REPORTS OF THE FAR WESTERN DISTRICT OFFICERS DISTRICT MANAGEMENT TEAM & OTHER COMMITTEE CHAIRMEN

MARCH-19-22, 2020
HOLIDAY INN GATEWAY
19800 S. VERMONT AVE.
TORRANCE, CA 90502

RESCHEDULED HOD MEETING

MARCH 28, 2020 7:00 PM PDT ELECTRONIC ZOOM MEETING

SOCIETY FOR THE PRESERVATION AND ENCOURAGEMENT OF BARBER SHOP QUARTET SINGING IN AMERICA, INC.

D/B/A BARBERSHOP HARMONY SOCIETY





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Bill Rosica, FWD President

Well it's a new year and I believe "A New Beginning". We'll be seeing lots of new things starting with our contests which may contain Mixed Quartets, Female Quartets, Mixed Choruses and Female Choruses. Of course, this just complements our history of Male Quartets and Choruses. Hopefully, this will increase the attendance at our contests with more audience members and more competitors or even groups singing for evaluation only.

Secondly, our Fall Contest and Convention will be held at sea this year departing from Long Beach in October. Although this will be a little different and more compact, it will leave more time to sing tags and have a lot of fun. Saturday will be a completely open day to go ashore and see a little of Old Mexico, with an evening of singing including a President's Reception, where you can see your favorite quartet while enjoying an adult beverage of your choice. Contact Donna Hisey, if you haven't already.

While we've made some great strides in membership over the years, I've decided to be more proactive in talking to our Chapters. I have a proposal in front of our Division Vice-Presidents (DVP's) to conduct quarterly Zoom Meetings with all their individual Chapter in a Roundtable setting. We often hear from or Chapters regarding issues, but by that time it is almost too late to help. So, talking to each other in our own Divisions on a quarterly basis might give everyone a chance to weigh in and help each other out.

We have some new faces on the District Management Team. Joining us as Chorus Director Development will be Scott Suwabe, while Youth in Harmony Director will

be Kenny Rios and in his second year as Director of Membership will be Jeremy Loper.

The Board will have a couple of people we know but will be new to the FWD Board. Kyle Williamson will assume the role of Division Vice-President of the SE Division, so former DVP, Nick Papageorge can take over my former duties as Executive Vice-President.

As for me, my training by Immediate Past President, Craig Hughes is done, but that doesn't mean I'm done learning. Lots of things come up during the year and it will be my job to get answers. If after talking to your DVP, you can't get an answer, I'm always close to my phone to talk.

I'm looking forward to a very fun-filled and prosperous year. I can't fix everything, nor do I want to, but your Board is here to serve you, the members, in any way they can to make your Barbershop experience a memorable one.

Everyone in Harmony

Bill Rosica

Far Western District President 2020



Nick Papageorge, FWD Executive Vice President

Hello to all

It gives me great pleasure to be writing to all of our Far Western District members as your new Executive Vice-President! Who would have thought back in the 1970s that a young 20-year-old music major at Occidental College would become EVP of the greatest District of the Barbershop Harmony Society? For those of you who don't know how I got into the Barbershop Harmony Society (SPEBSQSA), I'd like to take this first article to share how barbershop *found me!*

The Occidental Glee Clubs had always been one of finest College Choirs in the nation. I was lucky to be chosen to be a member of that amazing choir in my freshman year, and needless to say, I was in awe of the voices of the upper classmen. One Saturday we had a morning rehearsal followed by a picnic at Griffith Park. After our lunch, there was a talent show. One of the best acts of the day was a barbershop quartet of Juniors and Seniors.

Fast forward to my Junior year in the fall of 1972. My best friend, Peter Beers and I found 2 other guys and we put together the "Glee Clubs Barbershop Quartet." However, this time, the quartet actually rehearsed and learned more than one song. In fact, we started having mid-quarter, mid-week concerts in the Occidental Chapel. We actually had standing room only for those concerts. One of our classmates invited his dad to see us sing at one of those concerts. His dad's name was **Jack Kelly.** Little did we know that Jack was one of the most sought-after, and funniest MC's in our District, and the Society. Jack took us to a Crescenta Valley Chapter meeting, and we were blown away. We couldn't believe that there was a "Chapter of Barbershop Singers," let alone an "International Society of Barbershop Singers," in existence. He also said we needed to compete! And the competition was in a month! Our response was, "WHAT?"

Well, unfortunately the Crescenta Valley Chapter had a rule that new members were required to come to six chapter-meetings before they could become members of the chapter. That timing would not allow us to compete. But the South Bay chapter didn't have that rule. So, Mike Senter, (a prolific arranger and bass of our 1972 International Champion Quartet, "The Golden Staters") invited us to a "sing-out" at a mall in the South Bay where we sang for the public, and at the same time, we sang for our induction into the South Bay Chapter!) The chapter officers had a meeting right after our performance and inducted us into their Chapter (and the Society) as members of the South Bay Chapter.

While Mike taught The Occidentals how to compete, Earl Moon taught us how to be "barbershoppers!" He taught us that Barbershopping was not just competing! He told us to find out how each of us could *help the District*. And we did: 3 of us became directors of Chapters in our District. I directed the South Bay Chapter (without, and with my wife, Gerry) and the Whittier Chapter (both with, and without, Earl Moon). Peter Beers directed the Crescenta Valley Chapter. And Russ Walker directed the Ventura Chapter. I have always been proud of how "The Occidentals" gave back to the District that taught us what barbershopping really was really about!

So, my message to you is, "give back!" Give back to your chapter by helping in any way you can. Give back by finding out what your chapter needs, and volunteer. I guarantee that your chapter has many jobs that still need to get done, or offices that need to be filled. Be a chapter member that fills that job or even steps up to be a leader. It can only make your chapter better, and your barbershop life fulfilling!

Our FWD forefathers gave back! And they left a legacy of excellence. Those of us in leadership positions know that we must preserve and exceed that legacy.

And as for me? Well, who knew that that kid at Occidental College would make barbershop harmony a pivotal part of his life? After all, we were merely foue guys who made our Occidental Glee Club singers laugh and have a good time when we sang this barbershop stuff. And all four of us are forever in debt to Jack Kelly for "finding us." Heck, I even married a Sweet Adeline International Quartet Champion! What can beat that?

All My Best,

Nick



FAR WESTERN DISTRICT



SPRING CONVENTION and CONTESTS MARCH 19-22, 2020 • TORRANCE, CALIFORNIA SCHEDULE OF EVENTS

Thursday, March 19, 2020

EVENT	START	END	LOCATION	ROOM
FWD Board Meeting	2:00 PM	5:00 PM	Holiday Inn	Gateway 3
Harmony Platoon	7:30 PM	9:30 PM	Holiday Inn	Gateway 3

Friday, March 20, 2020

EVENT	START	END	LOCATION	ROOM
Registration	8:00 AM	1:00 PM	Holiday Inn	2nd Floor Lobby
Harmony Platoon	9:30 AM	11:30 AM	Holiday Inn	Gateway 3
FWD Past District President's Meeting	9:00 AM	11:30 AM	Holiday Inn	Boardroom
Harmony for Lunch	11:30 AM	1:00 PM	Spires Restaurant, 2	21107 Hawthorne Blvd, Torrance
House of Delegates Meeting	1:30 PM	3:30 PM	Holiday Inn	Gateway 1 & 2
Judges Meeting	3:45 PM	4:45 PM	Holiday Inn	TBD
Registration	4:00 PM		North High School	Auditorium Lobby
Doors Open	4:30 PM		North High School	Auditorium
Quartet Contest & Prelim Semi-Finals	5:00 PM	9:00 PM	North High School	Auditorium
Evaluations (Quartets not advancing)	10:00 PM		Holiday Inn	Judge's Rooms

Saturday, March 21, 2020

EVENT	START	END	LOCATION	ROOM
Registration	8:00 AM		North High School	Auditorium Lobby
Everyone In Harmony Chorus	9:30 AM		North High School	Green Room
Doors Open	9:30 AM		North High School	Lobby
Chorus Contest	10:00 AM	12:30 PM	North High School	Auditorium
HS Quartet Briefing	11:30 AM	12:30 PM	North High School	TBD
HS Quartet Contest	12:50 PM	1:20 PM	North High School	Auditorium
Chorus Evaluations	2:00 PM	3:30 PM	North High School	TBD
Doors Open	6:00 PM		North High School	Lobby
Quartet Prelim Finals	6:30 PM	8:30 PM	North High School	Auditorium
Show of Champions	8:45 PM	9:45 PM	North High School	Auditorium
Evaluations (Finalist Quartets)	10:30 PM		Holiday Inn	Judge's Rooms

FAR WESTERN DISTRICT Board Meeting Agenda

Holiday Inn Gateway 19800 S. Vermont Ave., Torrance, CA 90502 2:00 PM Thursday --- March 19, 2020

•	Call to Order	Bill Rosica
•	The Old Songs	Nick Papageorge
•	Invocation	Chuck Roots
•	Roll Call	Jim Maass
•	Opening Remarks	Bill Rosica
•	Approval of Agenda	Bill Rosica
•	Approval of Minutes October 10, 2019 (Fall)	Bill Rosica
•	Introduction of Guests	Bill Rosica
•	Vice Presidents Reports	
	 VP Division 1 Southwest 	Brent Anderson
	 VP Division 2 Southeast 	Kyle Williamson
	 VP Division 3 Northwest 	Dick Whitten
	 VP Division 4 Northeast 	Chuck Roots
	 VP Division 5 Arizona 	Adam Kaufman
	 VP Contest & Judging 	Brett Littlefield
	 VP Music & Performance 	Rob Menaker
	 Treasurer 	Rich Owen
	 Secretary 	Jim Maass
	 Immediate Past President 	Craig Hughes
•	District Management Team	Nick Papageorge
	 Youth in Harmony 	Kenny Rios
	o Events	Bryan Forbes
	Convention Manual Update	
	Convention at Sea	
	 Marketing & Public Relations 	David Melville
	 Directors Guild 	Scott Suwabe
	o Awards	Chuck Hunter
	 Additional Contest Categories 	
	Fall 2020 Convention Dedicatee	T T
	o Membership	Jeremy Loper
	Financial Development	Roe Darnell
•	Finance Update	Rich Owen
•	BHS Staff Update	Donny Rose, Dir. Of Music Education
•	Society Board Update	Bernard Priceman, Board Mem. at Large
•	Old Business	D' 1 0
	Status on Fremont Hayward Chapter Retention	Rich Owen
	Status on Long Beach Chapter H 2020 G	Rich Owen
	o Fall 2020 Convention at Sea	Bryan Forbes
	District Donors Choice dollars	Roe Darnell
•	New Business	Dill Design
	New Bylaws District	Bill Rosica
	District	

Russ, Nick and Scott

ChapterHarmony College West

Additional Business
 Next Meeting. June in Fullerton date TBD

• For the Good of the Order

• Keep the Whole World Singing

• Adjourn

Bill Rosica

ALL

Brett Littlefield Craig Hughes

FAR WESTERN DISTRICT HOUSE OF DELEGATES ORDER OF BUSINESS

Holiday Inn Gateway

19800 S. Vermont Ave., Torrance, CA 90502

1:30 PM Friday --- March 20, 2020

Rescheduled HOD Meeting Saturday March 28, 2020 - 7:00 PM Electronic ZOOM Meeting

The agenda below is being modified. Agenda items in BOLD FACE will be taken up during the meeting. Other items will be skipped.

8	11	
• Cal	ll to Order	Bill Rosica
• Ple	dge of Allegiance	Nick Papageorge
• The	e Star-Spangled Banner	Russ Young
• The	e Old Songs	Brett Littlefield
• Inv	vocation	Chuck Roots
• We	elcome	Bill Rosica
• Intr	roductions	Bill Rosica
	 Past District Presidents, Other Dignitaries 	
• Ro	ll Call	Jim Maass
• Dis	trict President's Remarks	Bill Rosica
• Ap	proval of the Agenda	Bill Rosica
• Ap	proval of Previous Minutes	Bill Rosica
• Rec	ceipt of HOD Reports	Bill Rosica
• Add	ditional Officer/Committee Reports	Bill Rosica
	 Youth in Harmony 	Kenny Rios
	High School Quartet Contest	
	o Events	Bryan Forbes
	Summer Board Meeting	Bryan Forbes
	• Fall 2020 Convention at Sea	Bryan Forbes, Bill Rosica
	o Membership	Jeremy Loper
	o Directors Guild	Scott Suwabe
E 1	o Financial Development	Roe Darnell
	l Board Meeting Highlights	Bill Rosica
	S Staff Update	Donny Rose, Dir. Of Music Education
	ciety Board Update	Bernard Priceman, Board Mem. at Lg
	1 Business	
• Nev	w Business	
	 New Bylaws: District, Chapter 	Bill Rosica
• • •	o MOU	Bill Rosica
	20 Chapter of the Year - Division Nominees	Bill Rosica
	ards	Chuck Hunter
	ture Convention/Events Mngr Update	Bryan Forbes
• Nex	xt Meeting	
	October 9, 2020 At Sea	

Nick Papageorge

• Keep the Whole World Singing

FAR WESTERN DISTRICT Board of Directors Fall 2019

DoubleTree by Hilton Hotel 1150 Ninth St, Modesto, CA 95354 October 10, 2019 – 3:30 PM (Thursday)

Board Minutes

- 1. Call to Order: Meeting was called to order by President Craig Hughes at 3:30 pm.
- **2.** The Old Songs was led by Brett Littlefiled.
- **3.** The Invocation given by Chuck Roots.
- **4. Secretary Jim Maass called the roll**. Board Members Present: Craig Hughes, Bill Rosica, Jim Maass, Rich Owen, Brent Anderson (arrived later in the meeting), Nick Papageorge, Dick Whitten, Chuck Roots, Adam Kaufman, Brett Littlefield, Scott Suwabe, Gordon Berthold. Management team members present: Jeremy Loper, Roe Darnell, David Melvile, Bryan Forbes, Chuck Hunter, and Steve Salmon.
- **5. Opening remarks:** President Craig welcomed everyone to Modesto.
- **6.** The Agenda was approved as presented.
- 7. The minutes for the June 15, 2019 Board Meeting were presented. No changes. MSA to approve the minutes.
- **8. Introduction of Guests:** President Craig introduced Chad Bennett who was in attendance represented the Society International Office and Bernard Priceman, representing the Society Board of Directors. In addition, past presidents were introduced: Gordon "Mongo" Bergthold, Allan Webb, Russ Young, Bernard Priceman, Chuck Hunter, Terry Aramian, and Sam Barger.
- 9. Vice Presidents' Reports:

Division 1 Southwest: Brent Anderson, DVP

Brent reported that the Masters of Harmony and Aloha chapter would be participating this weekend. He also mentioned that his daughter, who teaches choral singing will have two quartets, one male and one mixed at this year's upcoming divisional contest. November 2 save the date for the Rincon Beach chapter show with Storm Front. He is continuing to work on members to participate and come to the district conventions in the future.

Division 2. Nick Papageorge, DVP.

Nick reported that his division is seeing a decline in numbers. Apple Valley has not yet turned in their charter and is expected to do so. All the other chapters are losing a couple of members a year.

Division 3. Dick Whitten, DVP

Dick reported that he recently attended the Napa show which featured the SAI Region 12 champion chorus Pacific Empire Chorus and quartet champion RetroActive. Sweet Harmony ladies chorus in Arcata is up and running and looking to charter with BHS.

Division 4. Chuck Roots, DVP

Chuck reported the Voices of California is doing great and working to achieve a higher score. They were please with their performance at International in Salt Lake City. They are planning a trip in May 2020 to England to visit the BABS convention. They are slated to perform on the Saturday night show during the convention. (It is reported that Instant Classic and Four Front will headline that show.) Golden Valley Chorus has a new director, a high school music teacher. Their member count is holding steady. Also, Fresno is coming back in membership. Jim Turnmire is back helping the chapter.

Division 5. Adam Kaufman, DVP as published in the Brochure.

Contest and Judging. Brett Littlefield, C & J VP

Brett said that it is a great idea to have the youth contest at the divisionals. He is looking forward to incorporating high school quartets into the regular contest and not having a separate contest. Barberscore has changed since the last contest cycle and has become a reach chore. He thanked David Melville for helping keep track of all those signing up for contests. He is thrilled about this weekends contest as FWD has rolled out EIH nine months before BHS. As always, the FWD leads the way. He shared his feelings as to how contests will look like in the future. He also reported that there is a form sent to competitors where they can choose the judge by category and also by judges' profile for evaluations with 20 or 40 minute time options. There would be several approaches...one

judge, one category...any options that what is currently happening during evaluations.

Music and Performance. Scott Suwabe, M & P VP

Scott reported that he has been getting inquiries about need to fill director positions. He will be working with choruses looking for directors. Note: Scott will be moving into the chorus director management team position in January and Rob Menaker will become Music and Performance VP.

10. District Management Team. Bill Rosica

Bill led the discussion and introduced his team members on several issues.

Membership: Jeremy Loper gave a brief report on FWD membership. Current members total 1950 down from 2070 last year. Sixteen chapters showed growth while 60 chapters did not. He posed the question: What are areas of opportunities and areas of concerns? He is looking at chapters by chapter support. He mentioned that two Society districts are doing well... Rocky Mountain which is growing and Evergreen which only lost 11 and is basically staying even.

Events. Bryan Forbes.

He mentioned that the convention manual is still a work in progress. He also discussed convention photograph using video screen shots in HD for pictures. He thanked VoCal and Richard Lund for hosting the convention in Modesto.

He listed next year's conventions. Northwest/north east divisional will be in Stockton in May. Southeast/Southwest Spring Prelims will be on Mar 19th in Ontario which is tentative. Back up will be Garden Grove. Arizona divisional in April will be in Mesa. October district contest will be "AT SEA." If the cruise convention must be cancelled due to insufficient bookings, Bakersfield is the back up venue.

He also recommended that three locations will be used on a rotation basis for the fall convention: Bakersfield, Fresno and Mesa. That plan is going forward. All events are on the district calendar and are cleared from conflict through 2022. 2021 will be in Mesa and 2022 will be in Fresno.

Convention at Sea. Bill reported that there will be a need for a "go…no go" decision in January. Booking right now total about half what is need of the 500 blocked cabins with the cruise line. Bakersfield is the back-up site should the cruise be cancelled. There was

some discussion on how to let everyone know the need to get signups for the conventions.

Marketing and Public Relations. David Melville

David reported that cruise advertisements is in the Harmonizer, flyers and posters are available and that there was a program insert for the Salt Lake City convention. He also discussed the need to book cabins for the cruise and to go through Donna Hisey, not the Carnival Cruise website so the FWD convention get the credit.

He also reported that moving the servers for the FWD website worked smoothly and all is going fine. The Modesto convention registration is also going fine. He brought up Zoom Conferencing as it has only been used once and needs to be used more. Trello is another communication platform. David is available to assist to show how to use them for convention planning.

Youth in Harmony. Steve Salmon.

Announced that this is his last year in the position. We need to identify a replacement for 2020. He reported that the spring high school quartet contests will be held at each divisional as part of the divisional contest. There will be five divisional champs with the one scoring this highest declared the FWD High School Quartet Champ. There will be monetary donations made to the school. There will be male, female and mixed quartets from public, private, home schools...appropriate junior/high school age students. They will be judges by certified judges and be included in the contest as part of the draw. The high school champ will be invited to the district contest to perform. There was general discussion on this issue.

SOP 8.3.2.1.2 changes was briefly discussed and will be presented to the HOD at its meeting tomorrow.

Financial Development. Roe Darnell

Roe discussed the Endowment Funds...The Lloyd Steinkamp Endowment Fund is now over 100K. Spendable amounts cannot happen until the fund exceed 200K. The District Endowment Fund now is at about \$34,000. He also discussed the Donor's Choice allocations from Harmony Foundation. District is receiving about \$7000 annually and he suggested these funds be earmarked to a specific budget item: He suggested three: Chapter Development. Youth in Harmony. Director Education Training. There was some discussion on this topic. It was suggested he develop a proposal to be discussed at

next year's summer board meeting.

A Harmony Foundation Manager as a new DMT member was suggested by Bill Rosica.

11. Financial Update. Rich Owen.

Rich reported that all financial reports are posted on the FWD website as a supplemental report to the HOD. Rich reviewed several of the items. There was some discussion.

12. Society Staff Update. Chad Bennett, Community Engagement \$ Show Production Manager.

He brought welcome from Marty and the Society Board. He talked about the upcoming LA International and beginning planning for events surrounding the convention. He stressed that everyone fill out the Society Survey and assured everyone that the Society Board member will be reviewing them before decisions are made.

13. Harmony Foundation Update. Jim Clark.

Jim was delayed in Denver due to snow and was not present at the meeting.

14. Old Business.

Status of the Fremont/Hayward Chapter. There are only five members left...three of whom are FWD board members.

Chico is still on the books but is no longer in existence. There is some paperwork left to do to close out the character.

BHS Memorandum of Understanding. President Craig brought up the three items discussed at the June board meeting: Directors Guild. The Cruise. High School Quartet Contest. He has gotten feedback from the Society on these issues and will incorporate the suggestions. Chad Bennet said there should be final feedback sometime in November. There was general discussion on this topic.

15. New Business

Awards. Chuck Hunter. Chuck reported that John Krizek will be the Spring 2020 Convention Dedicatee. He also reported that Bill Cale will be leaving the awards committee.

Leadership Academy. Jeremy Loper. There should be a joint effort from the DVPs in making this happen. NorCal Dick Whitten is working with Chuck Roots. The date and place are on the calendar...January 18-19. There was some discussion regarding instructors and expenses. Jeremy has reached out to Westminster for help in staffing teaching positions as they have a number with experience. Arizona will have its academy the week before NorCal. Adam reported he will follow the same model he did last year.

Harmony College West. Scott Suwabe reported that planning for this is just getting underway. There was some discussion. No action to report.

Various Issues. The Voices of California Chapter is getting new risers and their old once are available. There was some discussion that the district could use them and should consider buying them. No action taken.

16. For the Good of the order. There were a number of comments made from the members present.

Message from outgoing President Craig Hughes: This was my last shot at chairing the District Board Meeting. It has been an honor and a challenge. Think about what we've accomplished. We have implemented District run Conventions, passed a dues increase that is providing more for our active members, launched our 2020 Cruise event, and expanded with Everyone in Harmony and all the possibilities and challenges that brings. Your help and commitment have smoothed that path and our members are singing the way they want. We have new and expanded chapters and are well positioned for explosive growth if we can get the message out. Thank you for honor of leading the best District in the Society. You are truly blessed.

- 17. Keep the Whole World Singing was led by Nick Papageorge.
- 18. The meeting was adjourned at 6:53 pm.

Respectfully Submitted,

Jim Maass Secretary Far Western District

FAR WESTERN DISTRICT

House of Delegates Fall 2019

DoubleTree by Hilton Hotel 1150 Ninth St, Modesto, CA 95354 October 11, 2019 – 1:30 PM (Friday)

MINUTES

- 1. **Call to Order:** President Craig Hughes called the meeting to order at 1:35.
- **2.** The Pledge of Allegiance was led by Gordon Bergthold.
- **3.** *The Star-Spangled Banner* was led by Nick Papageorge.
- **4.** *The Old Songs* was led by Brett Littlefield.
- **5.** The Invocation was given by Chuck Roots.
- **6. Welcome.** President Craig welcomed the delegates to Modesto and to the HOD meeting.
- **7. Introductions:** President Craig introduced past presidents, district officers and other dignitaries.

Past Presidents: Gordon "Mongo" Bergthold, Allan Webb, Bernard Priceman, Chuck Hunter, Terry Aramian and Sam Barger.

District Officers: Bill Rosica, Jim Maass, Rich Owen, Brent Anderson, Nick Papageorge, Dick Whitten, Chuck Roots, Adam Kaufman, Brett Littlefield, Scott Suwabe and "Mongo" Bergthold.

Management Team: Steve Salmon, Jeremy Loper, Bryan Forbes, Roe Darnell, David Melville, and Richard Lund.

Other Dignitaries: John Miller, Society Executive VP, Bernard Priceman, Society Board Member, Blair Brown, Society Board Member Elect, Chad Bennett Society Community Engagement and Show Production Manager, Jim Clark, Harmony Foundation, David Melville, Convention Dedicatee, and Richard Lund, Convention Chairman.

8. Roll Call: Secretary Jim Maass called the roll of the chapters. The following were present.

Aloha	Placerville
Bakersfield	Reno
Brea	Rincon Beach
California Delta	Salt River Valley
Central Arizona	San Diego
Central California	San Fernando Valley
El Cajon	San Luis Obispo
Freemont-Hayward	Santa Cruz
Fresno	Santa Fe Springs
Greater Phoenix	Santa Maria
La Jolla	South Bay
Las Vegas	Stockton
Mesa	Sun Cities
Orange Quartet	Walnut Creek
Palo Alto – Mountain View	Westminster

Secretary Masss reported that a quorum was present.

9. Memorial to Departed Members: Secretary Jim Maass read the names as District Champions Capital Ring sang *Nearer My God to Thee*.

Henry Nahass Sun Cities
Gary Brinkman Conejo Valley

Kenneth Potter Folsom, Nevada Placer

Robert Landes Palomar Pacific

William Redmon Hemet, Coachella Valley

Everett Heer Sun Cities
Louis Tedesco Santa Fe Springs
Robert Hornstein Palomar Pacific

Woodrow Yoder San Francisco Bay Cities, Palo Alto-Mountain View

Kevin Price Santa Fe Springs Douglas Ward San Fernando Valley

H. David Taylor South Bay

Stephen Diamond South Orange County, Laguna Hills William Helfrich Santa Maria, San Luis Obispo Sacramento, South Orange County

Donald Levering Orange Quartet, Fullerton

Alan Ringer Coachella Valley

Donald Kileen Bakersfield, Santa Fe Springs, Rincon Beach

Earle Holt Walnut Creek
R. Devon Hansen Conejo Valley
Gordon Limburg Frank Thorne
Martin Judd Las Vegas

Charles Rastatter Greater Phoenix

Raymond Kahler Greater Phoenix, Mesa, Central Arizona, Sun Cities

Francis Donnelly Frank Thorne
Raymond Schultz Sacramento
William Scofield Palomar Pacific
Jim Laverty Frank Thorne

Michael Werner Fullerton, Santa Fe Springs, South Orange County, Orange Quartet

Denis Van Dam Monterey Peninsula Ted Bradshaw Western Continentals

10. District Presidents Remarks.

2019 has been an eventful and successful year. The quality of singing has never been better, and the variety speaks for itself. We have begun to expand our joy of harmony across male, female and mixed choruses and quartets. All will be on display this weekend. While this change has added chapters and increased the vitality of some of our existing chapters, we have also seen our men's chapters prosper. It is truly Everyone in Harmony.

Let's salute our International Champion Westminster Chorus. Their record setting performance in Salt Lake City was electric. You had to be there! And guess what? They will be here tomorrow night to rejoice with us on our Show of Champions. Their leaders contacted me the night of their victory to ask if it would be ok if they performed for the District in October. Wow. One of their first thoughts was of the District. That speaks volumes.

This is my last opportunity to address the House of Delegates as your President. The last few years have been quite a ride. Our District is a complex organization and then we expand with Everyone in Harmony and all the possibilities that brings and it can get overwhelming. I asked that we Keep Calm and Keep Singing and we did just that.

Thank you to all the Leaders at the Chapter and District level and our members. The open-mindedness and willingness to embrace a new definition of Barbershop Harmony has made us a stronger District. I encourage you to do Barbershop your way and share with others.

- **11. Approval of the Agenda.** Moved and seconded to approve the agenda as presented. All by aye voted. Approved.
- **12. Approval of Minutes:** It was moved and seconded to approve the March 22, 2019 as presented. All aye. Approved.
- **13. Receipt of HOD Reports.** It was moved, seconded and approve to accept the HOD reports.
- 14. Additional Officer/Committee reports.

Youth in Harmony: Steve Salmon

Steve discussed the Youth Harmony Camp coming up this October. The registration

each participant pays is about half the cost. Chapters and members from the district help make up the difference. All donations are encouraged.

High School Quartet Contest. He reported that it is expanding and moving to the divisional level this coming spring contest season. Each quartet will have the experience of competing and receiving an evaluation from a certified judge. There will be one champ from each division and the quartet with the highest score will be the HS District Quartet champ. There is no fee to participate. Any high school/middle school aged student is eligible from public, private, home schooling. Steve encouraged everyone to contact school music people to let them know about the contest. Quartets can be made up of any gender combination.

Bill Rosica announced that Steve will be leaving his position at the end of the year.

Financial Development: Roe Darnel

Roe made a pitch for those contributing to Harmony Foundation....be sure to utilize Donor's Choice to designate up to 30% of your donation split between your chapter and district. He reported that the Lloyd Steinkamp endowment is at 100K. Note: there isn't an upper goal but it can start getting accessed at 200K

Membership: Bill Rosica recognized Jeremy Loper for the great job he is doing in membership.

Events: Bryan Forbes

Bryan listed the contests set for 2020. Northeast/west will be May 15-16 in Stockton. Spring Prelims and SoCal East/West will be March 19-22 in Ontario. (not yet under contract but a back up is in place... Garden Grove). Arizona will be April 17-18 in Mesa. The fall contest will be the cruise with Bakersfield as a backup if the cruise convention is cancelled. The 2021 Fall convention will be in Mesa, 2022 will be in Fresno...both are under contract. 2023 will be in Bakersfield which is not yet under contract. They are all cleared of conflicts.

Bryan also noted that the cycle for fall contests going forward will be three locations: Fresno, Bakersfield and Mesa.

Bryan also mentioned the photography at the contests. The District has been hiring a photographer for a fee but is no longer cost effective. Now the district is sending HD video to contestants and photos can be taken from the video. There was some discussion of placing competition videos on YouTube. There are copyright issues involved.

Donna Hisey gave a brief update on the cruise bookings. She said there are mostly "barbershop fans" booking cabins. We will need more competitors to sign up. Signup need to go through Donna, not Carnival Cruise Line for the FWD to get credit for the

block of cabins. January 15 is the deadline to determine if the Convention Cruise is a "go or no go."

15. Society Board Update: Bernard Priceman

Bernard reported to the HOD regarding the structure of the BHS Board of Directors. Blair Brown is a new female addition to the board. He indicated that the board's responsibility is to set policy and governing. The operation of the Society is done by the staff. He outlined several things the board is doing including getting ready for the Cleveland International and EIH. There was some discussion on a variety of issues.

16. Society Staff Update. Chad Bennett, Society Community Engagement and Show Production Manager

Chad talked about the things happening on the new direction of the contests and asked for feedback. He pointed out a flyer recently mailed to all BHS members which showed that there are mixed and female groups and quartets registered with BHS but the overwhelming number is still all male. He also discussed several things going on at the society level as changes are taking place.

17. Harmony Foundation Update. Jim Clark

Jim asked HOD delegates to go back to their chapters to encourage members to get feedback to the BHS board. It makes a difference. He also talked about Donor Choice program. While giving increased last year, there has been some decrease this year. He recognized John and Sharon Miller and their 50K match program during this contest season. He also discussed legacy giving.

18. Old Business.

President Craig said there is none to report.

19. New Business.

Change to SOP. The following change has been approved by the board. It also needs the HOD approval to take effect.

8.3.2.1.2. HIGH SCHOOL CONTESTS

The FWD High School Quartet Contests shall be held during the Spring International Preliminary Division Quartet Contests weekend. The members of the High School quartet shall each be a currently enrolled junior high or high school student from any combination of high schools located within the boundaries of the Far Western District. Each competing high school quartet member plus one coach or chaperone for each quartet shall receive an all events registration for the Spring Prelims Contest at no charge, to encourage their exposure to a high level of barbershop quartet singing. Furthermore,

admission to the high school quartet contest session shall be free and open to the general public, with open (nonassigned) seating. The High School Quartet Contest shall be administered under the auspices of the District Representative for Contest and Judging working with the District Chairman for Youth in Harmony. For this these contests, the procedures governing the operation, scoring, CA duties, evaluation and publication and announcement of results shall be identified in the District Spring Convention Division Contest Regulations. Champions for each Division will be awarded and the highest scoring Quartet after all Division Contests will be named the Far Western District High School Quartet Champion.

It was moved, seconded to approve the SOP change. All Aye. Approved.

Approval of the 2020 FWD Budget. Rich Owen.

Rich reported that the proposed budget is in balance with a small ending balance. It was moved, seconded to approve the budget. Motion passed.

20. Board of Director Highlights. Craig Hughes

President Craig gave a brief review of the board meeting held the day before. He reported that lots of governance issues were discussed. The current budget is in balance and we will finish 2019 in the black. He also mentioned the Memorandum of Understanding/Collaboration with the Society on three upcoming projects for this year: Directors' Guild. The Cruise. Youth Quartet Contest.

21. Nomination Committee Report: Gordon "Mongo" Bergthold. He listed to slate of officers.

President – Bill Rosica EVP – Nick Papageorge Treasurer - Rich Owen Secretary - Jim Maass C&J – Brett Littlefield M&P – Rob Menaker IPP – Craig Hughes

DVP's

NorCal West – Dick Whitten NorCal East – Chuck Roots SoCal West – Brent Anderson SoCal East – Kyle Williamson Arizona--Adam Kaufman

22. Election of Officers

It was moved, second and approved to elect the slate of officer as presented for the 2020 year.

23. Installation of Officers.

Bernard Priceman, Society Board Member installed the newly elected FWD officers.

24. Awards. Chuck Hunter

He reported that John Krizek will be the dedicatee for the Spring 2020 convention.

- **25. Future Convention Update.** Bryan Forbes. He briefly repeated the convention schedule which appears previously in these minutes.
- **26. Next Meeting.** President Craig said the next convention will be March 19-22, 2020 in Ontario.

Bill Rosica presented outgoing President Craig with a plaque with a gavel with all the FWD past presidents engraved on it.

27. *Keep the Whole World Singing* was led by Chad Bennett.

28. Adjourn

The meeting was adjourned at 3:33 pm.

Respectfully submitted

Jim Maass

Secretary

Far Western District

Board of Directors Reports



Jim Maass, FWD Secretary

As we begin the year, time to remind chapter leaders about important obligations and requirements. For you new and returning leaders, take note of what your job requires.

- ☐ **Mr. President to do list**. Have you established your Financial Review (Treasurer Audit) and Nominating Committees? These are items that need to be established early in the year.
- Officer Update. Chapter Secretaries need to make sure that all officers have been updated at the BHS member center. You also need to look at your State incorporation filings. Treasurers, your 990 N IRS filing deadline will be here before you know it. When you have completed the filing with the IRS & State, part of your job is to update in information for your Chapter. BHS reviews all this information and it's up to the chapter to keep current. If a chapter is not current it runs the risk of being suspended by BHS. Don't let this happen.
- ASCAP Report. There are legal requirements that must be completed. All Chapters are required to file their ASCAP report every year, regardless whether you did any shows. The information can be found on the FWD website under the Media Tab, Show Clearance.

Please mail the completed form to:

Barbershop Harmony Society c/o ASCAP Reporting Forms 110 7th Avenue N Nashville, TN 37203 or by email to chapters@barbershop.org

Note: Please only email if no payment is applicable. Payment and form should be mailed together.

□ Show Clearance. If your chapter is putting on any performance where you
are charging admission, part of that process is submitting your BMI Show
Clearance Form. If you are producing a show, it needs to be cleared and your
BMI Fee needs to be paid before your show performance The completed form
and check needs to be mailed to the District Secretary.
□ Show Clearance (BMI Form) Mailing instructions. My address can be
found on the FWD Website under Media Tab, Show Clearance. This is a BIG
goldenrod color box which says "Important Instructions for Preparation and
Mailing." Good information here, guysincluding my address—1508 Brook
Park Way, Roseville CA 95747.

A reminder that show approval cannot be granted if your show date is on the same day as FWD Spring or Fall Contest and Convention or on the same day as your Divisional Contest, Leadership Academy or other district sponsored events. Check the SOP for details. AND check the district calendar. Also, please be aware that the "no two chapters can have a show on the same day if they are "X" miles from each other was dropped as a criteria several years ago due to the difficulty of finding venues especially during the holiday show season. It is prudent that chapters be considerate of other local chapters when planning show dates. If you have met all the criteria, you will receive a show clearance and your event will be placed on the district calendar.

If you are looking for Documents, such as BMI Show Clearance Forms, Youth Participation Forms, ASCAP or many more, just go to www.barbershop.org and click on "Resources" and then "Document Center."



Rich Owen, FWD Treasurer

2019 proved to be a difficult year financially speaking. Generally, our fall convention produces a positive revenue flow for the District. However, with the last-minute shift from Sacramento to Modesto resulting in additional costs for facilities, the convention produced a significant loss. See the attached financials for 2019 for more detail.

At the request of the President, I am also attaching a copy of the 2020 Budget adopted by the Board and approved by the HOD last fall. That budget was prepared before we knew about the difficulties the fall convention was going to have, so the budgets may be more generous that what we should be spending. So please stay within your budgets. If you have expenses that will exceed your budget, you need to discuss with The Board/the President and/or me before incurring the expense. We are on tight times fiscally speaking so please be mindful of your expenses.

I will present a brief review of the expense reimbursement forms we use, both for travel and non-travel expenses. Please use these forms as they have the math calculations built in so I don't have to recheck the totals to make sure they were added correctly. All expense vouchers require supporting receipts. If you are claiming mileage, I do request you support the mileage with a Google Map printout, or if you record your odometer before your trip and afterwards, I will accept that. Remember, the District funds are our members dues and profits from conventions supported by our members. We should be able to explain every expense we pay and show a receipt to prove the expense was incurred.

The California Attorney General's Charitable Trust Division is now requiring all non-profits with annual revenue under \$50,000 to file the CT-TR-1 treasurer's report

annually. This impact many/most of our smaller California chapters. The DOJ has also updated that form and the RFF-1 for use in 2020. I plan on sending a message to all chapter Treasurers about the new forms.

California chapters needs to be aware of the passage of AB 5 which became effective at the beginning of the year. It makes it more difficult to hire individuals as independent contractors verses employees. It is not an insurmountable problem and can readily be solved with some advance planning and appropriate language in any contract. I am reluctant to give a legal opinion on this matter, but the District should develop a resource to help our chapters.

Lastly, I have been spending considerable time assisting chapters in solving issues relating to their non-profit status and similar issues arising when we attempt to dissolve a corporation of a chapter that has gone under. All of this additional red tape is the result of the chapters not doing their required paperwork to remain legal with the IRS, the California Secretary of State (SOS), the California Franchise Tax Board (FTB) and the California Department of Justice, Charitable Trusts Division (DOJ). The California agencies are required to communicate with one another so if a chapter neglects to file with the DOJ, that will get communicated to SOS and FTB and can impact the chapter's non-profit status. All of the Division VPs need to be monitoring their chapter to make sure that they remain compliant. It is so much easier to do the required filings when due than to try to correct a suspension or revocation of non-tax status after the fact.



Brent Anderson, Division 1 Vice President (Southwest)

I've attached following this report the article I wrote for the Spring Westunes, and that's mentions pretty much what I've been saying to my Division chapter leader and the entire membership. I've been encouraging them to participate, in all the upcoming events...Divisional and International conventions and to sign up for the fun vacation cruise/convention in October.

Seems all my chapters, like almost every chapter everywhere, is experiencing the uneasiness of the many changes that are happening. It may seem like the Society or FWD are doing things TO them, and I suggest a change of attitude and consider that perhaps it's not doing things TO you, but FOR you. Change the attitude and embrace the change and see what a difference it can make to your life and to the chapter happiness.

From San Luis Obispo, Santa Maria, Conejo Valley Harmony Singers, Pasadena, Santa Clarita, San Fernando Valley, Crescenta Valley, and probably Bakersfield, there will be a few individuals who will attend the convention at sea, but not the chorus as a whole, to compete, and that also means they won't be in the SE/SW convention, too. Santa Monica also is suggesting they won't be on the cruise although they might compete at Divisional for the fun of it. It appears that South Bay, Rincon Beach and the Masters of Harmony will be the only spring, and hence, fall competitors.

Membership is a problem for all. We all need to attract youthful singers. I wonder if Jeremy has or can produce a guide to social media for us all to use? What is MeetUp and how to use it? How to use Instagram and Twitter, in addition to effective Facebook communication. Facebook keeps offering to

"boost" a post, like singing valentines, but how much does that cost and what criteria should we choose if we have the money to "boost" the post?

If a potential singer were to type into Google Search, "Where can I go to sing?" how can we make barbershop chapters move to the top of the list? What key words can we use that give better search results?

Obviously, those traditional methods we once successfully used, don't work in this day and age. It's time to retire "auditions for admission" from the playbook, and add new, more modern plays.

See you in March.

Respectfully,

Brent

The following from Brent also appears in the next issue of Westunes.

"We can't be afraid of change. You may feel very secure in the pond that you are in, but if you never venture out of it, you will never know that there is such a thing as an ocean, a sea. Holding onto something that is good for you now, may be the very reason why you don't have something better."

— C. JoyBell C.

There is a lot of change happening in the SW Division, in the FWD, in the BHS. Chapters are aging out...not bringing in any youth, not singing as well as in the past. It's not as "easy" as it was in the past. People were more willing to join the chorus, and audiences didn't have so much to do, so they bought tickets and came to our shows. And when I went to contest in the past, I used to think we might win, but now, with those super-choruses...well, why bother? Change.

And there's a fall convention on a cruise ship. "What if I get sea-sick? And it's not just one day; it's three days. That's going to cost more money." Change.

And now the BHS says women can join the society and my men's chorus will be competing against not only mixed choruses but maybe even all female choruses. Change.

I could go on and on about how change is inevitable, and how the only certainty in life, is change, and it's time to "venture out of our pond." But what I'd really like to say is that perhaps we, the collective you and me, need to change. Accept

the new reality and embrace it. Change our attitude and look forward to the new opportunities and possibilities this provides.

"Look, if you want things to change, YOU have to change. If you will change, everything will change for you. Don't wait for things to change. Change doesn't start out there. Change starts within. And when you change, miraculously, your relationships, your health, your business, your children, EVERYTHING else changes around you. But all change starts with you."

— Jim Rohn

The **Valley Harmony Singers** for example, decided to embrace the change and invited women to join them. They are loving the new sound, and meeting nights are exciting. They have brought in 10 new members in the past year; seven women and three "younger" men. Accepting the change has revitalized the chapter and the experience for the members.

The South Bay Coastliner Chorus hasn't been excited about contest for several years however they have embraced this opportunity to be competing on-board a cruise ship and decided to be a part of the entertainment in the showroom. Most of the members, and wives, will be on board and my wife and I, for one, look forward to the fun they will bring.

Tickets to shows are hard to sell, so my chapter, **Rincon Beach**, decided to give them away. We solicit sponsors for our non-profit chorus and then we give them "free" tickets for them to give to their family, friends and employees. The sponsors get acknowledgement in a printed annual yearbook, and sponsor revenue has helped us to keep large enthusiastic crowds at our shows, and frankly, allows us to bring in top-notch talent, like **Ringmasters**, **Newfangled Four**, **Main Street**, **Storm Front** and this year, Sept. 12th, in Santa Barbara at 2 PM, will be **Crossroads**.

"A bend in the road is not the end of the road... Unless you fail to make the turn."

— Helen Keller

How are you and your chapter reacting to the bend in the road? Are you embracing the change as a chance to try something new, or are you in danger of crashing?

The FWD has a young man who is our Membership Coordinator, **Jeremy Loper**, and he's a member of both the **Masters of Harmony** and **Westminster.** I

think you'd agree those are two chapters to emulate, not only in the quality of their singing, but also for their vitality and ability to be attractive to "youthful" singers. We also have **Kenny Rios**, who oversees our Youth in Harmony programs. Both can be contacted by going to the Farwesterndistrict.org website, and under About, go to District Officers. Each of them is happy to discuss your current membership situation and give ideas and examples of what's working in the appeal to more "youthful" members.

"Change is the law of life. And those who look only to the past or the present are certain to miss the future."

— John F. Kennedy

Making a change is really easy. You simply change your *attitude* and then walk the talk. If a change you need to make is, for example, to work on your music at home, between rehearsals, then just say, "I will work on my music a little bit each day," and then schedule it, like maybe today, after lunch. If you agree that change in you, will help you to be a better chorus member, a better member of the team, and a good example to others, then just commit to do that. How? Commit yourself to just 5 minutes on your music. Surely you can find five minutes, can't you? (Here's a secret. No one spends just 5 minutes…before you know it, 20 minutes, 30 minutes has passed…).

Got a bad attitude about any of the change and uncertainty? Pick a topic and just say to yourself, "I will change my attitude and focus on what might be positive about this change. I'm going to give this change a chance and support this change as an opportunity for things to be better."

You know, maybe the Society is not doing this TO us, but FOR us?

"When you take control of your attitude, you take control of your life."

— Roy T. Bennett, The Light in the Heart

Sorry if this quarterly message is a little "preachy" but as I check in with my chapters, and I ask what I can do to help, I see many chapters are having a problem with change and uncertainty, and I can't make that go away. But I can change my attitude about change, and I know that if each of us looks to improve in that fashion, I'm very excited about all the new fun we'll have, together, in this great barbershop lifestyle we enjoy.

See you in the spring, in LA in July, and on-board the cruise ship in October.



Kyle Williamson, Division 2 Vice President (Southeast)

No Report Submitted



Dick Whitten, Division 3 Vice President (Northwest)

Now that all the Chapters have their slate of officers elected and properly installed, the new year is under way and we are reminded of our obligations to report the elected officers and their titles to the Society and the District so the new and continuing officers can function and get the information they will need to operate.

As some of you may know we had to cancel the North Divisions' Leadership Seminar again this year. I personally want to apologize to the membership and assure them we will do something in the future to offer officer training to the incoming officers of our chapters. We have talked about doing so

with a Webinar or online in some manner so we can do all the Divisions at the same time.

The Santa Rosa Chapter put on their second very successful "One Day Harmony Youth Camp. They had seventy plus high school young men and young woman attend the event which featured a faculty of coaches and directors from the Sonoma County high schools with Deke Sharon returning as the dean. It was an outstanding event and the students were all very positive in their comments about it. In the evening they finished the day with a performance by the young people as a free concert so their parents could come and hear the results of the day.

All the Chapters in the Division are readying for the District Spring combined Division Contests. Everyone I have talked to in the Northwest Division is looking forward to seeing all the best in the Divisions. In preparation for this event the Golden Valley Chapter will host the Northern California Novice Barbershop Quartet Contest and it will have Male Quartets, Mixed Quartets, and a High School Quartet contest with complete scoring analysis and a critique. Hopefully some of the groups will advance to the Division contest

I have been working on a trip up the Redwood Highway to visit our newest District chorus and one of its older ones. The Eureka Chapter has been around the District for many years and the Arcata Chapter is waiting for their charter. Eureka is a Mixed chorus and Arcata is a Woman's chorus. I will try to visit both on the same trip. I believe some of the members sing in both groups.

I am also trying to go to the Monterey Chapter and then Santa Cruz the next night. We will see if I can be successful with each of the trips I have planned.

Respectfully submitted,

Dick Whitten
FWD DVP Northwest Division



Chuck Roots, Division 4 Vice President (Northeast)

What a year 2020 promises to be! If possible, I'm already excited and exhausted at the same time!

Let's think about it. We have our Spring Divisional Convention coming up in May. It will be here before you know it. We'll be meeting in Stockton this year. The exact venue is yet to be announced but stand by! It's coming! Set aside May 15th & 16th for this time of barbershop singers to gather.

The "Big Daddy" of our calendar year is always the International Competition. Make plans to meet with us in Los Angeles, June 28 – July 5. If you've never attended an International, this should be on your "bucket list." It is a fun time to experience our hobby in all its glory. It's not just for those competing in quartets and choruses. As always, this is an energy packed week of all things barbershop.

However, the other great event opportunity rivaling International this year is our Fall Convention on a cruise ship! How cool is that! Mark your calendar for October 8-11 and meet us in Long Beach for the ocean cruise to Ensenada. The rest of the barbershop world is watching us, with just a smidgen of jealousy, I should think. Perhaps other Districts in future years will have cruises in the Caribbean, or on the Mississippi River, or on the Great Lakes.

On a more personal note, I'm looking forward to traveling with VoCal (Voices of California) on their trip to England in May. They were invited to join BABS (British Association of Barbershop Singers) for their annual convention. We'll sing with them throughout their week, plus performing at other venues during the eight days that we're traversing in England. My wife, Isaura, and I are making plans to visit more of England following our time with our English hosts. Two years ago, I did my DNA test which came back with results that have me 86%

English, and 14% Scottish, Irish and Welsh. You might say I'm searching for my roots!

In my last report, I brought you up to date on the attempts to revive Fresno's Gold Note Chorus. Much effort has been poured into bringing this chapter back to its former level of performance that many of us remember when Ron Black was their director. You'll be seeing them back in the mix very soon.

Make sure you visit the FWD web site to see all that is taking place this year. Each of our choruses have shown throughout the year. Check for dates on the FWD Calendar <farwesterndistrict.org> Make every effort to attend a fellow chorus' show this year. It is so encouraging to come off the risers and into the lobby where you see barbershoppers from other choruses there to congratulate you for your performance. What a great hobby!

Let's ring a chord together!

Chuck Roots



Adam Kaufman, Division 5 Vice President (Arizona)

Wow, what a busy time of the year! There are so many things that have happened since my last article it is difficult to put them all down.

January was a busy month for me. I performed five installations including **High** Country Chorus, Southwest Vocal Alliance, Tucson Barbershop Experience, Desert Aires Barbershop Chorus, and The Phoenicians. Thank you to all of the chapters who invited me to officiate. A special congratulations to the Board Of Directors of the Southwest Vocal Alliance. This is their first ever, duly

elected Board as a newly formed chapter, and I look forward to seeing and hearing them at contests and shows for years to come!

The Arizona Division Contest and Convention will be held April 24-25, 2020, at Smith Junior High School located at 10100 E Adobe Rd, Mesa, AZ 85207. This is a new location from past years. The website

https://events.farwesterndistrict.org/arizona-division-convention has complete details. Something new for this year is the High School Quartet contest. This contest is open to any quartet- male, female, or mixed- of high school age. All members of the quartet and a chaperone will be given a free all-events pass. Similar high school contests will be held at all Far Western District Division Contests. The high school quartet with the overall highest score will be named FWD High School Quartet Champion and receive a monetary prize to support the music program at their school. Please encourage any high school aged student you may know to form a quartet and compete. For more information, go to https://farwesterndistrict.org/events/high-school-quartet-contest.

Also different for the division contest this year is every quartet and chorus that competes at the 2020 Spring Division will automatically qualify for the first of its kind *Convention at Sea* October 8-11, 2020. If you have not gotten your cabin yet, what are waiting for? Do you really want to miss the boat? For more information, please go to: https://farwesterndistrict.org/2020-cruise.

Spring is almost here, and we all know what that means...shows! There are numerous Barbershop shows going on in the Arizona division in the next couple of months:

*February 22, 2020- The **A Cappella Syndicate** presents "A Cappella Del Sol Music Festival". Go to https://acappelladelsol.com/ for more information. *March 1, 2020 – The **Sun Cities Chapter** presents their show "Musical Memories". Go to https://www.desertaires.net/ for more information.

*March 8, 2020 – The **Mesa Chapter** presents "One Song at a Time". Go to http://evbarbershop.com/2020Show for more information.

*March 28,2020 – The **Prescott Chapter** presents "High Country Chordsmen Spring Show". Go to http://highmountainchordsmen.org/ for more information.

Finally, we are getting ready for the Spring Prelims, and with it, the spring Board of Directors Meeting and the House of Delegates (HOD). I encourage each chapter to have a representative at the HOD if at all possible. This is the best way for all of your ideas and opinions to be heard. I am also always willing to bring any of your ideas and comments to the Board, so please feel free to drop me an email, a.kaufman@yahoo.com, or give me a call on my cell, 516-770-3743. Remember, we know Barbershop is awesome, let's share it with the world!



Rob Menaker, Music and Performance

Hello Far Western District! It's my distinct honor to serve as your Vice President of Music and Performance for this year. As a way of introduction, I have been singing barbershop for over 40 years. I sang actively in the Masters of Harmony chorus for almost 30 years and am currently singing in the Mesa chapter. I also have been an active quartet singer for longer than that! I truly love this hobby and look forward to offering any assistance your chapter or quartet might need.

I am responsible for all musical activities within the district that will improve and expand the musical knowledge and performance abilities of the membership (choruses, quartets, and individuals).

For quartets we will be addressing:

- Building/rebuilding Harmony Platoon in the FWD
- Developing and building of one-day/one evening quartet workshops
- Revival of the Harmony College West

Harmony Platoon - It seems that the number of participants over the last ten years has declined and it's being viewed as something that we just "do" because we have done it. We would like to build numbers of Platoon participants significantly in all Platoon events. This is a great way to get your 'quartet fix' if you don't currently sing in an active group. In addition, you just might meet your next quartet members there!

Quartet Workshops - At one point in our history, these were common and quite successful in bringing registered quartets, pick up quartets and "mix & match" pickup quartets to one place for a day of coaching and a "parade of quartets" show at the end of the day. What a wonderful way for your quartet to work with top coaches to improve in all areas of singing and performing.

Harmony College West - this was previously called the FWD HEP school. It's a barbershop weekend for registered quartets, pick up quartets and general students on a school campus. I'd love to have a featured AIC as well as district level quartets as instructors and coaches to teach a variety of classes in all aspects of our barbershop hobby.

For the choruses, we'll have top-level coaches available to work with your chorus in any area where you feel some guidance may be helpful. We can schedule someone to help for an evening or a weekend day retreat as well.

Think that's about it for now. These are some of my thoughts of ways to help us promote, expand, and improve the level of music in our great district. If any of you have ideas that you want us to consider implementing, please feel free to reach out and make the suggestion.

I am here to help us all achieve more!



Brett Littlefield, VP Contest and Judging

No Report Submitted



Craig Hughes, Immediate Past President

Greetings to the Far Western District. I am honored to serve as your Immediate Past President. That simply means that I have completed my two terms as President and will remain on the Board of Directors in an advisory role during Bill Rosica's Presidency. While Bill doesn't need much help, I am pleased to support in any way possible.

2020 is going to be an amazing time to sing and play in the Far West. We look forward to amazing Spring Division Contests, International in Los Angeles and our Fall Cruise. The FWD is continuing a legacy of innovation and excellence. Please plan on joining us in the celebration. Here's a quick reminder to book your FWD

Fall Cruise now. Cabins are going fast. You will find all the info you need at: https://farwesterndistrict.org/2020-cruise

My last official duty is to present the 2019 President's Award and the 2019 District Chapter of the Year Award. A chapter from each division was nominated for the District Award. Here are the nominees:

Division 1 – Southwest Santa Fe Springs Chapter

Masters of Harmony

Division 2 – Southeast Westminster Chapter

Westminster Chorus

Division 3 – Northwest Palo Alto/Mountain View Chapter

Peninsulaires

Division 4 – Northeast Fresno Chapter

Gold Note Chorus

Division 5 – Arizona Sedona Chapter

Harmony on the Rocks

All five were outstanding in 2019 and very worthy of recognition but there can only be one District Chapter of the Year. I will announce the Chapter of the Year and my President's Award at our Spring Convention in Torrance.

I want to thank you all for allowing me to serve as your President for the past two years. Everyone in the District contributed to an outstanding experience.

It is truly "Great to be a Barbershopper!"

Please tell all your friends!!

Craig Hughes

pastpresident@farwesterndistrict.org

District Management Team Reports



Scott Suwabe, Chorus Director Development

Greetings!!

Some of you may recognize me, some of you may not. For those who may not know me, my name is Scott Suwabe, and I shall be taking on the responsibilities of Chorus Director Development Chair. It has already been an interesting end to 2019, and 2020 is looking to be better in every way.

Congratulations to the Tuscon Chapter for finding a new Chorus Director!! He is qualified in every aspect of the word from their announcement and I am excited to see how the chapter develops under him.

Plans for this coming year includes some form of a Director's College or Retreat. It has been quite a while since something like this has happened in the Far Western District, and it is time to bring it back. Details are in the very infant stage, so hopefully by the next issue I will be able to give you more information about what we plan to do. In the meantime, please do not hesitate to contact me with any questions or concerns you may have.

For those chapters struggling to find directors, try to keep an open mind and contact your local collegiate music program for interested people. While we can say that Barbershop is something we can always teach new people, it really needs to be experienced to anchor it into their soul. Otherwise, bringing up from within is always a solid option due to the already inherent understanding of how you sing your repertoire inside of a member. There are plenty of resources you can turn to in order to familiarize yourself to directing your chorus.

That's all for now, glad to see you all again in my new position, and here's looking to 2020. See you on the cruise!!



Kenny Rios, Youth in Harmony

Having recently taken this position, I can't begin to express how humbled I am to take on such an awesome role and at the same time, how excited I am about the direction I see our District and the Society taking when it comes to our youth. As we all know the youth are the key to a healthy future. "Gettin 'em hooked" in high school, or in college, and then understanding that these new "souls" to Barbershopping may only stay with our chapters for a couple of years is important and sometimes hard for us older Barbershoppers to comprehend. Yes, most of our school-age kids seem to move on and settle in another part of our great country as they determine their career moves and take on the added responsibilities of families. However, most also seem to return to our Society to engage in the art form of singing that we call "Barbershop!!" And, it usually isn't the Chapter they originally joined! We shouldn't care as to which Chapter they eventually join but, instead, realize that we have played a part in keeping our art form alive and have given these young adults an avenue to escape a less than kind world.

Planting the seed at a young age is vital to our future and helps to keep music alive in our schools even though music programs are the first to be cut when it comes to school budgets. Getting kids involved in music is important.

As WE know, music (and especially a cappella singing) creates an inner energy to which there is no equal. Coming home after a hard day's work and being able to "ring" a chord or create an overtone or to enjoy the Brotherhood we share at a chapter meeting offsets a difficult day. Having that Barbershop escape has kept many of us sane over the years. That is why music is important to our youth and

to our future. We all say that, but what are we doing to perpetuate that concept on a chapter level?

That is where YOU come in. As I initially stated, I am excited about the direction the Far Western District and the BHS is going with our youth. Both have sponsored programs to empower our youth through four-part harmony.

In the Far Western District, we are fortunate to have programs such as the Youth Harmony Camp (special thanks to FWD Harmony Camp Director Richard Lund!!). The FWD has now moved the High School Quartet Contest to the Divisional level to allow MORE kids to participate without the expense of having to travel a far distance to the District Convention. On February 8th, I was fortunate to see SCVA Youth Barbershop Day being run by one of our own Barbershoppers from the Westminster Chorus, Antone Rodich, and see the 6th place International Quartet (from our FWD), the New Fangled Four, conducting sectionals for most of the day with the high school students, both male and female. I then saw the Masters of Harmony, the Westminster Choruses and the New Fangled Four perform to a theater full of high school kids and their parents.

The Society yearly celebrates our youth with the Youth Chorus Festival at our Mid-Winter Convention with the Varsity Quartet, Varsity Chorus, Junior Quartet and Junior Chorus competitions.

So what's left? YOU and your CHAPTER. It's time we ALL step up to the plate and develop some type of program within our own chapter for our youth.

How? Within the next couple of months, I will be reaching out to your Chapter Officers to see how I, and we, as a District, can help you build or become part of a successful youth program. I will be sharing what works and what doesn't work in an effort to help you and to avoid re-inventing the wheel.

If you have any ideas that you'd like to share, please feel free to contact me directly.

I'm looking forward to working with you and hearing from you, soon!

FWD Balance Sheet

As of December 31, 2019

	Dec 31, 19
ASSETS Current Assets Checking/Savings	
FWD-CHECKING	15,526.18
Total Checking/Savings	15,526.18
Total Current Assets	15,526.18
TOTAL ASSETS	15,526.18
LIABILITIES & EQUITY Liabilities Current Liabilities Credit Cards Mastercard-Bank of America	-0.15
Total Credit Cards	-0.15
Other Current Liabilities 449.00 - Quartet travel 450.00 - Chorus travel	3,076.43 7,099.50
Total Other Current Liabilities	10,175.93
Total Current Liabilities	10,175.78
Total Liabilities	10,175.78
Equity 446.00 - Youth Ed 447.00 - NOR CAL YOUTH CAMP	2,471.25 13,996.19
451.00 - Surplus 12/31/2010 Retained Earnings Net Income	62,453.11 -29,572.76 -43,997.39
Total Equity	5,350.40
TOTAL LIABILITIES & EQUITY	15,526.18

FWD Profit & Loss by Class January through December 2019

			AZ - Arizona Div	AZ Leadership Academy	DF - Fall	DS-Spring	FWD-Operations	FWD BOD Meetings	NC Division	NoCal Youth	NorCal Leadership Acad	SC - So Cal Div	SoCal Ldr Academy	YIH	Unclassified	TOTAL
Ord	linary	Income/Expense														
	Inco															+
		500.00 - DUES-Members														1
		500.10 Dues Allocations-Events	4,000.00	0.00	16,000.00	10,000.00	0.00	0.00	0.00	0.00	0.00	8,000.00	0.00	0.00	0.00	38,000.00
-	╁	500.00 - DUES-Members - Other	0.00	0.00	0.00	0.00	27,956.09	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,956.09
			4,000.00						-							
-	-	Total 500.00 - DUES-Members	4,000.00	0.00	16,000.00	10,000.00	27,956.09	0.00	0.00	0.00	0.00	8,000.00	0.00	0.00	0.00	65,956.09
_	-	501.00 - SRING PRELIMS REV														
	₽-	501.06 Photos	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
		501.00 - SRING PRELIMS REV - Other	0.00	0.00	0.00	18,248.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18,248.00
		Total 501.00 - SRING PRELIMS REV	0.00	0.00	0.00	18,748.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18,748.00
		502.00 - FALL CONVENTION REV	0.00	0.00	27,139.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	27,139.00
		503.00 - DIVISIONAL CONV	1													
		503.10 - AZ	7,546.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,546.00
		503.30 - SO CAL WEST	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	13,592.00	0.00	0.00	0.00	13,592.00
		Total 503.00 - DIVISIONAL CONV	7,546.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	13,592.00	0.00	0.00	0.00	21,138.00
_	1	504.00 - WESTUNES										.,				+
	t	504.01 - ADS	0.00	0.00	0.00	0.00	493.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	493.25
-	\vdash	Total 504.00 - WESTUNES	0.00	0.00	0.00	0.00	493.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	493.25
_	\vdash		0.00	0.00	0.00	0.00	493.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	493.25
-	+	505-Educational Events	2.00	4.000	0.00	0.00	0.55	0.00		200	2.00	0.00	2.0-		2.00	4 050 5-
	┢	505.01 AZ Leadership Summit	0.00	1,050.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,050.00
_	+	505.02 NorCal Leadership Summit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(150.00)	0.00	0.00	0.00	0.00	(150.00)
	_	505.03 SoCal Leadership Summit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	650.00	0.00	0.00	650.00
\perp	_	Total 505-Educational Events	0.00	1,050.00	0.00	0.00	0.00	0.00	0.00	0.00	(150.00)	0.00	650.00	0.00	0.00	1,550.00
		506.00 - OTHER														
		506.05 Contest Photos	0.00	0.00	0.00	550.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	550.00
		506.06 Miscellaneous Revenue	0.00	0.00	0.00	0.00	284.12	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	284.12
		Total 506.00 - OTHER	0.00	0.00	0.00	550.00	284.12	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	834.12
		510 - Donations														
		510.01 - Donations Awards	0.00	0.00	0.00	0.00	550.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	550.00
	1	510.03 - Donations NorCal Camp	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,425.00	0.00	0.00	0.00	0.00	0.00	8,425.00
_	1	510.04 - Donors Choice HF	0.00	0.00	0.00	0.00	7,875.39	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,875.39
-	-	Total 510 - Donations	0.00	0.00	0.00	0.00	8,425.39	0.00	0.00	8,425.00	0.00	0.00	0.00	0.00	0.00	16,850.39
_	+		0.00	0.00	0.00	0.00	6,425.39	0.00	0.00	6,425.00	0.00	0.00	0.00	0.00	0.00	16,650.39
_		520.00 - Fees														
_	-	520.01 - NorCal Youth Camp	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,005.51	0.00	0.00	0.00	0.00	0.00	7,005.51
	-	520.04 - Leadership Academy														
_		520.041 - Fees Ldr Acad - AZ	0.00	200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00
		520.043 - Fees Ldr Acad - NorCa	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	450.00	0.00	0.00	0.00	0.00	450.00
		Total 520.04 - Leadership Academy	0.00	200.00	0.00	0.00	0.00	0.00	0.00	0.00	450.00	0.00	0.00	0.00	0.00	650.00
		Total 520.00 - Fees	0.00	200.00	0.00	0.00	0.00	0.00	0.00	7,005.51	450.00	0.00	0.00	0.00	0.00	7,655.51
	Tota	al Income	11,546.00	1,250.00	43,139.00	29,298.00	37,158.85	0.00	0.00	15,430.51	300.00	21,592.00	650.00	0.00	0.00	160,364.36
	Exp	ense														
	-	506.04 - Transfers Closed Chapt	0.00	0.00	0.00	0.00	(688.96)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(688.96)
	-	601.00 - HCW/LA Expense					, , , ,									
	T	709.10 - Leadership Academy							1 1							
	t	709.11 - LA - AZ	0.00	1,735.94	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,735.94
	1	709.12 - LA - SoCal Exp	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,600,07	0.00	0.00	1,600.07
-	\vdash	Total 709.10 - Leadership Academy	0.00	1,735.94	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,600.07	0.00	0.00	3,336.01
-	\vdash		_		-					_		_				
	\vdash	Total 601.00 - HCW/LA Expense	0.00	1,735.94	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,600.07	0.00	0.00	3,336.01
	⊢	601.10 - DS15 - District Spring	 		1	+			1	+			+		+	+
_	<u> </u>	Judges-Meals	0.00	0.00	0.00	817.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	817.50
		Judges-Misc	0.00	0.00	0.00	859.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	859.83
		Judges Travel	0.00	0.00	0.00	5,368.93	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,368.93
	L	601.10 - DS15 - District Spring - Other	0.00	0.00	0.00	17,694.91	0.00	0.00	1,250.00	0.00	0.00	0.00	0.00	0.00	0.00	18,944.91
		Total 601.10 - DS15 - District Spring	0.00	0.00	0.00	24,741.17	0.00	0.00	1,250.00	0.00	0.00	0.00	0.00	0.00	0.00	25,991.17
		601.20 - AZ15 - AZ Div Exp														
	T	Judges-Meals	517.54	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	517.54
	T	Judges-Misc	264.21	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	264.21
	t	Judges Travel	1,057.18	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,057.18
+	+	601.20 - AZ15 - AZ Div Exp - Other	10,036.18	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,036.18
_	+			0.00		0.00	0.00		-	0.00	0.00				0.00	
	1	Total 601.20 - AZ15 - AZ Div Exp	11,875.11	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,875.11

FWD Profit & Loss by Class January through December 2019

	П		AZ - Arizona Div	AZ Leadership Academy	DF - Fall	DS-Spring	FWD-Operations	FWD BOD Meetings	NC Division	NoCal Youth	NorCal Leadership Acad	SC - So Cal Div	SoCal Ldr Academy	YIH	Unclassified	TOTAL
		601.30 - SC15 - SoCal Div Exp														
		601.30.01 Judges-Travel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,553.86	0.00	0.00	0.00	3,553.86
		601.30.02 Judges-Meals	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	716.96	0.00	0.00	0.00	716.96
		601.30.03 Judges-Misc.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	106.43	0.00	0.00	0.00	106.43
		601.30 - SC15 - SoCal Div Exp - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,822.45	0.00	0.00	0.00	16,822.45
		Total 601.30 - SC15 - SoCal Div Exp	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	21,199.70	0.00	0.00	0.00	21,199.70
		602.00 - Fall Convention Exp														
		602.01 - DF15 - District Fall														
		602.01.01 Judges-Travel	0.00	0.00	5,722.73	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,722.73
		602.01.02Judges-Meals	0.00	0.00	1,242.30	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,242.30
		602.01.03Judges-Misc	0.00	0.00	551.36	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	551.36
		602.01 - DF15 - District Fall - Other	0.00	0.00	55,504.44	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	55,504.44
		Total 602.01 - DF15 - District Fall	0.00	0.00	63,020.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	63,020.83
		602.23 Supplies	0.00	0.00	345.68	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	345.68
		Total 602.00 - Fall Convention Exp	0.00	0.00	63,366.51	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	63,366.51
		604.00 - BD MEETING														
$\sqcup \!\!\! \perp$	Ш	604.01 - TRAVEL	0.00	0.00	0.00	0.00	0.00	8,339.39	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,339.39
\Box	Ш	604.02 - MEALS	0.00	0.00	0.00	0.00	0.00	2,948.78	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,948.78
$\sqcup \bot$	Ш	604.03 - LODGING	0.00	0.00	0.00	0.00	0.00	9,746.89	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,746.89
\Box	Ш	604.04 - BD Meeting - Supplies	0.00	0.00	0.00	0.00	0.00	68.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	68.00
$\sqcup \bot$	-	Total 604.00 - BD MEETING	0.00	0.00	0.00	0.00	0.00	21,103.06	0.00	0.00	0.00	0.00	0.00	0.00	0.00	21,103.06
$\sqcup \!\!\! \perp$	Ш	607.08 - C&J		1	\bot	\perp						<u> </u>				
oxdot	Ш	607.085 - C&J CAT SCH	0.00	0.00	0.00	0.00	6,049.32	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,049.32
$\sqcup \!\!\! \perp$	Ш	Total 607.08 - C&J	0.00	0.00	0.00	0.00	6,049.32	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,049.32
		607.09 - YMIH														
		607.095 - AWARDS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00	0.00	1,000.00
		607.096 - NoCal Youth Camp	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,381.42	0.00	0.00	0.00	0.00	0.00	15,381.42
		607.097 Youth Festival Grants	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	-	Total 607.09 - YMIH	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,381.42	0.00	0.00	0.00	1,000.00	0.00	16,381.42
		607.10 - EVENTS														
		607.101 - SUPPLIES	0.00	0.00	0.00	0.00	568.79	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	568.79
		Total 607.10 - EVENTS	0.00	0.00	0.00	0.00	568.79	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	568.79
	Ш	607.12 - MKTG & PR														
		607.122 - POSTAGE	0.00	0.00	34.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	34.20
		607.123 - PROMO MATERIALS	0.00	0.00	0.00	0.00	1,796.27	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,796.27
	Н	607.124 - WEB EXPENSES	0.00	0.00	0.00	0.00	3,779.88	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,779.88
	Н	607.125 - Ads purchased/placed 708.00 - WESTUNES	0.00	0.00	0.00	0.00	350.00 420.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	350.00 420.00
	Н	708.00 - WESTUNES Total 607.12 - MKTG & PR	0.00	0.00	34.20	0.00	6.346.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6.380.35
	\vdash															.,
		609.00 - MISC EXP 609.01 - Dues Collection Fees	0.00	8.00 0.00	0.00	41.53	3.43 2,630.25	0.00	0.00	0.00	0.00	14.75 0.00	0.00	0.00	0.00	67.71 2,630.25
\vdash	-	609.02 - Merchant Acct Fees	262.21	30.90	880.07	593.84	2,630.25	0.00	0.00	0.00	17.20	420.81	19.89	0.00	0.00	2,630.25
\vdash	-	609.02 - Merchant Acct Fees 610.00 - INTERN. QT TRAVEL	0.00	0.00	0.00	593.84	3,907.80	0.00	0.00	0.00	0.00	420.81	0.00	0.00	0.00	2,233.02 3,907.80
\vdash	-	611.00 - INTERN. QT TRAVEL	0.00	0.00	0.00	0.00	9,018.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,018.00
H	_	622.00 - GOV'T FEES	0.00	0.00	0.00	0.00	180.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	180.00
\vdash		700.00 - PRESIDENT	0.00	0.00	0.00	0.00	100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00
	H	600.00 - AWARDS	0.00	0.00	153.00	241.43	239.95	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	634.38
	Ħ	607.13 - HISTORIAN	0.00	0.00	0.00	0.00	580.89	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	580.89
	П	607.17 - President Exp Other	0.00	0.00	0.00	425.82	946.04	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,371.86
	П	700.03 - TRAVEL	213.60	0.00	0.00	0.00	1,879.98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,093.58
	П	700.05 - Pres Mid-Winter Exp	0.00	0.00	0.00	0.00	1,831.63	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,831.63
	П	Total 700.00 - PRESIDENT	213.60	0.00	153.00	667.25	5,478.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,512.34
	П	703.00 - EVP														
		703.03 - TRVL & MEALS	0.00	0.00	0.00	0.00	1,367.60	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,367.60
	П	703.04 - EVP Supplies	0.00	0.00	0.00	0.00	44.80	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	44.80
		703.07 - EVP LODGING	0.00	0.00	0.00	0.00	1,346.52	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,346.52
	П	703.08 - EVP Business Expenses	0.00	0.00	0.00	0.00	427.22	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	427.22
		Total 703.00 - EVP	0.00	0.00	0.00	0.00	3,186.14	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,186.14
	┰╹	704.00 - DVP														
		704.10 - DVP AZ														
		704.13-TRAVEL	0.00	0.00	0.00	0.00	363.84	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	363.84
		Total 704.10 - DVP AZ	0.00	0.00	0.00	0.00	363.84	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	363.84
		Total 704.00 - DVP	0.00	0.00	0.00	0.00	363.84	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	363.84
			5.00	0.00	3.30	5.50	223.01	5.00			3.00	2.00	5.00			223.01

FWD Profit & Loss by Class January through December 2019

				AZ - Arizona Div	AZ Leadership Academy	DF - Fall	DS-Spring	FWD-Operations	FWD BOD Meetings	NC Division	NoCal Youth	NorCal Leadership Acad	SC - So Cal Div	SoCal Ldr Academy	YIH	Unclassified	TOTAL
	Ī	70	05.00 - SECRETARY														
			603.00 - INSURANCE	0.00	0.00	0.00	0.00	180.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	180.00
		To	otal 705.00 - SECRETARY	0.00	0.00	0.00	0.00	180.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	180.00
		70	06.00 - TREASURER														
			706.02 - POSTAGE	0.00	0.00	0.00	0.00	77.05	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	77.05
			706.03 - SUPPLIES	0.00	0.00	0.00	0.00	72.47	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	72.47
			706.04-Subscriptions	0.00	0.00	0.00	0.00	178.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	178.00
			706.05-Training	0.00	0.00	0.00	0.00	(22.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(22.00)
			706.06-Travel	0.00	0.00	0.00	0.00	214.65	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	214.65
		To	otal 706.00 - TREASURER	0.00	0.00	0.00	0.00	520.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	520.17
	Т	otal E	Expense	12,350.92	1,774.84	64,433.78	26,043.79	37,751.52	21,103.06	1,250.00	15,381.42	17.20	21,635.26	1,619.96	1,000.00	0.00	204,361.75
	Net O	rdina	ry Income	(804.92)	(524.84)	(21,294.78)	3,254.21	(592.67)	(21,103.06)	(1,250.00)	49.09	282.80	(43.26)	(969.96)	(1,000.00)	0.00	(43,997.39)
Net	Incom	e		(804,92)	(524.84)	(21,294.78)	3,254.21	(592,67)	(21,103.06)	(1,250.00)	49.09	282.80	(43,26)	(969.96)	(1,000.00)	0.00	(43,997.39)

2020 FWD Budget

	AZ - Arizona Div	CA-Divisional	DS-Spring	DF - Fall	FWD-Operations	FWD BOD Meetings	AZ Leadership Academy	NorCal Leadership Acad	SoCal Ldr Academy	YIH	Youth Camp	TOTAL	Validate
						-	. 1						
Income													
500.00 - DUES-Members													
500.10 Dues Allocations-Events	\$4,000.00	\$8,000.00	\$10,000.00	\$16,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,000.00	
500.00 - DUES-Members - Other	\$0.00	\$0.00	\$0.00	\$0.00	\$29,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,300.00	
Total 500.00 - DUES-Members	\$4,000.00	\$8,000.00	\$10,000.00	\$16,000.00	\$29,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$67,300.00	
501.00 - SPRING PRELIMS REV			\$21,500.00									\$21,500.00	
502.00 - FALL CONVENTION REV				\$34,750.00								\$34,750.00	
503.00 - DIVISIONAL CONVENTIONS													
503.10 - AZ	\$8,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,250.00	
503.30 - SoCal	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
503.40 - NorCal		\$17,250.00										\$17,250.00	
Total 503.00 - DIVISIONAL CONV	\$8,250.00	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$81,750.00	81,750.00
504.00 - WESTUNES													
504.01 - ADS	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00	
Total 504.00 - WESTUNES	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00	
505.00-Educational Events													
505.01 AZ Leadership Summit	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$950.00	
505.02 NorCal Leadership Summit	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$1,000.00	
505.03 SoCal Leadership Summit	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$0.00	\$0.00	\$1,000.00	
Total 505-Educational Events	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$950.00	\$1,000.00	\$1,000.00	\$0.00	\$0.00	\$2,950.00	
506.00 - OTHER													
506.03-Program Ads	\$150.00	\$150.00	\$0.00	\$0.00								\$300.00	
506.04 Barbershop Emporium													
506.05 Contest Photos			\$500.00	\$750.00								\$1,250.00	
506.06-Youth Campers fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
Total 506.00 - OTHER	\$150.00	\$150.00	\$500.00	\$750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,550.00	
510.00 - Donations													
510.02 - Donations Youth Education												\$0.00	
510.03 - Donations NorCal Camp											\$13,500.00	\$13,500.00	
510.04 - Donors Choice HF	\$0.00	\$0.00	\$0.00	\$0.00	\$5,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	\$0.00	\$7,700.00	
Total 510 - Donations	\$0.00	\$0.00	\$0.00	\$0.00	\$5,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	\$13,500.00	\$21,200.00	
520.00 - Fees													
520.01-NorCal Youth Camp											\$7,505.00		
520.03-Youth Camp Videos													
520.05-Director Development													
Total Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,505.00	\$7,505.00	
Total Income	\$12,400.00	\$25,400.00	\$32,000.00	\$51,500.00	\$35,600.00	\$0.00	\$950.00	\$1,000.00	\$1,000.00	\$2,000.00	\$21,005.00	\$182,855.00	182,855.00
Expense													
601.00 - HCW/LA Expense													
709.10 - Leadership Summit													
709.11 - AZ	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00	
709.12 - SoCal	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00	\$0.00	\$0.00	\$1,500.00	
709.13 - NorCal								\$1,000.00				\$1,000.00	
Total 709.10 - Leadership Academy	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00	\$1,000.00	\$1,500.00	\$0.00	\$0.00	\$4,000.00	
Total 601.00 - HCW/LA Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00	\$1,000.00	\$1,500.00	\$0.00	\$0.00	\$4,000.00	
601.10 - DS15 - District Spring													
Judges-Meals	\$0.00	\$0.00	\$817.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$817.50	
Judges-Misc	\$0.00	\$0.00	\$859.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$859.83	
Judges Travel	\$0.00	\$0.00	\$5,368.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,368.93	
601.10 - DS15 - District Spring - Other	\$0.00	\$0.00	\$14,540.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,540.76	
Total 601.10 - DS15 - District Spring	\$0.00	\$0.00	\$21,587.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,587.02	
601.20 - AZ15 - AZ Div Exp													
Judges-Meals	\$517.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$517.54	
Judges-Misc	\$264.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$264.21	
Judges Travel	\$1,057.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,057.18	
601.20 - AZ15 - AZ Div Exp - Other	\$10,036.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,036.18	
Total 601.20 - AZ15 - AZ Div Exp	\$11,875.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,875.11	
601.30 - SC15 - SoCal Div Exp													
601.30.01Judges-Travel	\$0.00	\$3,553.86	\$0.00	\$0.00	\$0.00	0480	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,553.86	

2020 FWD Budget

			1							1		
601.30.02 Judges-Meals	\$0.00	\$716.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$716.96
601.30.03 Judges-Misc.	\$0.00	\$106.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$106.43
601.30 - SC15 - SoCal Div Exp - Other	\$0.00	\$16,338.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,338.05
Total 601.30 - SC15 - SoCal Div Exp	\$0.00	\$20,715.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,715.30
602.00 - Fall Convention Exp												
602.01 - DF15 - District Fall												
602.01.01Judges-Travel	\$0.00	\$0.00	\$0.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,200.00
602.01.02Judges-Meals	\$0.00	\$0.00	\$0.00	\$850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$850.00
602.01.03 Judges Misc				\$200.00								\$200.00
602.00 Fall Conv. Expense - Other				\$30,600.00								\$30,600.00
Total 602.00 - Fall Convention Expense	\$0.00	\$0.00	\$0.00	\$35,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,850.00
603.00-Webcast	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	\$0.00	\$0.00	ψ0.00	\$0.00	ψ0.00	ψ0.00	ψ0.00	\$0.00	\$0.00	40.00	\$0.00	\$0.00
604.00 - BD MEETING	***	***	***	20.00	***	24.000.00	***	20.00	***	***	***	A 4 000 00
604.01 - TRAVEL	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,000.00
604.02 - MEALS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00
604.03 - LODGING	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,000.00
604.04 - BD Meeting - Supplies	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00
604.05 - Meeting Rooms						\$1,000.00						\$1,000.00
Total 604.00 - BD MEETING	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,750.00
607.01 - Director Development	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
607.04 - Financial Development	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
607.08 - Contests & Judging												
607.08.01 Supplies	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
607.08.02 - Travel	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
607.08.03 - Meals	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
607.01-04 - Category School	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total 607.08 Contest & Judging	\$0.00	\$0.00	\$0.00	\$0.00	\$7,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,500.00
607.09 - YMIH	\$0.00	\$0.00	\$0.00	\$0.00	\$7,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,500.00
	***	***	***	20.00	20.00	***	***	20.00	20.00	*4 ***	***	04 000 00
607.095 - AWARDS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00	\$0.00	\$1,000.00
607.096 - Youth Camp											\$24,170.00	\$24,170.00
607.097 Youth Festival Grants	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	\$0.00	\$2,000.00
Total 607.09 - YMIH	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00	\$24,170.00	\$27,170.00
607.10 - EVENTS												
607.101 - SUPPLIES	\$0.00	\$0.00	\$0.00	\$0.00	\$568.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$568.79
601.102 - Travel	\$0.00											
607.103 - Meals	\$0.00											
Total 607.10 - EVENTS	\$0.00	\$0.00	\$0.00	\$0.00	\$568.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$568.79
607.11 - Music & Performance												
607.11.01 - Chapter Coaching	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00
607.11.02 - Supplies	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
607.11.03 - Travel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
607.11.04 - Meals	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
607.11.05 - Top Gun	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
607.11.06 - Standing Ovation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total 607.11 Music & Performance	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00
607.12 - MKTG & PR	V 0.00	40.00	75.55	70.00	7.50.00	70.00	Ţ5.30	45.30	V 0.00	45.55	V 0.00	,,
607.123 - PROMO MATERIALS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
607.124 - Web Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$3,497.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,497.94
607.125 - Ads purchased/placed	\$0.00	\$0.00	\$0.00	\$0.00	\$1,489.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,489.00
607.125 - Ads purchased/piaced	\$0.00		\$0.00				\$0.00	\$0.00	\$0.00	\$0.00		
607.127 - Iravel 607.128 - Meals		\$0.00		\$0.00	\$1,000.00	\$0.00					\$0.00	\$1,000.00
	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
607.131-Program Printing	\$250.00	\$300.00	\$300.00	\$350.00	0777							\$1,200.00
607.130-Historian					\$700.00							\$700.00
607.12.708-WESTUNES	\$0.00	\$0.00	\$0.00	\$0.00	\$2,759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,759.00
Total 607.12 - MKTG & PR	\$250.00	\$300.00	\$300.00	\$350.00	\$9,445.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,645.94
608.00 - DONATIONS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
		\$14.75	\$41.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56.28
609.00 - MISC EXP	\$0.00											
609.00 - MISC EXP 609.01 - Dues Collection Fees (4%)	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$2,692.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,692.00
			\$0.00 \$752.50	\$0.00 \$1,216.25	\$2,692.00 \$6.18	\$0.00 \$0.00	\$0.00 \$52.50	\$0.00 \$35.00	\$0.00 \$35.00	\$0.00 \$0.00	\$0.00 \$0.00	\$2,692.00 \$2,386.18
609.01 - Dues Collection Fees (4%)	\$0.00	\$0.00										

2020 FWD Budget

622.00 - GOV'T FEES	\$0.00	\$0.00	\$0.00	\$0.00	\$210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$210.00	
700.00 - PRESIDENT													
600.00 - AWARDS	\$0.00	\$0.00	\$241.43	\$153.00	\$400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$794.43	
607.17 - President Exp Other	\$0.00	\$0.00	\$425.82	\$0.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$925.82	
700.02 - Travel	\$213.60	\$0.00	\$0.00	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,713.60	
700.03 - Meals												\$0.00	
700.04 - International Expenses												\$0.00	
700.05 - Mid-Winter Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00	
Total 700.00 - PRESIDENT	\$213.60	\$0.00	\$667.25	\$153.00	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,933.85	
702.00 - Immediate Past President													
702.01 - Travel	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
702.02 - Meals	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
702.03 - Miscellaneous	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Total 702.00 - Immediate Past President	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
703.00 - EVP													
703.01 - Travel	\$0.00	\$0.00	\$0.00	\$0.00	\$854.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$854.44	
703.02 - Meals	\$0.00				\$1,000.00							\$1,000.00	
703.04 - Internation Expenses	\$0.00				\$0.00							\$0.00	
703.05 - Mid-winter Expenses	\$0.00				\$0.00							\$0.00	
703.08 - EVP Business Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	
Total 703.00 - EVP	\$0.00	\$0.00	\$0.00	\$0.00	\$2,104.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,104.44	
704.00 - DVP													
704.10 - DVP AZ					\$250.00							\$250.00	
704.20 - DVP SE					\$250.00							\$250.00	
704.30 - DVP SW					\$250.00							\$250.00	
704.40 - DVP NE					\$250.00							\$250.00	
704.50 - DVP NW	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	
Total 704 - ALL DVPs	\$0.00	\$0.00	\$0.00	\$0.00	\$1,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,250.00	
Total 704.00 - DVP	\$0.00	\$0.00	\$0.00	\$0.00	\$1,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,250.00	
705.00 - SECRETARY													
705.02 Postage					\$50.00							\$50.00	
705.03 Supplies					\$50.00							\$50.00	
705.04 Equioment Repairs					\$100.00							\$100.00	
705.05-Travel					\$0.00							\$0.00	
603.00 - INSURANCE	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00	
Total 705.00 - SECRETARY	\$0.00	\$0.00	\$0.00	\$0.00	\$380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$380.00	
706.00 - TREASURER													
706.02-Postage	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00	
706.04-Subscriptions	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$99.00	
706.05-Training	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
706.06-Travel	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	
Total 706.00 - TREASURER	\$0.00	\$0.00	\$0.00	\$0.00	\$449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$449.00	
otal Expense	\$12,627.46	\$21,030.05	\$23,348.30	\$37,569.25	\$38,536.50	\$16,750.00	\$1,552.50	\$1,035.00	\$1,535.00	\$3,000.00	\$24,170.00	\$181,154.06	\$181,154.06
	(\$227.46)	\$4,369.95	\$8,651.70	\$13,930.75	(\$2,936.50)	(\$16,750.00)	(\$602.50)	(\$35.00)	(\$535.00)	(\$1,000.00)	(\$3,165.00)	\$1,700.94	\$1,700.94
let From Operations	(\$227.46)	\$4,369.95	\$8,651.70	\$13,930.75	(\$2,936.50)	(\$16,750.00)	(\$602.50)	(\$35.00)	(\$535.00)	(\$1,000.00)	(\$3,165.00)	\$1,700.94	



Barbershop Harmony Society Far Western District

Harmony Camp Lloyd Steinkamp Endowment Fund

Richard Lund 6164 Windlestraw Road Placerville, CA 95667

February 2020

I am writing to bring you up to date on the status of the Lloyd Steinkamp Endowment Fund (LSEF) for Far Western District Harmony Camps that is held locally with the Sacramento Region Community Foundation (SRCF).

Established in the spring of 2015 by resolution of the FWD Board of Directors, our intention is to grow the LSEF to a size large enough to provide funds for the NorCal Harmony Camp and establish additional weekend long Harmony Camps within the FWD.

As noted in the cover letter from the Sacramento Region Community Foundation where the fund is held "Endowed investment returns for 2019 topped 17% and continue to meet or exceed long term benchmarks for the last 3, 5, 7, and 10 years." In fact, the \$15,866 total net return on investments credited to our LSEF represents a return in excess of 19%!

A copy of the LSEF balance statement is included for your reference. A note of explanation is needed regarding the "Funds currently available for 2020 grants"; under our specific terms for the LSEF, distributions will not be made from the LSEF until the balance exceeds \$200,000.

In growing the LSEF we have been blessed with a donor who provided a double match in 2017 and 2018 for all donations up to \$400.00. We have also been blessed with a donor who matched donations for the 2019 year up to \$5,000. During calendar year 2019 the Fund received donations from 21 individuals.

Our fundraising GOAL for 2020 is to reach our ultimate goal of \$200,000 at which time we will begin to withdraw a portion of the fund in accordance with the policies of the SRCF to fund Harmony Camp. And those policies are set up to guarantee that all SRCF funds grow over the years. The Sacramento Region Community Foundation is very large

at something in excess of 130 million dollars, so they are very strong and very successful. The SRCF is the organization that runs the Big Day of Giving every year.

On a personal level, I am always challenged to think of "MY WHY" for Harmony Camp. And yes, it does continue to evolve. Harmony Camp provides a path forward for so many of the boys who attend, boys who may be challenged economically, who may live in single parent families, who may not have or thought of having a focus in their lives. At camp our volunteers provide a positive male role model for life, one that many of the boys have never experienced. Even more globally, Harmony Camp uses the unifying nature of music to "reach" these boys, so many of whom are "drifting", and looking for something to move them. Some of them find it with barbershop music without even realizing that they were looking.

A challenge we face every year is contacting young men who might have an interest in attending camp. With our schools continuing to downsize their music programs this becomes more critical each year. Any thoughts or ideas you may have regarding reaching boys are always very welcome.

We invite you to join us on Sunday October 18th for our "Friends and Family Show" in the gym at 11:00 am. Not only will you experience a great show, you will see your continued support through the Endowment Fund at work.

Harmony Camp 2020 is October 16 –18 at Sly Park Education Center in Pollock Pines.

In harmony,

Richard Lund, Director

Richard Well

FWD Harmony Camp

530-621-1904

Please consider the Lloyd Steinkamp Endowment Fund in your will and estate plan



FUND BALANCE STATEMENT ENDOWMENT FUND

Year-to-Date as of December 31, 2019

Lloyd Steinkamp Endowment Fund for Far Western District Harmony Camps

(LSEF)

Mr. Richard W. Lund
Society for the Preservation and Encouragement of Barber Shop Quartet Singing in America
Far Western District of the Barbershop Harmony Society
6164 Windlestraw Road
Placerville, CA 95667

Beginning Balance January 1, 2019		\$ 81,902.10
Income Contributions Interfund Transfers		34,092.50 0.00
Total Net Return on Investments		15,866.00
	Total Income	49,958.50
Expenses		
Grants		0.00
Grants/Scholarships Returned		0.00
Support Fees		970.00
Other Expenses		181.98
	Total Expenses	1,151.98
Ending Balance December 31, 2019		\$ 130,708.62*

\$2,700.00

Funds currently available for 2020 grants

This amount represents the fund's "available to spend" amount (ATS) for grants in 2020. The ATS is based on the Foundation's current Spending Policy percentage. This is calculated by taking the trailing average balance of the fair market value of your endowment fund over the last twelve (12) quarters (or since inception, for funds less than three years old), and applying it to the current year's spending percentage (4% for 2020), less any grants issued through the statement date.

^{*} Ending fund balance is unaudited.



Endowment Fund Contribution and Grant Detail

Year -to-Date as of December 31, 2019

Lloyd Steinkamp Endowment Fund for Far Western District Harmony Camps

(LSEF)

		3
CONTRIBU		
Donor		Amount
Mr. Claude	/2019	100.00
Mr. Todd V	/2019	500.00
Mr. and M	/2019	500.00
Trumbull		
Mr. James	/2019	5,000.00
Mr. Kevin	/2019	256.25
Mr. and M	/2019	100.00
Sousae		
Mr. and M	/2019	100.00
Weingart		
Mr. Paul T	/2019	50.00
Mr. and M	/2019	50.00
Norcross		
Mr. Rogers	/2019	100.00
Mr. and M	/2019	1,800.00
Walkover		
Mr. Richar	/2019	1,000.00
Mr. and M	/2019	1,500.00
Mr. Gordo	/2019	11,690.00
Mr. Daryl	/2019	10.00
Wendi R. I		
Francis Ha	/2019	30.00
Mr. and M	/2019	500.00
Mr. and Mrs. Bill Faulkner	12/23/2019	5,000.00
Ms. Sharon L. Kirklin and	12/30/2019	500.00
Mr. Morris Schlesinger		
Mr. and Mrs. Bill Faulkner	12/30/2019	5,000.00
Mr. Robert Lenoil	12/30/2019	50.00
Mr. Michael Cating	12/31/2019	256.25
*** Total Gifts:		34,092.50



February 6, 2020

CHAIR
Martin Steiner
VICE-CHAIR
Kate Stille
TREASURER

Anker Christensen
SECRETARY
Dr. Linda Merksamer

MEMBERS ATLARGE

Margie Campbell
Donna L. Courville
Jonathan Lederer
Garry Maisel
Dennis Mangers
Kathy McKim
Carlin Naify
William Niemi
Renée Nunes Taylor
Cassandra Pye
Meg Stallard
Gary Strong
Scott Syphax
Clarence Williams

p: 916.921.7723 f: 916.921.7725

955 University Avenue Suite A Sacramento, CA 95825

sacregcf.org

Dear Friend of the Foundation,

It is our pleasure to present you with the 2019 statement of activity for your charitable fund. If your fund is an <u>endowment</u>, this statement also includes the amount available for granting in 2020. If your fund is <u>expendable</u>, the enclosed colored insert describes the process for changing your investment pool. *No action is required unless you want to make a change.*

As always, the Investment Committee and Board of Directors are committed to providing stellar financial stewardship. Endowed investment returns for 2019 topped 17% and continue to meet or exceed long term benchmarks for the last 3, 5, 7, and 10 years. The expendable pools also had very healthy returns.

In partnership with you, our fundholders, the Foundation continued to transform this region through expanding philanthropy and strengthening our nonprofit sector. In 2019, we awarded a record \$15M in grants and scholarships, exceeding the previous year's activity by nearly \$1M. The nonprofits primarily benefiting from this generosity included those addressing the most pressing issues in education, health and wellness, human services, youth development, and arts and humanities.

During the year, we launched The Lab, an innovative program to strengthen nonprofit capacity. Based on the success of our pilot year, the program will continue in 2020. We also engaged in important dialogue around issues of diversity, equity and inclusion within both the community and our own organization. Additionally, the Foundation continued its investment in our Strategic Initiatives with our multi-year focus on expanding generosity with programs like Big Day of Giving 2019, which raised more than \$8M in unrestricted funds for more than 600 nonprofits; addressing inequity in access to higher education though our Capital Area Promise Scholars program; and working to see that our region's diverse cultural amenities are accessible to all, including the effort to reinstate arts education into school curriculums.

A key effort, undertaken in 2019 and continuing this year, is the 2020 Census. In partnership with the State and several other funders, the Foundation is leading the effort to reach the hard-to-count populations in our four-county region as well as in 13 other counties. A complete count is critical to assuring that this region gets its fair share of federal dollars that support the community programs you care about.

We have a lot of activities and events planned for 2020, so look for invitations throughout the year, and please mark your calendars for Big Day of Giving 2020 on May 7th.

Thank you for your continued confidence and support.

With gratitude and best wishes,

Linda Beech Cutler Chief Executive Officer

Chapter Delegate's Credential Form

House of Delegates Far Western District Spring 2020 Meeting



This will Certify that the Delegate of the:								
(Cha	apter Name)							
Chapter # D-	is							
(Dele Signatures:	egate Name)							
Delegate (Signature)	Chapter President (Signature)							

Completed credentials to be turned in upon arrival at the HOD Meeting.