the District. The SRCF is a Sacramento Foundation with total funds in excess of one hundred twenty million dollars. The SRCF board of directors determines each year a percentage that can be withdrawn in any given year. In 2017, that number was four percent. In subsequent years the percent number voted on by the SRCF board will depend primarily on the growth of the overall SRCF invested funds. The SRCF board is committed to continued growth of the fund.

As a part of the larger SRCF Fund, the LSEF is structured to grow from contributions and investment growth with no withdrawals until a level of two hundred thousand dollars is reached, at which point allowable withdrawals may be made in support of the FWD Harmony Camp.

When the LSEF reaches a level of four hundred thousand dollars, the Far Western District becomes the executor of the funds and the allowable withdrawal funds are overseen and directed by the Far Western District Board of Directors.

When the LSEF fund level exceeds two hundred thousand dollars but is less than four hundred thousand dollars, the director of the FWD Harmony Camp is the executor of the LSEF withdrawal funds and may use those funds in support of the FWD Harmony Camp.

Also, when the LSEF fund level exceeds four hundred thousand dollars and the executor of the LSEF becomes the FWD Board of Directors, the allowable withdrawal funds are no longer limited to the FWD Harmony Camp. The funds are intended, but not limited, to be used for Harmony Camps throughout the Far Western District. The LSEF was created by an agreement signed on April 1, 2015 between the president of the Far Western District, the Treasurer of the District and the coordinator of the FWD Harmony Camp and the Sacramento Region Community Foundation.

Policies of the SRCF are available from the director of the FWD Harmony Camp and the Sacramento Region Community Foundation.

Approval of the FWD Budget –Rich Owen presented the budget to the HOD. He mentioned that it was \$8000 out of balance and that the increase in dues should help mitigate that. It was moved, seconded and approved to adopt the 2019 FWD Budget.

BOB Highlights—Pres Craig took a few minutes to fill in the HOD on the FWD Board meeting held the previous day. The big issue discussed was the Everyone in Harmony to be incorporated into the by-laws this coming January. He also mentioned that Leadership Summits are scheduled for November in Northern and Southern California and in January for Arizona.

Convention at Sea. Bill Rosica briefly discussed the 2020 FWD Fall convention to be held on a Carnival Cruse Ship if there is sufficient interest. Information was handed out to the delegates. There will be a straw poll of the membership take in the next several weeks to determine interest.

Society Board Update—Bernard Priceman, Society Board Member at Large, reported the biggest thing to happen in the past years is Everyone in Harmony. He went over "who the society board is".....two entities run the Society, Governance/Strategy and Operations (the Staff) and the Society Board of Directors made up of four officers and six at large members which server three year terms on a rotating basis—two board member terms expire each year. The board meets at least twice a year plus additional meetings as necessary. He urged all the HOD members to "go on line" to the Society website as there is a wealth of information regarding operations and governance.

Society Staff Update—Erik Dove Society CFO gave a brief bio background. He also discussed how things are generally going at the society level. He mentioned that the vision supporting Everyone in Harmony is a "choice" by each chapter. Additionally, he mentioned the mission of Everyone in Harmony is to have 1.2 million interested in Barbershop harmony in the next 10 years. This is NOT members but the general audience awareness of the artform. He also mentioned that deficit spending has been and will be happening for the next few years. This spending plan had been anticipated and has been planned for.

Harmony Foundation Update—Jim Clark said that the mission of Harmony Foundation is to enrich lives through singing. It is independent of the BHS and works with the BHS. He also wanted to clarify that Harmony INC has asked the Foundation for help to raise funds to get their directors to BHS Harmony University. So, Harmony Foundation is assisting Harmony INC to get their members to donate to HF with those funds earmarked for the Harmony INC director training program. No money donated by BHS members is going to support Harmony INC musical activities.

He also mentioned the Donor Choice program and the need to get a larger percentage of BHS members to contribute. Goal is to get 30% plus BHS members contributing something to HF. This HF will be able to go out and see major corporate donations as they look at the percentage of participation within an organization as a criteria before they will consider donating.

Again, he encouraged all who contribute to HF to donate up to 30% of their gift to their chapter(s) and/or the district. He had a stack of checks to distribute to the chapters for their amount of donor choice giving during the past six months.

Nominating Committee Report – Gordon Bergthold presented the Slate of Officers for 2019

President, Craig Hughes

Executive Vice President, Bill Rosica

Secretary, Jim Maass

Treasurer, Rich Owen

Division 1, Southwest, Brent Anderson

Division 2, Southeast, Nick Papageorge

Division 3 VP, Northwest, Dick Whitten

Division 4 VP, Northeast, Chuck Roots

Division 5 VP, Arizona, Adam Kaufman

VP Music and Performance open

VP Contest and Judging, Brett Littlefield

Immediate Past President, Gordon Bergthold

Election of Officers—It was moved, seconded and approved to elect the slate of officers presented by the nominating committee.

Installation of Officers—Bernard Priceman, Society Board Member at Large installed the 2019 officers.

President Craig Hughes thanked Craig Ewing for his service as Music and Performance VP.

Awards—Chuck Hunter Sr. announced that the convention honoree for the Spring will be Chris Hebert and for the fall convention, David Mellville.

Next Meeting time/location—Pres Craig announced the next meeting of the House of Delegates will be in Stockton, CA on March 22, 2019

Keep the Whole World Singing—Led by Craig Ewing

Meeting was adjourned by 3:53.

Board of Directors Reports



Jim Maass, Secretary

mail the completed form to:

As we begin the year, time to remind chapter leaders about important obligations and requirements. For you new leaders, take note of what your new job requires. For you continuing in your position, it doesn't hurt to review and refresh your memory.

Mr. President to do list. Have you established your Financial Review (Treasurer Audit) and Nominating Committees? These are items that need to be established early in the year.
 □ Officer Update. Chapter Secretaries need to make sure that all officers have been updated at the BHS member center. You also need to look at your State incorporation filings. Treasurers, your 990 N IRS filing deadline will be here before you know it. When you have completed the filing with the IRS & State, part of your job is to update in information for your Chapter. BHS reviews all this information and it's up to the chapter to keep current. If a chapter is not current it runs the risk of being suspended by BHS. Don't let this happen.
 □ ASCAP Report. There are legal requirements that must be completed. All Chapters are required to file their ASCAP report every year, regardless whether you did any shows. The information can be found on the FWD website under the Media Tab, Show Clearance. Please

Barbershop Harmony Society c/o ASCAP Reporting Forms 110 7th Avenue N Nashville, TN 37203 or by email to chapters@barbershop.org

Note: Please only email if no payment is applicable. Payment and form should be mailed together.

Show Clearance. If your chapter is putting on any performance where you are charging
admission, part of that process is submitting your BMI Show Clearance Form. If you are
producing a show, it needs to be cleared and your BMI Fee needs to be paid before your show
performance The completed form and check needs to be mailed to the District Secretary.
□ Show Clearance (BMI Form) Mailing instructions. My address can be found on the
FWD Website under Media Tab, Show Clearance. This is a BIG goldenrod color box which
says "Important Instructions for Preparation and Mailing." Good information here, guys
including my address. There shouldn't be a need for you to call me or e mail me asking for my
address as number of guys did this past year. It's there in black and white.

A reminder that show approval cannot be granted if your show date is on the same day as FWD Spring or Fall Contest and Convention or on the same day as your Divisional Contest, Leadership Academy or other district sponsored events. Check the SOP for details. AND check the district calendar. Also, please be aware that the "no two chapters can have a show on the same day if they are "X" miles from each other was dropped as a criteria several years ago due to the difficulty of finding venues especially during the holiday show season. It is prudent that chapters be considerate of other local chapters when planning show dates. If you have met all the criteria, you will receive a show clearance and your event will be placed on the district calendar.

If you are looking for Documents, such as BMI Show Clearance Forms, Youth Participation Forms, ASCAP or many more, just go to www.barbershop.org and click on "Resources" and then "Document Center."

Jim Maass Secretary



Rich Owen, Treasurer

Treasurer's reports of financial activity for the year ending 2018 are still in progress; when competed, they will be submitted under separate cover.

Activities since last Board meeting: .

- 1. I have been working with the San Fernando Valley and the Barbary Coast Chapters is assisting them in getting their California non-profit status restored. Both have advised me that they have received letters from the Franchise Tax Board reinstating their non-profit status.
- 2. The Fremont-Hayward Chapter situation remains in limbo. In order for the District to fully take over the chapter, the Chapter needs to vote in the District members as its new officers. The Chapter by-laws do not make any provision for chapter meetings other than a physical meeting. That might not be possible as the member have scattered and the FWD members really don't want to travel to Hayward area to attend a chapter meeting. I will be confirming with counsel to find a solution.

Respectively submitted,

Richard D. Owen

Richard D. Owen FWD Treasurer

FWD Balance Sheet Prev Year Comparison As of December 31, 2018

	Dec 31, 18	Dec 31, 17	\$ Change	% Change
ASSETS Current Assets Chapting/Southers				
Checking/Savings FWD-CHECKING	56,054.05	58,238.35	-2,184.30	-3.8%
Total Checking/Savings	56,054.05	58,238.35	-2,184.30	-3.8%
Other Current Assets 112 - Accts Rec_AFWDC	0.00	2,331.19	-2,331.19	-100.0%
Total Other Current Assets	0.00	2,331.19	-2,331.19	-100.0%
Total Current Assets	56,054.05	60,569.54	-4,515.49	-7.5%
Other Assets 111.10 - Prepaid	2,500.00	9,956.00	-7,456.00	-74.9%
Total Other Assets	2,500.00	9,956.00	-7,456.00	-74.9%
TOTAL ASSETS	58,554.05	70,525.54	-11,971.49	-17.0%
LIABILITIES & EQUITY Liabilities Current Liabilities Credit Cards				
Mastercard-Bank of America	20.00	0.00	20.00	100.0%
Total Credit Cards	20.00	0.00	20.00	100.0%
Other Current Liabilities 446.02 Dennis Mangers Fund Gran 449.00 - Quartet travel 450.00 - Chorus travel	0.00 1,693.25 3,907.50	645.00 1,335.10 3,081.00	-645.00 358.15 826.50	-100.0% 26.8% 26.8%
Total Other Current Liabilities	5,600.75	5,061.10	539.65	10.7%
Total Current Liabilities	5,620.75	5,061.10	559.65	11.1%
Total Liabilities	5,620.75	5,061.10	559.65	11.1%
Equity 446.00 - Youth Ed 447.00 - NOR CAL YOUTH CAMP	2,471.25 17,581.70	2,471.25 13,515.93	0.00 4,065.77	0.0% 30.1%
451.00 - Surplus 12/31/2010 Retained Earnings Net Income	62,453.11 -17,041.62 -12,531.14	66,518.88 -9,249.98 -7,791.64	-4,065.77 -7,791.64 -4,739.50	-6.1% -84.2% -60.8%
Total Equity	52,933.30	65,464.44	-12,531.14	-19.1%
TOTAL LIABILITIES & EQUITY	58,554.05	70,525.54	-11,971.49	-17.0%

		Jan - Dec 18	Jan - Dec 17	\$ Change	% Change
\$00.00 - DUES \$7,455.71 \$32,284.66 \$5,171.05 \$16.08 \$101.00 - SRING PRELIMS REV \$01.05	•				
\$61.05 Program Ards 0.00 26.00 26.00 2.00	500.00 - DUES	37,455.71	32,284.66	5,171.05	16.0%
Total 501.00 - SRING PRELIMS REV 24,075.00 27,345.00 -3,270.00 -12.0%		0.00	850.00	-850.00	-100.0%
Total 501.00 - SRING PRELIMS REV					
502.00 - FALL CONVENTION REV 502.08-Fall Conv Hotel 0.00 3,520.00 -3,520.00 -100.0% 502.09-FALL CONV MISC 0.00 1,360.00 -1,360.00 -100.0% 502.30 Last Year 0.00 3,435.45 -3,435.45 -100.0% 502.00 - FALL CONVENTION REV - Other 42,630.00 54,630.45 -12,000.45 -22.0% 503.00 - DIVISIONAL CONV 20,30 54,630.45 -12,000.45 -22.0% 503.10 - AZ 10,340.00 6,677.50 1,662.50 19.2% 503.30 - SO CAL WEST 0.00 25,495.00 -25,495.00 -100.0% Total 503.00 - DIVISIONAL CONV 29,022.50 34,172.50 -5,150.00 -105.1% 504.00 - WESTUNES 572.00 50.00 522.00 1,044.0% 505.20 A.0 - NOTCAL Badership Summit 700.00 50.00 522.00 1,044.0% 505.14 AZ Leadership Summit 150.00 0.00 700.00 100.0% 505.20 XOCAL Leadership Summit 150.00 0.00 1,000.00 100.0% 505.03 SoCal Leadership Summit	501.00 - SRING PRELIMS REV - Other	24,075.00	27,345.00	-3,270.00	-12.0%
S02.09-Fall Conv Hotel 0.00 3,520.00 -3,520.00 -100.0% 502.30 Last Year 0.00 3,435.45 -3,435.45 -100.0% 502.30 Last Year 0.00 3,435.45 -3,435.45 -100.0% 502.00 - FALL CONVENTION REV 42,630.00 54,630.45 -12,000.45 -22.0% 503.00 - DIVISIONAL CONV 503.10 - AZ 10,340.00 8,677.50 1,662.50 19.2% 503.30 - DIVISIONAL CONV 503.10 - AZ 10,340.00 52,495.00 -25,495.00 -100.0% 503.40 - NOR CAL WEST 0.00 25,495.00 -25,495.00 -100.0% 503.40 - NOR CAL WEST 0.50 50.20 52,495.00 -100.0% 503.40 - DIVISIONAL CONV 503.40 - DIVISIONAL CONV 503.40 - DIVISIONAL CONV 504.00 - WESTUNES 572.00 50.00 522.00 1,044.0% 504.00 - WESTUNES 572.00 50.00 522.00 1,044.0% 505.50 - ADS 572.00 50.00 522.00 1,044.0% 505.50 - ADS 505.00 522.00 1,044.0% 505.00 - ADS 505.00 5	Total 501.00 - SRING PRELIMS REV	24,075.00	28,215.00	-4,140.00	-14.7%
592.09-FALL CONV MISC 0.00 1,380.00 -1,380.00 -1,00.0% 502.30 Loat Year 0.00 3,435.45 3,435.45 100.0% 502.00 - FALL CONVENTION REV 42,630.00 54,630.45 -12,000.45 -22.0% 503.00 - DIVISIONAL CONV 10,340.00 8,677.50 1,662.50 19.2% 503.40 - NOR CAL WEST 0.00 25,495.00 -25,495.00 -100.0% 504.00 - WESTUNES 572.00 34,172.50 -5,150.00 -100.0% 504.01 - ADS 572.00 50.00 522.00 1,044.0% 504.02 - WESTUNES 572.00 50.00 522.00 1,044.0% 505.60 A.01 - ADS 572.00 50.00 522.00 1,044.0% 505.61 AZ Leadership Summit 700.00 0.00 700.00 100.0% 505.02 NorCal Leadership Summit 1,000.00 0.00 150.00 100.0% 506.03 SCal Leadership Summit 1,000.00 0.00 1,550.00 100.0% 506.04 Barbershop Emporlum 1,850.00 0.00 1,850.00 100.0% <td>502.00 - FALL CONVENTION REV</td> <td></td> <td></td> <td></td> <td></td>	502.00 - FALL CONVENTION REV				
\$02.30 Last Year \$0.00 \$3.435.45 \$3.435.45 \$-100.0% \$62.00 - FALL CONVENTION REV \$42,630.00 \$46,315.00 \$-3.685.00 \$-8.0% \$-8.					
Total 502.00 - FALL CONVENTION REV 42,630.00			·	·	
Total 502.00 - FALL CONVENTION REV					
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505.02 NorCal Leadership Summit 150.00 0.00 150.00 100.0% 505.03 SoCal Leadership Summit 1,000.00 0.00 1,000.00 100.0% Total 505-Educational Events 1,850.00 0.00 1,850.00 100.0% 506.00 - OTHER 0.00 587.00 -587.00 -100.0% 506.04 Barbershop Emporium 147.98 0.00 147.98 100.0% 506.05 Contest Photos 1,125.00 0.00 1,125.00 100.0% 506.00 - OTHER - Other 0.00 0.13 -0.13 -100.0% 506.00 - OTHER Other 1,272.98 587.13 685.85 116.8% 510 - Donations 510.02 - Donations Youth Educa 1,838.54 0.00 1,838.54 100.0% 510.03 - Donations NorCal Camp 14,229.00 14,076.17 152.83 1.1% 510.04 - Donors Choice HF 5,155.71 4,826.22 329.49 6.8% 510.05 - Donation-HF Youth Fes 3,342.09 2,619.07 723.02 27.6% 510.05 - Donations 24,565.34 25,021.46 <td>505-Educational Events</td> <td></td> <td></td> <td></td> <td></td>	505-Educational Events				
505.03 SoCal Leadership Summit 1,000.00 0.00 1,000.00 100.0% Total 505-Educational Events 1,850.00 0.00 1,850.00 100.0% 506.00 - OTHER 0.00 587.00 -587.00 -100.0% 506.04 Barbershop Emporium 147.98 0.00 1,125.00 100.0% 506.05 Contest Photos 1,125.00 0.00 1,125.00 100.0% 506.00 - OTHER 0.00 0.13 -0.13 -10.0% Total 506.00 - OTHER 1,272.98 587.13 685.85 116.8% 510 - Donations 1,272.98 587.13 685.85 116.8% 510.02 - Donations Youth Educa 1,838.54 0.00 1,838.54 100.0% 510.03 - Donations NorCal Camp 14,229.00 14,076.17 152.83 1.1% 510.04 - Donors Choice HF 5,155.71 4,826.22 329.49 6.8% 510.05 - Donations-HF Youth Fes 3,342.09 2,619.07 723.02 27.6% 510.05 - Donations 24,565.34 25,021.46 -456.12 -1.8%	505.01 AZ Leadership Summit	700.00		700.00	100.0%
Total 505-Educational Events 1,850.00 0.00 1,850.00 100.0% 506.00 - OTHER 0.00 587.00 -587.00 -100.0% 506.02 - WEBCAST 0.00 587.00 -587.00 -100.0% 506.04 Barbershop Emporium 147.98 0.00 147.98 100.0% 506.00 - OTHER - Other 0.00 0.13 -0.13 -1010.0% Total 506.00 - OTHER 1,272.98 587.13 685.85 116.8% 510 - Donations 1,272.98 587.13 685.85 116.8% 510 - Donations 1,838.54 0.00 1,838.54 100.0% 510.02 - Donations Youth Educa 1,838.54 0.00 1,838.54 100.0% 510.03 - Donations NorCal Camp 14,229.00 14,076.17 152.83 1.1% 510.04 - Donors Choice HF 5,155.71 4,826.22 329.49 6.8% 510.05 - Donation-HF Youth Fes 3,342.09 2,619.07 723.02 27.6% 510.06 - Donations 24,565.34 25,021.46 -456.12 -1.8% <t< td=""><td></td><td></td><td></td><td></td><td></td></t<>					
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506.02 - WEBCAST 0.00 587.00 -587.00 -100.0% 506.04 Barbershop Emporium 147.98 0.00 147.98 100.0% 506.05 Contest Photos 1,125.00 0.00 1,125.00 100.0% 506.00 - OTHER - Other 0.00 0.13 -0.13 -100.0% Total 506.00 - OTHER 1,272.98 587.13 685.85 116.8% 510 - Donations 1,272.98 587.13 685.85 116.8% 510.02 - Donations Youth Educa 1,838.54 0.00 1,838.54 100.0% 510.03 - Donations NorCal Camp 14,229.00 14,076.17 152.83 1.1% 510.04 - Donors Choice HF 5,155.71 4,826.22 329.49 6.8% 510.05 - Donations-HF Youth Fes 3,342.09 2,619.07 723.02 27.6% 510.06 - Donations 24,565.34 25,021.46 -456.12 -1.8% 520.00 - Fees 520.01 - NorCal Youth Camp 2,600.00 7,302.00 -4,702.00 -64.4% 520.04 - Leadership Academy 2,000 80.00 8	Total 505-Educational Events	1,850.00	0.00	1,850.00	100.0%
506.04 Barbershop Emporium 147.98 0.00 147.98 100.0% 506.05 Contest Photos 1,125.00 0.00 1,125.00 100.0% 506.00 - OTHER - Other 0.00 0.13 -0.13 -100.0% Total 506.00 - OTHER 1,272.98 587.13 685.85 116.8% 510 - Donations 510.02 - Donations Youth Educa 1,838.54 0.00 1,838.54 100.0% 510.03 - Donations NorCal Camp 14,229.00 14,076.17 152.83 1.1% 510.04 - Donors Choice HF 5,155.71 4,826.22 329.49 6.8% 510.05 - Donation-HF Youth Fes 3,342.09 2,619.07 723.02 27.6% 510.06 - Donations-Spring Conv. 0.00 3,500.00 -3,500.00 -100.0% Total 510 - Donations 24,565.34 25,021.46 -456.12 -1.8% 520.00 - Fees 520.01 - NorCal Youth Camp 2,600.00 7,302.00 -4,702.00 -64.4% 520.04 - Leadership Academy 0.00 -80.00 80.00 100.0% 520.042 - Fees Ldr Acad - SoCal					400.007
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Total 506.00 - OTHER 1,272.98 587.13 685.85 116.8% 510 - Donations 1,838.54 0.00 1,838.54 100.0% 510.03 - Donations NorCal Camp 14,229.00 14,076.17 152.83 1.1% 510.04 - Donors Choice HF 5,155.71 4,826.22 329.49 6.8% 510.05 - Donation-HF Youth Fes 3,342.09 2,619.07 723.02 27.6% 510.06 - Donations-Spring Conv. 0.00 3,500.00 -3,500.00 -100.0% Total 510 - Donations 24,565.34 25,021.46 -456.12 -1.8% 520.00 - Fees 520.01 - NorCal Youth Camp 2,600.00 7,302.00 -4,702.00 -64.4% 520.04 - Leadership Academy 2,600.00 7,302.00 -4,702.00 -64.4% 520.042 - Fees Ldr Acad - AZ 0.00 80.00 100.0% 520.043 - Fees Ldr Acad - NorCa 0.00 1,950.00 -1,950.00 -100.0% Total 520.04 - Leadership Academy 0.00 3,270.00 -3,270.00 -7,972.00 -75.4% 520.02 - HCW / LA		·		•	
510 - Donations 1,838.54 0.00 1,838.54 100.0% 510.02 - Donations NorCal Camp 14,229.00 14,076.17 152.83 1.1% 510.04 - Donors Choice HF 5,155.71 4,826.22 329.49 6.8% 510.05 - Donation-HF Youth Fes 3,342.09 2,619.07 723.02 27.6% 510.06 - Donations-Spring Conv. 0.00 3,500.00 -3,500.00 -100.0% Total 510 - Donations 24,565.34 25,021.46 -456.12 -1.8% 520.00 - Fees 520.01 - NorCal Youth Camp 2,600.00 7,302.00 -4,702.00 -64.4% 520.04 - Leadership Academy 0.00 -80.00 80.00 100.0% 520.042 - Fees Ldr Acad - AZ 0.00 -80.00 80.00 100.0% 520.043 - Fees Ldr Acad - SoCal 0.00 1,950.00 -1,950.00 -100.0% 520.043 - Fees Ldr Acad - NorCa 0.00 3,270.00 -3,270.00 -100.0% Total 520.04 - Leadership Academy 0.00 3,270.00 -7,972.00 -75.4% 520.02 - HCW / LA 0.00 318.81 -318.81 -100.0% <td></td> <td></td> <td></td> <td></td> <td></td>					
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510.03 - Donations NorCal Camp 14,229.00 14,076.17 152.83 1.1% 510.04 - Donors Choice HF 5,155.71 4,826.22 329.49 6.8% 510.05 - Donation-HF Youth Fes 3,342.09 2,619.07 723.02 27.6% 510.06 - Donations-Spring Conv. 0.00 3,500.00 -3,500.00 -100.0% Total 510 - Donations 24,565.34 25,021.46 -456.12 -1.8% 520.00 - Fees 520.01 - NorCal Youth Camp 2,600.00 7,302.00 -4,702.00 -64.4% 520.04 - Leadership Academy 2,600.00 7,302.00 -80.00 80.00 100.0% 520.042 - Fees Ldr Acad - AZ 0.00 -80.00 80.00 100.0% 520.043 - Fees Ldr Acad - NorCa 0.00 1,950.00 -1,950.00 -100.0% Total 520.04 - Leadership Academy 0.00 3,270.00 -3,270.00 -7,972.00 -75.4% 520.02 - HCW / LA 0.00 318.81 -318.81 -100.0%		1.838.54	0.00	1.838.54	100.0%
510.05 - Donation-HF Youth Fes 3,342.09 2,619.07 723.02 27.6% 510.06 - Donations-Spring Conv. 0.00 3,500.00 -3,500.00 -100.0% Total 510 - Donations 24,565.34 25,021.46 -456.12 -1.8% 520.00 - Fees 520.01 - NorCal Youth Camp 2,600.00 7,302.00 -4,702.00 -64.4% 520.04 - Leadership Academy 520.041 - Fees Ldr Acad - AZ 0.00 -80.00 80.00 100.0% 520.042 - Fees Ldr Acad - SoCal 0.00 1,400.00 -1,400.00 -100.0% 520.043 - Fees Ldr Acad - NorCa 0.00 3,270.00 -3,270.00 -100.0% Total 520.04 - Leadership Academy 0.00 3,270.00 -7,972.00 -75.4% 520.02 - HCW / LA 0.00 318.81 -318.81 -100.0%			14,076.17		1.1%
510.05 - Donation-HF Youth Fes 3,342.09 2,619.07 723.02 27.6% 510.06 - Donations-Spring Conv. 0.00 3,500.00 -3,500.00 -100.0% Total 510 - Donations 24,565.34 25,021.46 -456.12 -1.8% 520.00 - Fees 520.01 - NorCal Youth Camp 2,600.00 7,302.00 -4,702.00 -64.4% 520.04 - Leadership Academy 520.041 - Fees Ldr Acad - AZ 0.00 -80.00 80.00 100.0% 520.042 - Fees Ldr Acad - SoCal 0.00 1,400.00 -1,400.00 -100.0% 520.043 - Fees Ldr Acad - NorCa 0.00 3,270.00 -3,270.00 -100.0% Total 520.04 - Leadership Academy 0.00 3,270.00 -7,972.00 -75.4% 520.02 - HCW / LA 0.00 318.81 -318.81 -100.0%	510.04 - Donors Choice HF	5.155.71	4.826.22	329.49	6.8%
Total 510 - Donations 24,565.34 25,021.46 -456.12 -1.8% 520.00 - Fees 520.01 - NorCal Youth Camp 2,600.00 7,302.00 -4,702.00 -64.4% 520.04 - Leadership Academy 520.041 - Fees Ldr Acad - AZ 0.00 -80.00 80.00 100.0% 520.042 - Fees Ldr Acad - SoCal 0.00 1,400.00 -1,400.00 -100.0% 520.043 - Fees Ldr Acad - NorCa 0.00 1,950.00 -1,950.00 -100.0% Total 520.04 - Leadership Academy 0.00 3,270.00 -3,270.00 -100.0% Total 520.00 - Fees 2,600.00 10,572.00 -7,972.00 -75.4% 520.02 - HCW / LA 0.00 318.81 -318.81 -100.0%					
520.00 - Fees 2,600.00 7,302.00 -4,702.00 -64.4% 520.04 - Leadership Academy 520.041 - Fees Ldr Acad - AZ 0.00 -80.00 80.00 100.0% 520.042 - Fees Ldr Acad - SoCal 0.00 1,400.00 -1,400.00 -100.0% 520.043 - Fees Ldr Acad - NorCa 0.00 1,950.00 -1,950.00 -100.0% Total 520.04 - Leadership Academy 0.00 3,270.00 -3,270.00 -100.0% Total 520.00 - Fees 2,600.00 10,572.00 -7,972.00 -75.4% 520.02 - HCW / LA 0.00 318.81 -318.81 -100.0%	510.06 - Donations-Spring Conv.	0.00	3,500.00	-3,500.00	-100.0%
520.01 - NorCal Youth Camp 2,600.00 7,302.00 -4,702.00 -64.4% 520.04 - Leadership Academy 0.00 -80.00 80.00 100.0% 520.041 - Fees Ldr Acad - AZ 0.00 1,400.00 -1,400.00 -100.0% 520.042 - Fees Ldr Acad - SoCal 0.00 1,950.00 -1,950.00 -100.0% 520.043 - Fees Ldr Acad - NorCa 0.00 3,270.00 -3,270.00 -100.0% Total 520.04 - Leadership Academy 0.00 3,270.00 -3,270.00 -700.0% Total 520.00 - Fees 2,600.00 10,572.00 -7,972.00 -75.4% 520.02 - HCW / LA 0.00 318.81 -318.81 -100.0%	Total 510 - Donations	24,565.34	25,021.46	-456.12	-1.8%
520.04 - Leadership Academy 0.00 -80.00 80.00 100.0% 520.042 - Fees Ldr Acad - SoCal 0.00 1,400.00 -1,400.00 -100.0% 520.043 - Fees Ldr Acad - NorCa 0.00 1,950.00 -1,950.00 -100.0% Total 520.04 - Leadership Academy 0.00 3,270.00 -3,270.00 -100.0% Total 520.00 - Fees 2,600.00 10,572.00 -7,972.00 -75.4% 520.02 - HCW / LA 0.00 318.81 -318.81 -100.0%					
520.041 - Fees Ldr Acad - AZ 0.00 -80.00 80.00 100.0% 520.042 - Fees Ldr Acad - SoCal 0.00 1,400.00 -1,400.00 -100.0% 520.043 - Fees Ldr Acad - NorCa 0.00 1,950.00 -1,950.00 -100.0% Total 520.04 - Leadership Academy 0.00 3,270.00 -3,270.00 -100.0% Total 520.00 - Fees 2,600.00 10,572.00 -7,972.00 -75.4% 520.02 - HCW / LA 0.00 318.81 -318.81 -100.0%		2,600.00	7,302.00	-4,702.00	-64.4%
520.042 - Fees Ldr Acad - SoCal 0.00 1,400.00 -1,400.00 -100.0% 520.043 - Fees Ldr Acad - NorCa 0.00 1,950.00 -1,950.00 -100.0% Total 520.04 - Leadership Academy 0.00 3,270.00 -3,270.00 -100.0% Total 520.00 - Fees 2,600.00 10,572.00 -7,972.00 -75.4% 520.02 - HCW / LA 0.00 318.81 -318.81 -100.0%	·	0.00	-80 00	80.00	100.0%
520.043 - Fees Ldr Acad - NorCa 0.00 1,950.00 -1,950.00 -100.0% Total 520.04 - Leadership Academy 0.00 3,270.00 -3,270.00 -100.0% Total 520.00 - Fees 2,600.00 10,572.00 -7,972.00 -75.4% 520.02 - HCW / LA 0.00 318.81 -318.81 -100.0%					
Total 520.00 - Fees 2,600.00 10,572.00 -7,972.00 -75.4% 520.02 - HCW / LA 0.00 318.81 -318.81 -100.0%	520.043 - Fees Ldr Acad - NorCa	0.00	1,950.00	-1,950.00	-100.0%
520.02 - HCW / LA 0.00 318.81 -318.81 -100.0%	Total 520.04 - Leadership Academy	0.00	3,270.00	-3,270.00	-100.0%
	Total 520.00 - Fees	2,600.00	10,572.00	-7,972.00	-75.4%
Total Income 164.043.53 185.852.01 -21.808.48 -11.7%	520.02 - HCW / LA	0.00	318.81	-318.81	-100.0%
	Total Income	164,043.53	185,852.01	-21,808.48	-11.7%

	Jan - Dec 18	Jan - Dec 17	\$ Change	% Change
Expense				
106 - PayPal Cash reserve 506.04 - Transfers Closed Chapt 601.00 - HCW/LA Expense	0.00 0.00	0.00 -588.06	0.00 588.06	0.0% 100.0%
709.10 - Leadership Academy 709.12 - LA - SoCal Exp 709.13 - LA - NorCal	0.00	1,768.14 1,415.68	-1,768.14 -1,415.68	-100.0% -100.0%
Total 709.10 - Leadership Academy	0.00	3,183.82	-3,183.82	-100.0%
Total 601.00 - HCW/LA Expense	0.00	3,183.82	-3,183.82	-100.0%
601.10 - DS15 - District Spring Judges-Meals Judges-Misc Judges Travel 601.10 - DS15 - District Spring - Other	533.45 790.72 4,516.92 31,761.97	598.76 485.35 3,614.94 25,736.41	-65.31 305.37 901.98 6,025.56	-10.9% 62.9% 25.0% 23.4%
Total 601.10 - DS15 - District Spring	37,603.06	30,435.46	7,167.60	23.6%
601.20 - AZ15 - AZ Div Exp	,	55,155115	,,,,,,,,,,	
Judges-Meals Judges-Misc Judges Travel 601.20 - AZ15 - AZ Div Exp - Other	957.35 100.00 4,401.77 9,858.52	554.00 511.08 2,421.85 7,654.43	403.35 -411.08 1,979.92 2,204.09	72.8% -80.4% 81.8%
Total 601.20 - AZ15 - AZ Div Exp	15,317.64	11,141.36	4,176.28	37.5%
601.30 - SC15 - SoCal Div Exp 601.30.01Judges-Travel 601.30.02 Judges-Meals 601.30.03 Judges-Misc. 601.30 - SC15 - SoCal Div Exp - Other	0.00 0.00 70.41 0.00	5,212.64 767.92 610.49 14,547.83	-5,212.64 -767.92 -540.08 -14,547.83	-100.0% -100.0% -88.5% -100.0%
Total 601.30 - SC15 - SoCal Div Exp	70.41	21,138.88	-21,068.47	-99.7%
601.50 - NC15 - NoCal Div Exp 601.50.01Judges-Travel 601.50.02Judges-Meals 601.50 - NC15 - NoCal Div Exp - Other	4,619.47 1,093.03 9,181.46	0.00 0.00 0.00	4,619.47 1,093.03 9,181.46	100.0% 100.0% 100.0%
Total 601.50 - NC15 - NoCal Div Exp	14,893.96	0.00	14,893.96	100.0%
602.00 - Fall Convention Exp 602.01 - DF15 - District Fall 602.01.01Judges-Travel 602.01.02Judges-Meals 602.01.03Judges-Misc 602.01 - DF15 - District Fall - Other	7,255.14 834.52 200.00 25,283.53	5,263.77 1,603.64 301.84 26,620.15	1,991.37 -769.12 -101.84 -1,336.62	37.8% -48.0% -33.7% -5.0%
Total 602.01 - DF15 - District Fall	33,573.19	33,789.40	-216.21	-0.6%
602.23 Supplies 602.00 - Fall Convention Exp - Other	0.00 3,023.17	97.23 21,022.70	-97.23 -17,999.53	-100.0% -85.6%
Total 602.00 - Fall Convention Exp	36,596.36	54,909.33	-18,312.97	-33.4%
603.00 - Webcast 604.00 - BD MEETING 604.01 - TRAVEL 604.02 - MEALS 604.03 - LODGING 604.04 - BD Meeting - Supplies	0.00 4,807.86 1,853.70 10,832.57 529.12	632.60 6,089.94 1,768.48 6,929.13 721.07	-632.60 -1,282.08 85.22 3,903.44 -191.95	-100.0% -21.1% 4.8% 56.3% -26.6%
604.05 Meeting Rooms 604.00 - BD MEETING - Other	1,005.56 109.41	0.00	1,005.56 109.41	100.0% 100.0%
Total 604.00 - BD MEETING	19,138.22	15,508.62	3,629.60	23.4%

	Jan - Dec 18	Jan - Dec 17	\$ Change	% Change
607.01 - DIR DEVELOP 607.011 - SUPPLIES	65.45	0.00	65.45	100.0%
Total 607.01 - DIR DEVELOP	65.45	0.00	65.45	100.0%
607.08 - C&J				
607.081 - SUPPLIES 607.084 - TRAVEL 607.086 - MEALS	0.00 0.00 0.00	195.68 1,930.68 60.00	-195.68 -1,930.68 -60.00	-100.0% -100.0% -100.0%
Total 607.08 - C&J	0.00	2,186.36	-2,186.36	-100.0%
607.09 - YMIH				
607.091 - SUPPLIES	201.93	0.00	201.93	100.0%
607.093 - TRAVEL	371.28	0.00	371.28	100.0%
607.095 - AWARDS	1,000.00	1,395.40	-395.40	-28.3%
607.096 - NoCal Youth Camp 607.097 Youth Festival Grants	12,763.23 0.00	20,683.27 1,000.00	-7,920.04 -1,000.00	-38.3% -100.0%
Total 607.09 - YMIH	14,336.44	23,078.67	-8,742.23	-37.9%
607.10 - EVENTS				
607.101 - SUPPLIES 607.102 - TRAVEL	1,395.50 0.00	0.00 545.17	1,395.50 -545.17	100.0% -100.0%
Total 607.10 - EVENTS	1,395.50	545.17	850.33	156.0%
607.11 - MUSIC & PERF	150.00	0.00	150.00	100.00/
607.110 - CHAPT COACHING 607.114 - POSTAGE	150.00 10.75	0.00 0.00	10.75	100.0% 100.0%
Total 607.11 - MUSIC & PERF	160.75	0.00	160.75	100.0%
607.12 - MKTG & PR				
607.121 - SUPPLIES	0.00	0.00	0.00	0.0%
607.123 - PROMO MATERIALS 607.124 - WEB EXPENSES	13.97 4,166.04	0.00 1,310.05	13.97	100.0% 218.0%
607.124 - WEB EXPENSES 607.126 - MKT PR TELEPHONE	4, 100.04 0.00	233.97	2,855.99 -233.97	-100.0%
607.127 - Travel	557.43	0.00	557.43	100.0%
708.00 - WESTUNES	0.00	CO4 FC	004.50	400.00/
708.01 - DSL - Inet Access 708.03 - TRAVEL	0.00 781.82	694.56 0.00	-694.56 781.82	-100.0% 100.0%
Total 708.00 - WESTUNES	781.82	694.56	87.26	12.6%
Total 607.12 - MKTG & PR	5,519.26	2,238.58	3,280.68	146.6%
607.20 - LEADERSHIP FORUM	0.00	880.00	-880.00	-100.0%
608.00 - Donations 608.01 Harmony Foundation	0.00	10,000.00	-10,000.00	-100.0%
Total 608.00 - Donations	0.00	10,000.00	-10,000.00	-100.0%
609.00 - MISC EXP	30.59	0.00	30.59	100.0%
609.01 - Dues Collection Fees	1,498.22	1,287.45	210.77	16.4%
609.02 - Merchant Acct Fees	3,068.62	3,397.26	-328.64	-9.7%
610.00 - INTERN. QT TRAVEL	4,499.95 10,384.50	2,033.20 4,692.10	2,466.75 5,692.40	121.3% 121.3%
611.00 - INTERN CH TRAVEL 622.00 - GOV'T FEES	30.00	4,092.10	-10.50	-25.9%
700.00 - PRESIDENT	30.00	70.00	10.00	20.070
600.00 - AWARDS				
607.02 - COMMITTEE	0.00	679.65	-679.65	-100.0%
600.00 - AWARDS - Other	413.10	679.12	-266.02	-39.2%
Total 600.00 - AWARDS	413.10	1,358.77	-945.67	-69.6%

	Jan - Dec 18	Jan - Dec 17	\$ Change	% Change
602.00 - INTERN. HOSPTY	377.69	0.00	377.69	100.0%
607.17 - President Exp Other	999.90	528.04	471.86	89.4%
700.03 - TRAVEL	4,560.27	1,301.49	3,258.78	250.4%
Total 700.00 - PRESIDENT	6,350.96	3,188.30	3,162.66	99.2%
701.00 - IMMED PAST PRES.				
701.01 Travel & Meals	473.53	0.00	473.53	100.0%
702.01 - IPP	268.13	0.00	268.13	100.0%
Total 701.00 - IMMED PAST PRES.	741.66	0.00	741.66	100.0%
703.00 - EVP				
703.02 - EVP Postage	0.00	27.00	-27.00	-100.0%
703.03 - TRVL & MEALS	1,746.34	909.40	836.94	92.0%
703.04 - EVP Supplies	0.00	237.26	-237.26	-100.0%
703.06 - EVP Mid Winter Exp	0.00	1,483.58	-1,483.58	-100.0%
703.07 - EVP LODGING	1,274.61	0.00	1,274.61	100.0%
703.08 - EVP Business Expenses	645.62	0.00	645.62	100.0%
Total 703.00 - EVP	3,666.57	2,657.24	1,009.33	38.0%
704.00 - DVP				
704.10 - DVP AZ				
704.13-TRAVEL	631.80	0.00	631.80	100.0%
Total 704.10 - DVP AZ	631.80	0.00	631.80	100.0%
704.20-DVP So Cal East				
704.23-TRAVEL	155.40	215.10	-59.70	-27.8%
Total 704.20-DVP So Cal East	155.40	215.10	-59.70	-27.8%
704.40-DVP NOR CAL W				
704.43-TRAVEL	0.00	273.00	-273.00	-100.0%
Total 704.40-DVP NOR CAL W	0.00	273.00	-273.00	-100.0%
Total 704.00 - DVP	787.20	488.10	299.10	61.3%
705.00 - SECRETARY				
603.00 - INSURANCE	280.00	0.00	280.00	100.0%
705.02 - POSTAGE	20.00	20.10	-0.10	-0.5%
705.03 - SUPPLIES	119.35	205.81	-86.46	-42.0%
Total 705.00 - SECRETARY	419.35	225.91	193.44	85.6%
706.00 - TREASURER				
706.02 - POSTAGE	0.00	111.05	-111.05	-100.0%
706.03 - SUPPLIES	0.00	23.75	-23.75	-100.0%
706.04-Subscriptions	0.00	99.00	-99.00	-100.0%
706.05-Training	0.00	109.00	-109.00	-100.0%
Total 706.00 - TREASURER	0.00	342.80	-342.80	-100.0%
Total Expense	176,574.67	193,643.65	-17,068.98	-8.8%
Net Ordinary Income	-12,531.14	-7,791.64	-4,739.50	-60.8%
Net Income	-12,531.14	-7,791.64	-4,739.50	-60.8%



Brent Anderson, Division 1 Vice President (Southwest)

It's a pleasure to serve and to be in touch with all the great guys who are leaders of the chapters in my division.

Everyone In Harmony:

Most of the chapters report their guys would rather sing as an all-male chapter, but several have embraces singing with women, such as **San Fernando Valley** who currently have women members and **San Luis Obispo** who regularly sing shows in a combined chorus. However even SLO said they'd rather be an all male chorus, but can't get enough guys together to warrant paying the rent and paying the director so they've decided to become a quartet chapter and meet twice a month, with no director, probably at someone's house. They said they'll hope to mount an effort to announce and promote a "new" men's a cappella chorus in a couple years.

Rincon Beach prefers to remain all male but is open to the idea of an additional mixed chorus. No women at this time have asked to join, which is the case with most of the other choruses. Lacking solid guidelines from BHS, most chapters are just waiting to see what happens and how it evolves.

Fall 2020 onboard a Cruise Ship:

It's taken a little while, but most chapters are coming around to the good idea of a fun, three-day cruise, and I think it will be a big success.

Competition:

Many chapters in my division are tired of competing. All their lives as boys and men they have competed in some fashion, but in the barbershop world they have little chance of "winning" and don't feel the eval is very helpful. I try to tell them they are already winners just by entering the contests but that is a tough sell more than once. They all like to perform and I wonder if the option to put on a two-song performance package, for eval only, would encourage more chapters to participate? Many chapters have only competed on the one day,

showing up for the contest and going home that night. Perhaps if the excitement of the cruise ship builds, more chapters members will decide to convene and if sufficient numbers exist...might as well compete!

Chapter News:

Aloha Chapter is very healthy, singing well and planning to come to Sacramento in the fall to convene and compete. They think they might be singing well enough to get a wild card invite to the 2020 International which will be in Los Angeles, which is a big incentive for them.

Bakersfield is doing well, steady with about 20 members but looking for a full-time director. They are doing a show this spring with **Visalia** chapter...same show, one night in Visalia and the next night in Bakersfield.

Conejo Valley chapter is aging out. Director **Jim Browne** had zero baritones around Christmas time but a few more have returned. They have no active plan to recruit new members. I'll try to provide some help.

Masters of Harmony is obviously doing well, Joe D'Amore is the new president and he has a strong board and many great plans. They are going to Russia this year in August and offering other BHS barbershoppers to come along and sing a few songs with them. They are definitely back in the contest cycle so you'll see them in Ontario, Sacramento and I assume, in Los Angeles next year. As mentioned in the Westunes Digest, they are trying a new membership plan, offering guys the chance to sign up for shorter-term commitments, like "the next show" or "the next contest cycle." With shorter-term commitments they hope to get maximum participation, knowing the guy can have time off after the commitment.

Pasadena is aging and hurting for members but chugs along with encouragement from their director, **John Minsker**. He reports a successful holiday season and is excited for a show on April 13th.

Rincon Beach is doing well although they need a permanent director as Mike McGee resigned for business reasons. They are in the midst of a search and hope to have a full-time director by April 1st. They are not committed to competition in May but have a history of doing that. They are trying a chapter Platoon experiment to see if the members can learn music on their own for the thrill of singing in a quartet. Singing Valentines was successful financially, and also in getting lots of new guys to sing in quartets. They had a good holiday singing session with a couple paid shows and also paid gigs at a Santa Barbara shopping mall. Several newer members are on the board, and many officers attended the Leadership Summit. They have a mid-week show, May 22nd in Ventura.

San Fernando Valley - The Valley Harmony Singers installed pretty much the same set of officers as last year but seem a little more excited to do things differently this year. Several attended the Leadership Summit, and they also have five new women members. I spoke to them about competing in May as both a male and a mixed chorus. We'll see...

San Luis Obispo – as reported above, will be a quartet chorus for the foreseeable future.

Santa Clarita, - not much word from them. Still 18-20 singers, not very motivated but still meeting regularly. I'll have to give them some extra attention.

Santa Maria, is strong, with about 30 members, which will be bolstered by a few from **San Luis Obispo**. They are directed by **Bob McGee** and we are hopeful they will compete in Ontario...but that's a very long drive. Veteran stalwart, **Gene Kai**, will be relocating to Nebraska before summer.

Santa Monica - president **Jerry Walker** is very excited about his expanded board and his chapter this year. The 30+ men are singing well under **Laura Singer**. They improved a little in contest last Fall, and they had six quartets out doing the 50-60 valentines they delivered. His Valentine admin team is good.

South Bay. President **Barry Waite** is excited about the upcoming April 13th WWII/USO show. Under the direction of **Peter Neushul**, Barry says they are singing well. They always do a fun show, usually in combination with LA Southtowns SAI chapter. No women have applied to be BHS members with **South Bay** although they have interacted in harmony with the ladies for many years. He doubts they will compete. They don't take it seriously. He'd welcome an opportunity to do his "show" for the FWD audience but not likely to come in with a normal contest set. They are getting excited about Fall 2020 on the cruise ship.

Respectfully submitted,

Brent Anderson

Southwestern Division VP



Nick Papageorge, Division 2 Vice President (Southeast)

Happy New Year!

Here we are with another brand new year of our Barbershop lives! There will be so much going on these first 6 months of the year with your chapter, that I hope each of you are ready for it! I would like to remind every one of you that you are important to you chapter! Make sure that you: are on-time to meetings, learn your words and notes, participate in all your meetings and performances. Your Director and Music Team *need you!* (and so do your fellow chapter members)

New Chapter Officers

I certainly hope that each one of our Chapters enjoyed an outstanding Installation Banquet! I'm sure that all of you had fun-filled evenings to inaugurate your new 2019 officers. Welcome and congratulations to all new 2019 Chapter Officers. The banquet was fun, but now is when the work begins. Please remember that I am here for you, so let me know if you need my help or want to brag about your chapter activities.

I am aware that I write about this next subject every year, but it is so important! I would like to encourage all of the new Presidents to re-visit your Chapter Mission Statement at your next Board Meeting; especially in light of the new "Everyone in Harmony" concept. Make sure that your Mission Statement gives a short and accurate description of what your chorus is about. In addition, I suggest you take 20 minutes of a Chapter Meeting to have your chapter read (or revisit) your Chapter Mission Statement. This will allow your chapter to go forward "in harmony."

Chapter Shows

I wrote the following last year at this time, and after reading it again, I have deemed that it is a great reminder for all chapters at this time of year. So here it is again:

By now all of you are in full rehearsals for your respective Chapter Shows. I know the directors and music team are working very hard to get you already for those big audiences. Make sure that each of you is helping with some aspect of the show: each chapter member should be part of one of the various committees. This will help you really feel part of the show. Good luck, and please let me know how it went by writing me a short email about the show.

South County Chapter Singing Christmas Cards and Singing Valentines a HIT!

The South County Chapter had terrific success selling Singing Christmas Cards! They run the program just like their singing Valentines. Not only did they have a blast doing the Christmas Cards, but they made a good amount of money for the chapter. Oh yea, and the programs got a lot of members singing in quartets! And we all know that the more chorus members that sing in quartets can only make a better singing chorus!

Southeast/Southwest Division Contests

The Southeast/Southwest Division Convention and Quartet/Chorus Contests will be held on Saturday, May 11, 2019. It will be held at Colony HS Theater/Auditorium, Colony HS, 3850 East Riverside Dr, Ontario, CA 91761. Remember that this is the preliminary contest for the Fall Contest in Sacramento. I really hope that each chorus in our division will participate in the contest. Remember that all choruses and quartets that compete will get a chance to be evaluated by one of the judges. (basically, a short coaching session!) And we all get the chance to sing tags with friends from other choruses!

Lastly, if your quartet or chorus is being coached by someone, please send me a short evaluation of your experience with that person. I am always being asked if I could recommend a good coach to choruses and quartets.

See you in Stockton!

Nick



Dick Whitten, Division 3 Vice President (Northwest)

I have installed the Palo Alto/Mountain View Chapter and have been asked to do the same for the Marin Chapter. I have made contact with two other chapters in my Division and they are progressing nicely.

As some of you may know we had to cancel the Leadership Seminar this year for the North Divisions. I personally want to apologize to the membership and assure them it will not happen next year. The Board of Directors asked the Division Vice presidents to find a venue: between the two of us we were late actually doing so and then we just ran out of time. All of us on the Board are sorry it happened. We have all talked about a manual of what to do and it will contain all the information about how to put it on. The manual will have a time line that will give any new person that comes onto the Board a list of who does what and when so they will know who to contact to accomplish the tasks.

The Santa Rosa Chapter put on a very successful "One Day Harmony Youth Camp". They had seventy-five high school young men and young women attend the event which featured a faculty of coaches and directors from the Sonoma County high schools as well as Deke Sharon as the Dean. It was an outstanding event and the students were all very positive in their comments about it. In the evening they finished with a performance by the young people as a free concert so their parents could come and hear the results of the day.

All the Chapters in the Division are readying for the District Spring Prelims combined with the Division Contests. This Convention promises to be one of the great Far Western District Conventions. Everyone I have talked to in the Northwest Division is looking forward to seeing all the best in the District and the Divisions. In preparation for this event the Walnut Creek Chapter will host the Northern Novice Barbershop Quartet Contest and it will have Male Quartets, Mixed Quartets, and a High School Quartet contest with complete scoring analysis and a critique. Hopefully some of the groups will advance to the Division contest as well as the Prelims.

Respectfully submitted,

Dick Whitten
FWD DVP Northwest Division



Chuck Roots, Division 4 Vice President (Northeast)

I'm closing in on my first year as NE Division VP and I must say it has been an interesting one.

The Fall Convention in Fresno was a learning experience, what with the *pro forma* FWD Board meeting, followed by HOD meeting. This was my first HOD meeting and I found it rather invigorating. Listening to the folks from across the spectrum of FWD barbershop was educational, allowing me to get a glimpse of what others were, and are, thinking about the current state of our hobby.

Additionally, I continue to be impressed with the leadership displayed emerging from our dozen chapters in the NE. The love of our music form is readily apparent, especially as I have the opportunity to speak with chorus directors, chapter presidents and others who have an active interest, and a vitality that cheers me, giving me increased hope for the successful transitions being required of us during this adjustment period of adapting to mixed choruses.

I find that most of the choruses in my area (Northeast) have chosen to remain as all-male choruses. This certainly comes as no surprise, but neither have I sensed any animus with the inclusion of mixed choruses. I was invited by Bill Litz to sing with the Stockton Portsmen on stage at the 2018 Fall Convention. I was delighted to do so, enjoying a special moment in making history. What was even more gratifying was the crowd reaction, both when the Portsmen took the stage, and after we had completed our two-song set. Bill has done a terrific job of bringing this mixed chorus together. Attend one of their rehearsals and you'll see what I mean.

There is one nut that I have not been able to crack at this point. How do I work out a schedule to visit the choruses in my division? I sing with the Golden Valley Chorus (GVC) on Tuesdays, and have been with them for many years. I serve as the Lead section leader and am the (unofficial) warm-up guy for the chorus each week. We have a new director, Zack Stillman, and are preparing for the Spring Convention in Stockton. I also sing Bass with VoCal on Thursdays. They are competing in Salt Lake City at International this July. Rehearsals are

at a premium! Most every other chorus meets on Tuesdays. If I take time to visit these choruses, I feel as if I'm not being fair to GVC in particular. I very much want to visit these choruses, so I'm open to suggestions from my sagacious compatriots.

As I wrote in my last missive, I would like to see if the NE Division, as well as the FWD, and even the Society as a whole, might look into developing a program where choruses meet together, say, once a quarter, or every other month, and enjoy the evening singing, with perhaps pizza or some other food items to be shared. These gatherings could be held at different locations so as not to put an undue burden on those who might have farther to travel. Also, this would be an excellent way to recruit new members. How fun would that be to see 50 to a 100 guys (gals?) coming together for an evening of fun doing what we all love doing: Ringing Chords!

My last thought is that we in the FWD need to create an active plan to present the 2020 Fall Convention on the cruise ship. I'm sensing that too many guys are not aware of what all is involved in this. Perhaps a team of presenters could travel throughout our divisions to make presentations to the chapters.

Looking forward to seeing you all in March! Chuck Roots



Adam Kaufman, Division 5 Vice President (Arizona)

WOW, what a busy time of the year! So much has happened since my last article that it is difficult to put them all down.

Let us start with "Everyone in Harmony." Much like the Y2K bug that everyone said was going to bring the world to a standstill, the initiative is now in full swing. While there may have been a few blips here and there, things are largely unchanged... that is if you want things to be unchanged. If you decided you want to sing in a mixed quartet or chorus and be

registered with the Society, if you want to be an all woman's quartet or chorus and be part of the society, now you can. I guess what I am trying to say is that, while there may have been a major change in policy, it had been in the form of addition, not subtraction.

January was a busy month. I performed two installations. The High Country Chorus was kind enough to invite me back again this year. Their new director, Dr. Theresa Dick, is really whipping them into shape, and the chorus has DOUBLED IN SIZE since last year! The Phoenicians also invited me back again, and I had wonderful time singing the night away with them. The Arizona Events Coordinator, Randy Bingel, did the honors for the Tucson Barbershop Experience, and he told me they really know how to throw a party.

January 12th was the first ever Arizona Leadership Summit held at the St Mark's Episcopal Church in Mesa. The new program, which included classes in how to be a more effective leader and how to lead a team, was extremely well received, and even after an 8-hour program, the attendees left wanting more! I was very impressed by the turnout of the leadership and membership from the chapters in the Arizona Division. Over 10% of the total membership attended the Summit. It is because of this kind of commitment that Arizona is the BEST Division of the Far Western District... Thank you!

The Arizona Division Contest and Convention is just around the corner. The convention will be held at Mesa High School 1630 E Southern Ave, Mesa, AZ 85204, April 12th- 13th. I am pleased to inform you that there is a lower cost to compete and attend this year. Early Bird price for a competitor registration is just \$25 (down from \$45) and non-competitors are only \$20 (down from \$45)! There is also going to be another Harmony Platoon this year with some great music. For registration and more information about the convention and the Harmony Platoon, please click here: https://events.farwesterndistrict.org/arizona-division-convention.

Spring is almost here, and we all know what that means...shows! There are numerous Barbershop shows going on in the Arizona division in the next couple of months:

February 24, 2019 – East Valley Barbershop Harmonizers present *We've Been Everywhere* for more information click here: https://evbarbershop.com/node/28304

February 24, 2019- The Sun Cities Chorus in conjunction with the Phoenicians present *America My Home* for more information click here: https://www.desertaires.net/

March 2, 2019 – The Phoenicians present *I Love a Barbershop Song* for more information click here: https://tickets.phoenicians.org/

March 2, 2019- The Tucson Sunshine Chapter presents *Karaoke in Harmony* for more information click here: http://www.tucsonbarbershopharmony.org/

March 16, 2019- The A Capella Syndicate presents *A Capella Syndicate- the Musical* for more information click here: https://acappella-syndicate.com/acs

Finally, we are getting ready for the Spring Prelims, and with it the spring Board of Directors meeting and the HOD. I encourage each chapter to have a representative at the HOD if it is at all possible. This is the best way for all of your ideas and opinions to be heard. I am also always willing to bring any of your ideas and comments to the Board, so please feel free to drop me an e-mail a.kaufman@yahoo.com, or give me a call on my cell 516-770-3743.

Remember, we know Barbershop is awesome. Let's share it with the world!

Adam



Russ Young, VP Music and Performance

It's been a while since I submitted a contribution to this document, and I continue to write with great respect for what our District has done in the past, present and what is yet to be. Keeping in mind that what we strive to accomplish today lays the groundwork for what will be tomorrow. I'm honored to serve our District as the M & P Chairman for 2019.

While teaching at the Arizona Division Summit in January, I was surprised to learn that many weren't fully aware of what falls under the M&P umbrella. So, I decided to take this opportunity to remind chapter leaders about what is available to our chapters and how you might utilize me as a resource. You might be surprised to learn that by focusing on a few simple and practical ideas your chapter could become even more energized. Here are a few:

• Make sure your chapter has a clearly defined Mission Statement. This will serve as a guide for your Music Team as long as it has the input and support of the Membership and Board. It should include musical objectives of the Membership and be prominently displayed.

- Develop a Music Team structure that will assure implementation of your Mission Statement. Benefits of a well-structured MT include meeting chapter goals, organizing a comprehensive chapter meeting/rehearsal, developing talent, making good music choices and ultimately membership retention. Work toward Caring, Consistency, Cooperation and Communication both within and outside of the MT.
- See that your VP of M&P has the knowledge and skills that will enable him to be successful as a leader including good organizational skills, being a good communicator, the ability to delegate, knowledge of member and their musical abilities, and some musical background.
- See that your VP of M & P works closely with the chorus director and that they complement each others' responsibilities. Also that he is active in making selections for musical director. He/she is the face of your chorus.
- Include your MT in a yearly planning meeting that sets the budget, goals, analyzes accomplishments and plans the upcoming yearly calendar.
- Involve your MT in recruiting, orientation and retention of members. They will love getting attention from them!
- USE YOUR DISTRICT LEADERS AS A RESOURCE TO HELP YOUR CHAPTERS. This continues to be underutilized and I can't emphasize it enough.

There is so much more that can be done, but the aforementioned ideas will certainly give a chapter a jump start in forming an even better experience for our singers. As I've always said, "Build it and they will come."

Please don't hesitate to contact me with any of your needs, questions, or just to come up with strategies that can help your chapter.

Respectfully submitted, Russ Young



Brett Littlefield, VP Contest and Judging

Dear Esteemed House of Delegates members,

A lot of changes have been going on in the Barbershop Harmony Society in the last year and I am very excited about all of the possibilities this will bring to the Far Western District. The

biggest change is the introduction of "Everyone in Harmony.".At first I was a little concerned what this would do to the Barbershop I grew up in and have been a part of for the last 39 years. Are we going to let a Mixed Quartet or Women's Quartet compete for the same awards as the men? The answer is No! Our competitions will remain the same, except now, Mixed Chorus/Quartet and Women's Chorus/Quartet will share the stage in addition to the men's contest in their own category. I repeat; In addition to, not in place of.

Starting this year, all Five of our Divisions are set up in Barberscore to accept Men's, Mixed and Women competitors in both Choruses and Quartets. Please help spread the word because every contest is set and ready to go.

The following is a message sent from BHS and I think it's worth re-posting...

Next Steps for Everyone in Harmony

Changes for chapter, district, and Society membership

As the next step towards the strategic vision of **Everyone in Harmony**, the Barbershop Harmony Society announces changes in the governing bylaws and operational processes for chapter, district, and Society membership.

This announcement includes:

- New chapter, district, and Society bylaws approved by the Society Board of Directors.
- An updated Chapter Considerations Guide as a reference for chapter leaders on the options available with *Everyone in Harmony*.
- New processes in Member Center that will enable the flexibility and options for chapter membership, including supporting those existing chapters who choose to welcome women as members, adding multiple choruses (of any gender) under the chapter umbrella, and supporting the chartering of new chapters with any combination of members.

Revised Bylaws

The Society Board of Directors has approved revised Society, district, and chapter bylaws, effective January 2019. The most significant change is the identification of "participation membership" (i.e., membership in a chapter, which is classified as a "participating organization") as distinct from "Society membership."

According to the new bylaws, Article VIII, Society membership is open to "any person of good character and reputation, subject to the applicant's agreement to abide by the Society's governing documents."

Section 8.03 goes on to state: "Any Society Member who meets the requirements of membership in a participation organization as set forth by the governing documents of that

organization (e.g., chapters and other subsidiaries) in accordance with the Society's defined method for approval of governing documents may be a participation member."

The revised bylaws are available in the Document Center **here** (Member ID login required) and the Governance & Bylaws Committee has produced a series of videos (**available here**) that walk through the new bylaws and discuss the changes.

All chapter and district leaders are encouraged to read the respective bylaws and watch the videos to aid in understanding of the changes. (Closed captioning of the videos is available.) Any questions about the bylaws should be directed to **SocietyBoard@barbershop.org**.

Updated Chapter Considerations Guide

With the new options for chapters created by the new bylaws, BHS has also released an updated **Chapter Considerations Guide**. The Chapter Considerations Guide is a resource for chapter leaders who currently are or planning to begin formally discussing Everyone in Harmony and the impact it will have on their particular chapter experience.

The updated Guide does not dictate specific actions for your chapter, nor does it require changes. It simply provides information and context on topics worth considering as each chapter explores their options for the future.

One new topic discussed in the updated Guide is the idea of "chapter" membership as separate and distinct from "chorus" membership. In practice, this means that while all members of a chorus are members of the chapter, not all members of the chapter would necessarily need to be members of a chorus. This change allows for options such as:

- A chapter with more than one type of chorus under the chapter charter, such as a men's chorus and a mixed harmony chorus.
- A chapter with multiple choruses of a single category but with different aims, such as a men's community outreach chorus and a men's competition chorus.
- A chapter with "non-singing" members who are not members of any chorus.

Separating chapter membership from chorus membership will allow those chapters who choose to open chapter membership to everyone, regardless of gender, to maintain a men's-only chorus if so desired.

The updated Chapter Considerations Guide is available in the Document Center **here** (Member ID login required).

New processes in Member Center

With the new bylaws and options for chapters to expand membership options, new processes are now available in Member Center to chapter leadership. These new processes will give more flexibility and options for chapter membership, including supporting those existing chapters who choose to welcome women to chapter membership, while at the same time

preserving the experience of chapters who choose not to make a change in membership options.

Chapter leadership and those who have appropriate permissions (President, Secretary, and Treasurer) to make changes to the chapter profile in Member Center can now:

- Add women as members if the chapter has determined that chapter membership will be expanded to welcome everyone, regardless of gender.
- Distinguish between chapter members and chorus members. (As a default, all current chapter members have also been added to the chorus roster.)
- Add a new chorus under the chapter umbrella.
- Identify the category of chorus -- men's, women's, or mixed harmony. (As a default, all existing choruses have been categorized as men's choruses.)
- Designate a specific dues amount for members of a chorus in addition to chapter dues. (As a default, all chorus dues have been set as \$0.)

In addition, current and prospective Society members now have the opportunity to begin the chartering process for new chapters with any category of chorus (or choruses). More information about starting a new chapter is available **here**.

FAQs on the new Member Center processes are available **here** (Member ID login required) and training materials for chapter leaders are available **here**.

Respectfully submitted,

Brett Littlefield VP of Contest and Judging



Gordon "Mongo" Bergthold, Immediate Past President

Being the Far Western District past president is an honor, but it still entails a bit of responsibility such as Chairman of the Nominating Committee and serving on the Board of Directors for two years. I'm now starting my last year on the Board and while it will be a relief to not have to attend meetings and the HOD gathering, I will still feel an obligation to support the current board members and to attend those meetings that keep me abreast of the FWD happenings.

I encourage each of you to consider volunteering for a position on the board or district management team. At the present time we're searching for a Vice President of Music and Performance. This position requires attendance at board and HOD meetings, and the VP is responsible for all music activities within the district that improves and expands the musical knowledge and performance abilities of the membership. Should you have an inkling of desire to pursue this position please give me a call at (928) 830-0877 or email me at gordon.bergthold@gmail.com.

There are many other interesting and challenging positions available to members and if you look at the district organization chart on the FWD website you can align yourself with one of the many board or management positions available. Just take a look at the many benefits of volunteering:

Volunteering is good for your mind and body

Volunteering helps counteract the effects of stress, anger, and anxiety. ...

Volunteering combats depression. ...

Volunteering makes you happy. ...

Volunteering increases self-confidence. ...

Volunteering provides a sense of purpose. ...

Volunteering helps you stay physically healthy.

Now if that doesn't prompt you to click on the FWD website and look over the many opportunities to serve in some capacity in the FWD you're just too busy. I encourage you to look for opportunities to help in our district...it will pay great dividends to you and others. You know Ray Rhymer and David Melville both need help in producing the Westunes and Westags publications. Try your hand at editing or writing, you may find great rewards await

you, and it will help these men get some people in training to replace them some day. *Succession planning* is everyone's job and it benefits all of us.

In Harmony, Gordon "Mongo" Bergthold FWD IPP



Steve Salmon, Youth in Harmony Manager

There are Great Youth happenings throughout the District. Most of these events happen on the chapter level with support from other chapters in the Division if needed and promoted on the District level when requested.

From the Mid-Winter BHS Convention, a shout out to youth who participated

In Quartets

The King Crooners from Riverside (Received a Superior Rating)

Belle Voix, and The Barbershop Darlings from Chandler HS Arizona

In Choruses

The Chandler HS Men's Choir

The Chandler HS Treblemakers

Thank You Lori Lynford for providing this experience for your youth.

On the District level we look forward to our District Young Men in Harmony High School Quartet Contest that will take place on Saturday during our Spring Convention in Stockton.

We look forward and are preparing to welcome "Everyone in Harmony" in 2020 to this Contest. High School Men and Women will compete in Men's, Women's, and Mixed High School Quartets. Please help us get the word out for 2020. Many schools that did not support our all male contest now have the option of involving their whole program through this new format next year.

The annual FWD Youth Harmony Camp is scheduled for October 18-20th in Pollock Pines CA. Registration for Camp is open Now. We are hoping this adjusted date will better accommodate the school programs and their busy schedules. Please get the word out, as this is always a great experience for the boys. Schools should find this new time of year easier for them to support.

Keep our Youth singing.

Steve Salmon



Jeremy Loper, Membership, Recruitment and Education Manager

This is an exciting time to be a part of the FWD and the Barbershop society as a whole. Each chapter brings its own take on what barbershop is to them, and we have a wonderful mix here in the FWD. Eighteen of our chapters are showing growth since this time last year, but the district as a whole is down by roughly 6%. Since last year, we've had 267 new members, but 420 unrenewed members in that same time. With Everyone in Harmony rolling out this year already, there are brand new ways of thinking about expanding your chapter membership and sharing your music with others.

It is important for every chapter to be excited about what they do, to get the members excited about it. There are so many new options this year on what direction you and your chapter can take. It is just as important to speak with your members and know what kind of chorus you want to be. Singing should be FUN! If your members are having fun, that will come through in the music, it will come through in the membership. It will help you sustain and grow your chorus. It is sometimes hard to find the balance between "running" your chorus and still enjoying the craft, but it has never been more important.

Retaining membership is about enjoyment and communication. Invite members to come back, give them a reason to show up every week. When you are enjoying what you do, others will too, and that enjoyment will spread to your singing, your shows, and other membership endeavors. A good resource to look at would be the healthy chapter initiative available from the society web page. "The purpose of the Healthy Chapter Initiative is to develop strategies for strengthening the overall health of the communities of artists that comprise the Barbershop Harmony Society." as stated on their page.

Finally, to talk about new membership. There are a number of chapters that are leading the way in membership growth. They are using various online tools, apps, and communication. I've had the pleasure of talking to some of them and sharing what ideas have worked for them.

Masters of Harmony recently held a "casting call" guest night with an amazing turn out. By utilizing social media, word of mouth, and sites like "Meetup", they were able to bring in new guests that are interested in singing but may not have experienced the barbershop world before. Be sure when you have a guest at your chapter that you smile, give them a hearty handshake. Thank them for visiting and invite them to come back!

It all comes back to having FUN! When talking about the health of a chapter, bringing back previous members, or inspiring new members to join our ranks, the recent changes brought about by Everyone in Harmony. It all comes back to having fun, making the music approachable, and removing obstacles between the members and the enjoyment of the craft we all love so much.

Jeremy Loper



David Melville, Marketing and Public Relations Manager

1 Communications

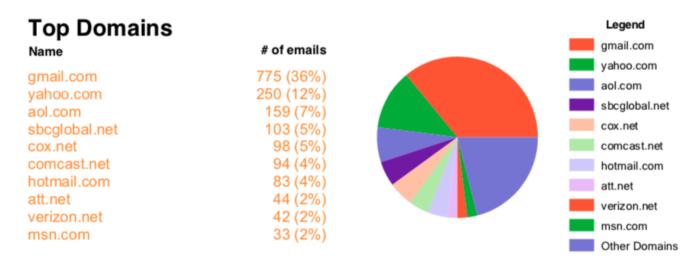
1.1 FWD Mailing List

The FWD Mailing list mailing list was refreshed with Nashville data as of January 1, 2019. Jim Maass and I soon discovered that there were 16 chapters who had not filed their 2019 officers, and so effectively dropped out of the loop in terms of those communications. I did some queries and provided Jim with a list of chapters who were missing as well as contact information for past officers of those chapters, and Jim has been contacting them with instructions on how to work with Nashville to get the problem corrected.

When working with bulk mailing lists, the key to success is maintaining a good reputation. This prevents us from being "black-listed" by carriers which results in mail not being delivered to entire groups and is

often very difficult to resolve. The two most common ways of being black listed are: a) too many bad addresses; and b) to many spam complaints.

In an effort to prevent this, I have engaged in email list scrubbing using a service called ZeroBounce. What this service does is check every email to first weed out the bad addresses and then to analyze the remaining to identify those who commonly holler "abuse" (mark as spam), known spam traps, and other classifications. Here are the results.



Total Domains: 251

Validation Results

Status	# of emails	Legend
Valid	1954 (92%)	Valid
Invalid	43 (2%)	Invalid
Unknown	16 (1%)	Unknown
Abuse	43 (2%)	Abuse
Spamtraps	1 (0%)	Spamtraps
Catch-all	64 (3%)	
Do Not Mail	2 (0%)	Catch-all
		Do Not Mail

1.2 Zoom Web Conferencing

I've set up the FWD with an account for web conferencing using Zoom. All features being equal, Zoom was a much better deal than the other candidate GoToMeeting. We've had several conferences already, and it seems to be quite user friendly.

We are only paying for one "user", meaning a person who can set up meetings. Adding a second user doubles our cost; however, I can set up another person besides myself to be an alternative host (leader) as long as they have a zoom account, so to keep expenses down for the time being, please work with me to get your meeting scheduled by sending me the meeting title, date and start time of the meeting, anticipated length, and a list of the people to invite.

We can talk more about this at the Board meeting.

1.3 Trello Project Management

Trello is a website that offers a very simple project management tool that consolidates project tasks onto a board and can be used to assign one or more persons to a task and set due dates and other measurements. It sends out emails when tasks are assigned or updated, reminders when tasks are coming due, and keeps everything together in one place. It is very easy to use, and it is a fairly small user group we still qualify to use it for free.

Considering the hundreds of mails that typically go back and forth for events such as conventions and leadership summits, I strongly encourage we adopt using Trello as a means of keeping things well organized and to minimize the cumbersome email clutter.

2 Publications

2.1 Westunes

Despite emails sent to the Southeast Division chapters by Greg Price and Nick Papageorge, there were no articles submitted for the Spring 2019 issue. I regret to report that Greg Price has resigned out of frustration as Southeast Division Editor. The Northwest Division is also struggling. I am calling on all DVPs to contact any chapter who does not submit and encourage them to play ball.

2.1.1 Westunes Advertising

Advertising in *Westunes* did well in the Winter issue, but has slid a little for Spring. I will continue to work on getting that turned around as well as increase the effort to promote readership.

2.2 Website

Vik Events, our events registration software, will release the next version of their product in late April to early May. After performing some tests, I will be taking down registrations for a short time to implement the new update.

Joomla will be releasing their next major release, Joomla 4.0, sometime this year. A major release involves going through a conversion process, and requires a lot of testing to make sure all of the components are working correctly before it can be put into production. I usually like to wait until a few updates have been released to get the kinks out before doing anything.

Just a heads up that we are starting to outgrow our current shared web hosting plan. While our plan provides "unlimited" disk space, there is a hard limit on the number of files, and even after doing some major clean-up we are currently at around 175,000 files with a maximum of 250,000. Going bound the maximum is considered a violation of terms that results in your website getting shut down! I've talked to GoDaddy about this and the best solution is to move from shared hosting to virtual server hosting. I will have more information on this and pricing at the Summer meeting.

2.3 Convention Programs

We currently have three convention programs in progress: Spring, Arizona, and Southeast-Southwest. I am working with Keith Slater to do the Spring printing at a local printer in Sacramento, and will work with Tim Truesdell to get a bid from his printer on SoCal. I prefer to use local printers as long as they can match or beat Vistaprint.

2.4 District Calendar and Show Clearances

There are still some chapters who are making no effort to get the proper clearance for their shows. While that means they will not be included in any district publication, including the calendar, newsletter and *Westunes*, more importantly it means that their BMI/SESAC royalties and licenses are not being paid. That has some serious ramifications, and I implore the DVPs to get after these chapters to make sure they understand and follow procedures.

3 Marketing

3.1 Logos

Here are the logos for our upcoming conventions. Some you have already seen, others will be new.









3.2 Cruise Advertising

I've done some preliminary checking on advertising for the 2020 Fall Cruise should we feel the need to arise after the initial wave (pun intended) from the FWD membership. This included district publications as well as organizational.

Many district publications have gone to the newsletter format, and they do not appear to be interested in selling ad space. Those that do are probably not worth pursuing. The Harmonizer would be our best choice, followed by SAI's The Pitchpipe. Both have a variety of size options and prices (shown before discount). No further action taken.

Organizatio		Frequenc	Full	2/3	1/2	1/3	1/4	Discoun
n	Publication	У	Page	Page	Page	Page	Page	t
BHS	Harmonize r	Bi- Monthly	\$ 1,100.0 0	\$ 800.0 0	\$ 600.0 0	\$400.0 0	n/a	15%
SAI	Pitchpipe	Quarterly	\$ 1,250.0 0	n/a	\$ 700.0 0	\$500.0 0	\$100.0 0	0%

Chapter Delegate's Credential Form

House of Delegates Far Western District Spring 2019 Meeting Stockton, CA



This will Certify that the Delegate of the:						
(Cha	apter Name)					
Chapter # D	is					
(Dele Signatures:	egate Name)					
Delegate (Signature)	Chapter President (Signature)					

Completed credentials to be turned in upon arrival at the HOD Meeting.

HOD Addendum March 10, 2019

From: **James Pennington** < <u>ipennington@barbershop.org</u>>

Date: Fri, Mar 1, 2019 at 7:56 AM

Subject: Chapter compliance snapshot for FWD chapters, Q1 2019

To: Craig Hughes <cbhughes48@gmail.com>, Bill Rosica <Brosica@sbcglobal.net>

Craig and Bill,

The Healthy Chapter Initiative's goal is to walk alongside the Barbershop Harmony Society's chapters in their journey to determine what success means to them, and to provide resources and support to help each chapter achieve health and success on its own terms. While we know chapter compliance does not necessarily equal health or success, we do know that compliance with Society bylaws and operations policies provides a foundation upon which health and success can be built.

The HCI strives to partner with district leaders to support our communities across the Society. As leaders in your district, attached is a compliance snapshot in PDF format for the chapters in your district as of February 2019. We encourage you to reach out to chapters in your district in need of assistance, and provide support and guidance to help them toward full compliance. If you would like this compliance snapshot in a different format, please let me know.

Chapters that fail to meet compliance standards will be subject to suspension, during which a chapter cannot compete in any district or international chorus contest. A chapter suspension shall be lifted upon receipt of any delinquent payments, reports or documents. Failure to resolve a suspension puts a chapter's charter at risk of revocation.

The four benchmarks that chapters must meet in order to be fully compliant as a Society chapter in good standing are as follows:

- A chapter must have at least eight active members on its roster in Member Center.
- A chapter cannot have a past-due balance with the Society.
- A chapter must have an active president, secretary and treasurer listed in Member Center.
 (The secretary and treasurer may be the same person; the president may not fill either of the other two roles.)
- A chapter must complete IRS 990/CRA filings and a BHS financial review every year, and a chapter's state/province incorporation must be fully up-to-date. All filings must be reported in Member Center.

As of February 2019, a fully compliant chapter would have all fiscal year 2017 filings completed. Filings for fiscal year 2018 may now be completed and are due at various stages throughout the first half of 2019. Please see the Chapter Treasurer Manual for specific deadlines.

In the cells containing information about required federal/financial/incorporation filings, you will likely see many cells that say "NO FILE" or something along those lines. For those filings, the BHS does not require that the file itself is actually uploaded; chapters simply must report that they filed it to the IRS. So NO FILE means they reported to us that they filed it but did not include an attachment.

So any text in those cells, whether it says NO FILE or something like that, means a chapter is compliant.

Any cell shaded in red on the attached spreadsheet indicates that a chapter needs to address that issue.

Chapter presidents, secretaries and treasurers may update chapter leaders and report compliance filings in Member Center. For chapter leader tutorials on where and how to complete these tasks and more in Member Center, visit the Chapter Leader page at help.barbershop.org.

In speaking with chapter leaders, I encourage you to direct questions, including how a chapter can pay a past-due balance, to chapters@barbershop.org. You may also consult the following guides on various aspects of chapter compliance to guide chapters in your district.

Filing a 990 with the IRS (American

chapters): https://docs.google.com/document/d/1vAZLyXsGJOs6r-mW6blCCl2K_0V5PnzliuZi5SE_z04/edit

Filing with the CRA (Canadian chapters): https://drive.google.com/file/d/0B06bQhVih7-DTWZTQ0M1cWRtaGs/view

Completing and filing your BHS financial review (all chapters): https://drive.google.com/file/d/0B06bQhVih7-DNTF3N0lFOEFjRFk/view

If you believe a chapter listed in your district is no longer active or any information in this report is incorrect, I am happy to talk any time. Thank you for your attention to the vital topic of chapter compliance and for your service to your chapter and the Society.

In harmony,

James Pennington

Chapter Success Manager Barbershop Harmony Society

HQ: 800-876-7464

jpennington@barbershop.org

<u>barbershop.org</u> | <u>#EveryoneInHarmony</u> <u>Facebook</u> | <u>Twitter</u> | <u>YouTube</u> | <u>Marketplace</u>

Name	Code District	Status Balance owed to BHS?	Active + Lapsed	President Name	Secretary Name	Treasurer Name	2017 Fed	2017 Incorporation	2017 Financial
Greater Phoenix, AZ	D002 Far Western	Active	52	Eugene Bartley	Eugene Brandwein	Donald Miller	D002990N & Confirmation.pdf		D002-2017 Financials.pdf
Tucson, AZ	D003 Far Western	Active	44	Michael Elbert	David Tompkins	Lucas Snyder	2018 990N.pdf	NO FILE	2017 financial review.pdf
Bakersfield, CA	D005 Far Western	Active	24	James Mahoney	Walter Nicholas	Richard Owen	990-N_2017_GEC_e-Postcard Filing Confirmat	NO FILE	
Walnut Creek, CA	D006 Far Western	Active	41	James Diggins	Daniel Stark	Steve Huskins	NO FILE		
Santa Rosa, CA	D008 Far Western	Active	33	Clark Smith	Allan Jones	Wayne Hovdesven	NO FILE		NO FILE
Placerville, CA	D009 Far Western	Active	28	Thomas Harmon	Gordon Fawkes	Scott West			
South Bay, CA	D012 Far Western	Active		Barry Waite	Dennis Lawrence	Dennis Lawrence	e-Postcard 990N 2017.pdf	NO FILE	2017 Financial Review.docx
Conejo Valley, CA	D014 Far Western	Active		Luther Hintz	Ronald Lindsay	Gary Wetzel			
Hemet, CA	D015 Far Western	Active		William Leader	Scott Compton	Patrick Savage	CA 199N Confirmation.PDF		2017 Annual Reconciliation (1).pdf
Pasadena, CA	D018 Far Western	Active	16		Zachary Armstrong				
Inland Empire, CA	D019 Far Western	Active	37	William Shova	Gaylord Spence	John Duval			
Davis-Vacaville CA	D020 Far Western	Active		Steven Rollins	Roy Mattice	Frank Blakeman			
Sacramento, CA	D021 Far Western	Active		Clark Abrahamson	Joseph Samora	Keith Aiken	990n_filing.pdf		D021 Financial Revoew.pdf
Palo Alto - Mountain View, CA	D022 Far Western	Active		Michael Gordon	Robert Howd	David Morley	NO FILE		D022 - Chapter Financials.pdf
San Diego, CA	D023 Far Western	Active		Bradley Roberts	Robert Dunn	Thomas Fazekas	NOTICE.		Chapter D023 2017 Financial Review.pdf
San Francisco, CA	D024 Far Western	Active		Greg Goyhenetche	Fred Heuser	Charles Haletky			Onaptor Bozo 2017 Financial Newspar
Bay Area, CA	D024 Far Western	Active		Gregory Koskowich	Thomas Lubrano	Charles Haletry			
Santa Maria, CA	D028 Far Western	Active	32		Vance Matzke				
Visalia, CA						Datrial: Harrison	NO FILE		
Visalia, CA Barbary Coast, CA	D029 Far Western D030 Far Western	Active Active		Sherman Baughman Matthew Herweyer	Luther Case Jonathan Pilla	Patrick Harrison Benjamin Labov	990N 2017 IRS.pdf	NO FILE	FCS 2017 BHS Chapter Annual Financial Review Form.xls
Aloha, HI	D030 Far Western D031 Far Western	Active		Thomas Hutton	Jonathan Pilla Daniel Tom	Kamuela Gregoire			
	D031 Far Western	Active			Anthony Shloss	-	990N 2017 Postcard e-Filing Confirmation.pdf		BHS Chapter Annual Financial Review Form 2017.xls
South Orange County, CA		1.00.0		Walter Ridley III		Michael Ocampo		NO FILE	
Marin, CA	D039 Far Western	Active		Ben Berto	Richard Robinson	Michael Vaughan		<u> </u>	
Nevada-Placer, CA	D040 Far Western	Active		Daniel Clark	Burton Weichenthal	Stephen Mathews	IRS 990-N & CA199-N 2017.pdf	CA SoS SI-100 2017.pdf	Annual Review 2017 (Hersch).pdf
Palomar Pacific, CA	D041 Far Western	Active		Joseph Quince	Alexander Termulo	Charles Youde			
Stockton, CA	D042 Far Western	Active		Harry Williams	Frederick Sturke	Allen Farnum		NO FILE	Financial Review for 2017.zip
Santa Clarita, CA	D043 Far Western	Active		Keith Oberg		Dale Norton			Financial Review for 2017.pdf
Prescott, AZ	D044 Far Western	Active		Edwin Kenney	Edward Wolfe	Richard Patton			
Santa Fe Springs, CA	D046 Far Western	Active		Joseph D'Amore	Maurice Freleaux	Walt Farrar			
Monterey Peninsula, CA	D049 Far Western	Active		Roger Clancy	Samuel Kier	Bill Reckas	IRS-990-N-2017.pdf	CA-199N-2017.pdf	FinancialReview-2017.pdf
Crescenta Valley, CA	D050 Far Western	Active		Robert Saxe	Richard Clark		SCAN0081.PDF	CA SI 100 2017.pdf	
Reno, NV	D051 Far Western	Active	30	Jeffrey Menicucci	David Gaunt	Steven Rossi			
Chico, CA	D052 Far Western	Active	7				NO FILE		NO FILE
Orange Quartet	D055 Far Western	Active	25						
Fullerton, CA	D056 Far Western	Active	64	Thomas Nichols	Steven Sarandis	James White			2017 Financial Review.pdf
Central California	D057 Far Western	Active	38	Daniel Darnell	Ralph Riggs	Ralph Riggs	NO FILE		
Santa Monica, CA	D058 Far Western	Active	50	Jerome Walker	Walter Mees, Jr.	John White	NO FILE		NO FILE
Fresno, CA	D059 Far Western	Active	19	Terry Starr	Dale Deis	Marion Dilbeck			
Yuma, AZ	D063 Far Western	Active	9						
San Fernando Valley, CA	D066 Far Western	Active	21	Ben Marder	David Kirby	Kirk Prather	BHS IRS 990 2017 Sumry 01.pdf	NO FILE	
Mesa, AZ	D069 Far Western	Active	84	John Johnson	John Soper	Bernard Esberner	990N filing_04032018.pdf	NO FILE	Mesa 2017 Financial Review.pdf
Central Arizona	D072 Far Western	Active	17	William Kane	Eugene Brandwein	John Lockwood	IRS 990-N Filing 20180425.pdf	NO FILE	
Westminster, CA	D074 Far Western	Active	100	John Carlson	Blake Larson	Sergio Madrid		NO FILE	
Las Vegas, NV	D075 Far Western	Active	70	Kenny Rios, Sr.	Walter Smulson	Randy Preston	NO FILE	NO FILE	SS Audit 17 RA sig.pdf
Napa Valley, CA	D076 Far Western	Active	18	Michael Shepherd	Theodore Lassagne	Theodore Lassagne	NO FILE	NO FILE	BHS Chapter Annual Financial Review Form.xls
Eureka, CA	D081 Far Western	Active		Joseph McDonald	Steven Plourde	Richard Johnson			D081- Fin Review.pdf
San Luis Obispo, CA	D085 Far Western	Active Yes	16						
El Cajon, CA	D086 Far Western	Active	20	Lawrence Good	Jeff Freeman	Paul Schmidt	990N 2017 Music Masters.pdf		Audit_of_Music_Master_2018_annual_report_to_board.pdf
Coachella Valley, CA	D087 Far Western	Active		William Schilling	Frederick Anderson	Charles Heckenlaible		NO FILE	D087 FR.pdf
San Mateo County, CA	D092 Far Western	Active		Edwin Sterbenc	Richard Alger	Peter Wanger			
Apple Valley, CA	D095 Far Western	Active	10					HCH CA Fee Report003.pdf	NO FILE
Folsom, CA	D098 Far Western	Active	26	Leslie Lorenzen	Douglass Vestal	Burton Weichenthal	FHX 990-N e-Postcard 2017.pdf	FHX 199N e-Postcard 2017.pdf	Folsom Chapter D098 Financial Review.pdf
Santa Cruz, CA	D099 Far Western	Active		John Osterhout	Edward Warner	Ian Blackwood	D099 2017 e-Postcard_pdf	The foot of oaloard_zo fr.pur	- Good Grapter Doso i mandari Neview.pur
Sun Cities, AZ	D101 Far Western	Active	41	John Osternout	Candid Wallet	ion Sidokwood	2017 IRS Form 1099-N 3-2-2018.pdf	NO FILE	NO FILE
Fremont-Hayward CA	D102 Far Western	Active Yes		Vann Shuttleworth	Hal Fremming	Patrick Collins	20180208 e-Postcard Filing Confirmation.pdf	1101122	NO FILE
Rincon Beach, CA	D102 Far Western	Active		William Winfield	Philip Allin	Gary Wetzel	20100200 e-rostcard rining Committation.pdf		NOTICE
San Francisco Bay Cities, CA	D103 Far Western	Active		Stevan Gummersall	Jordan Makower	Charles Mollett, III			
Canada Del Oro, AZ	D106 Far Western	Active	12		JOI UNIT WIND WEI		IDS 000 N apparaged filing adf		CDO 2017 Income & Expense Statement.xlsx
			12		Millard Bolt	Sheldon Gregory	IRS_990-N_epostcard_filing.pdf		
White Mountains, AZ	D110 Far Western	Active				Donald Murrow			2017 D110 Financial Review.pdf
St George, UT	D111 Far Western	Active Yes		Benjamin Polichik	Bruce Decker	David Stucki		10.51.5	
Sedona, AZ	D113 Far Western	Active		Robert Butterworth	Michael McCaffrey	Walter Reule		NO FILE	review.pdf
Brea, CA	D116 Far Western	Active		Bryan Forbes	John Gaston	Richard Otto	2017 990-N.pdf		NO FILE
La Jolla, CA	D117 Far Western	Active Yes		James Schumacher		Jason James			
Temecula, CA	D122 Far Western	Active		Nas Khan	Stefanos Georgousopoulos				
California Delta	D123 Far Western	Active		Larry Womac	Timothy Jackson	Scott West			
	D125 Far Western	Active	26	Mark Spriggs	Gregg Triggs	T Scott	Form 990N for 2017.pdf	statefiling 2016.pdf	Financial Review Report 2017.pdf
Salt River Valley, AZ Citrus Valley, CA	D126 Far Western	Prospective	20	Wark Opriggs	Gregg riiggs	1 3001	T CHILL DOCK FOL ECTT . par	stateming 2010.put	T illalicial Neview Nepolt 2017.pdf